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Please distribute to  
All Departments

## Furniture

### Addenda

Changes to this contract will be listed here, if they occur. Contact information changes do NOT require Addenda. To view up-to-date contact information, go to [www.mhec.net](http://www.mhec.net), select Search button. Next page to view the contract.

- Addendum 90: This contract has been renewed for a one (1) year period to end on June 30, 2020. The following suppliers: Symmetry Office and Magnuson Group have been removed off contract.
- Addendum 91: The following suppliers: Agati Inc., Arcadia Chair Company, Blockhouse Inc., Columbia Manufacturing Inc., Conklin Office Furniture, Kimball Office, Inc. Landscape Forms Inc., Moduform Inc., Office Resources Inc., OFS Brands Inc., Palmer Hamilton, LLC, Safco Products dba Mayline , Sauder Manufacturing Inc., Seating Inc. Versteel dba Ditto Sales, Inc. and Via, Inc. have all updated their pricing for 2019.
- Addendum 92: Effective July 15th, 2019, a 3% tariff surcharge will be added to the net value of all Arcadia and Encore orders.
- Addendum 93: Effective November 1, 2019 Standard Chair of Gardner Inc will implement a price increase.
- Addendum 94: Effective December 1, 2019 Hale Manufacturing Company will implement a price increase.
- Addendum 95: Effective December 1, 2019 the following suppliers have added and/or removed dealers from their Dealer List : Allseating, AIS, Keilhauer, Hale Manufacture, Hi5, Jasper Group, Neudorfer, Arcadia, Columbia Manufacturing and Special T DBA Global Resource Alliance. For a complete list of each suppliers list of additions or removals please see full addendum.
- Addendum 96: Effective January 1, 2020 the following suppliers have added dealers from their Dealer List :Integra Inc and Krueger International Inc -KI. For a complete list of each suppliers list of additions please see full addendum.
- Addendum 97: Effective January 6, 2020 Herman Miller has updated their pricing. Herman Miller has also discontinued the following product lines: Celeste, Equa, Ergon and Intersect. Headway has been added.
- Addendum 98: John Savoy and Son Inc have added new products to their price list effective 12-1-2019. Please see full addendum for specific information.
- Addendum 99: Effective January 13, 2020 Special-T dba of Global Resource Alliance has implemented a price increase in most of their tables and bases. Please see full addendum for detailed information.



**Contract Notes**  
**MC11-C07 Furniture**

**General Notes on the Contract**

The MC11-C07 Furniture Contract is a physically large contract with 129 Suppliers listed, and it is suggested that members use the www.mhec.net website Search function to find the items that you need quicker than reading all of the various individual contracts. You can access the Vendors Terms and Conditions along with contact information from the listing the search will provide. This contract has been expanded from the previous contract to include additional categories beyond but related to furniture that have been requested by the MHEC members as well as better category breakouts to find such things as:

- Outdoor furniture and items like, outdoor dining, benches, trash receptacles etc.
- Staging and dance floors, bleachers, etc. both temporary and permanent.
- White & bulletin boards (not electronic), display and trophy cases etc.
- Gym benches and lockers bathroom partitions, etc.
- Preschool furniture and applicable storage items.
- Library furniture and shelving.
- Recognition items like chairs, stools etc.
- Electronic storage items
- Class room furniture and items.
- ADA specific, Ergonomic items
- Partitions and hanging furniture
- Electronic classroom partitions and lecterns.
- Ergonomic items and accessories for furniture.
- Furniture parts and accessories.

Many Manufactures have been given contract to provide national discount levels and have listed there category offering as Entire Brand, Category, or Website Some Manufactures will sell direct but others will sell only through Dealers. Some Manufactures will also sell both direct and with dealers. The contract details and contact information can be seen within the MHEC web search.

Multiple discounts structures are used in this contract. Discounts maybe stated as Dock Delivery (Dock) or Delivery and Install (D&I) as well as Volume discounts for both. Depending on the Manufacturer, one or both Dock or D&I may be offered. Services such as installation, have been included in the contract for both public and private members. Where prevailing wages are needed you will need to provide the suppliers with those schedules for the location and dates the services are needed.

All of the items listed in the contract must meet Federal, State, Local or Industry Standards for the area in which the items will be used with respects to Electrical ratings, Safety, Fire, Age appropriate, ADA compliance etc. You should be aware of the standards, check the requirements with the Supplier before you finalize the purchase. If you choose to waive these requirements, you may need to sign a waiver.

As always to ensure that you are receiving the benefits of this contract, discounts etc. please be sure to mention that you are an MHEC Member and indicate that on correspondence.

**Product Categories - Use this list to search the Web under Product Categories**

Bleachers: Entire Brand & Category, Bulletin /Cork Boards, Entire Brands & Categories, Bulletin Board Cabinets/Glass Enclosed, Ent Brand, Coat Racks, Hooks and Hangers, Commercial Waste and Recycling Receptacles, Furniture: Athletic; Entire Brands & Categories, Furniture: Athletic; Storage & Lockers, Furniture: Atlas/Dictionary Stands, Furniture: Auditorium / Theater / Jury, Furniture: CAD/CAM, Furniture: Chair / Seating; 24/7 Intensive Use, Furniture: Chair / Seating; Accessories, Furniture: Chair / Seating; Auditorium, Furniture: Chair / Seating; Bariatric Chair, Furniture: Chair / Seating; Children, Furniture: Chair / Seating; Classroom, Furniture: Chair / Seating; Conference, Furniture: Chair / Seating; Dining, Furniture: Chair / Seating; Lab, Furniture: Chair / Seating; Library, Furniture: Chair / Seating; Lounge, Furniture: Chair / Seating; Misc., Furniture: Chair / Seating; Office, Furniture: Chair / Seating; Stackable Chair, Furniture: Chair / Seating; Task, Furniture: Chair/Seating; Entire Brands & Category, Furniture: Chair; Recognition, Foot Stool, Etc., Furniture: Chairs; Recognition + Ent Brand & Cats, Furniture: Children's Furniture Misc., Furniture: Children's: Entire Brands & Categories., Furniture: Classroom Misc., Furniture: Computer; Desks, Furniture: Computer; Tablet; Tech. Storage Carts, Furniture: Conference Room Furniture, Furniture: Custom Made To Order, Furniture: Dance Floors, Furniture: Design Services, Furniture: Desk; ADA Compliant, Furniture: Desk; Classroom, Furniture: Desk; Entire Brands & Categories, Furniture: Desks; Office Furniture, Furniture: Detention, Furniture: Dining; Banquettes, Furniture: Early Learning, Furniture: End Panels/Canopy Tops, Furniture: Entire Brand, Catalog or Website, Furniture: Ergonomic Tools & Accessory, Furniture: Extended Warranty, Furniture: Fabric; Architectural, Furniture: File & Storage; Entire Brand & Category, Furniture: File Cabinets, Furniture: Foam Coated Occasional, Furniture: HealthCare & Behavioral Health, Furniture: Hospitality, Reception, Ent Brand & Cat, Furniture: Installation Union, Furniture: Installation; No Prevailing Wage, Furniture: Installation; Prevailing Wage, Furniture: Lectern; For Technology, Furniture: Lectern; No Technology, Furniture: Library; Carrels, Furniture: Library; Children's Furniture, Furniture: Library; Circulation Desk, Furniture: Library; Display Cases, Furniture: Library; Display Stands, Furniture: Library; Entire Brands & Categories, Furniture: Library; Misc., Furniture: Library; Shelving, Furniture: Lighting & DTcor, Ent Brand & Cats, Furniture: Millwork Furniture, Furniture: Mobile, Furniture: Music Room., Furniture: Occasional, Furniture: Office Furniture; Misc., Furniture: Outdoor: Benches, Furniture: Outdoor: Dining Furniture, Furniture: Outdoor: Items Misc., Furniture: Outdoor: Table, Furniture: Outdoor; Entire Brands & Categories, Furniture: Partition; Entire Brands & Categories, Furniture: Partition; Free Standing, Furniture: Partition; Hanging Desks, Furniture: Partition; Hanging File Units, Furniture: Partition; Hanging Table, Furniture: Partition; Office, Furniture: Partition; Office Accessories Misc., Furniture: Partition; Toilet / Changing Rooms, Furniture: Partition; Walls, Panels, Screens., Furniture: Portable Stage and/or With Risers, Furniture: Preschool; Chairs and Seating, Furniture: Preschool; Cubbies, Furniture: Preschool; Entire Brands and Categories, Furniture: Preschool; Storage Units, Furniture: Project



Planning/Management, Furniture: Quick Ship Furniture, Furniture: Replacement & Repair Parts, Furniture: Residence Hall Ent Brand & Categories, Furniture: Security, Furniture: Shelving & Bookcases, Furniture: Sit / Stand Workstation, Furniture: Soft Seating, Furniture: Space Planning, Furniture: Storage, Furniture: Table; ADA Compliant, Furniture: Table; Adjustable Height, Furniture: Table; Cafeteria, (non & folding), Furniture: Table; Classroom, Furniture: Table; Computer, Furniture: Table; Conference, Furniture: Table; Dining, Furniture: Table; Entire Brands & Categories, Furniture: Table; Folding, Furniture: Table; Folding Lunch, Furniture: Table; Lab Tables & Benches, Furniture: Table; Misc., Furniture: Table; Office, Furniture: Table; Tilting, Furniture: Technology Tools Mounting Brackets etc., Furniture: Trophy & Display Case, Ent Brand & Cats, Magazine Racks and Visual Communication Displays, White Board (Not Electronic)

Web Page Search Instructions link:

<http://private.mhec.net/pdf/SearchInstructions.pdf>

**Special Notes on Individual Vendors**

**9 to 5 Seating dba of D3 Inc.** 9to5 Seating is a vertically integrated manufacturer of Office Seating that was founded in 1982. We are based in Hawthorne CA., and service the entire US with a dedicated network of Manufacturers Representatives and authorized dealers to sell our products. We are currently working with many MHEC members through our dealer network in New England. We are a Green manufacturer that manufactures Green products. All 9to5 Seating is Greenguard Gold certified. 9to5 Seating manufactures approximately 80% of the components of our seating products, which is significantly more than all of our competitors. We are a U.S. based manufacturer, we are not an "importer" of office seating.

**Adden Furniture Inc** Adden Furniture specializes in furniture and seating... "Comfortable and stylish enough to feel like home, durable enough to endure the most demanding living, learning and healing environments."  
  
Adden Furniture serves the ever changing requirements of Educational, Military and Health Care professionals with high quality, low maintenance, easy to repair room furniture, tables, chairs, wood framed and fully upholstered lounge seating.

**Agati Inc** Agati is a primer Library Furniture manufacturer that specializes in the furniture solutions for needs of institutions of Education, with an emphasis on Higher Education.

**Allseating Corporation** Allseating is a seating manufacturer based in Missassauga, Ontario. We offer seating in multiple applications: task, guest, educational, bariatric, lab, 24/7, petite, lounge and healthcare. Our products range from mid-market price points to higher end chairs. Due to the fact we are within 500 miles of most of New England, we can contribute to your LEED points. All of our products are also GreenGuard Gold and Level 1 certified. Our 10 year comprehensive warranty is one of the best in the business.

**Allsteel Inc** Allsteel helps organizations deliver outcomes that matter. Allsteel brings forward-thinking design into the present by opening up possibilities, anticipating obstacle and creating solutions. Via our network of aligned dealers, Allsteel provides comprehensive life-cycle service. Our workplace strategy teams apply the latest research to support productivity, efficiency, teamwork and focus.

**Andreu World America** Andreu World is a furniture manufacturer originated in 1955, and it is a recognized leader in furniture design for international commercial markets. Andreu World's success is the result of years of innovations on the entire production chain, being able to control the manufacturing process starting from drying the wood up to the components like solid wooden frames or special dowels that strengthen all products' joints. Andreu World's range of products is very diverse, with about 70 families of products and about 1,500 different references between chairs and tables, the company is able to offer solution for projects from Corporate, Educational, Healthcare, Government and Hospitality among others.

**Arcadia Chair Company** Responding to customer needs through innovative product design, quality manufacturing and excellent value is, and always has been, the primary focus at Arcadia. By maintaining this service-oriented perspective, Arcadia has become a leading supplier of seating and table options for contract furniture markets that include corporate office, educational institutions, healthcare, hospitality, government and sports facilities. With our broad manufacturing capabilities, we remain responsive to ever-changing requirements and can readily modify standard products, or produce custom solutions, to better serve the needs of our customers.

**Artopex, Inc.** Artopex is a manufacturer with the ability, flexibility and capacity to supply furniture that meets the quality and performance requirements to support the Massachusetts Higher Education Consortium (MHEC)'s furniture needs across the State.



<b>August Incorporated</b>	August Inc. manufacturer of seating for pre-K through full size; standard and special sizes and finishes, for Education, Library, Sports / Recreation, Healthcare social, lounge areas.
<b>Aurora Storage Products, Inc.</b>	Aurora Storage Products, Inc. will strive to produce the highest quality storage products available in the industry for MHEC membership. As a perennial technology leader we will also design and develop products that address membership needs and offer to make those products available on contract to facilitate responsible acquisition. Aurora will contract with experienced and trustworthy professions to provide the highest quality of installation services and pre and post sale representation. We will be available to MHEC membership as we have been available for our customers since 1880.
<b>BioFit Engineered Products</b>	BioFit Engineered Products is a leading manufacturer of LEED-compliant, ergonomic chairs and stools, GREENGUARD-certified mobile tables, carts and accessories for education, healthcare, laboratory, industrial, technology and office environments.
<b>Blockhouse Inc</b>	Blockhouse Company, Inc. is a manufacturer of durable and attractive seating, casegoods, and tables. Blockhouse products are crafted with years of experience and are backed by a limited lifetime warranty. From residence halls to lounge to everything in between, Blockhouse has served the MHEC for several years and will continue to offer its exceptional products for years to come.
<b>Borgo Contract Seating</b>	We at Borgo define excellence in fixed seating as enhancing the customer and user experience in every possible way. This begins with innovations in safety and comfort, which lead to helping our customers create a space that strengthens the benefits for the users. Our expertise in fixed seating, in areas such as responsive customizing, Italian design and Canadian ingenuity, lends itself to our many offerings in corporate, hospitality and healthcare.
<b>Bretford Manufacturing Inc</b>	Bretford® designs and manufactures dependable furniture products built to improve how people work and learn. Founded in 1948 and headquartered in Franklin Park, Illinois, we're dedicated to the design and manufacture of sustainable furniture solutions that will last for decades. So rooms, people, information can move - and still stay connected to data...to power...to one another. Many of our carts, tables and accessories are GREENGUARD® certified and Bretford is a certified CarbonNeutral® Company.
<b>Broadway Office Interiors</b>	Broadway Office Interiors is a full service commercial office furniture dealer who will act in an advisory capacity to assist in space planning when necessary and then recommend and procure suitable furniture based on MHEC member needs. We offer an extensive range of product solutions for all office & educational applications at a myriad of price points to meet client budgetary needs. Our in house Design Department, Delivery & Installation Team, and Customer Service Staff supports and compliments the sales process.
<b>Business Interiors by Staples</b>	MHEC's account management team will develop a communication and training campaign beginning 30 days prior to the launch of your furniture standards program. Our Field Marketing team will work with you to customize a communication plan to meet your unique needs and maximize awareness at all your locations. Following the launch of MHEC's standards program, Business Interiors by Staples can help support compliance through online ordering options, core product lists, order audit reviews and creative rebate and purchase incentive programs. Our team will work with MHEC to establish and maintain order approval processes designed to block the automatic flow of orders, or we can implement ordering protocols and best practices to further drive purchases of your standard items.
<b>Buzz Seating</b>	Ergonomic seating manufacturer with a wide variety of seating, e.g., office, task, managerial, classroom, dorm, conference seating, and medical/health care seating.
<b>Claridge Products and Equipment Inc</b>	Claridge is the original manufacturer of markerboards in the USA. Claridge manufactures products including tackboards, bulletin board cabinets, display cases, trophy cases, directories as well as many other products. Our quality is second to none. Since we manufacture all of our products we control quality from start to finish.
<b>Columbia Manufacturing Inc</b>	New England based manufacturer of school classroom furniture; Columbia offers a full line of seating, desks and tables for all grade levels. Quality furniture since 1952 backed by industry best warranty. Sales and services offered through established authorized dealers throughout the New England area. America's finest school furniture with liberal discounts.



<b>Computer Comforts Inc</b>	Computer Comforts has since 1987 built a reputation for manufacturing of innovative computer Furniture and exceptional customer service. Providing solutions for all learning environments. Leading the way in furniture design for emerging teaching methods which demand flexible spaces.
<b>Concord Products Company Inc</b>	We the manufacture are offering product and installation services for our entire brand.
<b>Conklin Office Furniture</b>	Conklin Office Furniture offers sustainable furniture solutions for every environmental goal, design need and budget. We supply new and contract-quality used office furniture that looks, performs, and lasts just like new, but costs far less. In addition to supplying office furniture with varying levels of recycled content throughout the United States, Conklin Office Furniture also pays the highest prices on the purchase of surplus or trade-in office furniture.
<b>Contrax Furnishings, The</b>	At Contrax our mission is to provide every community with the opportunity to have a world-class learning environment. Contrax is the nation's recognized leader in furnishing High Impact Learning Environments and providing Total Program Management for complex projects in the K-12 markets. At Contrax, our team of experienced project and design professionals plan and execute complete 21st century furnishing solutions for every aspect of our client's facilities.
<b>Corilam Fabricating Company, Inc.</b>	Since our founding in 1975, our goal has been to meet the most exacting product specifications for our customers. Our promise is customer care and satisfaction. Customized, stylish, functional, durable, guaranteed. Our specialties are furnishings for your educational or healthcare environment.
<b>Cramer LLC</b>	Cramer's mission is clear: to accommodate the needs of employees whose 'offices' are as unique as the duties they perform. Cramer provides durable, comfortable seating uniquely suited to these challenging environments.
<b>Creative Office Pavilion</b>	Creative Office Pavilion is one of New England's largest office furnishing dealerships. Headquartered in the Boston Design Center and with locations in Portland, Maine, Burlington, VT, Worcester, MA, Providence, RI, Manchester, NH and New York City....we are uniquely positioned to service the needs of MHEC users here in the New England states. The following proposal will demonstrate our deep product and service offerings and our commitment to providing unparalleled solutions for our clients.
<b>DEMCO</b>	Demco offers a cooperative approach to everything from design & layout, product procurement and project management to product development, and installation. Your project will be completed on time, within budget, and with continuing follow-up. The staff has been expanded both internally and externally and there are more professionals to meet your needs than ever. A renewed interest in providing a more complete product offering has resulted in a more diverse range of categories, styles and price points and includes many exclusive offerings with functional design.
<b>Diversified Metal Fabricators, Inc.</b>	DMF Inc manufactures and supplies quality outdoor furniture for schools, parks and businesses. Items feature all-steel construction and PolyVinyl coating for comfort and durability.
<b>Donnegan Systems Inc</b>	Donnegan Systems provides storage solutions to all of New England and Eastern New York. We are the only authorized Spacesaver dealer for these areas. We offer mobile storage systems, shelving, vertical carousels and modular storage cabinets. Whether you're storing books, files, parts or boxes we have the solution to your storage problems.
<b>Earth Safe Inc</b>	Since 1991, Earth Safe, Inc., has provided green products and services to Massachusetts schools and New England municipalities. This includes: Toilet Partitions, Changing Room Lockers & Benches, Classroom Lockers, Bulletin & White Boards, Outside Furnishings – Benches, Picnic Tables, Umbrellas, Bike Racks, Trash Receptacles, Planters and Flagpoles. Earth Safe, Inc., provides goods from manufacturers who are committed to providing products with recycled content and sustainability. Earth Safe, Inc., provides full installation services with fully insured licensed professionals. Earth Safe, Inc., will continue efforts to provide a greater variety of value, engineered green products at discounted prices to MHEC members.



<b>Egan Visual Inc</b>	Egan Visual designs and manufactures a full range of visual communication solutions for presentation and collaboration environments. Our products include professional grade markerboards, tackboards, mobiles, lecterns, centers, wallcoverings, cabinets, and glass markerboards. We offer a wide range of standard, configured, and custom response solutions. Founded in 1967, Egan Visual has manufacturing and distribution facilities in the United States and Canada.
<b>Encore Seating Inc</b>	Raising the benchmark in design, comfort and quality, Encore is a leading provider of contemporary options-oriented seating and table products for a host of applications, ranging from corporate offices to educational institutions, hospitality, healthcare facilities and more. With a focus on flexibility and personalized attention, we strive to provide innovative solutions and deliver outstanding service for our customers every time, offering standard lead-times of four weeks or less, an extensive Quick-Ship program, as well as partnerships with some of the most widely recognized textile manufacturers in the industry
<b>Eon Designs dba of One and Company</b>	Eon Designs is a CT-Certified Small Business and dba of One & Co., Inc. (a CT Sub-chapter "S" Corporation since 1996). We provide smart podiums and classroom furniture for institutional, municipal, commercial and healthcare markets. We are a market-driven manufacturer, often developing products in conjunction with our customers or modifying standard products to their needs
<b>ERG International</b>	As one of the leading seating and table manufacturers in the USA, ERG offers an extensive product line including chairs, tables, lounge seating, occasional tables, dining tables, conference and collaboration tables, as well as creative custom solutions.
<b>ErgoGenesis Workplace Solutions, LLC</b>	Established in 1988, ErgoGenesis is the manufacturer of BodyBilt ergonomic seating and accessories for use in the office, home, laboratory, industrial settings, or wherever there exists a need for comfortable, ergonomically-designed seating. BodyBilt chairs are created by applying space-age designs to chair components to emulate the same stress-free posture assumed by the body in a weightless environment.
<b>Exemplis, LLC</b>	Exemplis LLC is the largest Seating only manufacturer in the US, manufacturing 4,500 chairs a day. With that focus, we have the ability to design, value engineer for ergonomics, function and price to produce the broadest range of seating to fit in any Educational & Administrative environment. Our products can provide performance seating with enhanced comfort for many years in multiple higher educational environments.
<b>FCI dba of Facility Concepts, Inc.</b>	US Mfg of Furniture, Fixtures, Millwork, & Custom Items.
<b>Foliot Furniture Inc</b>	Foliot Furniture is an industry leader in the design and construction of quality collegiate and hospitality furniture.
<b>Furniture Lab dba of Rapp Productions, Inc.</b>	FurnitureLab offers all the items you need to furnish a cafeteria or breakroom. Along with a huge variety of tables and chairs, we have a great selection of booth seating in every material and combination you need. We can also help you complete the space with sturdy trash receptacles. All FurnitureLab products come with a 10 year warranty. We stand behind our products and will make sure that any issues are resolved quickly and to your complete satisfaction. We've got your back!
<b>Global</b>	Global is a worldwide manufacture and distributor of office, educational, institutional, hospitality, healthcare and specialty markets furniture. Over 45 years of experience and innovation has allowed us to consistently expand our product offering, bringing the most innovative and ergonomic products to market using the latest, cost-saving technologies. At the heart of Global is the desire to bring to market innovative, technologically advanced, affordable products that meet the needs of our customers. Today, more than ever, this commitment is continuously demonstrated in the multitude of products Global manufactures.
<b>Great Openings</b>	Great Openings is a manufacturer of quality metal filing, storage and desking solutions. We offer a wide selection of colors and drawer styles to compliment any office environment. We maximize your buying experience with award winning lead-times, on-time shipping performance and customer service.



<b>Groupe Lacasse</b>	Groupe Lacasse is a North American leader in the design, manufacture and service of a broad range of high-quality furniture products, serving North America since 1956. Our collections have earned an impressive number of prestigious prizes from the design community, in addition to meeting or exceeding ANSI-BIFMA standards for quality. Our products are designed to minimize our environmental footprint, and can contribute points for LEED certification.
<b>Hale Manufacturing Company</b>	Located in Upstate NY, Hale has been a wood furniture manufacturer for over 100 years. We are specialists in the design and manufacture of primarily solid wood and fine-wood veneer bookcases, storage and a full breadth of library furniture. Our furniture is built with authentic wood joinery and is assembled and finished by our skilled craftsmen. We are happy to offer our entire product line to MHEC members.
<b>Herman Miller Inc</b>	<p>Herman Miller is a recognized innovator in contemporary interior furnishings, solutions for educational environments, healthcare environments, and related technologies and services.</p> <p>Herman Miller and our dealers are uniquely qualified as your best-in-class manufacturer and service providers to deliver the products your members require. We offer MHEC members broad product lines, quality products and service, and management &amp; delivery reliability.</p> <p>Herman Miller and our Dealer Partners are proud of our products and services. We strive to enhance how you achieve your goals and enrich your campuses so they are creative, functional and enjoyable.</p> <p>A publicly held company headquartered in Zeeland, Michigan, we have manufacturing facilities in the United States, China, Italy, and the United Kingdom and sales offices, dealers, licensees, and customers in over 100 countries.</p>
<b>Hi5 Furniture</b>	<p>Hi5 offers extraordinary tables with outstanding service! Our customers are our most valuable asset and we show our appreciation throughout all that we do.</p> <p>We believe solutions aren't always found in a standard product line. One product does not fit all. Hi5 strives to create the perfect solution for each customer at an affordable price. In addition, Hi5 maintains a life-time warranty on all furniture.</p> <p>Hi5 is proud to keep the tradition of hand crafting furniture in America. Based in Kansas City, Missouri, the "Heart of America" we are committed to advancing the lives of the people of the USA while maintaining true American quality.</p>
<b>High Point Furniture Industries</b>	HPFI manufactures a variety of laminate and veneer office casegood in traditional, transitional or contemporary styles, along with a selection of dorm & quarter and healthcare laminate casegoods. HPFI offers a wide range of office seating for any office. The industry's largest selection of reception seating including several fully upholstered modular seating groups and ganged seating, along with healthcare recliners and convertible sleepers. More than 400 casegood items available to ship in 3-day Quick Ship. All seating product are available in industry leading 3-day-QS (60 upholstery selections), 7-day-NOW (more than 1000 choices) programs. Standard ship lead time is 3-weeks.
<b>Highmark</b>	<p>Highmark is a national manufacturer of Commercial Seating Products for Corporate, Educational, Healthcare and GSA environments. Specializing in intuitive, clean, affordable and green products; Highmark produces a wide range of style and ergonomic functions.</p> <p>At Highmark, we believe seating should be simple. Our products include but not limited to task, conference, executive guest and multipurpose. Arranged at optimal price points with just the right amount of choice, features, and functionality for each seating application.</p>
<b>HLF Furniture, Inc.</b>	HLF Furniture, Inc. is a recognized supplier of office furniture systems, contract casegoods, library furniture, architectural millwork, pre-engineered casework, and store fixtures. Its products find application in offices, banks, libraries, health care facilities, schools, and universities throughout the country. Founded in 1974, HLF has been an innovator throughout its existence.
<b>Humanscale Corporation</b>	Humanscale is the premier designer/manufacturer of ergonomic products that improve health and comfort at work.



<b>Integra Inc</b>	Integra manufactures high-quality, stylish, and durable Lounge and Reception Area Seating & Tables for residence halls, student lounges, libraries and common areas. Integra furniture withstands the unique requirements of student housing and other high use areas. The modular design allows for selective components to be replaced on-site, vastly improving the longevity of the product and your investment. Innovative products include weighted furniture and durable tablet arm seating - tablet tested to hold 300 lbs. Integra offers a Lifetime Warranty on their products and is a nationally certified Women-Owned Business Enterprise.
<b>Intensa, Inc.</b>	Intensa, Inc. manufactures high quality seating, exam room furniture and casework designed specifically for the health care/education industry. The majority of the manufacturing is done in the High Point location with some products outsourced locally. The ability to control this manufacturing locally allows Intensa to have rigid quality control standards with all of its vendors. Intensa through its relationships with the vendors, allows Intensa to offer a competitive price for a high quality product.
<b>Interior Concepts</b>	For more than 20 years Interior Concepts, an education and office furniture company, has completed thousands of furniture projects nationwide. We have been designing and manufacturing furniture in Spring Lake, MI since 1992. Interior Concepts is pleased to offer extraordinary value-added corporate office and school furniture. And when it comes to installation, our experienced installation teams install the furniture...so that everything is perfect. Interior Concepts - Solutions that Fit.
<b>ISE Inc</b>	ISE's mission is to improve individual and collective work and teaching space by designing and manufacturing unique products. ISE brings to market innovative products that are at the leading edge of technology for the workplace and classroom. ISE offers an extensive line of height adjustable tables, multi-functional desk, monitor support systems and a full range of ergonomic accessories.
<b>izzy+</b>	izzy+ is a different kind of furniture company. For starters, our first love is people, not furniture. Everything the company was founded on and everything we do today is all about people. We love individuals, with their unique perspectives, styles, and ideas, but what we love even more is bringing people together to see what level of amazingsness will transpire. With the izzy+ philosophy you get a complete family of products that inspire and support how real people work, learn, heal, and live today. Our philosophy and products offer more solutions for spaces that help people, refresh, meet and focus.
<b>Jack Cartwright Inc</b>	Jack Cartwright, Inc., a current MHEC vendor, is bidding two brands: Boss Design & Cartwright. Each brand has separate sales representation with Selling Dealers often selling both brands. We offer Lounge, task, conference, occasional seating & tables. We have been in business over 52 years and are now owned by Boss Design US, Ltd. (UK) Our manufacturing facility is located in High Point, NC. We are introducing the Boss Design brand in this proposal and as we were only recently purchased, much is in the works to both enhance the Cartwright offering and to introduce Boss Design products to the USA on a scheduled basis. Much will change with our two brands in the coming 12 months, we will offer our best to MHEC with new products and updated web sites.
<b>Jasper Group</b>	Jasper Group is located in scenic Southern Indiana in an area settled by German immigrants who were expert wood craftsmen. Since its inception in February 1929, Jasper Seating Company, Inc. has grown to include eight production facilities housing a total of over 1,250,000 square feet. By maintaining our own lumberyard, mill room, veneering and rare steam-bending capabilities, we are able to control the complete manufacturing process.
<b>John Savoy and Son Inc</b>	Savoy Contract Furniture® manufactures all of our traditional and contemporary styles of furniture in our state-of-the-art central Pennsylvania plant, utilizing the most advanced technology available. Handling all orders in-house allows us the flexibility to tailor our products to meet your every need. Presently, we manufacture 9 styles of casegoods, 19 styles of upholstered furniture and infinite combinations of tables and seating. Everything is available with the choice of several finishes and hundreds of fabric selections. Savoy Contract Furniture® is a registered trademark of John Savoy and Son, Inc.





<b>Keilhauer Ltd.</b>	Keilhauer, a private company, designs, engineers, and manufactures a complete range of seating and tables to accommodate all types of meetings – from private, formal conference rooms, to lounge areas in public spaces, to casual chats around a coffee table. Designed by world-renowned furniture designers with scrupulous attention to detail, Keilhauer products are engineered and manufactured out of its two Toronto, Ontario facilities and are built for long life with a conscientious focus on environmental design principles.
<b>Kimball Office, Inc.</b>	Kimball Office is a design driven, technologically savvy brand, tailoring solutions that provide better workplace, learning and healing environments. We are designing and manufacturing furniture that is inspiring, productive, and environmentally responsible. We offer unlimited possibilities for creating functional environments that convey just the right image. Our culture is built around people who are real, honest, and demonstrate a strong work ethic. Kimball Office is devoted to providing a high level of personal service to earn trust and build lasting relationships. We work hard to uncover real needs and to provide effective solutions, helping customers to create productive work spaces.
<b>Krueger International Inc KI</b>	KI has been partnering with MHEC for a number of years. Our field representatives are extremely familiar with this contract and promote it on a daily basis. In addition KI's Corporate Support team in Green Bay which includes Customer Service, Inside Sales Support and Market Development are also familiar with MHEC and are promoting this contract to MHEC members, Design Firms, Dealers in Massachusetts as well as the other States listed in this submittal.
<b>Lakeshore Learning Materials</b>	Lakeshore is dedicated to creating innovative educational materials that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With resources for infants and toddlers through the 6th grade, we help children reach developmental milestones and achieve educational goals—while still having fun!
<b>Landscape Forms Inc</b>	Landscape Forms offers Outdoor Furniture and furnishings as a primary manufacturer. Major product families include Outdoor Seating, Tables, Benches, Receptables, AshUrns, Shelters, Umbrellas, Lighting, Bollards, Bike Racks. Landscape Forms products are offered and used extensively among commercial customers very much in line with the MHEC Membership profile. Primary areas of product use include: Public and Private Colleges and Universities, and Municipal and Local Government. Outdoor furnishings as a product category commonly appear in outdoor setting ranging from campus environments, parks and recreation facilities, healthcare institutions, municipal and county transit and transportation systems, and general public and private building exteriors.
<b>Leeder Furniture, LLC</b>	Leeder Furniture offers College and University Residential Hall furniture, including beds, desks, chests, wardrobes, carrels, chairs and lounge. Leeder has a Classic Series - solid wood, Transitions Series - steel frame and laminate panels, Steel 4.0 Series - steel case and laminate trim, Camlock Series - laminate panels with metal to metal fasteners and Apartment Series - steel, laminate furniture, lounge and dining furniture.
<b>Lexington Group Inc</b>	Lexington Group, established in 1989 and an authorized Herman Miller dealer, specializes in all aspects of the modern office. Capabilities include sales, design, space planning, product specification and reconfigurations.
<b>LIAT</b>	LIAT designs and manufacturers products for libraries, computer labs, media centers, training facilities, collaborative spaces and more. The LIAT team is committed to developing the best design solutions and quality products in a fast paced environment. LIAT is focused on our customers' and end-users' furniture needs by utilizing our creativity, insight and craftsmanship. Whether your space is conducive to working independently or in a group setting, LIAT can offer the optimum product solution. Our experienced and talented staff will assist with the product designs and specifications to ensure the success of your project.
<b>Longo Associates Inc</b>	Longo designs and furnishes modern library/media center spaces for K12 schools, Higher Education and Public/Private Libraries. Our products include contemporary shelving systems, mobile shelving systems, display furniture, circulation/reference/administrative counter systems, children's furniture and seating, display furniture, OPAC stations, computer tables, lounge furniture, book trolleys, modular soft seating and study tables.



<b>Magnuson Group</b>	Magnuson Group offers a variety of ancillary furnishings required in educational spaces of all sizes including waste & recycling receptacles; coat hooks, racks & hangers; visual communications display including poster & graphic displays, magazine racks and literature displays; stools; planters; and mail sorting accessory products.
<b>MityLite Tables</b>	MityLite is a global manufacturer of professionally designed, highly durable furniture products. An award-winning manufacturer of meeting, event, and banquet furniture for 25 years, MityLite furniture products are trusted worldwide. MityLite's durable furniture products are professionally designed, affordably priced, and efficiently meet business-to-business customer needs across multiple markets, including hospitality, higher education, worship facilities, government, parks and recreation, public assembly, healthcare, and restaurant.
<b>Moduform Inc</b>	ModuForm is a manufacturer located in Fitchburg, Massachusetts, offering comprehensive lines of room furniture, tables, chairs, upholstered seating and library products for higher education, municipalities, behavioral health and corrections.
<b>National Office Furniture</b>	At National Office Furniture, we provide high quality, stylish, sustainable office furniture at an exceptional value. We pride ourselves in offering personal attention and customer focused thinking with great office solutions to furnish your entire organization. We deliver solutions for private offices, open floor plans, conference rooms, training rooms, lobby and lounge areas.
<b>Neudorfer Inc</b>	Tables for public spaces with emphasis on fit for need. Customization a specialty.
<b>New England Woodcraft Inc</b>	New England Woodcraft is a custom contract furniture manufacturer who has been supplying furniture directly from the factory to the buyer for over 50 years. We have the capabilities to produce large quantities of furniture, but we are small enough to adapt our production to your specific needs.
<b>Nightingale Corp</b>	Since 1928, Nightingale has provided the world with innovative office seating. Nightingale is structured as corporation.
<b>Nova Solutions Inc</b>	NOVA Solutions has manufactured premium quality laminate furniture since 1988. Our extensive line includes desks, tables, computer workstations, A/V lecterns, collaborative furniture, conference tables, and more. We integrate technology into the design process to follow and set trends to improve the educational experience for students and instructors alike. Products such as the Downview glass viewport and Trolley monitor lift serve to reach our goal of providing unique and functional solutions for any educational setting. Our world-class customer service, sales, and engineering teams work in tandem to maximize your available space and ensure satisfaction.
<b>Office Resources Inc</b>	Office Resources is a full service contract furniture dealership that provides a broad offering of products and services through New England. Office Resources has serviced and supported MHEC members for more that 20 years. We pride ourselves on being the third largest Knoll Dealer in North America.
<b>OFS Brands Inc</b>	OFS Brands, Inc. provides high quality office casegoods, storage, conference, collaborative, educational, healthcare and seating products through our 4 Brands. We respond creatively to the evolving needs in workplace environments by blending function and flexibility within highly tailored design concepts.
<b>Palmer Hamilton, LLC</b>	Flexible Furniture for Flexible Spaces: Palmer Hamilton, located in Elkhorn, Wisconsin, is a leading manufacturer in providing flexible furniture for flexible spaces, and for designing sustainable turn-key dining and seating solutions that enhance the gathering experience. Founded on innovation, quality and customer service, we offer a variety of choices for gathering, dining and seating needs, and deliver high quality, durable products that are safe and easy to use. Palmer Hamilton is committed to providing an effortless purchasing experience and to creating lasting relationships with our customers.
<b>Peabody Office Furniture</b>	Peabody Office is the longest standing and only family-owned dealership in Boston. Peabody is in its 118th year and the 4th generation is currently running the business. Peabody Office is not aligned with a major manufacturer which allows us to provide the best solutions based on aesthetics and budget. We provide a Best in Class approach whether the project is for workstations, offices, seating or architectural walls.
<b>Peter Pepper Products Inc</b>	PETER PEPPER PRODUCTS, has consistently delivered high quality products, identifying real solutions and meeting the price specifications of your most complex problems and will continue to do so.



<b>Pro AV Systems Inc</b>	Pro AV Systems provides AV related furniture, including whiteboards, lecterns, collaboration furniture, etc.
<b>ProQuip Inc</b>	Pro-Quip offers sales and installation for any IDEAL, PENCO, LYON, or WIRECRAFTERS brand product. This includes, but may not be limited to, site consultation, quotes, shop drawings, layout assistance.
<b>PS Furniture, Inc.</b>	Originally formed in 1919, PS Furniture, Inc. offers a full line of tables, chairs, and transport solutions to customers in the corporate, healthcare, education, party rental, and hospitality spaces. Many of our products are still manufactured in Pennsylvania, which allows us to produce our products quickly and get them to customers as soon as possible. Our product solutions focus on being flexible options that are easy to move around to make operations more convenient for our customers. One of our key innovations has been our Revolution table line, an innovative design in which our tabletops are 60% lighter than traditional MDF tabletops. Our knowledgeable sales staff will be able to help participants determine which of our many products will best fit their needs in terms of flexibility and functionality. We will then work to deliver that optimal solution as soon as possible. Once an order is placed, our sales staff will be in constant contact about the status of the order as well as working with our manufacturing center to deliver the highest quality product possible within the customer's desired timeframe. Through our flexible and diverse shipping options, we are able to ship anywhere in the United States without any problem.
<b>R T London</b>	RT London is a quality manufacturer of furniture for Room Solutions, Lounge, Tables, and Chairs.
<b>Red Thread Spaces LLC dba Red Thread</b>	At Red Thread, our goal is to help you create innovative work environments that inspire your people to excel wherever and however they work. Our name is Red Thread because we make connections. By weaving together people, product, process, and place, we connect the dots between concept and execution. As your workplace partner, we take the time to understand your needs and aspirations. Those insights help us develop innovative solutions that meet your business needs today while providing flexibility to accommodate tomorrow's challenges and opportunities.
<b>Robert H Lord Co Inc</b>	A full service family owned business dedicated to providing customers with quality furniture and furnishings at a fair price with great customer service. We offer a full range of furniture categories to furnish an entire space.
<b>Rouillard</b>	Rouillard is a Quebec based manufacturer of office seating, lounge seating and multi-purpose seating along with a complete conference & collaborative tables & storage collection. We are small enough to entertain custom solutions and large enough to handle large contracts.
<b>RV Leonard Company</b>	R V Leonard Co. has been a vendor partner with the MHEC for over 20 years. We have had a mutually rewarding partnership with this organization that has led to long term business relationships with many of it's members. Our continued success can be attributed to our dedication to customer satisfaction and our desire to constantly improve our capabilities and services. Our goal has always been to be a true resource to our MHEC member partners and not simply another supplier of commodities.
<b>Safco Products Co. dba Mayline</b>	Today Mayline is one of the leading mid-market contract furniture manufacturers in the U.S., offering a complete range of office furniture, cafeteria furniture. and storage solutions. We provide durable, versatile and affordable office furniture solutions that are both functional and practical. At Mayline, we understand that each customer has unique needs and we strive to help you make smart office furniture decisions. Our unsurpassed customer service, project management, and space planning design services provide the right solutions to fit your style and your space.
<b>Sauder Manufacturing Co</b>	Sauder Education (Brand of Sauder Manufacturing Co.) provides a full line of furniture for the education market. We offer desk seating, dining seating, lounge furniture, tables, Butler casegoods and other miscellaneous furniture.



<b>School Specialty Inc</b>	School Specialty is dedicated to helping educators create flexible and collaborative environments that align with 21st century learning skills to improve student outcomes. Offering the most complete range of educational solutions, services and products available, we can support your school's vision for 21st century education. With School Specialty, you'll get: A nationally dedicated team of Account Managers and Furniture & Equipment Specialists; Projects by Design, our no-cost new school construction and renovation furniture solution; A highs; Competitively bid pricing to help save you both time and money.
<b>Seating Inc</b>	Seating Inc., a family owned and operated American manufacturing company in Western New York may be the best kept secret in chair procurement. Building made-to-order ergonomic seating for K-12, Higher Ed, Technical, Security, Medical, Office and Municipal applications. Matching task, executive, conference, swivel, stools, stacking, nesting, multipurpose models, configured to customer requirements. Three weight capacities: 300, 400 and 550 lbs. Every Day, Heavy Duty, Intensive Use, Cal 133 models. Reliable customized standards programs. Long term warranties. North American components and textiles. Federal and state contracts. Small Business. WBE. Certified Green. Knowledgeable, experienced, capable customer service. Making Work Better since 1989.
<b>Sedia Systems, Inc.</b>	Sedia Systems creates distinct environments through unique, custom and innovative fixed seating solutions. We are a leading global manufacturer of lecture hall and auditorium furniture, offering the widest range of fixed seating in the industry for higher education environments. Sedia Systems' passion is to provide insightfully designed fixed seating solutions grounded in a client-focused approach. Our high-quality line of products and superior service drives our solutions, collaborative relationships and seamless implementations. The innovative spaces we create offer distinctive learning and assembly experiences for our clients.
<b>Sheehans Office Interiors</b>	Sheehan's Office Interiors is a full service contract furnishings firm representing the finest products in the industry. Sheehan's is committed to providing the best possible office solutions through our manufacturer relationships and superior customer service. We are the exclusive Knoll and Kimball dealer for the state of Rhode Island, in addition to offering products from hundreds of other manufacturers. While the furniture we offer represents the highest quality available, it is our team of skilled professionals that sets us apart from our competition
<b>ShuttleSystem LLC dba of Navetta</b>	For over thirty years Shuttle has been creating innovative, ergonomic furniture for education. We design for furniture for educational environments that fit. We know that all schools deal daily with evolving teaching methods, new technologies, and revised curriculum. We offer total furniture solutions: office, classroom, lecture hall seating, auditorium seating, classroom seating, chairs, tables, and other solutions.
<b>Source International Corp</b>	Our local marketing intentions rely heavily on McGlynn Associates. They have a strong team of four sales people that call on colleges and universities in the New England area. These sales people call directly on the facilities departments as well as working with architects and designers in the area that are responsible for capital projects. Source International supports our sales team with easy access to samples, printed materials, a newly redesigned website and other marketing materials. Our Constant Contact campaigns are sent out to customers to keep all informed on new and improved product options.
<b>Sparkeology</b>	Sparkeology is an exciting new brand launched a few years ago in response to a trend toward more collaborative spaces. We are focused on providing fun new furniture solutions for community spaces, learning centers, student lounges, information commons or any area that people gather to work, study, play and meet.
<b>Special-T dba of Global Resource Alliance</b>	Our Goal Is To Bring The Highest Quality Tables At Prices To Fit Your Budget. We offer: <ul style="list-style-type: none"> <li>· Large selection of 1-day and 5-day models</li> <li>· Many powder coat and laminate finishes</li> <li>· 10 Years; moving parts, 5 years parts and labor warranty</li> </ul>



<b>Spectrum Industries Inc</b>	Spectrum Industries, Incorporated is headquartered in Chippewa Falls, Wisconsin. The product lines we manufacture consist of high quality educational computer lab furniture, video conferencing and presentation furniture, corporate training furniture, computer and office furniture, health care furniture, institutional wood furniture, custom O.E.M. components and custom display and store fixtures. Spectrum offers a catalog discount off list price to include freight, lift gate, and inside delivery in select states. Spectrum furniture is made to last and perform for years.
<b>Standard Chair of Gardner Inc</b>	We are the leading manufacturer of college chairs in the country. Our chairs are used at almost all the universities and colleges in the country as retirement gifts, service awards gifts and graduation gifts.
<b>SurfaceWorks</b>	SurfaceWorks provides high quality products and services that meet or exceed industry standards. We value continuous improvement, innovation, teamwork and the highest degree of integrity. We are committed to maintaining financial stability and assisting our customers to achieve the same without sacrificing our social and environmental obligations. We promote custom products. We can design and build custom products to meet individual needs. We offer extremely durable, impact and puncture resistant Urethane Edges. Extremely Durable – impact and puncture resistant. All SurfaceWorks tables are rigorously tested beyond the BIFMA standards in our in-house testing laboratory.
<b>Symmetry Office</b>	Symmetry Office supplies ergonomic, height adjustable, training table and office accessories. Great quality and value at a great price point.
<b>Systematics Inc</b>	Systematics helps our clients solve storage problems through the use of standard and custom product mix solutions provided by multiple manufacturers to help reduce space, cost and security concerns.
<b>Teknion</b>	Teknion is a leading designer, manufacturer and marketer of office systems furniture and related products.
<b>Tesco Learning Environments dba of Tesco Industries, LLC</b>	Tesco Industries, dba Tesco Learning Environments is a leading manufacturer of furniture and casegoods for the educational market. Tesco has a niche in the media center offerings but also provides administrative, computer, science and other furniture as needed to complete a campus.
<b>This End Up Furniture</b>	This End Up Furniture Company has been providing robust furniture designs and a broad selection of styles for almost 40 years, making us the ideal provider of sturdy, stylish furniture for your members. We are a Veteran owned company keeping Americans working with more than 99% of our products manufactured in our 246,000 square foot manufacturing facility located in Sanford, NC. Our knowledgeable and experienced local sales representative is very familiar with many MHEC members and has a thorough understanding of the needs of residential life. Together with our inside sales department we will be quick to respond.
<b>Thompson Contract Inc Kusch+Co</b>	Seating and tables for classroom, auditorium, lab, chapel, infirmary, dorm, student union, cafeteria, lounge and outdoors
<b>TMC Furniture, Inc.</b>	Founded in 1998 and headquartered in Ann Arbor, Michigan, TMC was started (and is still owned) by artists and designers who share the philosophy that design, innovation and customization are the core to modern US manufacturing. We combine experienced, skilled craftsmanship with cutting-edge innovation in our seating, tables, shelving, carrels, workstations, modular lounge pieces, book-bins, display units, circulation/reception desks and custom casegoods. Whether you are looking for clean, sophisticated and modern styling, classically traditional design or fancy seeing a frog peer over a shelf, TMC Furniture simply inspires.
<b>Toledo Furniture Inc</b>	Toledo Furniture Inc., is your "One Stop Shop" for configured furniture solutions for the educational, institutional, and office environments. We offer customers' the opportunity to purchase custom designed and configured products at pricing and lead-times competitive with standard catalog product. Our products are fully supported by a trained and knowledgeable dealer network and company staff ready to support your next project. We offer one of the best warranties in the industry, with a lifetime warranty on all steel components and our product specifications make it easy to specify our products for your project.



<b>Transformations Furniture</b>	Transformations Furniture manufactures truly renewable upholstered seating that's unrivaled in the marketplace. Our premium products preserve your facility's image longer to provide a superior solution for everyday use and abuse. This function gives our customers the ability to save money, time, and the environment...one chair at a time...ReNEW your FURNITURE!
<b>Trendway Corp</b>	46 years in the industry; steady growth since our inception in 1968. Full line of office furniture products, including Floor to Ceiling demountable partitions and raised access flooring. Best service and lead times in the furniture industry Nationwide network of dealers in all markets of North America, supported by a network of Field Sales professionals and fully trained staff designers. Small, Veteran Owned organization. Exclusive "On Time or On Trendway" promise. Superior Environmental Initiatives. Limited Lifetime Warranty. Best in Class Customer Service/Technical Support Team. 99% On Time and Complete shipping performance.
<b>Trinity Furniture Inc</b>	Trinity Furniture is a minority owned, contract furniture manufacturer with vertical markets in universities, corporate, and government agencies.
<b>Tucker Library Interiors LLC</b>	Tucker Library Interiors, LLC specializes in Library Interiors. We provide libraries throughout New England both large and small with specialized library furniture and shelving designs built to withstand the rigors of daily use. Our expertise is reserved for libraries, remaining exclusive to this niche for over 30 years we've established a large inventory of product solutions while remaining small enough to quickly and creatively respond to our client's objectives. Our experience allows us to offer space planning and interior design exclusive to library environments. Our attention to detail is clearly reflected in our approach to both service and project management.
<b>Versteel dba of Ditto Sales, Inc.</b>	Versteel manufactures tables and chairs, ranging from training for education and conference centers
<b>VIA, Inc.</b>	Via Seating has been in business for close to 30 years and have always specialized in high quality, comfortable, ergonomic seating products. This dedicated focus exclusively on seating benefits in the research and development, production and delivery of the best quality seating solutions at a very competitive price. There's a science behind Via's proprietary cushion molds that encourages optimal sitting positions. So while others chairs may look similar, they simply don't offer the initial or long-term comfort, you feel from a Via chair.
<b>Virco Mfg Corp</b>	Furniture For Students and Educators from a US Based Manufacturer. Products for all areas of K12 and higher ed to include classroom, administrative, lab and dining/cafeteria areas.
<b>VS America Inc</b>	VS America, headquartered in Charlotte, NC, sells ergonomically-designed, environmentally friendly, high-quality furniture manufactured in Germany. Originally focused on the educational market, VS has also successfully expanded into corporate and specialty furniture markets. Our products are low-emitting and easily meet strict GREENGUARD certification requirements in addition to worldwide environmental policy, ISO 14001. VS America continues to maintain a focus on being a leader in terms of bringing research-backed design, innovation and ergonomics to the American educational environment.
<b>W B Mason</b>	W.B. Mason is the Industry leader in Office Furniture Design and Services with 15 locations and over 400 sales people in New England. We are accompany geared toward providing our customers with quality products, competitive prices, and a level of service that is unmatched. Our Mission Statement: We are an organization focused on solving customer problems with personalized services and customized solutions. We take the long view on strategies that require extended periods to develop, and we are flexible to meet customers' ever changing needs. Our objective is to provide the best overall solution.



<b>Wenger Corporation</b>	Wenger Corporation provides innovative, high-quality products and solutions for music and theatre education, performing arts, and athletic equipment storage and transport. We have spent more than 60 years listening to what our customers need and then designing and developing durable, functional products to meet those needs. Products for music and theatre spaces include; pre-engineered acoustical doors and sound-isolating music practice rooms, acoustical wall and ceiling treatment, instrument and music storage cabinets, acoustic shells, audience seating, portable stage platforms and staging systems, music posture and portable audience chairs, orchestra pit fillers, make-up stations, tiered risers and music furniture.
<b>Whitney Bros. Co.</b>	Since 1904, Whitney Brothers has been America's choice for Early Childhood educational furniture. All products are proudly made in America and we have satisfied customers across the United States, and around the globe. We continue our tradition of excellence by maintaining one of the highest in quality furniture available today. We provide solutions...and satisfaction.
<b>Wholesale Distribution</b>	We are a full service dealer for commercial and educational furniture, furnishings and facility maintenance essentials. We specialize in providing our clients with customized, yet cost effective environments. Wholesale Distribution offers our customers all available options and product comparisons providing them the opportunity to select the ideal products that best meet their requirements and budget. Carrying an extensive line of products, our customers have access to essentially all of their facility needs in one vendor. One Call . . . Furnish it All!
<b>Workplace Resource</b>	Workplace Resource is a woman-owned (WBE) office furniture dealership providing superior service to clients throughout Massachusetts. In addition to furniture selection and procurement, Workplace Resource offers space planning and design, project management, and delivery and installation services. The Workplace Resource team is particularly well-versed in the special space planning and furniture requirements of colleges and universities. Workplace Resource was established in 2000 by Claudia Russo with the singular goal of creating a different kind of dealership: one that raises the bar on personalize client service, builds lasting relationships based on trust and respect, and celebrates diversity and social responsibility.
<b>York Street Industries</b>	York Street Industries is the correctional industry of the Hampden County Sheriff's Department offering products built from components manufactured by OEI a division of KI. These products provide job training and skills development to incarcerated individuals returning to society.

New on Contract	No Longer on Contract
9 to 5 Seating dba of D3 Inc. Allseating Corporation Allsteel Inc Artopex, Inc. Aurora Storage Products, Inc. BioFit Engineered Products Borgo Contract Seating Broadway Office Interiors Buzz Seating CB Seating Inc Claridge Products and Equipment Inc Computer Comforts Inc Concord Products Company Inc Conklin Office Furniture Contrax Furnishings, The Corilam Fabricating Company, Inc. DEMCO Diversified Metal Fabricators, Inc. Earth Safe Inc ErgoGenesis Workplace Solutions, LLC Foliot Furniture Inc Furniture Lab dba of Rapp Productions, Inc. Global	Adden Furniture Inc BBE Office Interiors Bretford Manufacturing Inc Business Interiors by Staples Butler Woodcrafters Inc Community Dar-Ran Furniture Industries Nevins DBA of B Nevins Ltd OFI ROI Industries RV Leonard Company Shoto Corporation Spectrum Industries Inc Symphony Tables Union Office



Great Openings  
Groupe Lacasse  
Hi5 Furniture  
High Point Furniture Industries  
Highmark  
HLF Furniture, Inc.  
Intensa, Inc.  
Interior Concepts  
ISE Inc  
Jasper Group  
JMJS, Inc. d/b/a COE Distributing  
Keilhauer Ltd.  
Lakeshore Learning Materials  
Landscape Forms Inc  
Leeder Furniture, LLC  
LIAT  
Longo Associates Inc  
Magnuson Group  
Nightingale Corp  
Nova Solutions Inc  
Palmer Hamilton, LLC  
Pro AV Systems Inc  
ProSystems Installation Inc. dba PSI New England  
PS Furniture, Inc.  
Rouillard  
Safco Products Co. dba Mayline  
School Specialty Inc  
Seating Inc  
Sheehans Office Interiors  
ShuttleSystem LLC dba of Navetta  
Sparkeology  
Special-T dba of Global Resource Alliance  
Staples Business Advantage  
SurfaceWorks  
Symmetry Office  
Tesco Learning Environments dba of Tesco Industri  
This End Up Furniture  
Thompson Contract Inc Kusch+Co  
TMC Furniture, Inc.  
Trearco Brands, Inc. DBA EKO  
Trinity Furniture Inc  
Versteel dba of Ditto Sales, Inc.  
VIA, Inc.  
Whitney Bros. Co.  
Wholesale Distribution





# MC11-C07

## Furniture

Contract Duration from 07/01/2015 through 06/30/2018

### Instructions and Information pertaining to the use of this contract

- 1 All Terms & Conditions contained in the IFB for MC11-C07 and the bidder's response to the IFB are incorporated herein. Any modification or amendment of any provision of this Contract must be in writing and bear the signature of each party's duly authorized representative. In the event of a conflict between the terms of the IFB, bidder's response and/or the terms set forth in this Contract, the following order of precedence shall control:
  - a) Terms in this Contract,
  - b) Any correspondence between MHEC and the Bidder clarifying the bidders response
  - c) Bidder's response to IFB
  - d) IFB

- 2 Suppliers are required to market products and services to the MHEC membership directly and continue to promote sales volume through quality and superior service.

The MHEC does not process or send Member's orders to Suppliers.

- 3 Upon request, vendors will supply individual written quotes based on the terms of their individual contract, i.e., if pricing is based on 1. discount off MSRP, List , Dealers Quote Etc., 2. Discount, Markup / % and 3. MHEC Net Price.
- 4 Suppliers maybe required to supply to members, catalogs, Price lists as quoted in the IFB or Website instructions to support Members need to maintain paper trails for quotes or purchase orders.
- 5 Discount pricing may be offered to a member above and beyond this contract discount structure in the form of: Special Deals, Sales Catalogs or Bulletins, Promotional Sales, and Additional Volume Discounts through special quotes for committed dollar purchases, so long as the same pricing will be offered to all current and future member customers who meet the same criteria for the special pricing.
- 6 Use of the contract is left to the discretion of each respective member. No guarantee of volume has been made to the vendor.
- 7 Suppliers will make every effort to identify purchasers contacting them to determine MHEC membership and extend the MHEC pricing and any benefits. Any customer who meets the MHEC criteria for membership within the 6 state region such as following list, will be afforded the opportunity to join the MHEC prior to finalizing the sale. (Please refer customer to [www.mhec.net](http://www.mhec.net) for membership process)

- 1, Non-profit, public and private colleges / universities,
- 2, Not for profit technical, charter, and vocational schools,
- 3, Municipalities including K-12, and Libraries.
- 4, Non-profit education organizations,

- 8 All discount percentages or cost markups as stated in this contract will remain as is for the life of this contract.
- 9 Various types of purchase orders may be issued against the contract, with no dollar limit, by each respective member.
- 10 The supplier will ship and bill the material requested on each purchase order directly to the respective member. Substitutions will not be allowed without the consent of the ordering department



- 11 Any purchase order issued to a vendor by an MHEC member is an agreement between the individual member and the vendor, not the MHEC organization, or other MHEC Members in part or total.
- 12 It is the vendor's responsibility to know and follow all state laws with regard to sale of their respective products / services within the state the MHEC member resides.  
Example:  
In Massachusetts, in accordance with Chapter 29, Section 29C and State Regulation 815 CMR 4.03, standard payment terms for state institutions are Net 30 Days, with interest assessable only after 45 days
- 13 It is the vendor's responsibility to know and follow all state laws with regard to the application of Prevailing Wage Laws, or the use of Union Labor when product installation is quoted.
- 16 Any furniture shall be guaranteed to be fully functional and capable of performing the tasks it was designed to perform under the manufacturer's guidelines. All Furniture or safety requirement or attachments shall be in place and functioning per the manufacturer's design. Any furniture and or accessories not functioning properly (or becoming non-functional) will be exchanged or repaired at no additional charge during the warranty period with the approval of the member.
- 17 Furniture Safety; All items should comply with industry safety related standards for Public use such as Preschool and Young Children's use where applicable.
- 18 Furniture ADA Compliant Note: All ADA items must conform to industry standards.
- 19 Furniture Fire Safety; Items in this contract should conform to fire and electrical ratings standards for Flammability and Flame Retardant applicable to Fabric and Upholstered Fillings, Cal 133, 117 or 116, and UL ratings where appropriate and clearly indicated to Members who will determine which if any standard applies for their institution.
- 20 Deviations form Furniture Safety, ADA Compliant, Fire Safety: Any Deviations from the above terms and conditions of this contract for sale of furniture within the contract relating to Safe use, ADA Compliance, or Fire Standards should be signed for by the member
- 21  
For Members:  
You may be required to use a website or vendor special code to obtain the contract benefits and receive special contract pricing! Please refer to the individual vendor contract for codes or when making first contact with the vendor, and please be sure to identify yourself as an MHEC member and follow instructions to ensure you are capturing all available discounts. The member identification to the vendor should occur for all sales including the request for catalogs, requesting quotes and special price offerings. Be sure to include MHEC References or vendor supplied code on all correspondence, and purchase orders.
- 22 If you have any questions pertaining to the use of this contract, please call the respective vendor in question.
- 23 Contact the vendors directly to request literature and price lists. Upon request, vendors will supply individual written quotes based on the terms of their individual contract, i.e., if pricing is based on a discount off list.
- 24 All contractors have agreed and signed the MA Standard Contract form and the MA Terms and Conditions. The terms will be extended to all members.
- 25 When considering ordering furniture be sure that you consider the intended use and indicate the use of the furniture for Safety ratings especially those that apply for your State or local governments. Be sure that you are quoted for these standards and if you should decide deviate these standards, you may be require to sign a waiver with the supplier.
- 26 For Public Entities, When installation is required, You will be responsible for supplying the prevailing wage rate information to the supplier for your locale when the installation will be



quoted.



**MC11-C07****Furniture****Contract Duration from 07/01/2015 through 06/30/2018**

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# Brand and Category Index

## Product Category Key (Use this key for searching on our website)

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C	Bulletin Board Cabinets/Glass Enclosed, Ent Brand
D	Coat Racks, Hooks and Hangers
E	Commercial Waste and Recycling Receptacles
F	Furniture: Athletic; Entire Brands & Categories
G	Furniture: Athletic; Storage & Lockers
H	Furniture: Atlas/Dictionary Stands
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V	Furniture: Chair / Seating; Misc.
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Y	Furniture: Chair / Seating; Task
Z	Furniture: Chair/Seating; Entire Brands & Category
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\	Furniture: Chair; Recognition, Foot Stool, Etc.
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^	Furniture: Children's Furniture Misc.
_	Furniture: Children's: Entire Brands & Categories
`	Furniture: Children's: Entire Brands & Categories.
a	Furniture: Classroom Misc.
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 q Furniture: Entire Brand, Catalog or Website  
 r Furniture: Ergonomic Tools & Accessory  
 s Furniture: Extended Warranty  
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 u Furniture: File & Storage; Entire Brand & Category  
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 „ Furniture: Library; Entire Brands & Categories  
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 † Furniture: Library; Shelving  
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 ^ Furniture: Millwork Furniture  
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¶	Furniture: Table; Lab Tables & Benches
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¹	Furniture: Table; Tilting
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200 Series	¥, ³, j, q, Z	New England Woodcraft Inc	260	259
2000 Series	Z	Spec Furniture	335	333
9 to 5	q	9 to 5 Seating dba of D3 Inc.	64	63
Aarco	¾, B	Earth Safe Inc	136	135
ABCO	q	Izzy+	203	201
Access	q	Allsteel Inc	76	74
Aceray	q	Red Thread Spaces LLC dba Red Thread	291	290
Aceray	q	Staples Business Advantage	344	343
Aceray	q	Workplace Resource	421	420
Acuity	q	Allsteel Inc	76	74
Acute	³	Spec Furniture	335	333



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Adden	▪, ³, U, x, Z	Moduform Inc	250	249
Adelphia By Datum	q	ProSystems Installation Inc. dba PSI New England	284	283
Aero	▪	John Savoy and Son Inc	217	216
Agati	q	Agati Inc	66	65
Agora	–, „, „, „, ±, ®, °, ², ³, d, i, k, U, y	Rouillard	301	300
AIS	] , “, „, „, £, ▪, ³, d, F, j, q, r, s, u, y, Z	AIS dba of Affordable Interior Systems	69	67
Alera	q	Broadway Office Interiors	98	97
Align	q	Allsteel Inc	76	74
Allemuir	q	Workplace Resource	421	420
Allseating	q	Allseating Corporation	72	71
Aluminum Athletic	F	CB Seating Inc	103	102
Alumni	q	Robert H Lord Co Inc	297	296
Alumni	q	Staples Business Advantage	344	343
Amcase	q	Broadway Office Interiors	98	97
Amcase	q	Staples Business Advantage	344	343
Amcase	q	Workplace Resource	421	420
American Flagpole	□	Earth Safe Inc	136	135
American Seating	q	Creative Office Pavilion	121	120
American Seating	Z	Peabody Office Furniture	274	273
American Seating	M, Z	Red Thread Spaces LLC dba Red Thread	291	290
American Seating	†	Workplace Resource	421	420
AMQ	q	Red Thread Spaces LLC dba Red Thread	291	290
Amtab	q	Red Thread Spaces LLC dba Red Thread	291	290
Amtab	q	Staples Business Advantage	344	343
Any Where Cart	c	Staples Business Advantage	344	343
Apollo	▪	John Savoy and Son Inc	217	216
Approach	q	Allsteel Inc	76	74
Arcadia	q	Arcadia Chair Company	80	79
Ark	³	Spec Furniture	335	333
Aroid	q	Groupe Lacasse	166	165
Arper	q	Creative Office Pavilion	121	120
Artek	q	Office Resources Inc	266	265
Artek	q	Workplace Resource	421	420
Artex	q	Creative Office Pavilion	121	120
Artisan	q	This End Up Furniture	379	378
Artopex	“, ³, d, l, j, u, y, Z	Artopex, Inc.	82	81
Aurora	{,  , g	Aurora Storage Products, Inc.	85	84
Aurora	, „, „, «, §, †, %o, c, F, G, q, u	Donnegan Systems Inc	130	129
Aurora Mobile	q	Aurora Storage Products, Inc.	85	84
Aurora Quik-Lok Shelving	q	Aurora Storage Products, Inc.	85	84
Aurora Side-to-Side	q	Aurora Storage Products, Inc.	85	84



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Baltix	q	Creative Office Pavilion	121	120
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Benchmark	q	Creative Office Pavilion	121	120
Berco	q	Creative Office Pavilion	121	120
Berco	q	Office Resources Inc	266	265
Berco	3	Peabody Office Furniture	274	273
Berco	q	Sheehans Office Interiors	321	320
Berco	q	Workplace Resource	421	420
Bernhardt	q	Creative Office Pavilion	121	120
Best Rite	q	School Specialty Inc	312	311
Biblo Model	□, ^, ` , ,, <, «, §, †, ..., %, € , a, d, e, F, q, u, v, x, Y	Systematics Inc	355	354
BioFit	,, 3, q, x, y, Z	BioFit Engineered Products	88	87
Bird in Hand/Childcraft	`	School Specialty Inc	312	311
Blockhouse	q	Blockhouse Inc	90	89
Boardgames	3	Spec Furniture	335	333
BookStack	□^, ` , ,, «, ■, §, †, ..., %, a, d, e, F, G, l, q, Š, u, v, x, y, Y	Systematics Inc	355	354
Borgo	,, d, l, x, y, Z	Borgo Contract Seating	92	91
Borroughs	q	Robert H Lord Co Inc	297	296
Borroughs	□^, _ , l, ,, <, «, », ■, §, †, ..., %, € , a, c, d, e, F, G, l, q, u, v, x, y, Y	Systematics Inc	356	354
Boss	Q, U, V, W, X	Jack Cartwright Inc	208	205
Boss	Z	Staples Business Advantage	344	343
Boss Design	q	Creative Office Pavilion	121	120
Bouty	Z	Red Thread Spaces LLC dba Red Thread	291	290
BRC	q	Creative Office Pavilion	121	120
Bright Group	q	Creative Office Pavilion	121	120
Broadway	{,  , g	Broadway Office Interiors	98	97
Brodart	”	Red Thread Spaces LLC dba Red Thread	291	290
Bross	q	Thompson Contract Inc Kusch+Co	381	380
Bush	q	Staples Business Advantage	344	343
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Cabot Wrenn	q	Creative Office Pavilion	121	120
Cabot Wrenn	q	Lexington Group Inc	238	237
Cabot Wrenn	q	Office Resources Inc	266	265
Cabot Wrenn	q	Peabody Office Furniture	274	273













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HBF	q	Office Resources Inc	266	265
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HBF	q	Robert H Lord Co Inc	297	296
HBF	q	Staples Business Advantage	345	343
HBF	q	Workplace Resource	422	420
Heavy Duty	³, Z	Spec Furniture	336	333
Heckman	q	Staples Business Advantage	345	343
Hekman	¤, ³, y, Z	Broadway Office Interiors	98	97
Hekman	q	Workplace Resource	422	420
Hello	Z	Haworth Inc	171	170
Herman Miller	q	Herman Miller Inc	174	173
Hi5	³	Hi5 Furniture	179	177
Hickory Contract	q	Robert H Lord Co Inc	297	296
High Point	q	High Point Furniture Industries	181	180
Highmark	q	Highmark	184	182
HighTower	q	Creative Office Pavilion	122	120
HighTower	q	Office Resources Inc	266	265
HighTower	q	Workplace Resource	422	420
Hirsh Industries	q	Staples Business Advantage	345	343
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Homestead	¤	John Savoy and Son Inc	217	216
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Hon	q	Red Thread Spaces LLC dba Red Thread	292	290
Hon	q	Staples Business Advantage	345	343
Hon	q	W B Mason	412	411
Hug	T	Rouillard	303	300
Humanscale	q	Humanscale Corporation	190	187
Hussey	q	Robert H Lord Co Inc	298	296
ICF	q	Creative Office Pavilion	122	120
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ICF	q	Peabody Office Furniture	274	273
ICF	Z	Red Thread Spaces LLC dba Red Thread	292	290
ICF	q	Sheehans Office Interiors	321	320
ICF	q	W B Mason	412	411
ICF	q	Workplace Resource	422	420
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Ideal Products	q	ProQuip Inc	282	281
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Improv	Z	Haworth Inc	171	170
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Indiana	q	Office Resources Inc	266	265
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Lesro	q	Peabody Office Furniture	274	273
Lesro	Z	Red Thread Spaces LLC dba Red Thread	292	290
Lesro	q	Staples Business Advantage	346	343
Lesro	q	W B Mason	412	411
Level 4	q	Creative Office Pavilion	123	120
Level 4	q	Office Resources Inc	267	265
Level 4	Z	Red Thread Spaces LLC dba Red Thread	292	290
Lexington	{,  , g	Lexington Group Inc	238	237
LIAT	,,, <sup>3</sup> , q, Z	LIAT	241	240
LibraCraft	”	DEMCO	125	124
Library Bureau	q	Moduform Inc	252	249
Library Bureau	q	Red Thread Spaces LLC dba Red Thread	292	290
Library Bureau	, ^, ~, ,, «, ¢, \$, †, …, %%, a, d, e, F, G, I, k, l, q, Š, u, v, x, y, Ÿ	Systematics Inc	362	354
Lieland	q	Red Thread Spaces LLC dba Red Thread	292	290
Life Span	F	Staples Business Advantage	346	343
Light Corp	q	Staples Business Advantage	346	343
Light Corporation	q	Office Resources Inc	267	265
Link	d, F, P, R, S, T, U, X	Rouillard	303	300
Loewenstein	q	OFS Brands Inc	270	268
Logiflex	q	Lexington Group Inc	238	237
Look	Z	Haworth Inc	171	170
Lumens	c	Pro AV Systems Inc	280	279
Lyon	«, G	Earth Safe Inc	136	135
Lyon	q	ProQuip Inc	282	281
Lyric	q	Allsteel Inc	77	74
Madison	¤	John Savoy and Son Inc	217	216
Magnuson	¤, ”, ½, ¼, D, E, f, q	Magnuson Group	246	244
MAI	q	Creative Office Pavilion	123	120
Manhattan	<sup>3</sup>	Spec Furniture	336	333
Markant	q	Red Thread Spaces LLC dba Red Thread	292	290
Markant	q	Robert H Lord Co Inc	298	296
Martin Bratrud	q	Creative Office Pavilion	123	120
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Quantum	d	Rouillard	304	300
Quip	q	Allsteel Inc	77	74
Red Thread	{,  , g, q, z	Red Thread Spaces LLC dba Red Thread	292	290
Relate	q	Allsteel Inc	77	74
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Rouillard	q	Creative Office Pavilion	123	120
Rouillard	q	Rouillard	304	300
Rousseau	, ,, «, §, †, %, c, F, G, q, u	Donnegan Systems Inc	132	129
Royal	q	School Specialty Inc	312	311
RT London	{,  , g, q	R T London	289	288
RussBssett	, ^, _ , ,, «, §, †, ..., a, d, e, F, I, °, q, Š, u, v, x, y, Ÿ	Systematics Inc	366	354
Russwood	»	DEMCO	125	124
Safco	q	Broadway Office Interiors	99	97
Safco	q	Staples Business Advantage	347	343
SAM	, _ , !, ,, » , ², b, c, e, F, G, I, k, q, Š, u, v, x, y	Systematics Inc	366	354
Sandler	q	Creative Office Pavilion	123	120
Sandler	q	Office Resources Inc	267	265
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Sandler	Z	Red Thread Spaces LLC dba Red Thread	293	290
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Twenty2	Z	Spec Furniture	337	333
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Unigroup Too	“	Haworth Inc	172	170
United Chair	q	Groupe Lacasse	166	165
Urban	Z	Spec Furniture	337	333
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Vanerum Stelter	q	Red Thread Spaces LLC dba Red Thread	294	290
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## Warranty Key

A	1 Yr
B	1 Yr Labor
C	1 Yr Parts and Labor
D	1 Yr uph; 2 Yr laminate: 5 Yr on steel
E	10 - 12 Yrs
F	10 - 15 Yrs
G	10 and 5 Yr
H	10 and 5 Yrs
I	10 Year Limited
J	10 Year vs Limited Lifetime
K	10 years
L	10 years (see site for exceptions)
M	10 years, manufactured, single shift
N	10 Yr
O	10 Yr & Limited Lifetime
P	10 Yr and 2 Yr
Q	10 Yr Extended
R	10 Yr including parts & labor
S	10 Yr Limited
T	10 Yr on all IDEON Brand
U	10 Yr With some exceptions. Ask
V	10 Yrs movng parts, 5 Yr parts & labor
W	10 Yrs With Some Exceptions. Ask
X	10,5,3,1 Yr Ask
Y	10/5 year limited, 1 year labor
Z	10/5/3 Ask
AA	1-10 Yr Depending on Product
AB	12 months
AC	12 Years
AD	12 years (see site for exceptions)
AE	12 Yr
AF	1-2 Yr based on product
AG	12 Yr lifetime on frames
AH	12 Yr Limited
AI	12 Yr on Tables 7 Yr on Banquettes
AJ	12 Yr structural; 5 Yr mechanisms
AK	12 yrs seating (see site for exceptions)
AL	13 Yr
AM	15 year, some items are lifetime
AN	1-5 years
AO	15 years or lifetime depending on model.
AP	15 Yr



AQ	1-50 Yr based on product
AR	1-Lifetime Depending on Product
AS	1Yr-Workmanship& Mfg Lifetime-Porcelain
AT	2 - 7 Yr Depending on Product
AU	2 Year Warranty
AV	2 Years
AW	2 years; Woodlock 15 years
AX	2 Yr
AY	2 Yr Guaranteed against all mfg's defect
AZ	2 Yr Limited
BA	2 Yr, 1 Yr for Custom
BB	2, 1 year(s)
BC	2, 1 Yr
BD	20 Yr
BE	20 Yr Limited
BF	2-5 years by product
BG	25 Years case goods, Lifetime on steel
BH	25 Yr
BI	25,15,10,5,1 Yr. Ask
BJ	25,5 Yr Ask
BK	25,5,1 Ask
BL	3 Year Warranty
BM	3 years from date of invoice
BN	3 Yr
BO	3 Yr all materials/workmanship
BP	3 Yr Lifetime
BQ	3 Yrs Ask
BR	3, 5, & 10 years
BS	30 Yr Limited
BT	3-10 years
BU	35 Yr
BV	5 & 10 Yr - See Price List
BW	5 Year Limited Warranty
BX	5 years
BY	5 years - Lifetime
BZ	5 Years (see site for exceptions)
CA	5 Years except power and mechs
CB	5 Years Indoor; 3 Years Outdoor
CC	5 years on wood, 1 year upholstery
CD	5 Years Parts and Labor
CE	5 Years; 1 Year RTA
CF	5 Yr
CG	5 Yr Indoor; 3 Yr Outdoor
CH	5 Yr Limited
CI	5 Yr Some exceptions. Ask
CJ	5 Yr, 10 Yr, & Lifetime
CK	5-10 Yr
CL	5-10 Yr based on product
CM	5Yr Except steel frame tables =10YR
CN	6 Yr on chairs 1 year casegoods
CO	Earth Safe, Inc., Warranty
CP	Forever Warranty
CQ	Frame 7; Components 2; Electronics 1
CR	gas lifts, casters: 2 years, swivel: 5
CS	HPFI Limited Lifetime, Price Book Pg. 6



CT	<a href="http://borgo.com/warranty/">http://borgo.com/warranty/</a>
CU	<a href="http://goo.gl/0xjmRO">http://goo.gl/0xjmRO</a>
CV	<a href="http://goo.gl/qoKNFo">http://goo.gl/qoKNFo</a>
CW	<a href="http://www.rtlondon.com/about/warranty/">http://www.rtlondon.com/about/warranty/</a>
CX	1 Yr
CY	Included in Bid
CZ	Lifetime
DA	Lifetime See
DB	Lifetime - See Full Warranty
DC	Lifetime - see warranty for full details
DD	Lifetime (see site for exclusions)
DE	Lifetime against manufacturer defects
DF	Lifetime except A-Chair (10 year)
DG	Lifetime Limited
DH	Lifetime on Frames, 5 years other
DI	Lifetime Structural
DJ	Lifetime Warranty on all Furniture Lines
DK	Lifetime with Exceptions
DL	Lifetime wrnty;12 year 24/7 application
DM	Lifetime, Manufacturers
DN	Lifetime/5 years foam and fabric
DO	Limited
DP	Limited 3 Year
DQ	Limited 5 Year Warranty
DR	Limited Lifetime
DS	Limited Lifetime - Frame; 10 years parts
DT	Limited Lifetime Ask
DU	Limited Lifetime for Standard Seating
DV	Limited Lifetime Warranty
DW	Limited Lifetime, 1 year labor
DX	Limited Lifetime, 3 year parts & labor
DY	Limited Warranty
DZ	Ltd Lifetime; 3-5 yr accessories
EA	Manufacturer Warranty
EB	Manufacturer's Warranty- Min 1 Yr
EC	Materials and workmanship for one year
ED	Mfg Warranty
EE	N/A
EF	No Defects - material/workmanship-10 yrs
EG	Porcelain writing surfaces-fifty years.
EH	SANDLER (2 yrs),Woodlook - 15 yrs
EI	Seating Parts 10 Yrs, 2 Yrs
EJ	Specific to Product, Must Register
EK	Specific to product; by vendor
EL	Standard Commercial
EM	Up to 10 Yr. Ask
EN	Up to 15 Yr. Ask
EO	Up to Limited Lifetime
EP	Varies by model average being 10 year
EQ	Varies by product. Ask
ER	Varies please ask
ES	Warranty years differ for parts
ET	Worksurfaces 3 yrs Steel life of product
EU	<a href="http://www.hermanmiller.com">www.hermanmiller.com</a>
EV	<a href="http://www.intensa.net">www.intensa.net</a>





# 1 9 to 5 Seating dba of D3 Inc.

<u>Address</u>	70 Fox Ridge Lane Hebron, CT 06248	<u>Contact</u>	Gary Lemire
<u>Email</u>	gary.lemire@9to5seating.com	<u>Phone</u>	860-966-4465
<u>Web</u>	www.9to5seating.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	310-220-2517
<u>Biz Type</u>		<u>FEI #</u>	20-1545013

9to5 Seating is a vertically integrated manufacturer of Office Seating that was founded in 1982. We are based in Hawthorne CA., and service the entire US with a dedicated network of Manufacturers Representatives and authorized dealers to sell our products. We are currently working with many MHEC members through our dealer network in New England. We are a Green manufacturer that manufactures Green products. All 9to5 Seating is Greenguard Gold certified. 9to5 Seating manufactures approximately 80% of the components of our seating products, which is significantly more than all of our competitors. We are a U.S. based manufacturer, we are not an "importer" of office seating.

Return Policy Product may only be returned after receiving a Return Merchandise Authorization number from 9to5 Seating. Returns are subject to a restocking charge equivalent to 35% of the new order plus freight. Unauthorized returns will not be accepted.

Major Credit Cards Per dealer policy

Delivery Qty <25 chairs-5 day ship, 12 day delivery, >25 will quote

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin

Freight Cost of freight is included in standard shipments. 9to5 offers a "Fully Assembled/Blanket Wrapped delivery program" for quantities of 50+ chairs to pre-approved locations.

Minimum Order None

Additional Terms MHEC Special Pricing Agreement

Contract extended to New England States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA, NH, VT, RI, CT, ME

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-436-1271  
TollFree: 888-926-2766  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, NH, VT, RI, CT, ME

**Sales Rep**

Rita Menta  
47 Great Hillwood Rd  
Moodus, CT 06469  
Phone: 860-539-2544  
Email: rita@rmenta.com  
MA, NH, VT, RI, CT, ME,

**Dealers**

Kim Schott  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-531-7272  
Email: kim.schott@peabodyoffice.com  
MA, NH, VT, RI, CT, ME

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
MA, NH, VT, RI, CT, ME,

**Sales Rep**

Gary Lemire  
70 Fox Ridge Lane  
Hebron, CT 06248  
Phone: 860-966-4465  
Fax: 310-220-2517  
Email: gary.lemire@9to5seating.com  
MA, NH, VT, RI, CT, ME,

**Dealers**

Mary Sauvageau  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 860-810-2835  
Email: msauvageau@red-thread.com  
MA, NH, VT, RI, CT, ME,

**Sales Rep**

Pam Gaughan  
1441 Washington St.  
Canton, MA 02021  
Phone: 781-856-3444  
Email: psgaughan@gmail.com  
MA, NH, VT, RI, CT, ME,

**Brand: 9 to 5**

Furniture: Entire Brand, Catalog or Website	Office Seating	Warranty	CZ	Dock= 54% D&I= 49% Off Retail	>\$50,001-\$100,000 = +1%: >\$100,001-\$250,000 = +2%
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## 2 Agati Inc

<u>Address</u>	VP Operations/Contracts Admin 1219 W Lake Street Chicago, IL 60607	<u>Contact</u>	Pamela Guy Tinsley
<u>Email</u>	ptinsley@agati.com	<u>Phone</u>	312-465-4620
<u>Web</u>	www.agati.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>	Small	<u>FEI #</u>	36-3529331

Agati is a primer Library Furniture manufacturer that specializes in the furniture solutions for needs of institutions of Education, with an emphasis on Higher Education.

<u>Return Policy</u>	Return of defective goods only. Furniture is made to order.
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	Lead Time (ARO) 90-120 days
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$1,000
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
MA,RI,NH,VT

**Dealers**

Kathy DeLucia  
Creative Office Pavilion  
10 Mutual Place  
Providence, RI 02906  
Phone: 401-274-2444 x231  
Email: kdelucia@cop-inc.com  
MA,RI,ME,NH,VT

**Dealers**

Chris Leonard  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-896-3276  
Fax: 617-423-5590  
Email: chrisleonard@ori.com  
MA

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
MA,CT,VT,RI,NH, ME

**Orders**

Attention: Orders  
AGATI, INC.- Orders  
1219 West Lake Street  
Chicago, IL 60607  
Phone: 312-829-1977  
TollFree: 866-418-8710  
Fax: 312-829-8249  
Email: orders@agati.com  
MA, NH, VT,RI, ME, CT

**Sales Rep**

Peter McManus  
6 Blueberry Lane  
Hudson, MA 01749  
Phone: 978-621-8434  
TollFree: 866-418-8710  
Fax: 312-829-8249  
Email: pmcmanus@agati.com  
MA, NH, VT,RI, ME, CT

**Brand: Agati**

Furniture: Entire Brand, Catalog or Website

Warranty

N	Dock: 45% D&I=	>\$25K +5%;
	40% Off	>\$200K+2%;
	www.agati.com	>\$500K+3%



### 3 AIS dba of Affordable Interior Systems

<u>Address</u>	25 Tucker Drive Leominster, MA 01453	<u>Contact</u>	Bryan Poist
<u>Email</u>	bpoist@ais-inc.com	<u>Phone</u>	978-562-7500
<u>Web</u>	www.ais-inc.com	<u>Tollfree</u>	800-434-7400
<u>SDO</u>		<u>Fax</u>	978-562-0811
<u>Biz Type</u>		<u>FEI #</u>	04-3489948

Return Policy Returns can be excepted at anytime with a minimum 50% restocking charge.  
Major Credit Cards MC; Visa; Amex; Discover  
Delivery 1 Day Order Entry, 20 Day Standard, 10 Day Quickship After PO receipt  
Cash Terms Net 30 Days  
Offer Extended Offer IS extended to Faculty, Staff & Students  
FOB Destination  
Freight Included  
Minimum Order None  
Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts Street  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
CT

**Dealers**

Mark Proshan  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
MA

**Dealers**

Rob Tenaglia  
Office Resources  
263 Summer Street  
Boston, MA 02210  
Phone: 617-896-3308  
TollFree: 617-851-0660  
Email: RobTenaglia@ori.com

**Dealers**

Megan Michalski  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5331  
Fax: 860-257-4899  
Email: mmichalski@myofi.com  
CT

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
MA

**Dealers**

Bill Tagliatela  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-291-5634  
Fax: 413-736-6145  
Email: btagliatela@red-thread.com  
CT

**Dealers**

Michael Monahan  
Sheehans Office Interiors  
64 Park Ave.  
Portsmouth, RI 02871  
Phone: 617-686-4816  
Email: mmonahan@sheehansoffice.com

**Dealers**

Michael Maude  
Strategic Workspaces  
40 Broad Street  
Boston, MA 02109  
Phone: 617-426-0777  
Fax: 617-426-0021  
Email: michael@strategicworkspaces.com  
MA

**Dealers**

Roger Beauregard  
W.B. Mason  
10 Distributor Road  
Worcester, MA 01605  
Phone: 888-926-2766  
TollFree: 888-926-2766  
Fax: 877-721-9160  
Email: roger.beauregard@wbmason.com  
MA

**Dealers**

Jesse Muldoon  
W.B. Mason  
43 North Road  
Windsor, CT 06088  
Phone: 888-926-2766  
Fax: 860-292-6563  
Email: jesse.muldoon@wbmason.com  
CT

**Dealers**

Stephen Bliss  
W.B. Mason  
59 Centre Street  
Boston, MA 02210  
Phone: 508-436-1271  
Fax: 800-738-3272  
Email: steve.bliss@wbmason.com  
MA

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
MA



**Orders**

Order Entry  
4 Bonazzoli Avenue  
Hudson, MA 01749  
Phone: 800-434-7400 x123  
TollFree: 800-434-7400  
Fax: 978-567-0811  
Email: orderentry@ais-inc.com  
MA, CT, RI, NH, ME, VT

**Remit**

James Wiley  
4 Bonazzoli Ave  
Hudson, MA 01749  
Phone: 978-567-5137  
TollFree: 800-434-7400  
Fax: 978-562-0811  
Email: jwiley@ais-inc.com

**Sales Rep**

Joanna Jackson  
,  
Phone: 617-360-1636  
Email: jjackson@ais-inc.com

**Sales Rep**

Chelsea Snow  
,  
Phone: 616-560-2502  
Email: csnow@ais-inc.com

**Sales Rep**

Rob Lazarus  
4 Bonazzoli Avenue  
Hudson, MA 01749  
Phone: 800-434-7400 x121  
TollFree: 800-434-7400  
Fax: 978-567-0811  
Email: rlazarus@ais-inc.com  
MA, CT, RI, NH, ME, VT

**Sales Rep**

Courtney Piroosko  
4 Bonazzoli Avenue  
Hudson, MA 01749  
Phone: 917-207-0461  
TollFree: 800-434-7400  
Fax: 978-567-0811  
Email: cpirosko@ais-inc.com  
MA, CT, RI, NH, ME, VT

**Sales Rep**

Ben Maxwell  
4 Bonazzoli Drive  
Hudson, MA 01749  
Phone: 978-562-7500 x125  
TollFree: 800-434-7400  
Fax: 978-562-0811  
Email: bmaxwell@ais-inc.com  
MA, CT, RI, NH, ME, VT

**Brand: AIS**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	Seating-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 50% Off MSRP	>\$25K= 52.5%: >\$200K= 53.75%: >\$500K= 55%
Furniture: Athletic; Entire Brands & Categories	Systems, Seating, Casegoods, Benching-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Chair/Seating; Entire Brands & Category	Seating-Task Chairs, Side Chairs, Stools, Stacking Chairs	DR	Dock= 50% Off MSRP	>\$25K= 52.5%: >\$200K= 53.75%: >\$500K= 55%
Furniture: Chairs; Recognition + Ent Brand & Cats	Seating-Task Chairs, Side Chairs, Stools, Stacking Chairs	DR	Dock= 50% Off MSRP	>\$25K= 52.5%: >\$200K= 53.75%: >\$500K= 55%
Furniture: Conference Room Furniture	Seating-Conference Talbes, Storage, Seating	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Conference Room Furniture	Systems, Seating, Casegoods, Benching-Conference Talbes, Storage, Seating	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Desk; Entire Brands & Categories	Systems, Seating, Casegoods, Benching-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%



Contract # MC11-C07

07/01/2015 through 06/30/2018

AIS dba of Affordable Interior Systems

**Brand: AIS**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Systems, Seating, Casegoods, Benching-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Ergonomic Tools & Accessory	Systems, Casegoods, Benching-Keyboards Trays, CPU Holders, Monitor Arms	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Extended Warranty	Seating-Warranty	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Extended Warranty	Systems, Seating, Casegoods, Benching-Warranty	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: File & Storage; Entire Brand & Category	Systems, Benching, Casegoods-Lateral Files, Pedestals, Shared Storage	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Hospitality, Reception, Ent Brand & Cat	Systems, Casegoods-Panel-Supported & Freestanding Reception Stations	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Library; Entire Brands & Categories	Seating-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Library; Entire Brands & Categories	Systems, Seating, Casegoods, Benching-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Partition; Entire Brands & Categories	Seating-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Partition; Entire Brands & Categories	Systems, Seating, Casegoods, Benching-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Replacement & Repair Parts	Seating-Repair Parts, Warranty	DR	Dock= 50% Off MSRP	>\$25K= 52.5%: >\$200K= 53.75%: >\$500K= 55%
Furniture: Replacement & Repair Parts	Systems, Seating, Casegoods, Benching-Repair Parts, Warranty	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Residence Hall Ent Brand & Categories	Seating-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Residence Hall Ent Brand & Categories	Systems, Seating, Casegoods, Benching-Panels, Workstations, Task&Side Chairs, Casegoods	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%
Furniture: Table; Entire Brands & Categories	Tables-Training Tables, Meeting, Conference, Workstation	DR	Dock= 70% Off MSRP	>\$10K=76.88%: >\$30K=77.50%: >\$125K=78.13%: >\$300K=78.75%: >\$400K=80%



## 4 Allseating Corporation

<u>Address</u>	1 Lord Hayford Rd Bourne, MA 02532	<u>Contact</u>	Rich Sassone
<u>Email</u>	richard.sassone@allseating.com	<u>Phone</u>	508-646-8059
<u>Web</u>	www.allseating.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	980110664

Allseating is a seating manufacturer based in Missassauga, Ontario. We offer seating in multiple applications: task, guest, educational, bariatric, lab, 24/7, petite, lounge and healthcare. Our products range from mid-market price points to higher end chairs. Due to the fact we are within 500 miles of most of New England, we can contribute to your LEED points. All of our products are also GreenGuard Gold and Level 1 certified. Our 10 year comprehensive warranty is one of the best in the business.

<u>Return Policy</u>	<a href="http://www.allseating.com/company/business-policies">http://www.allseating.com/company/business-policies</a>
<u>Major Credit Cards</u>	MC; Visa: Preferred Check or EFT
<u>Delivery</u>	72 Hr Express: 2 weeks, Typical 2-4 weeks, Healthcare/Lounge 4-6 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight is included from manufacturing to dealership. Dealership would have to quote if there is any additional delivery up-charge.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Dealers to write the MHEC SQ# assigned to them individually on each PO.

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Daniel Proskin  
BBE Office Interiors  
122 North St  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA

**Dealers**

Elaine Wojnar  
Business Interiors by Staples  
225 Turnpike Road  
Southborough, MA 01772  
Phone: 774-369-3447  
Fax: 774-369-3599  
Email: elaine.wojnar@staples.com  
MA

**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02110  
Phone: 617-956-4125  
Email: Mclancy@cop-inc.com  
MA, NH, VT, ME, RI

**Dealers**

Tim Marshall  
FCI  
255 State St.  
Boston, MA 02210  
Phone: 617-293-5851  
Email: Tim.Marshall@e-fci.com  
MA

**Dealers**

Evan Golden  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: evan-insalco@snet.net  
CT, MA

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main Street  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-882-5895  
Email: josh@interscape.com  
CT, MA

**Dealers**

Mark Proshan  
Lexington Group, Inc.  
380 Union St.  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: mp@lexingtongroupinc.com  
MA

**Dealers**

Mark O'Rourke  
Peabody Office Furniture  
234 Congress St  
Boston, MA 02110  
Phone: 617-531-7222  
Email: Mark.orourke@peabodyoffice.com  
MA

**Dealers**

Charles F. Call  
School Furnishings  
33 Main St., Ste 500  
Nashua, NH 03064  
Phone: 603-882-9418  
Email: charlie@schoolfurnishings.com  
NH, MA

**Dealers**

Doug Hyland  
Strategic Workspaces  
40 Broad St.  
Boston, MA 02109  
Phone: 617-340-6187  
Email: doug@strategicworkspaces.com  
MA

**Dealers**

Charlie Flood  
Union Office Interiors  
226 Andover St.  
Wilmington, MA 01887  
Phone: 978-752-1817  
Fax: 781-628-1020  
Email: CFlood@unionoffice.com  
MA

**Dealers**

Cheryl Gielow  
Workflow Interiors  
132 Canal St., Floor 2  
Boston, MA 02114  
Phone: 617-570-0774  
Email: cheryl@workflowinteriors.com  
MA

**Sales Rep**

Rich Sassone  
1 Lord Hayford Rd  
Bourne, MA 02532  
Phone: 508-646-8059  
Email: richard.sassone@allseating.com  
MA, RI, ME, NH, VT, CT

**Sales Rep**

Kerry Jackson  
969 Allen St  
Springfield, MA 01118  
Phone: 413-636-3076  
Email: kerry.jackson@allseating.com  
MA, CT

**Sales Rep**

Jason Gill  
Office Depot  
9 Progress Drive  
Billerica, MA 01821  
Phone: 617-395-8085  
Fax: 978-671-7300  
Email: mailto:Jason.Gill@OfficeDepot.com  
MA

**Brand: Allseating**

Furniture: Entire Brand, Catalog or Website

Prices <http://allseating.com/price-lists-brochures>

Warranty

Dock= 52.5% >\$70K List=+2.2%; >  
D&I=50.3% Off \$140K List= + 4.3%;  
MSRP >\$350K List=Negotiable



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07/01/2015 through 06/30/2018

Allseating Corporation

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## 5 Allsteel Inc

<u>Address</u>	2210 2nd Ave Muscatine, IA 52761	<u>Contact</u>	Allsteel Customer Support
<u>Email</u>	asiteamcs@allsteeloffice.com	<u>Phone</u>	888-255-7833
<u>Web</u>	www.allsteeloffice.com	<u>Tollfree</u>	888-255-7833
<u>SDO</u>		<u>Fax</u>	888-329-3123
<u>Biz Type</u>		<u>FEI #</u>	360717079

Allsteel helps organizations deliver outcomes that matter.

Allsteel brings forward-thinking design into the present by opening up possibilities, anticipating obstacle and creating solutions. Via our network of aligned dealers, Allsteel provides comprehensive life-cycle service. Our workplace strategy teams apply the latest research to support productivity, efficiency, teamwork and focus.

Return Policy All shipments will be met at the job site with our installation personnel. As trucks are off-loaded, the product is checked for quantity errors and damages. Any damaged furniture will immediately be put back on the truck and sent back to the manufacturer. Allsteel or the local Servicing Partner will file claims for damage during transportation of the Product. Product damaged during transportation will be repaired or replaced at Allsteel's discretion.

Allsteel products are manufactured with a barcode. Using the barcodes, the Customer Support Representative can pull up a complete list of all parts and pieces that make up the product and ensures correct finishes and handedness of any replacement part needed.

All warranty replacement orders are processed on priority to receive the best available lead time. MHEC clients will have access to a dedicated Customer Support team for any warranty claims.

When requesting a product return for a customer ordering error, please contact the local Servicing Partner in advance for a formal Return Authorization. Upon approval, products are returned by the client prepaid, and are subject to a restocking fee of up to 45% of the purchase price. If an item is shipped incorrectly by Allsteel as the result of an error by Allsteel or the local Servicing Partner, we will make the correction promptly without financial penalty.

Major Credit Cards MC: Visa  
Delivery Varies, Norm Average 6-8 wks: Quickship- cut 1-2 wks. will quote  
Cash Terms Net 30 Days  
Offer Extended Offer IS extended to Faculty, Staff & Students  
FOB All furniture shipments provided under any contract resulting from this Request for Proposal shall be "Freight On Board" (FOB) Destination, Freight Prepaid and Allowed. We will retain title and risk of loss, and damage of all shipments until they are del  
Freight Additional for orders < \$12,500 (+4.5%): Included for orders > \$12,500  
Minimum Order None  
Additional Terms Mention MHEC Member



Contract  
extended to  
New England  
States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Rolf Madsen  
 Business Interiors by Staples  
 200 Fallon Rd.  
 Stoneham, MA 02180  
 Phone: 781-832-3197  
 Fax: 781-832-3197  
 Email: rolf.madsen@staples.com  
 MA, CT, RI, NH, VT, ME

**Sales Rep**

Michael Najnigier  
 Total Office Interiors  
 70 Fargo St.  
 Boston, MA 02210  
 Phone: 617-737-3448  
 Email: mnajnigier@toi-inc.com  
 MA, NH, ME

**Sales Rep**

Rich Poverman  
 Union Office Interiors  
 33 Broad St.  
 Boston, MA 02109  
 Phone: 617-986-3010  
 Fax: 617-986-4559  
 Email: rpoverman@unionoffice.com  
 MA, NH, ME

**Sales Rep**

Steve Bliss  
 W.B. Mason Co.  
 59 Centre St.  
 Brockton, MA 02303  
 Phone: 508-436-1271  
 TollFree: 800-242-5892  
 Fax: 508-427-4444  
 Email: steve.bliss@wbmason.com  
 MA, CT, RI, NH, ME, VT

**Brand: #19**

Furniture: Entire Brand, Catalog or Website	Seating	Warranty	DC	Dock= 57.2% Off MSRP	>\$250K +1.2%; >\$500K Negotiable
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**Brand: Access**

Furniture: Entire Brand, Catalog or Website	Seating	Warranty	DC	Dock= 58.4% Off MSRP	>\$250K +1.2%; >\$500K Negotiable
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**Brand: Acuity**

Furniture: Entire Brand, Catalog or Website	Seating	Warranty	DC	Dock= 57.2% Off MSRP	>\$250K +1.2%; >\$500K Negotiable
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**Brand: Align**

Furniture: Entire Brand, Catalog or Website	Low Metal Storage	Warranty	DC	Dock= 62.6% Off MSRP	>\$250K +2.3%; >\$500K Negotiable
Furniture: Entire Brand, Catalog or Website	Systems Furniture	Warranty	DC	Dock= 66.7% Off MSRP	>\$250K +3.5%; >\$500K Negotiable
Furniture: Entire Brand, Catalog or Website	Wood & Veneer Worksurfaces	Warranty	DC	Dock= 54.8% Off MSRP	>\$250K +2.4%; >\$500K Negotiable

**Brand: Approach**

Furniture: Entire Brand, Catalog or Website	Systems Furniture	Warranty	DC	Dock= 69.1% Off MSRP	>\$250K +2.4%; >\$500K Negotiable
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**Brand: Aware**

Furniture: Entire Brand, Catalog or Website	Tables	Warranty	DC	Dock= 60.8% Off MSRP	>\$250K +1.2%; >\$500K Negotiable
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**Brand: Clarity**

Furniture: Entire Brand, Catalog or Website	Seating	Warranty	DC	Dock= 47.8% Off MSRP	>\$250K +0.6%; >\$500K Negotiable
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**Brand: Concensus**

Furniture: Entire Brand, Catalog or Website	Systems Furniture	Warranty	DC	Dock= 69.1% Off MSRP	>\$250K +2.4%; >\$500K Negotiable
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**Brand: Ergonomic Tools**

Furniture: Entire Brand, Catalog or Website	Accessories	Warranty	DC	Dock= 54.8% Off MSRP	>\$250K +2.4%; >\$500K Negotiable
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**Brand: Essentials**

Furniture: Entire Brand, Catalog or Website	Lateral Files	Warranty	DC	Dock= 62.6% Off MSRP	>\$250K +2.3%; >\$500K Negotiable
Furniture: Entire Brand, Catalog or Website	Storage	Warranty	DC	Dock= 62.6% Off MSRP	>\$250K +2.3%; >\$500K Negotiable

**Brand: Further**

Furniture: Entire Brand, Catalog or Website	Systems Furniture	Warranty	DC	Dock= 66.7% Off MSRP	>\$250K +3.5%; >\$500K Negotiable
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07/01/2015 through 06/30/2018

Allsteel Inc

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<b>Brand: Gather</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Collaboration	DC	Dock= 47.8% Off MSRP >\$250K +0.6%; >\$500K Negotiable
<b>Brand: Inspire</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 58.4% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Involve</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Storage	DC	Dock= 62.6% Off MSRP >\$250K +2.3%; >\$500K Negotiable
Furniture: Entire Brand, Catalog or Website	Systems Furniture	DC	Dock= 66.7% Off MSRP >\$250K +3.5%; >\$500K Negotiable
<b>Brand: Lyric</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 57.2% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Merge</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Tables	DC	Dock= 60.8% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Mimeo</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 57.2% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Nimble</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 61.4% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Optimize</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Systems Furniture	DC	Dock= 69.1% Off MSRP >\$250K +2.4%; >\$500K Negotiable
<b>Brand: Parallel</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 47.8% Off MSRP >\$250K +0.6%; >\$500K Negotiable
<b>Brand: Quip</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 57.2% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Relate</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 58.4% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Scout</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 58.4% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Seek</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 58.4% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Stride Bench</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Systems Furniture	DC	Dock= 66.7% Off MSRP >\$250K +3.5%; >\$500K Negotiable
<b>Brand: Stride Desking</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Desking	DC	Dock= 62.6% Off MSRP >\$250K +2.3%; >\$500K Negotiable
<b>Brand: Stride Storage</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Storage	DC	Dock= 62.6% Off MSRP >\$250K +2.3%; >\$500K Negotiable
<b>Brand: Stride Systems</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Systems Furniture	DC	Dock= 66.7% Off MSRP >\$250K +3.5%; >\$500K Negotiable
<b>Brand: Sum</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 58.4% Off MSRP >\$250K +1.2%; >\$500K Negotiable
<b>Brand: Task Lighting</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Accessories	DC	Dock= 54.8% Off MSRP >\$250K +2.4%; >\$500K Negotiable
<b>Brand: Terrace DNA</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Systems Furniture	DC	Dock= 69.1% Off MSRP >\$250K +2.4%; >\$500K Negotiable



**Brand: Tolleson**

Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 61.4% Off MSRP	>\$250K +1.2%; >\$500K Negotiable
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**Brand: Trooper**

Furniture: Entire Brand, Catalog or Website	Seating	DC	Dock= 61.4% Off MSRP	>\$250K +1.2%; >\$500K Negotiable
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## 6 Arcadia Chair Company

<u>Address</u>	5692 Fresca Dr La Palma, CA 90623	<u>Contact</u>	Liz Farkas
<u>Email</u>	lizf@encoreseating.com	<u>Phone</u>	714-562-8200
<u>Web</u>	www.arcadiacontract.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	714-562-8202
<u>Biz Type</u>		<u>FEI #</u>	95-2981958

Responding to customer needs through innovative product design, quality manufacturing and excellent value is, and always has been, the primary focus at Arcadia. By maintaining this service-oriented perspective, Arcadia has become a leading supplier of seating and table options for contract furniture markets that include corporate office, educational institutions, healthcare, hospitality, government and sports facilities. With our broad manufacturing capabilities, we remain responsive to ever-changing requirements and can readily modify standard products, or produce custom solutions, to better serve the needs of our customers.

Return Policy Return policy is 35% of invoice cost + return freight charges;  
[http://arcadiacontract.com/resources/pricelists\\_general.php](http://arcadiacontract.com/resources/pricelists_general.php)

Major Credit Cards MC; Visa; Amex

Delivery 5-8 weeks

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order None

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Gary Kazangian  
Aram A. Kaz Company  
383 Silas Deane Highway  
Wethersfield, CT 06109  
Phone: 860-529-6900  
Fax: 860-563-3020  
Email: gakaz@snet.net  
CT

**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Email: dan@bbe.com  
MA

**Dealers**

Jennifer Starusky  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-348-3271  
Fax: 617-426-6541  
Email: jstarusky@cop-inc.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Email: dennyconsult@gmail.com  
MA VT CT

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: Harry-insalco@snet.net  
MA, CT

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100 x3308  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
VT

**Dealers**

Brian Murray  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5330  
Fax: 860-594-4550  
Email: bmurray@myofi.com  
CT

**Dealers**

Joe Gaffney  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439 3900  
Fax: 617-439 4131  
Email: jgaffney@red-thread.com  
MA

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: info@wprltd.com  
MA

**Sales Rep**

Jeff Sawyer  
The Sawyer Group  
72 Boxford Rd  
Bradford, MA 01835  
Phone: 617-699-0450  
Fax: 978-702-4886  
Email: jeff@thesawyergroup.com  
MA, CT, RI, VT, NH, ME

**Brand: Arcadia**

Furniture: Entire Brand, Catalog or Website

See Pricelist Link-<https://tinyurl.com/mrjpbep>

Warranty

N Dock = 45%; D&I= >\$25K-\$199K +1%  
43% Off





## 7 Artopex, Inc.

<u>Address</u>	800 Vadnais Granby, QC J2J1A7	<u>Contact</u>	Daniel Levesque
<u>Email</u>	d.levesque@artopex.com	<u>Phone</u>	800-378-0189 x 3056
<u>Web</u>	www.artopex.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	98-0149704

Artopex is a manufacturer with the ability, flexibility and capacity to supply furniture that meets the quality and performance requirements to support the Massachusetts Higher Education Consortium (MHEC)'s furniture needs across the State.

<u>Return Policy</u>	Refer to our Guarantee doc. for details attached.
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	Max 30 days for orders below \$50,000 net. orders above\$50K, will quote
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North St  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA

**Dealers**

Mike Blais  
Blais Associates  
4 Primrose Court  
Norwalk, CT 06854  
Phone: 917-304-5709  
Fax: 203-866-2601  
Email: mike@blaisandassociates.com  
CT, VT, MA, RI, NH, ME

**Dealers**

Jenn Jalowiecki  
Creative Office Interiors  
E Elliott St. E  
Hartford, CT 06114  
Phone: 860-525-3133  
Fax: 860-525-1498  
Email: jjalowiecki@coisolutions.net  
CT

**Dealers**

John Reuter  
Newvo Interiors  
60 Rogers St  
Manchester, NH 03103  
Phone: 603-398-1732  
Fax: 603-626-0225  
Email: john@newvointeriors.com  
NH

**Dealers**

LEAH GILCHRIST Leah Gilchrist  
Office Solutions, Inc  
792, Main St. S Suite 205  
Mansfield, MA 02048  
Phone: 781-784-0300  
Fax: 781-784-3305  
Email: LeahG@officesolutions-ma.com  
MA

**Dealers**

Dan Woodworth  
Officeworks  
5, Green Tree Dr.  
South Burlington, VT 05403  
Phone: 802-864-3000  
Fax: 802-865-2590  
Email: dwoodworth@oei-vt.com  
VT

**Dealers**

Wayne Lasalle  
Real Intergrated Systems  
69 East Avenue  
Norwalk, CT 06851  
Phone: 203-283-9541  
Fax: 203-283-9540  
Email: wayne@rissystems.com  
CT

**Brand: Artopex**

Warranty

Furniture: Auditorium / Theater / Jury	Seating	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Chair/Seating; Entire Brands & Category	Bahia	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Chair/Seating; Entire Brands & Category	Blitz	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Chair/Seating; Entire Brands & Category	Flashback	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Chair/Seating; Entire Brands & Category	Headliner	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Chair/Seating; Entire Brands & Category	Seating	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Chair/Seating; Entire Brands & Category	Vortex	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Conference Room Furniture	Conference	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Conference Room Furniture	Take Off Conference	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Desk; Entire Brands & Categories	Accent/Passport	DR	Dock= 50%: D&I= 47% Off www.artopex.com



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07/01/2015 through 06/30/2018

Artopex, Inc.

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**Brand: Artopex**

Warranty

Furniture: Desk; Entire Brands & Categories	Accessories	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Desk; Entire Brands & Categories	Air Line	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Desk; Entire Brands & Categories	Downtown	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Desk; Entire Brands & Categories	Essentia	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Desk; Entire Brands & Categories	Phase	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Desk; Entire Brands & Categories	Take Off	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Desk; Entire Brands & Categories	Time	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: File & Storage; Entire Brand & Category	Accent/Passport	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: File & Storage; Entire Brand & Category	Air Line	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: File & Storage; Entire Brand & Category	Essentia	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: File & Storage; Entire Brand & Category	Metal	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: File & Storage; Entire Brand & Category	Phase	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: File & Storage; Entire Brand & Category	Take Off	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: File & Storage; Entire Brand & Category	Time	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Hospitality, Reception, Ent Brand & Cat	Downtown	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Hospitality, Reception, Ent Brand & Cat	Reception	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Partition; Entire Brands & Categories	Nano System	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Partition; Entire Brands & Categories	Take Off System	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Partition; Entire Brands & Categories	Uni-T System	DR	Dock= 50%: D&I= 47% Off www.artopex.com
Furniture: Table; Entire Brands & Categories	Genius	DR	Dock= 50%: D&I= 47% Off www.artopex.com



## 8 Aurora Storage Products, Inc.

<u>Address</u>	600 S. Lake St. Aurora, IL 60506-5582	<u>Contact</u>	Patrick Reeks
<u>Email</u>	preeks@aurorastorage.com	<u>Phone</u>	630-264-4646
<u>Web</u>	www.aurorastorage.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	630-897-6994
<u>Biz Type</u>		<u>FEI #</u>	27-3848171

Aurora Storage Products, Inc. will strive to produce the highest quality storage products available in the industry for MHEC membership. As a perennial technology leader we will also design and develop products that address membership needs and offer to make those products available on contract to facilitate responsible acquisition. Aurora will contract with experienced and trustworthy professions to provide the highest quality of installation services and pre and post sale representation. We will be available to MHEC membership as we have been available for our customers since 1880.

<u>Return Policy</u>	Within 21 days via RGA, freight prepaid, 25%
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	15-58 days
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Most Products are FOB Destination; small shelving, Wood-Tek and Wire Shelving orders (under \$7,500 list) FOB Origin.
<u>Freight</u>	Freight is included except on small shelving, Wood-Tek and Wire Shelving under \$7,500 list price. If under, then freight is added at 10% of list price.
<u>Minimum Order</u>	\$100
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Brian Dunn  
Commercial File  
110 East 30th Street, 4th Floor  
New York, NY 10016  
Phone: 212-352-0030  
Fax: 212-352-3185  
Email: bdunn@commercialfile.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Mike Melanson  
Donnegan Systems  
170 Bartlett Street  
Northboro, MA 01532  
Phone: 508-393-5700  
Fax: 508-393-5601  
Email: mmelanson@donnegan.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Ron Keith  
Dupont Storge Systems  
17 Canoe Birch Court  
Berlin, CT 06037  
Phone: 203-250-2090  
Fax: 203-250-2179  
Email: ronkeith@dupontsystems.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Scott Healy  
Environments at Work  
300 A Street, 1st Floor  
Boston, MA 02210  
Phone: 617-830-5341  
Fax: 617-830-5310  
Email: scotth@environmentsatwork.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Brian Ackley  
Indoff  
10 Orms Street  
Providence, RI 02904  
Phone: 401-651-8848  
Fax: 401-753-6627  
Email: brian.ackley@indoff.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Kirk Emmons  
Officeworks  
20 Terry Avenue  
Burlington, MA 10803  
Phone: 781-270-9000  
Fax: 781-270-9898  
Email: kirk@officeworksinc.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Stephen Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02301  
Phone: 508-436-1271  
Fax: 508-588-5167  
Email: steve,bliss@wbmason.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Paul Snover  
Worth Systems, Inc.  
1717 Hyde Park Avenue  
Boston, MA 02136  
Phone: 617-333-6889  
Fax: 617-333-6851  
Email: paul@snover.net  
MA, CT, RI, VT, NH, ME

**Orders**

Carla Butler  
Aurora, IL 60506-5582  
Fax: 630-897-6994  
Email: cbutler@aurorastorage.com

**Brand: Aurora**

		Warranty	
Furniture: Design Services			\$58.50/hr
Furniture: Installation; No Prevailing Wage			\$75/hr
Furniture: Installation; Prevailing Wage			Prevailing Rate + \$50.00/hr

**Brand: Aurora Mobile**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	DH	Dock= 47%: D&I= 27% Off MFG List Dock>\$250,000 49.5%/D&I \$100,000 31%,>\$250,000 34.5%

**Brand: Aurora Quik-Lok Shelving**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	DH	Dock= 34%: D&I= 11% Off MFG List
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	DH	Dock= 34%: D&I= 11% Off MFG List Dock>\$100,000 45.5%,>\$250,000 46%/D&I \$100,000 28.5%,>\$250,000 31%

**Brand: Aurora Side-to-Side**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	DH	Dock= 35%: D&I= 12% Off MFG List Dock>\$100,000 39%,>\$250,000 41.5%/D&I \$100,000 22%,>\$250,000 26.5%

**Brand: Aurora Wire Shelving**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	DH	Dock= 34%: D&I= 11% Off MFG List
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	DH	Dock= 34%: D&I= 11% Off MFG List Dock>\$100,000 45.5%,>\$250,000 46%/D&I \$100,000 28.5%,>\$250,000 31%

**Brand: Times-2**

		Warranty	



Contract # MC11-C07

07/01/2015 through 06/30/2018

Aurora Storage Products, Inc.

**Brand: Times-2**

Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	<i>DH</i>	Dock= 42%: D&I= 27% Off MFG List	Dock>\$100K 52.0%,>\$250K 56.5% D&I \$100K 42%,>\$250K 47.5%
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**Brand: Times-2 Elite**

Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	<i>DH</i>	Dock= 42%: D&I= 27% Off MFG List	Dock>\$100K 52.0%,>\$250K 56.5%: D&I \$100K 42%,>\$250K 47.5%
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**Brand: Wood-Tek**

Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	<i>DH</i>	Dock= 34%: D&I= 11% Off MFG List	
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	<i>DH</i>	Dock= 34%: D&I= 11% Off MFG List	Dock>\$100,000 45.5%,>\$250,000 46%/D&I \$100,000 28.5%,>\$250,000 31%



## 9 BioFit Engineered Products

<u>Address</u>	15500 BioFit Way Bowling Green, OH 43402	<u>Contact</u>	Liz Sworden
<u>Email</u>	Liz.Sworden@biofit.com	<u>Phone</u>	419-823-1089
<u>Web</u>	www.biofit.com	<u>Tollfree</u>	800-597-0246
<u>SDO</u>		<u>Fax</u>	419-823-1342
<u>Biz Type</u>		<u>FEI #</u>	521819340

BioFit Engineered Products is a leading manufacturer of LEED-compliant, ergonomic chairs and stools, GREENGUARD-certified mobile tables, carts and accessories for education, healthcare, laboratory, industrial, technology and office environments.

<u>Return Policy</u>	Must have prior written authorization and may incur 25% fee
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	Seating- 5 - 26 work days (Some on Ship Now): Tables- 60 Calendar days
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	FOB Destination (included). Installation is Not Included. Applicable dealership will quote additional if necessary.
<u>Freight</u>	FOB Destination (included). Installation is Not Included. Applicable dealership will quote additional if necessary.
<u>Minimum Order</u>	FOB Destination (included). Installation is Not Included. Dealer to provide quote for Install.
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Vickie Fortier  
 School Furnishings, Inc.  
 33 Main Street, Suite 500  
 Nashua, NH 03064  
 Phone: 603-882-9418  
 Email: Vickie@schoolfurnishings.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Customer Service  
 Bowling Green, OH 43402  
 Phone: 419-823-1089  
 Fax: 419-823-1342  
 Email: orders@biofit.com

**Brand: BioFit**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	Seating	AL	Dock= 43% Off BioFit Website	\$25,000 48%; \$200,000 51%; \$500,000 52%
Furniture: Entire Brand, Catalog or Website	Seating, Tables, Book Carts	AL	Dock= 43% Off BioFit Website	\$25,000 48%; \$200,000 51%; \$500,000 52%
Furniture: HealthCare & Behavioral Health	Seating, Tables, Book Carts	AL	Dock= 43% Off BioFit Website	\$25,000 48%; \$200,000 51%; \$500,000 52%
Furniture: Hospitality, Reception, Ent Brand & Cat	Seating, Tables, Book Carts	AL	Dock= 43% Off BioFit Website	\$25,000 48%; \$200,000 51%; \$500,000 52%
Furniture: Library; Entire Brands & Categories	Seating, Tables, Book Carts	AL	Dock= 43% Off BioFit Website	\$25,000 48%; \$200,000 51%; \$500,000 52%
Furniture: Table; Entire Brands & Categories	Table	AL	Dock= 43% Off BioFit Website	\$25,000 48%; \$200,000 51%; \$500,000 52%





## 10 Blockhouse Inc

<u>Address</u>	3285 Farmtrail Road York, PA 17406	<u>Contact</u>	Kevin Grove
<u>Email</u>	kgrove@blockhouse.com	<u>Phone</u>	717-764-5555 X3014
<u>Web</u>	www.blockhouse.com	<u>Tollfree</u>	800-346-1126
<u>SDO</u>		<u>Fax</u>	717-767-8939
<u>Biz Type</u>		<u>FEI #</u>	232105251

Blockhouse Company, Inc. is a manufacturer of durable and attractive seating, casegoods, and tables. Blockhouse products are crafted with years of experience and are backed by a limited lifetime warranty. From residence halls to lounge to everything in between, Blockhouse has served the MHEC for several years and will continue to offer its exceptional products for years to come.

<u>Return Policy</u>	Approval by Blockhouse by issuance of RMA. Restocking fee may apply.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	30 - 80 days depending on products ordered
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included if total order quantity is 11 or more. Additional charges apply for total order quantities of 10 or less. Charges based on current common carrier rates. These rates vary depending on total weight, cubes, and carrier.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Kiera Dudley  
3285 Farmtrail Road  
York, PA 17406  
Phone: 800-346-1126 x3053  
TollFree: 800-346-1126  
Email: kdudley@blockhouse.com  
MA, CT, RI, NH, ME, VT

**Sales Rep**

Amanda Saylor  
3285 Farmtrail Rd.  
York, PA 17406  
Phone: 800-346-1126 x3087  
TollFree: 800-346-1126  
Fax: 717-767-8939  
Email: asaylor@blockhouse.com  
MA, CT, RI, NH, ME, VT

**Sales Rep**

Rick McKallagat  
Rick McKallagat Contract Furniture  
P.O. Box 20524, West Side Station  
Worcester, MA 01602  
Phone: 508-756-5062  
Fax: 508-829-7855  
Email: rick@mckallagat.com  
MA, CT, RI, NH, ME, VT

**Brand: Blockhouse**

Warranty

Furniture: Entire Brand, Catalog or Website	<a href="http://www.blockhouse.com/info/MHECContract-Delivery%20Install%20(46%Non-UnionInstall)">http://www.blockhouse.com/info/MHECContract-Delivery Install (46% Non-Union Install)</a>	DR	Dock= 50% D&I=46% Non Union Installation Off MSRP	>\$25K +4%; >\$200K +6%; >\$500K +8%; >\$1M +10% - After Initial Discount
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## 11 Borgo Contract Seating

<u>Address</u>	Toronto, ON M9W 5G5	<u>Contact</u>	Lucas Spassiani
<u>Email</u>	lucas@borgo.com	<u>Phone</u>	416-679-8133 x224
<u>Web</u>	www.borgo.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	416-679-8139
<u>Biz Type</u>	Small	<u>FEI #</u>	100585041

We at Borgo define excellence in fixed seating as enhancing the customer and user experience in every possible way. This begins with innovations in safety and comfort, which lead to helping our customers create a space that strengthens the benefits for the users.

Our expertise in fixed seating, in areas such as responsive customizing, Italian design and Canadian ingenuity, lends itself to our many offerings in corporate, hospitality and healthcare.

<u>Return Policy</u>	Page 7 of this document: <a href="http://borgo.com/images/PriceList/ProductInformation/pricelist_lifetimedarranty_terms.pdf">http://borgo.com/images/PriceList/ProductInformation/pricelist_lifetimedarranty_terms.pdf</a>
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	6-8 weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	FOB. Freight cost included for net sale order of \$3,000.00 for Continental US, Lower 48 States
<u>Minimum Order</u>	\$100
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: web-boston@cop-inc.com  
MA

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Rd.  
Brattleboro, VT 05301  
Phone: 413-348-3622  
VT

**Dealers**

Harry Gruss  
Office Resources  
100 Pearl Street  
Hartford, CT 61103  
Phone: 860-218-2080  
Email: harrygruss@ori.com

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress St.  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: info@ori.com  
MA

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre St  
Brockton, MA 02301  
Phone: 508-436-1271  
TollFree: 888-WB-MASON  
Email: steve.bliss@wbmason.com  
MA

**Sales Rep**

Toronto, ON M9W 5G5  
Phone: 416-679-8133 x 238  
Fax: 416-679-8139  
Email: sales@borgo.com

**Sales Rep**

J.J. Green  
JJ Green & Associates  
, MA  
Phone: 978-852-1664  
Fax: 603-601-2277  
Email: jj@jjgreen.net  
CT

**Brand: Borgo**

Warranty

Furniture: Auditorium / Theater / Jury	www.borgo.com/eidos/-Eidos -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/genesis/-Genesis -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/genesis-evolution/-Genesis Evolution -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/metropolitan/-Metropolitan -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/metropolitan-opera/-Metropolitan Opera -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/moncton/-Moncton -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/omnia/-Omnia -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/omnia-beam/-Omnia Beam -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/omnia-contract-beam/-Omnia Contract Beam -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/omnia-evolution/-Omnia Evolution -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%



**Brand: Borgo**

Warranty

Furniture: Auditorium / Theater / Jury	www.borgo.com/premiere/-PremiFre -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/tempo/-Tempo -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Auditorium / Theater / Jury	www.borgo.com/thesi/-Thesi -- Fixed Seating	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/accademia-light/-Accademia Light -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/ali/-Ali -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/bravo/-Bravo -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/bunter/-Bunter -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/jendra/-Jendra -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/laqua/-LÆAqua -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/link/-Link -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/link-xplus/-Link Xplus -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/maia/-Maia -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/matrix/-Matrix -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/millennium/-Millennium -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/pear/-Pear -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/remo/-Remo -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/rete/-Rete -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/ronda/-Ronda -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/torsion/-Torsion -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/xten/-Xten -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/york/-York -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Chair/Seating; Entire Brands & Category	www.borgo.com/zero7/-Zero7 -- Office Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/ari/-Ari -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/eura/-Eura -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/kentra/-Kentra -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%



**Brand: Borgo**

Warranty

Furniture: Conference Room Furniture	www.borgo.com/net/-Net -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/omnia-contract/-Omnia Contract -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/palio/-Palio -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/papillon/-Papillon -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/staxis/-Staxis -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/tazza/-Tazza -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/tecnica/-Tecnica -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Conference Room Furniture	www.borgo.com/zero9/-Zero9 -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: HealthCare & Behavioral Health	www.borgo.com/barbara/-Barbara -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: HealthCare & Behavioral Health	www.borgo.com/era/-Era -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: HealthCare & Behavioral Health	www.borgo.com/leo/-Leo -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: HealthCare & Behavioral Health	www.borgo.com/pg-series/-PG Series -- Industrial	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: HealthCare & Behavioral Health	www.borgo.com/veronica/-Veronica -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/ascot/-Ascot -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/atwood/-Atwood -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/belvedere/-Belvedere -- Hospitality	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/cafe/-Caft -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/cameron/-Cameron -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/circle-stacker/-Circle Stacker -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/classic/-Classic -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/donut/-Donut -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/esprit/-Esprit -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/evita/-Evita -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/gelato/-Gelato -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/ingrid/-Ingrid -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%



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07/01/2015 through 06/30/2018

**Borgo Contract Seating**

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**Brand: Borgo**

Warranty

Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/jolly/-Jolly -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/keaton/-Keaton -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/life/-Life -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/lyric/-Lyric -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/mariquita/-Mariquita -- Multi-Purpose	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/milano/-Milano -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/monet/-Monet -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/mya/-Mya -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/naxos/-Naxos -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/ottomans/-Ottomans -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/oval-stacker/-Oval Stacker -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/parson/-Parson -- Hospitality	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/pf3/-PF3 -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/point/-Point -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/popper/-Popper -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/privée/-Privée -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/round-stacker/-Round Stacker -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/smile/-Smile -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/spice/-Spice -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/symphony/-Symphony -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/teorema/-Teorema -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/tiffany/-Tiffany -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/tippy/-Tippy -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/tivoli/-Tivoli -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/townsend/-Townsend -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%



**Brand: Borgo**

## Warranty

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Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/townsend-elite/-Townsend Elite -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/traditional-stacker/-Traditional Stacker -- Cafeteria	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/turner/-Turner -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.borgo.com/vega/-Vega -- Lounge	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%
Furniture: Library; Entire Brands & Categories	www.borgo.com/library/-Library -- Side Chairs	CT	Dock= 59.5% D&I=50% Off MSRP	>\$50,000 +2%

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## 12 Broadway Office Interiors

<u>Address</u>	90 Tapley Street Springfield, MA 01104	<u>Contact</u>	Ron Gordenstein
<u>Email</u>	ron@broadwayoffice.com	<u>Phone</u>	413-734-8911
<u>Web</u>	www.broadwayoffice.com	<u>Tollfree</u>	800-883-0606
<u>SDO</u>		<u>Fax</u>	413-734-9943
<u>Biz Type</u>	Small	<u>FEI #</u>	043093954

Broadway Office Interiors is a full service commercial office furniture dealer who will act in an advisory capacity to assist in space planning when necessary and then recommend and procure suitable furniture based on MHEC member needs. We offer an extensive range of product solutions for all office & educational applications at a myriad of price points to meet client budgetary needs. Our in house Design Department, Delivery & Installation Team, and Customer Service Staff supports and compliments the sales process.

<u>Return Policy</u>	25% minimum restocking fee depending on manufacturer.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Average 2-4 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	FOB: Varies by manufacturer
<u>Freight</u>	Freight from manufacturers vary. Delivery charge from Broadway Office applies for locations more than 70 miles from Springfield, MA., otherwise no charge for delivery to dock. Labor applies for inside delivery and install. PARTIAL SHIPMENTS: If controllable by Broadway, No Charge to MHEC. If partial due to manufacturer, transit, or other....Additional delivery charges my apply. MINIMUM ORDERS: Varies by Mfg. DELIVERY METHODS: Delivery on Broadway trucks & Drop Shipments.
<u>Minimum Order</u>	Varies by manufacturer
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

<u>Contract extended to New England States:</u>	<b>Yes</b>	<b>No</b>	<b>Pending</b>	<b>Restricted</b>	<b>Restrictions Defined</b>
	<b>CT</b>				
	<b>MA</b>				
	<b>ME</b>				
	<b>NH</b>				
	<b>RI</b>				
	<b>VT</b>				



**Orders**

Ron Gordenstein  
 90 Tapley Street  
 Springfield, MA 01104  
 Phone: 413-734-8911  
 TollFree: 800-883-0606  
 Fax: 413-734-9943  
 Email: ron@broadwayoffice.com

**Orders**

Penny Racicot  
 Broadway Office Interiors  
 90 Tapley St.  
 Springfield, MA 01104  
 Phone: 413-734-8911  
 Fax: 413-734-9943  
 Email: Pennyr@broadwayoffice.com  
 MA, NH, VT, CT, RI, ME,

**Orders**

Melissa St. Andre  
 Broadway Office Interiors  
 90 Tapley St.  
 Springfield, MA 01104  
 Phone: 413-734-8911  
 Fax: 413-734-9943  
 Email: Melissa@broadwayoffice.com  
 MA, NH, VT, CT, RI, ME,

**Sales Rep**

Layla O'Shea  
 90 Tapley Street  
 Springfield, MA 01104  
 Phone: 413-734-8911  
 Fax: 413-734-9943  
 Email: layla@broadwayoffice.com  
 MA, NH, VT, CT, RI, ME

**Sales Rep**

Ron Gordenstein  
 90 Tapley Street  
 Springfield, MA 01104  
 Phone: 413-734-8911  
 TollFree: 800-883-0606  
 Fax: 413-734-9943  
 Email: ron@broadwayoffice.com  
 MA, NH, VT, CT, RI, ME,

**Brand: Alera**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.aleradetails.com">http://www.aleradetails.com</a>	Warranty DQ	Dock= 50%: D&I= 49% Off Dealer List
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**Brand: Amcase**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.amcase.com">http://www.amcase.com</a>	Warranty DT	Dock= 40%: D&I= 39% Off Dealer List
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**Brand: Basyx**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.hon.com/basyxbyhon.aspx">http://www.hon.com/basyxbyhon.aspx</a>	Warranty DQ	Dock= 50%: D&I= 49% Off Dealer List
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**Brand: Broadway**

Furniture: Design Services	\$95/man/hour Standard Rate	Warranty	Dock= 10% Off Standard Hourly Rate
Furniture: Installation; No Prevailing Wage	\$55/man/hour Standard Rate		D&I 10% Off Standard Rates
Furniture: Installation; Prevailing Wage			Prevailing Rate

**Brand: Candex**

Furniture: Entire Brand, Catalog or Website	<a href="http://candexcustom.com">http://candexcustom.com</a>	Warranty BZ	Dock= 50%: D&I= 49% Off Dealer List
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**Brand: Eurotech**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.eurotechseating.com/seating.html">http://www.eurotechseating.com/seating.html</a>	Warranty DD	Dock= 51% D&I=50% Off MSRP Quote for Container Load
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**Brand: Falcon**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.falconproducts.com">http://www.falconproducts.com</a>	Warranty DR	Dock= 45%: D&I= 44% Off <a href="http://www.falconproducts.com">http://www.falconproducts.com</a>
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**Brand: Hekman**

Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.hekmancontract.com/higher_education-Higher Education Line">http://www.hekmancontract.com/higher_education-Higher Education Line</a>	Warranty L	Dock= 50%: D&I= 49% Off Dealer List
Furniture: Hospitality, Reception, Ent Brand & Cat	<a href="http://www.hekmancontract.com/higher_education-Higher Education Line">http://www.hekmancontract.com/higher_education-Higher Education Line</a>	L	Dock= 50%: D&I= 49% Off Dealer List
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.hekmancontract.com/higher_education-Higher Education Line">http://www.hekmancontract.com/higher_education-Higher Education Line</a>	L	Dock= 50%: D&I= 49% Off Dealer List
Furniture: Table; Entire Brands & Categories	<a href="http://www.hekmancontract.com/higher_education-Higher Education Line">http://www.hekmancontract.com/higher_education-Higher Education Line</a>	L	Dock= 50%: D&I= 49% Off Dealer List

**Brand: Hon**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.hon.com">http://www.hon.com</a>	Warranty DD	Dock= 50%: D&I= 49% Off Dealer List orders ? \$25,001 List = 51%; > \$100,000 List = 52%
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Broadway Office Interiors

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**Brand: Indiana**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.indianafurniture.com">http://www.indianafurniture.com</a>	Warranty <i>AD</i>	Dock= 52% D&I=51% Off MSRP	\$50,001 net 53%; >\$100,000 net - negotiable
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**Brand: KFI**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.kfiseating.com">http://www.kfiseating.com</a>	Warranty <i>AK</i>	Dock= 50%: D&I= 49% Off Dealer List	
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**Brand: Lesro**

Furniture: Entire Brand, Catalog or Website	<a href="http://lesro.com">http://lesro.com</a>	Warranty <i>DR</i>	Dock= 51% D&I=50% Off MSRP	
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**Brand: Safco**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.safcoproducts.com">http://www.safcoproducts.com</a>	Warranty <i>DR</i>	Dock= 40%: D&I= 39% Off Dealer List	
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**Brand: St. Timothy Chair**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.sttimothychair.com">http://www.sttimothychair.com</a>	Warranty <i>L</i>	Dock= 51% D&I=50% Off MSRP	Over \$20K List - Call for Quote
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**Brand: Thonet**

Furniture: Entire Brand, Catalog or Website	<a href="https://www.thonet.com">https://www.thonet.com</a>	Warranty <i>DR</i>	Dock= 45%: D&I= 44% Off <a href="https://www.thonet.com">https://www.thonet.com</a>	
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**Brand: Virco**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.virco.com">http://www.virco.com</a>	Warranty <i>DD</i>	Dock= 50%: D&I= 49% Off Dealer List	
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### 13 Buzz Seating

<u>Address</u>	PO Box 31379 Cincinnati, OH 45231	<u>Contact</u>	Dan O'Hara
<u>Email</u>	dan@buzzseating.com	<u>Phone</u>	877-263-5737
<u>Web</u>	buzzseating.com	<u>Tollfree</u>	877-263-5737
<u>SDO</u>		<u>Fax</u>	513-772-7328
<u>Biz Type</u>	Small	<u>FEI #</u>	03-0531579

Ergonomic seating manufacturer with a wide variety of seating, e.g., office, task, managerial, classroom, dorm, conference seating, and medical/health care seating.

<u>Return Policy</u>	Approved returns 35% restocking fee net sale+shipg
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	<25 chairs - 15 business days; >25 chairs - call for delivery
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	FOB delivered
<u>Freight</u>	Freight is included in all orders without minimum except all side chairs: 8 or less side chairs \$20 net per chair shipping.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

<u>Contract extended to New England States:</u>	<b>Yes</b>	<b>No</b>	<b>Pending</b>	<b>Restricted</b>	<b>Restrictions Defined</b>
	<b>CT</b>				Yes
	<b>MA</b>				
	<b>ME</b>				
	<b>NH</b>				
	<b>RI</b>				
	<b>VT</b>				



**Dealers**

Jeff Hart  
Conklin Office Furniture  
56 Canal St  
Holyoke, MA 01040  
Phone: 413-315-6777  
Fax: 413-315-6278  
Email: hart@conklinoffice.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Lisa Trovato-Powers  
Creative Office Pavilion  
One Design Center Pl, Ste 734  
Boston, MA 02210  
Phone: 617-348-3850  
Fax: 617-425-6541  
Email: LTravato-Powers@cop-inc.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Stephen Bliss  
W.B. Mason  
59 Centre St  
Brockton, MA 02403  
Phone: 508-436-1271  
TollFree: 800-242-5892  
Fax: 508-427-4444  
Email: steve.bliss@wbmason.com  
MA, CT, RI, VT, NH, ME

**Sales Rep**

Dan O'Hara  
PO Box 31379  
Cincinnati, OH 45231  
Phone: 877-263-5737  
TollFree: 877-263-5737  
Fax: 513-772-7328  
Email: dan@buzzseating.com  
MA, CT, RI, VT, NH, ME

**Brand: Buzz**

Warranty

Furniture: Entire Brand, Catalog or Website

DN	Dock= 50% D&I=48% Off MSRP	>25K + 1%; >50K + 2%
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## 14 CB Seating Inc

<u>Address</u>	36 Canal St, Ste 290 Somersworth, NH 03878	<u>Contact</u>	John Collins
<u>Email</u>	jcollins@cbseating.net	<u>Phone</u>	603-692-6600
<u>Web</u>	www.cbseating.net	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	603-692-5115
<u>Biz Type</u>	Small	<u>FEI #</u>	01-0536090

Return Policy Return policy varies due to product, manufacturer, and why the item is in need of being returned.

Major Credit Cards MC: Visa: Amex

Delivery Varies: 24 hrs emergency: 2-3 days P&S, Will Quote Products 2 to 90

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination for service, Origin for parts and products

Freight Additional

Minimum Order None

Additional Terms Mention MHEC Member

Contract

extended to  
New England  
States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Sales Rep**

John Collins  
36 Canal St, Ste 290  
Somersworth, NH 03878  
Phone: 603-692-6600  
Fax: 603-692-5115  
Email: jcollins@cbseating.net  
MA, NH, VT, CT, ME, RI

**Brand: Aluminum Athletic**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	Bleachers-Aluminum Athletic Equip	A	Dock= 12% Off Retail	>\$5,000 +2%, >\$10,000 +3%

**Brand: CB Seating**

		Warranty		
Furniture: Installation; No Prevailing Wage	Installation of Seating, Benches and Bleachers	A	D&I Cost Plus 15%	>\$5,000 +2%, >\$10,000 +3%
Furniture: Installation; Prevailing Wage	Installation of Seating, Benches and Bleachers	A	D&I Cost Plus 15%	>\$5,000 +2%, >\$10,000 +3%
Furniture: Replacement & Repair Parts	Installation/Repair of Seating, Benches, Bleachers	A	D&I Cost Plus 15%	>\$5,000 +2%, >\$10,000 +3%

**Brand: Interkal**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	Telescopic Bleacher Parts	A	Dock Cost plus 15% Retail	>\$5,000 +2%, >\$10,000 +3%
Furniture: Athletic; Entire Brands & Categories	Telescopic Bleachers	CF	Dock= 15% Off Custom per Job	>\$5,000 +2%, >\$10,000 +3%

**Brand: Performance Sports**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	Bleachers-Performance Sports	A	Dock= 15% Off Retail	>\$5,000 +2%, >\$10,000 +3%

**Brand: Seating Concepts**

		Warranty		
Furniture: Auditorium / Theater / Jury	Seating-Seating Concepts	A	Dock= 12% Off Custom per Job	>\$5,000 +2%, >\$10,000 +3%
Furniture: Chair / Seating; Auditorium	Auditorium-Seating Concepts	A	Dock= 12% Off Custom per Job	>\$5,000 +2%, >\$10,000 +3%



## 15 Claridge Products and Equipment Inc

<u>Address</u>	Claridge Products & Equip. PO Box 910 Harrison, AR 72602	<u>Contact</u>	Jerad Grant
<u>Email</u>	jgrant@claridgeproducts.com	<u>Phone</u>	870-743-0236
<u>Web</u>	www.claridgeproducts.com	<u>Tollfree</u>	
<u>SDO</u>	Woman	<u>Fax</u>	870-743-1908
<u>Biz Type</u>		<u>FEI #</u>	710302078

Claridge is the original manufacturer of markerboards in the USA. Claridge manufactures products including tackboards, bulletin board cabinets, display cases, trophy cases, directories as well as many other products. Our quality is second to none. Since we manufacture all of our products we control quality from start to finish.

<u>Return Policy</u>	25% restocking QS items received in good condition, frt. prepaid
<u>Major Credit Cards</u>	Per dealer policy
<u>Delivery</u>	Quick Ship Items within 5 Days; made to order products 4-6 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Freight is additional on all items except orders for Quick Ship items totaling \$1000 NET.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
TollFree: 800-426-3550  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA, CT

**Dealers**

Jeff Lawson  
Creative Business Design  
4 Keith Way, Suite 3  
Hingham, MA 02043  
Phone: 781-267-7624  
Fax: 617-391-2881  
Email: jeff@cbdinteriors.net

**Dealers**

Mike Ferguson  
Executive Suites, LLC  
PO Box 5345  
Bridgeport, CT 06610  
Phone: 203-339-7490  
Email: mferguson@execsof.com

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-896-3308  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
MA, CT, RI, NH, VT, ME

**Dealers**

Joe Gaffney  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 413-386-6527  
Fax: 413-736-6145  
Email: jgaffney@bkm.com  
MA, CT, RI, NH, VT, ME

**Dealers**

Melissa St. Andre  
Broadway Office Interiors  
90 Tapley St.  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: Melissa@broadwayoffice.com

**Dealers**

Mitch Evans  
Creative Office Pavilion  
1 Design Center Place #734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mevans@cop-inc.com  
MA, CT, RI, NH, VT, ME

**Dealers**

Harry Gruss, Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
TollFree: 860-519-7892 (cell)  
Fax: 203-265-9378  
Email: harry-insalco@snet.net

**Dealers**

Mark Loughlin  
Officeworks  
20 Terry Ave  
Burlington, MA 01803  
Phone: 781-222-5550  
Email: mark@officeworksinc.com  
MA, ME

**Dealers**

Michael Monahan  
Sheehans Office Interiors  
524 Park Ave  
Portsmouth, RI 02871  
Phone: 401-683-3150  
TollFree: 800-429-8511  
Fax: 401-683-4990  
Email: mmonahan@SheehansOffice.com  
MA-RI-CT

**Dealers**

Gary Conte  
Conte Office Interiors  
25 Miles Street  
Greenfield, MA 01301  
Phone: 413-774-7581  
Email: gary@conteoffice.com  
MA, CT

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mtn RD  
Brattleborough, VT 05301  
Phone: 413-348-3622  
Email: dennyconsult@gmail.com  
MA, CT, RI, NH, VT, ME

**Dealers**

Donna Helm  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: donna@lexingtongroupinc.com  
MA

**Dealers**

Kim Schott  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-531-7272  
Email: kim.schott@peabodyoffice.com  
MA, CT

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-436-1271  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, CT, RI, NH, VT, ME



**Dealers**

Claudia Russo  
 Workplace Resource  
 162 Prescott Street  
 Worcester, MA 01605  
 Phone: 508-770-1900  
 Fax: 508-770-1905  
 Email: crusso@wprltd.com  
 MA

**Sales Rep**

Matthew Kane  
 Kane Contract Group  
 63 Curzon Mill Rd  
 Newburyport, MA 01950  
 Phone: 617-515-9215  
 Email: matt@kanecontractgroup.com  
 MA, CT, RI, NH, VT, ME

**Brand: Claridge**

## Warranty

Bulletin /Cork Boards, Entire Brands & Categories	Cork, Fabric, and Vinyl Tackable Surfaces-Wood or Aluminum Frame, Various Colors & Finishes	EC	Dock= 47% Off MSRP
Bulletin Board Cabinets/Glass Enclosed, Ent Brand	Glass Enclosed Bulletin and Directory Cabinets-Tackable Back Panels in Cork, Fabric, Vinyl	EC	Dock= 47% Off MSRP
Furniture: Lectern; No Technology	Amplified, Adjustable Height, Modular, Table-Top-Variety of Materials and Finishes	EC	Dock= 47% Off MSRP
Furniture: Partition; Free Standing	Portable Space and Room Dividers and Screens-Reconfigure Large Areas into Smaller Rooms	EC	Dock= 47% Off MSRP
Furniture: Trophy & Display Case, Ent Brand & Cats	Free-Standing, Wall Mount, Recessed, Wood or Alum-Wide Range of Styles, Materials and Finishes	EC	Dock= 47% Off MSRP
White Board (Not Electronic)	Porcelain Enamel Steel Markerboards & Chalkboards-Wood or Aluminum Frame, Various Colors & Finishes	EG	Dock= 47% Off MSRP



Contract # MC11-C07

07/01/2015 through 06/30/2018

Claridge Products and Equipment Inc

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## 16 Columbia Manufacturing Inc

<u>Address</u>	Once Cycle Street Westfield, MA 01085	<u>Contact</u>	Linda Kline
<u>Email</u>	lkline@columbiamfginc.com	<u>Phone</u>	413-562-3664 x100
<u>Web</u>	www.columbiamfginc.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	413-568-5345
<u>Biz Type</u>		<u>FEI #</u>	04-3171783

New England based manufacturer of school classroom furniture; Columbia offers a full line of seating, desks and tables for all grade levels. Quality furniture since 1952 backed by industry best warranty. Sales and services offered through established authorized dealers throughout the New England area. America's finest school furniture with liberal discounts.

<u>Return Policy</u>	Full warranty applies. Product made to order. No return policy.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	60 Days
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Road  
Dummerston, VT 05301  
Phone: 413-348-3622  
Fax: 860-413-2552  
Email: dennyconsult@gmail.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Peter Lord  
Robert H. Lord Co.  
220 Chapel Street  
Manchester, CT 06040  
Phone: 860-645-8700  
Fax: 860-645-9100  
Email: peterlord@rhlco.com  
MA, CT, RI,

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-436-1271  
TollFree: 888-926-2766  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, CT, RI, NH, ME, VT

**Brand: Columbia**

Furniture: Entire Brand, Catalog or Website

[www.columbiamfginc.com](http://www.columbiamfginc.com)

Warranty

<i>EP</i>	D&I= 52% Off Retail	>25K 54%,>50K 56%,>100K 57%,>150K 58%,>300K 61%,>500K 63%
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## 17 Computer Comforts Inc

<u>Address</u>	Kemah,, TX 77565	<u>Contact</u>	Jay Krause
<u>Email</u>	computercomforts@ironfurnace.com	<u>Phone</u>	281-535-2288
<u>Web</u>	www.computercomforts.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>	Small	<u>FEI #</u>	760463011

Computer Comforts has since 1987 built a reputation for manufacturing of innovative computer Furniture and exceptional customer service. Providing solutions for all learning environments. Leading the way in furniture design for emerging teaching methods which demand flexible spaces.

<u>Return Policy</u>	Every item is built to customer specifications. No return policy needed.
<u>Major Credit Cards</u>	MC: Visa: Amex
<u>Delivery</u>	60 Calendar Days A/R/O.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Chris Kolavo  
8453 W. 191st  
Unit 2  
Mokena, IL 60448  
Phone: 815-464-7700  
TollFree: 866-999-0940  
Fax: 815-464-7779  
Email: chris@computercomforts.com  
MA, CT, RI, NH, ME, VT

**Brand: Computer Comforts**

		Warranty		
Furniture: Entire Brand, Catalog or Website	-Computer Comforts	CZ	Dock= 27.5% D&I=20% Off MSRP	>\$50,000+2.5%, >\$75,000+5%, >\$100,000+6.5%



## 18 Concord Products Company Inc

<u>Address</u>	317 Salina Rd. Sewell, NJ 08080	<u>Contact</u>	Justin Delong
<u>Email</u>	JDELONG@CONCORDPRODUCTS.COM	<u>Phone</u>	856-716-6261
<u>Web</u>	www.concordproducts.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	856-716-6316
<u>Biz Type</u>	Small	<u>FEI #</u>	23-1934604

We the manufacture are offering product and installation services for our entire brand.

<u>Return Policy</u>	Must be notified within 48 hours if scope of project has changes. We charge a 35% restocking fee for standard product returned goods. Custom product can not be returned.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	4-5 weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included in pricing
<u>Minimum Order</u>	\$100
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Justin Delong  
317 Salina Rd.  
Sewell, NJ 08080  
Phone: 856-716-6261  
Fax: 856-716-6316  
Email:  
JDELONG@CONCORDPRODUCTS.COM  
MA, CT, RI, NH, ME, VT

**Brand: Concord**

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Furniture: Entire Brand, Catalog or Website	Warranty		
	AE	Dock= 44% D&I=44% Off MSRP	Tier 1 - 44% Tier 2 - 48% Tier 3 - 51%

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## 19 Conklin Office Furniture

<u>Address</u>	56 Canal St. Holyoke, MA 01040	<u>Contact</u>	Jim MacDonald
<u>Email</u>	jimmymac@conklinoffice.com	<u>Phone</u>	413-315-6777 x125
<u>Web</u>	www.conklinoffice.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	413-315-4988
<u>Biz Type</u>		<u>FEI #</u>	042788043

Conklin Office Furniture offers sustainable furniture solutions for every environmental goal, design need and budget. We supply new and contract-quality used office furniture that looks, performs, and lasts just like new, but costs far less. In addition to supplying office furniture with varying levels of recycled content throughout the United States, Conklin Office Furniture also pays the highest prices on the purchase of surplus or trade-in office furniture.

<u>Return Policy</u>	See attached Terms & Conditions document
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Reman: 2-4 wk; Recon: 1-3 wk; Friant on MFG avail: quick ship= 4-6 wk
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	See attached Terms & Conditions document
<u>Freight</u>	Included
<u>Minimum Order</u>	\$0 minimum order for customer pickup but \$500 minimum if delivery required
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Jim MacDonald  
56 Canal St.  
Holyoke, MA 01040  
Phone: 413-315-6777 x125  
Fax: 413-315-4988  
Email: jimmy@conklinoffice.com  
MA, CT, RI, VT, NH, ME

**Remit**

Tom Stabilo  
56 N. Canal Street  
Holyoke, MA 01040  
Phone: 413-315-6777 x32  
Fax: 413-315-4988  
Email: tom.stabilo@conklinoffice.com

**Sales Rep**

James MacDonald  
56 Canal St.  
Holyoke, MA 01040  
Phone: 413-315-6777  
Fax: 413-315-6278  
Email: jimmy@conklinoffice.com  
All

**Sales Rep**

Randy Demarest  
56 Canal St.  
Holyoke, MA 01040  
Phone: 413-315-6777 x130  
TollFree: 800-817-1187  
Fax: 413-315-6278  
Email: randy@conklinoffice.com  
MA, CT, RI, VT, NH, ME

**Sales Rep**

Greg Hart  
56 Canal St.  
Holyoke, MA 01040  
Phone: 413-315-6777 x20  
TollFree: 800-817-1187 x20  
Fax: 413-315-6454  
Email: greg@conklinoffice.com  
MA, CT, RI, VT, NH, ME

**Sales Rep**

Marc Stimpson  
56 Canal Street  
Holyoke, MA 01040  
Phone: 413-315-6777  
Fax: 413-315-6278  
Email: marc@conklinoffice.com

**Sales Rep**

Jeffrey Hart  
56 Canal Street  
Holyoke, MA 01040  
Phone: 413-315-6777 x121  
TollFree: 800-817-6454  
Fax: 413-315-4988  
Email: hart@conklinoffice.com  
MA, CT, RI, VT, NH, ME

**Brand: Eco-New**

Furniture: Entire Brand, Catalog or Website

Warranty

EA Dock= 65% Retail: >\$50K+1%  
D&I Dealer Quote

**Brand: Eco-Remanufactured**

Furniture: Entire Brand, Catalog or Website

Warranty

EA Dock= 77% Retail: >\$50K+1%  
D&I Dealer Quote

**Brand: Friant**

Furniture: Entire Brand, Catalog or Website

-Dash

Warranty

EA Dock= 70% Retail: >\$50K+1%  
D&I Dealer Quote

Furniture: Entire Brand, Catalog or Website

-Interra

EA Dock= 70% Retail: >\$50K+1%  
D&I Dealer Quote

Furniture: Entire Brand, Catalog or Website

-Novo

EA Dock= 70% Retail: >\$50K+1%  
D&I Dealer Quote



## 20 Contrax Furnishings, The

<u>Address</u>	690 NE 23rd Avenue Gainesville, FL 32605	<u>Contact</u>	David Kinley
<u>Email</u>	Dkinley@contrax.com	<u>Phone</u>	770-359-9062
<u>Web</u>	www.contraxfurn.com	<u>Tollfree</u>	800-699-7516
<u>SDO</u>		<u>Fax</u>	877-373-0622
<u>Biz Type</u>		<u>FEI #</u>	263476027

At Contrax our mission is to provide every community with the opportunity to have a world-class learning environment. Contrax is the nation's recognized leader in furnishing High Impact Learning Environments and providing Total Program Management for complex projects in the K-12 markets. At Contrax, our team of experienced project and design professionals plan and execute complete 21st century furnishing solutions for every aspect of our client's facilities.

Return Policy Accepted Returns may be subject to a 25% re-stocking and handling fee and any additional freight costs. Special order or custom made products may not be returned.

Major Credit Cards MC: Visa

Delivery Varies by item / season: Avg= 6-10 wks

Cash Terms Net 30 Days

Offer Extended Offer is NOT extended to Faculty, Staff & Students

FOB Origin

Freight Additional. Freight is FOB factory. Due to our large variety of product offerings we cannot generalize freight costs. We can, however, supply freight quotes upon request. Freight quote will be based on actual freight at time of order and is based on size of products, weight of products and mileage.

Minimum Order \$5,000. We are project focused company.

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Yes, in in the contiguous United States
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Jamar Williams  
 Gainesville, FL 32609  
 Fax: 877-373-0622  
 Email: orders@contrax.com

**Sales Rep**

Marty Groginski  
 4348 Loveland Drive  
 Liverpool, NY 13090  
 Phone: 315-256-3334  
 TollFree: 800-699-7516  
 Fax: 877-373-0622  
 Email: mgroginski@contrax.com  
 MA, NY

**Sales Rep**

Joe Laura  
 6 Second Ct  
 Chester, NY 10918  
 Phone: 845-238-0253  
 TollFree: 800-699-7516  
 Fax: 877-373-0622  
 Email: jlaura@contrax.com  
 CT, NY, NJ

**Brand: Contrax**

## Warranty

Bleachers: Entire Brand & Category	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Bulletin /Cork Boards, Entire Brands & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Athletic; Entire Brands & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Auditorium / Theater / Jury	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Chair/Seating; Entire Brands & Category	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Chairs; Recognition + Ent Brand & Cats	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Children's: Entire Brands & Categories.	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Conference Room Furniture	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Dance Floors	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Desk; Entire Brands & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Entire Brand, Catalog or Website	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: File & Storage; Entire Brand & Category	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: HealthCare & Behavioral Health	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Hospitality, Reception, Ent Brand & Cat	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Library; Entire Brands & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Lighting & DTcor, Ent Brand & Cats	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Music Room,	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Outdoor; Entire Brands & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Partition; Entire Brands & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote



Contract # MC11-C07

07/01/2015 through 06/30/2018

Contrax Furnishings, The

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**Brand: Contrax**

Warranty

Furniture: Portable Stage and/or With Risers	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off 20 Supplier Cat: D&I= Dealer Quote
Furniture: Preschool; Entire Brands and Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Residence Hall Ent Brand & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Table; Entire Brands & Categories	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
Furniture: Trophy & Display Case, Ent Brand & Cats	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote
White Board (Not Electronic)	Furniture-Furniture: Library; Entire Brands & Categories	EO	Dock= 15% Off Supplier Cat: D&I= Dealer Quote



## 21 Corilam Fabricating Company, Inc.

<u>Address</u>	PO Box 361 Kernersville, NC 27285	<u>Contact</u>	Jonathan Whitley
<u>Email</u>	jwhitley@corilam.com	<u>Phone</u>	336-993-3511
<u>Web</u>	www.corilam.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	336-993-2383
<u>Biz Type</u>	Small	<u>FEI #</u>	56-1106892

Since our founding in 1975, our goal has been to meet the most exacting product specifications for our customers. Our promise is customer care and satisfaction. Customized, stylish, functional, durable, guaranteed. Our specialties are furnishings for your educational or healthcare environment.

<u>Return Policy</u>	All sales are final. Any return must be pre-authorized by Corilam Fabricating Co.
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	6 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	included
<u>Minimum Order</u>	\$500
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

John E. Kane  
W.B. Mason  
59 Centre St  
Brockton, MA 02303  
Phone: 508-846-9133  
TollFree: 888-WBMASON  
Fax: 508-436-1047  
Email: john.kane@wbmason.com  
MA,CT,RI,NH,ME,VT

**Brand: Corilam**

		Warranty		
Furniture: Entire Brand, Catalog or Website	CFC Educational Furnishings	AH	Dock= 40% D&I=25% Off MSRP	>\$5K +10%, >\$15K+20%
Furniture: HealthCare & Behavioral Health	CFC Healthcare, Baltic Collection	AH	Dock= 25% D&I=15% Off MSRP	>\$20K +5%, >\$40K+15%
Furniture: HealthCare & Behavioral Health	CFC Healthcare, Geneva Collection	AH	Dock= 40% D&I=25% Off MSRP	>\$5K +10%, >\$15K+20%
Furniture: HealthCare & Behavioral Health	CFC Healthcare, Sedona Collection	AH	Dock= 25% D&I=15% Off MSRP	>\$20K +5%, >\$40K+15%
Furniture: HealthCare & Behavioral Health	CFC Healthcare, Siena Collection	AH	Dock= 25% D&I=15% Off MSRP	>\$20K +5%, >\$40K+15%



## 22 Creative Office Pavilion

<u>Address</u>	1 Design Center place Boston, MA 02210	<u>Contact</u>	Mitch Evans
<u>Email</u>	mevans@cop-inc.com	<u>Phone</u>	617-956-4115
<u>Web</u>	www.creativeofficepavilion.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	617-426-6541
<u>Biz Type</u>		<u>FEI #</u>	04-314-7560

Creative Office Pavilion is one of New England's largest office furnishing dealerships. Headquartered in the Boston Design Center and with locations in Portland, Maine, Burlington, VT, Worcester, MA, Providence, RI, Manchester, NH and New York City....we are uniquely positioned to service the needs of MHEC users here in the New England states. The following proposal will demonstrate our deep product and service offerings and our commitment to providing unparalleled solutions for our clients.

<u>Return Policy</u>	No re-stock, unless manufacturer accepts returns. Fee varies by manufacturer.
<u>Major Credit Cards</u>	MC; Visa; Discover
<u>Delivery</u>	Quick ship: 2-4 weeks: Production: 4-8 weeks depending on manufacturer
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Various by manufacturer - see offer page
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Orders**

Lisa Trovato-Powers  
 ,  
 Phone: 617-348-3280  
 Fax: 617-426-6541  
 Email: LTrovato-Powers@cop-inc.com

**Sales Rep**

Derek MacDonald  
 148 College Street  
 Suite 400  
 Burlington, VT 05401  
 Phone: 802-660-7000  
 Fax: 802-660-7007  
 Email: dmacdonald@cop-inc.com  
 VT

**Sales Rep**

Rick McKinney  
 15 Franklin Street  
 Portland, ME 04101  
 Phone: 207-775-7100  
 Fax: 207-775-1003  
 Email: rmckinney@cop-inc.com  
 ME

**Sales Rep**

Bill Novick  
 155 Dow Street  
 Suite 100  
 Manchester, NH 03101  
 Phone: 603-647-4333  
 Fax: 603-641-3946  
 Email: bnovick@cop-inc.com  
 NH

**Sales Rep**

Mike Clancy  
 Creative Office Pavilion, Inc  
 10 Mutual Place  
 Providence, RI 02906  
 Phone: 401-274-2444  
 Fax: 401-274-5828  
 Email: mclancy@cop-inc.com  
 RI

**Brand: 2/90 Signs Systems**

Furniture: Entire Brand, Catalog or Website	Furniture: Entire Brand, Catalog or Website	Warranty	BA	Dock= 39.5% Off MSRP
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**Brand: American Seating**

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	Warranty	AN	Dock= 42% Off MSRP
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**Brand: Arper**

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Hospitality, Reception, Ent Brand & Cat	Warranty	CH	Dock= 39.5% Off MSRP
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**Brand: Artex**

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	Warranty	CF	Dock= 33.5% Off MSRP
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**Brand: Baltix**

Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories- Furniture: Outdoor; Entire Brands & Categories	Warranty	AP	Dock= 45.5% Off MSRP
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**Brand: Benchmark**

Furniture: Entire Brand, Catalog or Website	Furniture: Hospitality, Reception, Ent Brand & Cat	Warranty	DY	Dock= 45.5% Off MSRP
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**Brand: Berco**

Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories-White Board (Not Electronic)	Warranty	DR	Dock= 51.5% Off MSRP
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**Brand: Bernhardt**

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Hospitality, Reception, Ent Brand & Cat	Warranty	CH	Dock= 48.25% Off MSRP
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**Brand: Boss Design**

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	Warranty		Dock= 45.5% Off MSRP
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**Brand: BRC**

Furniture: Entire Brand, Catalog or Website	Furniture: Desk; Entire Brands & Categories- Furniture: File & Storage; Entire Brand & Category	Warranty	S	Dock= 46% Off MSRP >\$50,0001 - \$100,000 =48% ; >\$100,001+ = 51%
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**Brand: Bright Group**

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	Warranty	AX	Dock= 39.5% Off MSRP
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**Brand: Cabot Wrenn**

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	Warranty	N	Dock= 45.5% Off MSRP
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**Brand: Creative Office Pavilion**

Furniture: Design Services	Furniture: Design Services	Warranty		\$65/HR
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Contract # MC11-C07

07/01/2015 through 06/30/2018

Creative Office Pavilion

**Brand: Creative Office Pavilion**

Warranty

Furniture: Installation; No Prevailing Wage	Furniture: Installation; No Prevailing Wage	D&I= \$42/HR
Furniture: Installation; Prevailing Wage	Furniture: Installation; Prevailing Wage	\$106/HR

**Brand: Cumberland**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	CF	Dock= 45.5% Off MSRP
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**Brand: Dauphin**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	S	Dock= 51.5% Off MSRP
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**Brand: Davis**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category		Dock= 45.5% Off MSRP
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**Brand: Dirtt**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Partition; Entire Brands & Categories	S	Dealer Cost +4% > \$50,000 +14%
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**Brand: Eisy**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories- Furniture: File & Storage; Entire Brand & Category	DR	Dock= 45.5% Off MSRP
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**Brand: Emeco**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	AT	Dock= 39.5% Off MSRP
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**Brand: Enwork**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories	BV	Dock= 63.5% Off MSRP
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**Brand: ESI Ergonomics**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Ergonomic Tools & Accessory	CJ	Dock= 51.5% Off MSRP
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**Brand: Falcon**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories	DR	Dock= 33.5% Off MSRP
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**Brand: Fluid Group**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Desk; Entire Brands & Categories- Furniture: Table; Entire Brands & Categories	DR	Dock= 45.5% Off MSRP
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**Brand: Fulbright Glassboards**

Warranty

Furniture: Entire Brand, Catalog or Website	White Board (Not Electronic)	DY	Dock= 46.5% Off MSRP	46.5 - Up to \$49,000  47 \$50,000 - \$74,000; 48.5 \$75,000 +
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**Brand: General Woodworking**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Tables, Entire Brand & Category- Furniture: Lab & Art, Pheonix Workstations	CF	Dock= 40.0% Off MSRP Add Install
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**Brand: Ghent**

Warranty

Furniture: Entire Brand, Catalog or Website	White Board (Not Electronic)	DR	Dock= 53.5% Off MSRP	53.5 - Up to \$50,000; 56.5 - \$50,001 - \$100,000; \$100,001+Negotiable
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**Brand: Grand Rapids Chair**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	S	Dock= 51.5% Off MSRP
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**Brand: Gunlocke**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Desk; Entire Brands & Categories	N	Dock= 51.5% Off MSRP
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**Brand: Halcon**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	S	Dock= 42.5% Off MSRP
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**Brand: HBF**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	CF	Dock= 46.5% Off MSRP	46.5 - Up To \$150,000; 47.5 - \$150,001 - \$300,000; \$300 + Negotiable
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**Brand: HighTower**

Warranty

Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	Q	Dock= 42% Off MSRP	42 - Up to \$50,000; 43 - \$50,001 - \$250,000; \$250,001+ Negotiated
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Contract # MC11-C07

07/01/2015 through 06/30/2018

Creative Office Pavilion

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<b>Brand: ICF</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories- Furniture: Library; Entire Brands & Categories	CF	Dock= 45.5% Off MSRP	
<b>Brand: Krug</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	N	Dock= 45% Off MSRP	
<b>Brand: Leland</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	CF	Dock= 47% Off MSRP	
<b>Brand: Lesro</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Hospitality, Reception, Ent Brand & Cat	DR	Dock= 50.5% Off MSRP	
<b>Brand: Level 4</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	CF	Dock= 45.5% Off MSRP	
<b>Brand: MAI</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Partition; Entire Brands & Categories	BR	Dock= 63.5% Off MSRP	63.5 - Up to \$149,999; 66 - \$150,000 +
<b>Brand: Martin Bratrud</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	CF	Dock= 45.5% Off MSRP	
<b>Brand: Nienkamper</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	CF	Dock= 45.5% Off MSRP	
<b>Brand: Prismatic</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories	CF	Dock= 45.5% Off MSRP	
<b>Brand: Rouillard</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	DR	Dock= 45.5% Off MSRP	
<b>Brand: Sandler</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	AX	Dock= 45.5% Off MSRP	
<b>Brand: Segis</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	CF	Dock= 45.5% Off MSRP	45.5 - Up to \$50,000; 48.5 - \$50,000 - \$75,000 ; 51.5 \$75000+
<b>Brand: Three H</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Desk; Entire Brands & Categories- Furniture: Hospitality, Reception, Ent Brand & Cat	DR	Dock= 51.5% Off MSRP	51.5 - \$1 - \$50,000 53.25 \$50,001+
<b>Brand: Velo</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category	N	Dock= 48.5% Off MSRP	
<b>Brand: Vitra</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	CF	Dock= 42.5% Off MSRP	45.5 - \$25000 - \$50000 ; 46.5 - \$50000 - \$75000
<b>Brand: Waddell</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Chair/Seating; Entire Brands & Category- Furniture: Table; Entire Brands & Categories	DR	Dock= 45.5% Off MSRP	45.5 - Up to \$10,000; 48.5 - \$10,000 - \$75,000; \$75000+ Negotiable
<b>Brand: Watson</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Desk; Entire Brands & Categories	DR	Dock= 51.5% Off MSRP	
<b>Brand: West Coast</b>		Warranty		
Furniture: Entire Brand, Catalog or Website	Furniture: Table; Entire Brands & Categories- Furniture: Outdoor; Entire Brands & Categories	AI	Dock= 45.5% Off MSRP	



## 23 DEMCO

<u>Address</u>	4810 Forest Run Road Madison, WI 53707-7488	<u>Contact</u>	Kris Snow
<u>Email</u>	kriss@demco.com	<u>Phone</u>	888-211-3072
<u>Web</u>	www.demco.com/mhec	<u>Tollfree</u>	888-211-3072
<u>SDO</u>		<u>Fax</u>	888-329-4728
<u>Biz Type</u>		<u>FEI #</u>	391311089

Demco offers a cooperative approach to everything from design & layout, product procurement and project management to product development, and installation. Your project will be completed on time, within budget, and with continuing follow-up. The staff has been expanded both internally and externally and there are more professionals to meet your needs than ever. A renewed interest in providing a more complete product offering has resulted in a more diverse range of categories, styles and price points and includes many exclusive offerings with functional design.

Return Policy Returns of customized products are not allowed. All claims for damages, defects, loss, shortages, or incorrect products must be made within 14 days after receipt of the products.

Major Credit Cards MC; Visa; Amex; Discover

Delivery 9-16 weeks ARO

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Destination

Freight Standard ground freight is included. Accessorial fees – If neededThe following accessorial charges for LTL shipments will apply on an as needed basis. Inside delivery -\$45 Lift-gate - \$90 Call ahead delivery appointment - \$7.50

Minimum Order

Additional Terms Please use Discount Code C50303 on all Purchase Orders

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Stacey Schneider  
4810 Forest Run Rd  
Madison, WI 53704  
Phone: 608-242-4522  
TollFree: 800-747-7561  
Fax: 800-730-8094  
Email: leads@demco.com  
MA,CT,RI,NH,ME,VT

**Sales Rep**

Andrew Johnson  
Account Development Manager  
4810 Forest Run Road  
Madison, WI 53704  
Phone: 888-882-7054  
Fax: 855-356-8138  
Email: steves@demco.com  
Public Library MA, CT, RI, VT, NH, ME

**Sales Rep**

Gary Stern  
Account Development Manager  
4810 Forest Run Rd  
Madison, WI 53704  
Phone: 866-589-5104  
Fax: 800-730-8094  
Email: garys@demco.com  
K-12 MA, CT, RI, VT, NH, ME

**Sales Rep**

Steve Scicchitano  
Account Development Manager  
5211 Harriet Fisher Dr.  
Clay, NY 13041  
Phone: 845-248-8732  
Fax: 855-356-8138  
Email: steves@demco.com  
Higher Ed MA, CT, RI, NH, ME, VT

**Sales Rep**

Lynne Kiley  
Inside Sales Representative  
4810 Forest Run Road  
Madison, WI 53704  
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Fax: 800-730-8094  
Email: Leads@demco.com  
Public Library MA, CT, RI, VT, NH, ME

**Sales Rep**

Shawna Ley  
Inside Sales Representative  
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Madison, WI 53704  
Phone: 888-542-6975  
Fax: 800-730-8094  
Email: Leads@demco.com  
K-12 MA, CT, RI, VT, NH, ME

**Sales Rep**

Lynne Everson  
Inside Sales Representative  
4810 Forest Run Rd  
Madison, WI 53704  
Phone: 888-622-0782  
Fax: 800-730-8094  
Email: Leads@demco.com  
Higher Ed MA, CT, RI, VT, NH, ME

**Brand: ColorScape**

Furniture: Library; Entire Brands & Categories	Furniture: Library; Children's Furniture-Furniture: Library; Shelving	Warranty	CF	Dock= 52% D&I=44% Off MSRP
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**Brand: Demco Steel**

Furniture: Library; Entire Brands & Categories	Furniture: Library; Shelving-Furniture: Library; Misc.	Warranty	CF	Dock= 52% D&I=44% Off MSRP
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**Brand: LibraCraft**

Furniture: Library; Entire Brands & Categories	Furniture: Library; Shelving-Furniture: Library; Misc.	Warranty	CF	Dock= 52% D&I=44% Off MSRP
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**Brand: Media Tech**

Furniture: Entire Brand, Catalog or Website	-Media Tech - Anyspace	Warranty	EA	Dock= 39% D&I=29% Off MSRP
Furniture: Entire Brand, Catalog or Website	-Media Tech - Elements	Warranty	EA	Dock= 39% D&I=29% Off MSRP
Furniture: Entire Brand, Catalog or Website	Furniture: Library; Entire Brands & Categories-Media Tech - Mediaspaces	Warranty	EA	Dock= 39% D&I=29% Off MSRP

**Brand: OFM**

Furniture: Entire Brand, Catalog or Website		Warranty	EA	Dock= 48% D&I=40% Off MSRP
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**Brand: Russwood**

Furniture: Library; Entire Brands & Categories	Furniture: Library; Misc.	Warranty	EA	Dock= 50% D&I=42% Off MSRP
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DEMCO

**Brand: TechnoLink**

Warranty

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Furniture: Library; Entire Brands & Categories

Furniture: Library; Circulation Desk-Furniture:  
Library; Misc.

CF Dock= 52%  
D&I=44% Off  
MSRP

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07/01/2015 through 06/30/2018

DEMCO

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## 24 Diversified Metal Fabricators, Inc.

<u>Address</u>	1500 S 169 Hwy Smithville, Mo 64089	<u>Contact</u>	Kevin McEvoy
<u>Email</u>	diversifiedmetal@gmail.com	<u>Phone</u>	816-532-0352
<u>Web</u>	www.dmfinc.com	<u>Tollfree</u>	800-356-7248
<u>SDO</u>		<u>Fax</u>	816-532-3982
<u>Biz Type</u>	Small	<u>FEI #</u>	431303108

DMF Inc manufactures and supplies quality outdoor furniture for schools, parks and businesses. Items feature all-steel construction and PolyVinyl coating for comfort and durability.

Return Policy Items must be returned in "Like New" condition. Customer is responsible for freight costs. 10% Restocking Fee. Special Orders may not be returned, except for manufacturer's error.

Major Credit Cards MC; Visa; Discover

Delivery 30 (ARO)

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Freight is Prepaid and Included.

Minimum Order \$1000: < \$1000 are subject to a 10% discount but the addition of freight charges.

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Brand: Diversified Metal**

		Warranty		
Furniture: Outdoor: Benches	Coated Steel, Wood or RP Plastic Outdoor Benches-Multi-Functional, Heavy Duty Outdoor Benches	CH	Dock= 5% (3% W/O Physical Dock) Off MSRP: D&I= Dealer Will Quote	>\$25,000 +2%; >\$50,000 +4%
Furniture: Outdoor: Dining Furniture	Coated Steel, Wood or RP Plastic Outdoor Furniture-Universal Access Tables Available in all Styles	CH	Dock= 5% (3% W/O Physical Dock) Off MSRP: D&I= Dealer Will Quote	>\$25,000 +2%; >\$50,000 +4%
Furniture: Outdoor: Items Misc.	Steel, Vinyl or Coated Steel Outdoor Accessories-Bike Racks, Trash Cans, Umbrellas, Grills	CH	Dock= 5% (3% W/O Physical Dock) Off MSRP: D&I= Dealer Will Quote	>\$25,000 +2%; >\$50,000 +4%
Furniture: Outdoor: Table	Coated Steel, Wood or RP Plastic Outdoor Tables-Portable or Permanent Placement Outdoor Tables	CH	Dock= 5% (3% W/O Physical Dock) Off MSRP: D&I= Dealer Will Quote	>\$25,000 +2%; >\$50,000 +4%
Furniture: Outdoor; Entire Brands & Categories	Coated Steel, Wood or RP Plastic Outdoor Furniture-Comfortable, Durable, Heavy Duty Outdoor Furniture	CH	Dock= 5% (3% W/O Physical Dock) Off MSRP: D&I= Dealer Will Quote	>\$25,000 +2%; >\$50,000 +4%





## 25 Donnegan Systems Inc

<u>Address</u>	170 Bartlett Street Northboro, MA 01532	<u>Contact</u>	Mike Melanson
<u>Email</u>	mmelanson@donnegan.com	<u>Phone</u>	508-393-5700 x305
<u>Web</u>	www.donnegansystems.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	508-393-5601
<u>Biz Type</u>	Small	<u>FEI #</u>	04-2590501

Donnegan Systems provides storage solutions to all of New England and Eastern New York. We are the only authorized Spacesaver dealer for these areas. We offer mobile storage systems, shelving, vertical carousels and modular storage cabinets. Whether you're storing books, files, parts or boxes we have the solution to your storage problems.

<u>Return Policy</u>	There are no returns for custom products. 30 days for standard product plus restocking fee.
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	6 Weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Additional
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Liz Lefthes  
 170 Bartlett Street  
 Northborough, MA 01532  
 Phone: 800-222-6311 x248  
 TollFree: 800-222-6311 x248  
 Fax: 508-393-5601  
 Email: llefthes@donnegan.com

**Orders**

Mike Melanson  
 170 Bartlett Street  
 Northborough, MA 01532  
 Phone: 508-393-5700x305  
 TollFree: 800-222-6311 x305  
 Fax: 508-393-5601  
 Email: mmelanson@donnegan.com

**Brand: Aurora**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Athletic; Storage & Lockers	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Computer; Tablet; Tech. Storage Carts	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Entire Brand, Catalog or Website	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: File & Storage; Entire Brand & Category	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Library; Entire Brands & Categories	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Library; Shelving	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Mobile	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Preschool; Storage Units	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Shelving & Bookcases	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%
Furniture: Storage	www.aurorastorage.com	N	D&I= 50% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +2% >1,000,001 +3%

**Brand: Donnegan**

		Warranty		
Furniture: Installation; No Prevailing Wage	www.donnegan.com		D&I= 26% Off MSRP	
Furniture: Installation; Prevailing Wage	www.donnegan.com		D&I= 26% Off Dealer List	

**Brand: Eagle**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Athletic; Storage & Lockers	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%



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Donnegan Systems Inc

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**Brand: Eagle**

		Warranty		
Furniture: Computer; Tablet; Tech. Storage Carts	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Entire Brand, Catalog or Website	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: File & Storage; Entire Brand & Category	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Library; Entire Brands & Categories	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Library; Shelving	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Mobile	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Preschool; Storage Units	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Shelving & Bookcases	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Storage	www.eaglegrp.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%

**Brand: GBS**

		Warranty		
Furniture: Entire Brand, Catalog or Website	www.gbscorp.com		D&I= 30% Off MSRP	
Furniture: File & Storage; Entire Brand & Category	www.gbscorp.com		D&I= 30% Off MSRP	

**Brand: Hamilton Sorter**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Athletic; Storage & Lockers	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Computer; Tablet; Tech. Storage Carts	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Entire Brand, Catalog or Website	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: File & Storage; Entire Brand & Category	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Library; Entire Brands & Categories	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Library; Shelving	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Mobile	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Preschool; Storage Units	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Shelving & Bookcases	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%
Furniture: Storage	www.hamiltonsorter.com	N	D&I= 50% Off MSRP	>15,001 +5% >50,001 +3%

**Brand: Hanel**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Athletic; Storage & Lockers	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Computer; Tablet; Tech. Storage Carts	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%



**Brand: Hanel**

		Warranty		
Furniture: Entire Brand, Catalog or Website	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: File & Storage; Entire Brand & Category	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Library; Entire Brands & Categories	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Library; Shelving	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Mobile	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Preschool; Storage Units	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Shelving & Bookcases	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%
Furniture: Storage	www.hanel.de/us/en/Home.html	AX	D&I= 50% Off MSRP	>\$200,001 +5% >\$1,000,001 +3%

**Brand: Quantum**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Athletic; Storage & Lockers	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Computer; Tablet; Tech. Storage Carts	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Entire Brand, Catalog or Website	www.quantumstorage.com	CF	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: File & Storage; Entire Brand & Category	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Library; Entire Brands & Categories	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Library; Shelving	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Mobile	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Preschool; Storage Units	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Shelving & Bookcases	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%
Furniture: Storage	www.quantumstorage.com	N	D&I= 40% Off MSRP	>25,001 +5% >100,001 +3% >200,001 +2% >500,001 +5% >1,000,001 +3%

**Brand: Rousseau**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.rousseau-metal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > >5%>\$1,000,001 +3%
Furniture: Athletic; Storage & Lockers	www.rousseau-metal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > >5%>\$1,000,001 +3%



**Brand: Rousseau**

		Warranty		
Furniture: Computer; Tablet; Tech. Storage Carts	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: Entire Brand, Catalog or Website	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: File & Storage; Entire Brand & Category	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: Library; Entire Brands & Categories	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: Library; Shelving	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: Mobile	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: Preschool; Storage Units	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: Shelving & Bookcases	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%
Furniture: Storage	www.rousseaumetal.com	N	D&I= 40% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +2% >\$500,001 > +5%>\$1,000,001 +3%

**Brand: Smead**

		Warranty		
Furniture: Entire Brand, Catalog or Website	www.smead.com	EE	D&I= 30% Off MSRP	
Furniture: File & Storage; Entire Brand & Category	www.smead.com	EE	D&I= 30% Off MSRP	

**Brand: Spacesaver**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Athletic; Storage & Lockers	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Computer; Tablet; Tech. Storage Carts	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Entire Brand, Catalog or Website	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%



**Brand: Spacesaver**

		Warranty		
Furniture: File & Storage; Entire Brand & Category	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Library; Entire Brands & Categories	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Library; Shelving	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Mobile	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Preschool; Storage Units	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Shelving & Bookcases	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%
Furniture: Storage	www.spacesaver.com	CF	D&I= 45% Off MSRP	>\$25,001+5% >\$100,001 +3% >200,001 +3% >\$500,001 > +4%>\$1,000,001 +4%



## 26 Earth Safe Inc

<u>Address</u>	140 Pleasant Lake Avenue Harwich, MA 02645-2532	<u>Contact</u>	Christine Orbe
<u>Email</u>	christine@earthsafe1991.com	<u>Phone</u>	508-430-0777
<u>Web</u>	www.earthsafeinc.net	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	508-430-0730
<u>Biz Type</u>	Small	<u>FEI #</u>	043-111-977

Since 1991, Earth Safe, Inc., has provided green products and services to Massachusetts schools and New England municipalities. This includes: Toilet Partitions, Changing Room Lockers & Benches, Classroom Lockers, Bulletin & White Boards, Outside Furnishings – Benches, Picnic Tables, Umbrellas, Bike Racks, Trash Receptacles, Planters and Flagpoles. Earth Safe, Inc., provides goods from manufacturers who are committed to providing products with recycled content and sustainability. Earth Safe, Inc., provides full installation services with fully insured licensed professionals. Earth Safe, Inc., will continue efforts to provide a greater variety of value, engineered green products at discounted prices to MHEC members.

<u>Return Policy</u>	30 Day returns and exchanges. Freight additional.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Two to four weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Destination
<u>Freight</u>	Additional cost by weight, number of items and freight classification. Estimate provided with each quote.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Stephen Orbe  
 140 Pleasant Lake Ave  
 Harwich, MA 02645  
 Phone: 508-430-0777  
 Fax: 508-430-0730  
 Email: steve@earthsafe1991.com  
 MA, CT, RI, VT, NH, ME

**Brand: Aarco**

		Warranty		
Bulletin /Cork Boards, Entire Brands & Categories	Cork Boards-Cork Boards	EA	Dock= 28% Off MSRP	>\$10,000 +1%
White Board (Not Electronic)	White Board-White Board	EA	Dock= 28% Off MSRP	>\$10,000 +1%

**Brand: American Flagpole**

		Warranty		
Furniture: Outdoor: Items Misc.	Flagpole-Flagpole, Beacon Light, Flag, Groundsleeve	EA	Dock= 30% Off MSRP	>\$10,000 +1%

**Brand: Earth Safe**

		Warranty		
Furniture: Installation; No Prevailing Wage	Installation	CO	Will Quote	>\$10,000 +1%
Furniture: Installation; Prevailing Wage	Installation	CO	Prevailing Wage	>\$10,000 +1%
Furniture: Replacement & Repair Parts	Replacement & Repair Parts	EA	Manufacturer Price List	>\$10,000 +1%

**Brand: Kay Park**

		Warranty		
Furniture: Outdoor: Benches	Benches-Benches	EA	Dock= 10% Off MSRP	>\$10,000 +1%
Furniture: Outdoor: Dining Furniture	Picnic Tables & Benches-Picnic Tables & Benches	EA	Dock= 10% Off MSRP	>\$10,000 +1%
Furniture: Outdoor: Items Misc.	Umbrellas, Trash Receptacles, Bike Racks, Planters-Umbrellas, Trash Receptacles, Bike Racks, Planters	EA	Dock= 10% Off MSRP	>\$10,000 +1%

**Brand: Lyon**

		Warranty		
Furniture: Athletic; Storage & Lockers	Lockers & Benches-Lockers & Benches	EA	Dock= 39% Markup-Supplier Cost	>\$10,000 +1%
Furniture: Storage	Lockers-Lockers	EA	Dock= 39% Markup-Supplier Cost	>\$10,000 +1%

**Brand: Metpar**

		Warranty		
Furniture: Partition; Toilet / Changing Rooms	Toilet/Changing Partitions-Toilet/Changing Partitions	EA	Dock= 44% Markup-Supplier Cost	>\$10,000 +1%

**Brand: Scranton**

		Warranty		
Furniture: Athletic; Storage & Lockers	Lockers & Benches-Lockers & Benches	EA	Dock= 39% Markup-Supplier Cost	>\$10,000 +1%
Furniture: Partition; Toilet / Changing Rooms	Toilet/Changing Partitions-Toilet/Changing Partitions	EA	Dock= 39% Markup-Supplier Cost	>\$10,000 +1%
Furniture: Storage	Lockers-Lockers	EA	Dock= 39% Markup-Supplier Cost	>\$10,000 +1%





## 27 Egan Visual Inc

<u>Address</u>	300 Hanlan Rd. ,	<u>Contact</u>	Hilary Farr
<u>Email</u>	hfarr@egan.com	<u>Phone</u>	905-851-2826 x 224
<u>Web</u>	www.egan.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	980066279

Egan Visual designs and manufactures a full range of visual communication solutions for presentation and collaboration environments. Our products include professional grade markerboards, tackboards, mobiles, lecterns, centers, wallcoverings, cabinets, and glass markerboards. We offer a wide range of standard, configured, and custom response solutions. Founded in 1967, Egan Visual has manufacturing and distribution facilities in the United States and Canada.

<u>Return Policy</u>	<a href="http://goo.gl/0xjmRO">http://goo.gl/0xjmRO</a>
<u>Major Credit Cards</u>	MC; Visa
<u>Delivery</u>	60 days A.R.O. or sooner
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	A \$1200 list minimum order for the freight to be prepaid is applicable.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Daniel S. Proskin  
BBE Office Interiors  
122 North St.  
Pittsfield, MA 01201  
Phone: 413-442-8217 ext 12  
Email: dan@bbeoffice.com  
MA

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
Email: ron@broadwayoffice.com  
MA

**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place, #734  
Boston, MA 02210  
Phone: 617-426-6541  
Email: mclancy@cop-inc.com  
MA

**Dealers**

Denny Robinson  
DR Consultants  
1337 Balck Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
Email: dennyconsult@gmail.com  
VT

**Dealers**

Ken Patrick  
Environments at Work  
300 A St.  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: kenp@environmentsatwork.com  
MA

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main Street  
Hartford, CT 06103  
Phone: 860-882-5903  
Email: josh@interscape.com  
CT

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts Street  
East Hartford, CT 06108  
Phone: 860-528-1110  
Email: jeffw@jwatts.com  
CT

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Email: eric@lexingtongroupinc.com  
MA

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
MA

**Dealers**

Megan Michalski  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5331  
Email: MMichalski@myofi.com  
CT

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02110  
Phone: 617-542-1902  
Fax: 617-542-4895  
Email: scott.peckham@peabodyoffice.com  
MA

**Dealers**

Mike Faherty  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: mfaherty@red-thread.com  
MA

**Dealers**

Bill Tagliatela  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-291-5634  
Email: btagliatela@red-thread.com  
CT

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Street  
Manchester, CT 06042  
Phone: 860-512-8700  
Email: robromay@rhlco.com  
CT



**Dealers**

Marykay Powers  
Stamford Office Furniture  
328 Selleck Street  
Stamford, CT 06902  
Phone: 203-348-2657  
Fax: 203-348-0712  
Email: mpowers@sof328.com  
CT

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre St.  
Brockton, MA 02303  
Phone: 508-586-3434  
Fax: 800-773-4488  
Email: steve.bliss@wbmason.com  
MA

**Dealers**

Jesse Muldoon  
W.B. Mason  
43 North Road  
East Windsor, CT 06088  
Phone: 888-926-2766  
Email: jesse.muldoon@wbmason.com  
CT

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1905  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
MA

**Brand: Egan Visual**

Furniture: Entire Brand, Catalog or Website

Entire Catalog-www.egan.com

Warranty

CU	Dock= 53.18%:	5,001-15,000 1%;
	D&I= 43.18% Off	15,001-25,000 3%;
	Commercial List	25,001-50,000 5%;
		50,001-75,000 6%



## 28 Encore Seating Inc

<u>Address</u>	Cerritos, CA 90623	<u>Contact</u>	Liz Farkas
<u>Email</u>	lizf@arcadiacontract.com	<u>Phone</u>	800-585-5957 x254
<u>Web</u>	www.encoreseating.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	714-562-8202
<u>Biz Type</u>	Small	<u>FEI #</u>	330822878

Raising the benchmark in design, comfort and quality, Encore is a leading provider of contemporary options-oriented seating and table products for a host of applications, ranging from corporate offices to educational institutions, hospitality, healthcare facilities and more. With a focus on flexibility and personalized attention, we strive to provide innovative solutions and deliver outstanding service for our customers every time, offering standard lead-times of four weeks or less, an extensive Quick-Ship program, as well as partnerships with some of the most widely recognized textile manufacturers in the industry

<u>Return Policy</u>	Return policy is 35% of invoice cost + return freight charges.
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	3-4 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Email: dan@bbe.com  
MA

**Dealers**

Jennifer Starusky  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-348-3271  
Fax: 617-426-6541  
Email: jstarusky@cop-inc.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Email: dennyconsult@gmail.com  
MA, VT, CT

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: Harry-insalco@snet.net  
MA, CT

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100 x3308  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
VT

**Dealers**

Brian Murray  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-575-0114  
Fax: 860-257-5330  
Email: bmurray@myofi.com  
CT

**Dealers**

Robert Romay  
Robert H. Lord Co.  
220 Chapel Street  
Manchester, CT 06040  
Phone: 860-645-8700  
Fax: 860-645-9100  
Email: robromay@roberthlord.com

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: info@wprltd.com  
MA

**Sales Rep**

Jeff Sawyer  
The Sawyer Group  
72 Boxford Road  
Bradford, MA 01835  
Phone: 617-699-0450  
Fax: 978-702-4886  
Email: jeff@thesawyergroup.com  
MA, CT, NH, VT, RI, ME

**Brand: Encore**

Furniture: Entire Brand, Catalog or Website

Warranty

DR Dock= 52% >25k-199k +1%  
D&I=50% Off  
MSRP

**Brand: On-Q**

Furniture: Entire Brand, Catalog or Website

Warranty

DR Dock= 52% >25k-199k +1%  
D&I=50% Off  
MSRP



## 29 Eon Designs dba of One and Company

<u>Address</u>	154 North Main Street Norwich, CT 06360	<u>Contact</u>	Mark Stasko
<u>Email</u>	eondesigns@sbcglobal.net	<u>Phone</u>	860-892-5361
<u>Web</u>	www.eondesigns.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	860-887-2676
<u>Biz Type</u>	Small	<u>FEI #</u>	061443296

Eon Designs is a CT-Certified Small Business and dba of One & Co., Inc. (a CT Sub-chapter "S" Corporation since 1996). We provide smart podiums and classroom furniture for institutional, municipal, commercial and healthcare markets. We are a market-driven manufacturer, often developing products in conjunction with our customers or modifying standard products to their needs.

<u>Return Policy</u>	Product is built to order therefore no return policy is available.
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	4 wks- laminate lecterns: 6 wks- wood lecterns: 8 wks- classrooms
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Ed Gilheeny  
Creative Office Environments  
41 Commercial Way  
East Providence, RI 02914  
Phone: 401435-4141  
Fax: 401435-4167  
Email: ed@coe-ri.com  
*RI, MA*

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Road  
Dummerston, VT 05301  
Phone: 413-348-3622  
Fax: 802-257-0909  
Email: dennyconsult@gmail.com  
*MA, VT*

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts St. #A  
East Hartford, CT 06108  
Phone: 860528-1110  
Fax: 860291-8585  
Email: jeffw@jwatts.com  
*CT, MA*

**Dealers**

Joe Gaffney  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-282-1826 X2114  
Fax: 860-528-1843  
Email: jgaffney@red-thread.com  
*CT, MA*

**Dealers**

Ken Fisher  
Valley Communications Systems  
20 1st Avenue  
Chicopee, MA 01020  
Phone: 800-522-4136 X167  
Fax: 413-592-4682  
Email: kenf@valleycommunications.com  
*MC, CT, NH, VT*

**Sales Rep**

Mark Stasko  
154 North Main Street  
Norwich, CT 06360  
Phone: 860-892-5361  
Fax: 860-887-2676  
Email: eondesigns@sbcglobal.net

**Brand: EON Designs**

Warranty

Furniture: Entire Brand, Catalog or Website

<http://www.eondesigns.com/eonmhec.pricelist.pdf>-  
Smart Classroom Furniture

*BN* Dock= 48%  
D&I=40% Off  
MSRP



### 30 ERG International

<u>Address</u>	361 North Bernoulli Circle Oxnard, CA 93030	<u>Contact</u>	Diane Zemliak
<u>Email</u>	dianez@erginternational.com	<u>Phone</u>	805-981-9978 x112
<u>Web</u>	www.erginternational.com	<u>Tollfree</u>	800-446 1186 x112
<u>SDO</u>		<u>Fax</u>	805-981 9878
<u>Biz Type</u>	Small	<u>FEI #</u>	953669370

As one of the leading seating and table manufacturers in the USA, ERG offers an extensive product line including chairs, tables, lounge seating, occasional tables, dining tables, conference and collaboration tables, as well as creative custom solutions.

<u>Return Policy</u>	All ERG products are custom-made-to-customer specifications. No returns unless product is received damaged.
<u>Major Credit Cards</u>	MC; Visa; Amex; Disc: Gov't(Visa Pcard)
<u>Delivery</u>	4-8 Weeks ARO - dependent on volume ordered
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included - Unless Minimum Order is not met.
<u>Minimum Order</u>	\$1,400 Net minimum order. (<\$1400 Add Minimum Freight charge of \$140)
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
ALL

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01101  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com

**Dealers**

Elaine Wojnar  
Business Interiors by Staples  
225 Turnpike Road  
Southborough, MA 01772  
Phone: 774-369-3447  
Fax: 774-369-3599  
Email: elaine.wojnar@staples.com

**Dealers**

Mike Clancy  
Creative Office Pavilion  
1 Design Center Place, #734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
ALL

**Dealers**

Denny Roberts  
DR Consultants  
1337 Black Mountain Rd.  
Dummerston, VT \*05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
Email: dennyconsult@gmail.com  
ALL

**Dealers**

Ken Patrick  
Environments at Work  
300 A St.  
Boston, MA \*02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: kenp@environmentsatwork.com  
ALL

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-882-5295  
Email: josh@interscapece.com  
ALL

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts St. Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
ALL

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3065  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
ALL

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210-1807  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
ALL

**Dealers**

Megan Michalski  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5331  
Fax: 860-257-4899  
Email: mmichalski@myofi.com  
ALL

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
ALL

**Dealers**

Bill Tagliatela  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-291-5634  
Fax: 413-736-6145  
Email: btagliatela@red-thread.com  
ALL

**Dealers**

Mike Faherty  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: faherty@oene.com  
ALL



**Dealers**

Rob Romay  
 Robert H. Lord Co.  
 220 Chapel Street  
 Manchester, CT 06042  
 Phone: 860-512-2126  
 Fax: 860-645-9100

**Dealers**

Marykay Powers  
 Stamford Office Furniture  
 328 Selleck Street  
 Stamford, CT 06902  
 Phone: 203-348-2657  
 Fax: 203-348-0712  
 Email: mpowers@sof328.com

**Dealers**

Steve Bliss  
 W.B. Mason  
 59 Centre Street  
 Brockton, MA 02303  
 Phone: 508-586-3434  
 Fax: 800-773-4488  
 Email: steve.bliss@wbmason.com  
 ALL

**Dealers**

Jesse Muldoon  
 W.B. Mason  
 43 North Road  
 Windsor, CT 06088  
 Phone: 888-926-2766  
 TollFree: 888-926-2766  
 Fax: 800-262-1622  
 ALL

**Dealers**

Claudia Russo  
 Workplace Resource  
 162 Prescott Street  
 Worcester, MA 01605  
 Phone: 508-770-1900 x23  
 Fax: 508-770-1905  
 Email: crusso@wprtd.com  
 ALL

**Orders**

Melissa Evangelista  
 361 N. Bernoulli Circle  
 Oxnard, CA 93030  
 Phone: 805-981-9978 x128  
 Fax: 805-981-9878  
 Email: melissae@erginternational.com  
 ALL

**Sales Rep**

Don Savoy  
 McKearney Associates  
 850 Summer St.  
 South Boston, MA 02127  
 Phone: 617-733-8705  
 Email: mckearney.associates@verizon.net  
 ALL

**Sales Rep**

Doug Kruse  
 McKearney Associates  
 100 Allyn St. 2nd Fl, Suite 306  
 Hartford, CT 06103  
 Phone: 617-269-7600  
 TollFree: 860-558-0576  
 Fax: 617-269-7607  
 Email:  
 doug.kruse@mckearneyassociates.com  
 ALL

**Brand: ERG**

		Warranty		
Furniture: Chair / Seating; Bariatric Chair	<a href="http://www.erginternational.com/index.php-Healthcare">http://www.erginternational.com/index.php-Healthcare</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Chair / Seating; Dining	<a href="http://www.erginternational.com/chairs.php-Chairs">http://www.erginternational.com/chairs.php-Chairs</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Chair / Seating; Lounge	<a href="http://www.erginternational.com/lounge.php-Arm chairs">http://www.erginternational.com/lounge.php-Arm chairs</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Chair / Seating; Misc.	<a href="http://www.erginternational.com/multipurpose-Lounge Chairs">http://www.erginternational.com/multipurpose-Lounge Chairs</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Chair / Seating; Stackable Chair	<a href="http://www.erginternational.com/chairs.php-Upholstered">http://www.erginternational.com/chairs.php-Upholstered</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.erginternational.com/index.php-Guest">http://www.erginternational.com/index.php-Guest</a>		Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Children's Furniture Misc.	<a href="http://www.erginternational.com/childrens.php-Lounge">http://www.erginternational.com/childrens.php-Lounge</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Children's: Entire Brands & Categories.	<a href="http://www.erginternational.com/index.php">http://www.erginternational.com/index.php</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Conference Room Furniture	<a href="http://www.erginternational.com/conference_tables-Chairs">http://www.erginternational.com/conference_tables-Chairs</a>		Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Custom Made To Order	<a href="http://www.erginternational.com-Tables">http://www.erginternational.com-Tables</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%



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ERG International

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**Brand: ERG**

Warranty

Furniture: Dining; Banquettes	<a href="http://www.erginternational.com/banquettes.php-High Back">http://www.erginternational.com/banquettes.php-High Back</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Entire Brand, Catalog or Website	<a href="http://www.erginternational.com/index.php">http://www.erginternational.com/index.php</a>		Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Hospitality, Reception, Ent Brand & Cat	<a href="http://www.erginternational.com/index.php-Sofas">http://www.erginternational.com/index.php-Sofas</a>		Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Library; Children's Furniture	<a href="http://www.erginternational.com/chairs.php-Modular Lounge">http://www.erginternational.com/chairs.php-Modular Lounge</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Library; Entire Brands & Categories	<a href="http://www.erginternational.com/index.php">http://www.erginternational.com/index.php</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.erginternational.com/index.php">http://www.erginternational.com/index.php</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; ADA Compliant	<a href="http://www.erginternational.com/cafe.php-Training">http://www.erginternational.com/cafe.php-Training</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; Adjustable Height	<a href="http://www.erginternational.com/training_tables-Classroom">http://www.erginternational.com/training_tables-Classroom</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; Cafeteria, (non & folding)	<a href="http://www.erginternational.com/cafe.php-Bar table">http://www.erginternational.com/cafe.php-Bar table</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; Entire Brands & Categories	<a href="http://www.erginternational.com/index.php-Dining">http://www.erginternational.com/index.php-Dining</a>		Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; Folding	<a href="http://www.erginternational.com/training_tables.-Banquet">http://www.erginternational.com/training_tables.-Banquet</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; Misc.	<a href="http://www.erginternational.com/benches_ottomans.-Ottoman">http://www.erginternational.com/benches_ottomans.-Ottoman</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; Office	<a href="http://www.erginternational.com/conference_tables.-Occasional">http://www.erginternational.com/conference_tables.-Occasional</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%
Furniture: Table; Tilting	<a href="http://www.erginternational.com/training_table-Occasional">http://www.erginternational.com/training_table-Occasional</a>	N	Dock= 47% D&I=40% Off MSRP	>\$5,000 +2%; >\$50K +1%



### 31 ErgoGenesis Workplace Solutions, LLC

<u>Address</u>	One BodyBilt Place Navasota, TX 77868	<u>Contact</u>	Ofelia Rodriguez
<u>Email</u>	orodriquez@ergogenesis.com	<u>Phone</u>	936-870-2619
<u>Web</u>	www.ergogenesis.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	936-825-9505
<u>Biz Type</u>		<u>FEI #</u>	35-2485796

Established in 1988, ErgoGenesis is the manufacturer of BodyBilt ergonomic seating and accessories for use in the office, home, laboratory, industrial settings, or wherever there exists a need for comfortable, ergonomically-designed seating. BodyBilt chairs are created by applying space-age designs to chair components to emulate the same stress-free posture assumed by the body in a weightless environment.

<u>Return Policy</u>	<a href="http://www.ergogenesis.com/footer-links/terms-of-service.html">http://www.ergogenesis.com/footer-links/terms-of-service.html</a>
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	7-28 Days(7 Days on Quick Ship Fabrics)
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Additional :1 Unit - \$90 ea: 2-5 Units - \$70 ea: 6-1 Units - \$60 ea: Call for Qty > 40 Units: BodyBilt Accessories: 9% of value.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Shibi Karukappilly  
 Workplace Resource  
 162 Prescott St  
 Worcester, MA 01605  
 Phone: 508-770-1900 x 24  
 Fax: 508-770-1905  
 Email: shibik@wprltd.com  
 MA

**Brand: ErgoGenesis**

## Warranty

Furniture: Chair / Seating; 24/7 Intensive Use	Intensive Use	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	2" Extension	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	23" Hydraulic Foot activated Base (Medical)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	26" Base (Standard on Most Models)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	26" Polished Chrome Base	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	27" Base (Standard on Big Models)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	3" Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	3" Casters ESD	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	3" Manual Breaking Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4" Extension	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arm Linear Tracking Arms	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arm Pivot w/Mini S'port« Pad	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arm Pivot w/NH PVC Pad	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arm Pivot w/NH S'port« Pads (12" pads)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arm Pivot w/UPH PVC Pad	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arm Pivot w/UPH S'port« Pads (12" pads)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arms (Standard Non-Upholstered)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	4-Arms (Upholstered)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Air Lumbar	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Alt. Stndrd Cylinder (For #9 Seats -- 5.5" Stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Chrome Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Conference Room Arms	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	CR Chair (With Arms)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	CR Chair (Without Arms)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	CR ESD (With Arms)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	CR ESD (Without Arms)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Customization (e.g., Tailcut, Xtra Foam, etc.)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Diamond Tufting	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Double Stitching (Ease/Loose-Pull)	DU	Dock= 63.25% Off MSRP



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ErgoGenesis Workplace Solutions, LLC

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**Brand: ErgoGenesis**

Warranty

Furniture: Chair / Seating; Accessories	Double Stitching (Regular )	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Electrostatic Dissipating (With Arms)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Electrostatic Dissipating (Without Arms)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Embroidered Logo1	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	ESD Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	ESD Glides	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	ESD Occupied Braking Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Extra Short Cylinder	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Extra Tall Chrome Cylinder (10" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Extra-Tall Cylinder (10" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Fabric Protection	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Footring (Only)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Footring w/ Tall Cylinder (7.5" Stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Fully Upholstered Backrest	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Halo Footring	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Heavy Duty Cylinder	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Heavy Duty Cylinder - Short	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Height Maintenance Collar	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Height Stop Clamp	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Hooded Carpet Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Increased Pommel (Incl. SFS; 6 & 9 Seats Only)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Intensive Use Foam (For Chairs Other than I-Mech)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Jury Base	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Memory Cylinder	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Mesh Neckroll (For 2600 Chairs only)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	No Seat Slider (J Mech Only)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Non-Rotating Cylinder	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Non-Upholstered Backrest (Plastic)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Occupied Braking Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Optima Platinum Arms (Non-upholstered)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Optima Platinum Arms (Upholstered)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Posture Technics« Foam Support System	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Powder Coated Plastic Base	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Reduced Pommel	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Seat Slider	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Short Chrome Cylinder (2.75" stroke)	DU	Dock= 63.25% Off MSRP



**Brand: ErgoGenesis**

Warranty

Furniture: Chair / Seating; Accessories	Short Cylinder (2.75" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Soft Wheel Casters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Sol-Xtension (Must have Footring)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	S'port« Foam (Back only)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	S'port« Foam (Seat only)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	S'port« Lumbar	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	S'port« Ridge	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Standard Chrome Cylinder (5.5" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Standard Cylinder (3.5" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Stationary Glides	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Tall Chrome Cylinder (7.5" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Tall Cylinder (7.5" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Thoracic S'port« Ridge	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Tilt Stop	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Two Stage Cylinder (10" stroke)	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Accessories	Unoccupied Braking Casters Hard Flr	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Bariatric Chair	Bariatric Seating	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Lab	Saddle Stools	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Lab	Scooters	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Lab	Sit Lean Stools	DU	Dock= 63.25% Off MSRP
Furniture: Chair / Seating; Lab	Stools	DU	Dock= 63.25% Off MSRP
Furniture: Conference Room Furniture	Conference	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	Big & Tall	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	Executive	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	Healthcare/Indust	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	High-Back Task	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	Low-Back Task Chair	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	Mesh-Back Task	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	Mid-Back Task Chair	DU	Dock= 63.25% Off MSRP
Furniture: Entire Brand, Catalog or Website	Stretch	DU	Dock= 63.25% Off MSRP
Furniture: Ergonomic Tools & Accessory	24"d x 36"w Rectangle	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	30"d x 42"w Rectangle	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	30"d x 48"w Rectangle	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	30"d x 60"w Rectangle	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	4" ext Tube	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	8" ext Tube	DU	Dock= 50% Off MSRP



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07/01/2015 through 06/30/2018

ErgoGenesis Workplace Solutions, LLC

**Brand: ErgoGenesis**

Warranty

Furniture: Ergonomic Tools & Accessory	Corner Maker	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Desk Riser (Set of 4)	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Document Holder 11"	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Document Holder 17"	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Double Quad Monitor Arms	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Bolt Thru Mount	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Extended Monitor Arms	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Grommet Mount	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Large C-Clamp Mount	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Monitor Arm with Laptop Support	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Monitor Arms	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Sit Stand Monitor Arms	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Sit Stand Monitor Arms with 4" ext	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Sit Stand Monitor Arms with 8" ext	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Dual Tandem Monitor Arms	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Economy Arm with Laptop Platform	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Economy Monitor Arm	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Envision	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	ErgoFlier	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	ErgoFLIGHT	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	ErgoFLUENT	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	ErgoFUNCTION	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	ErgoFusion Logo Optical Mousepad	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Extended Reach Monitor Arm	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Footrest 3"	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Footrest 6"	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Laptop Holder (Mounted on Single Arm)	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Laptop Platform only	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Ovation	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Quad Monitor Arms	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Quad Tandem Monitor Arms	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Quick Release	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Silver Leg Assembly (Standard) with 36" Crossbar	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Silver Leg Assembly (Standard) with 42" Crossbar	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Silver Leg Assembly (Standard) with 48" Crossbar	DU	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Silver Leg Assembly (Standard) with 60" Crossbar	DU	Dock= 50% Off MSRP



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07/01/2015 through 06/30/2018

ErgoGenesis Workplace Solutions, LLC



**Brand: ErgoGenesis**

## Warranty

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Furniture: Ergonomic Tools & Accessory	Single Bolt Thru Mount	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Single Grommet Mount	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Single Large C-Clamp Mount	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Single Tier Plateau Table	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Sit Stand Monitor Arm - Dual Hub	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Sit Stand Monitor Arm - Single Hub	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Sit Stand Monitor Arm (No Mount)	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Sit Stand Monitor Arm with 4" ext	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Sit Stand Monitor Arm with 8" ext	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Sit-Stand	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Standard Monitor Arm	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Standard Monitor Arm - Dual Hub	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Standard Monitor Arm (No Mount)	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Triple Monitor Arms	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Triple Tandem Monitor Arms	<i>DU</i>	Dock= 50% Off MSRP
Furniture: Ergonomic Tools & Accessory	Two Tier Monitor Arm	<i>DU</i>	Dock= 50% Off MSRP

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## 32 Exemplis, LLC

<u>Address</u>	Senior Contracts Administrator 6415 Katella Avenue, Ste 200 Cypress, CA 90630	<u>Contact</u>	Derek Cairo
<u>Email</u>	dcairo@exemplis.com	<u>Phone</u>	714-995-4800 x316
<u>Web</u>	www.sitonit.net	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	33-0697684

Exemplis LLC is the largest Seating only manufacturer in the US, manufacturing 4,500 chairs a day. With that focus, we have the ability to design, value engineer for ergonomics, function and price to produce the broadest range of seating to fit in any Educational & Administrative environment. Our products can provide performance seating with enhanced comfort for many years in multiple higher educational environments.

<u>Return Policy</u>	Seating, Tables 10 years/Fabric 5 years
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	SitOnIt /Freight included /IDEON \$95.00 Surcharge < 3 chairs
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	For SitOnIt Seating: Freight is included For IDEON Soft Seating: there is a \$95.00 IDEON Surcharge Fee for orders placed with less than 3 chairs.
<u>Minimum Order</u>	Not for SitOnIt SeatingFor IDEON - \$95.00 Fee for orders placed with less than 3 chairs.
<u>Additional Terms</u>	Terms Variance Requests for MHEC: 901212 & 908889

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
 BBE Office Interiors  
 122 North Street  
 Pittsfield, MA 01201  
 Phone: 800-426-3550  
 TollFree: 800-426-3550  
 Fax: 413-445-5645  
 MA, NH, VT, ME, RI & CT

**Dealers**

Mike Clancy  
 Creative Office Pavilion  
 One Design Center Place, Suite 734  
 Boston, MA 02210  
 Phone: 617-956-4100  
 Fax: 617-426-6541  
 Email: mclancy@cop-inc.com  
 MA, NH, VT, ME, RI & CT

**Dealers**

Eric Bascom  
 Lexington Group, Inc.  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064  
 Fax: 413-788-0789  
 Email: eric@lexingtongroupinc.com  
 MA, NH, VT, ME, RI & CT

**Dealers**

Rob Tenaglia  
 Office Resources  
 374 Congress Street  
 Boston, MA 02210  
 Phone: 617-423-9100  
 Fax: 617-423-5590  
 Email: robtenaglia@ori.com  
 MA, NH, VT, ME, RI & CT

**Sales Rep**

Bob Rohlman  
 Exemplis, LLC.  
 6415 Katella Ave.  
 Cypress, CA 90630  
 MA, NH, VT, ME, RI & CT

**Sales Rep**

Tom Caterino  
 One Design Center Place, Suite 728  
 Boston, MA 02210  
 Phone: 617-951-2511  
 Fax: 617-951-9911  
 Email: tom@contractsources.com  
 MA, NH, VT, ME, RI & CT

**Brand: IDEON**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.ideondesign.com/ideonhomepage.html-Lounge &amp; Soft Seating for Reception/Collaboration">http://www.ideondesign.com/ideonhomepage.html-Lounge &amp; Soft Seating for Reception/Collaboration</a>	T	Dock= 53% D&I=47% Off MSRP	>\$25,000 List, Negotiated
Furniture: Installation; No Prevailing Wage	<a href="http://www.ideondesign.com/ideonhomepage.html-Lounge &amp; Soft Seating for Reception/Collaboration">http://www.ideondesign.com/ideonhomepage.html-Lounge &amp; Soft Seating for Reception/Collaboration</a>	EE	Hourly Rate: \$44	
Furniture: Installation; Prevailing Wage	<a href="http://www.ideondesign.com/ideonhomepage.html-Lounge &amp; Soft Seating for Reception/Collaboration">http://www.ideondesign.com/ideonhomepage.html-Lounge &amp; Soft Seating for Reception/Collaboration</a>	EE	Hourly Rate: \$58	

**Brand: SitOnIt**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.sitonit.net/-Executive, Task, Conference, Guest &amp; Stack Chairs">http://www.sitonit.net/-Executive, Task, Conference, Guest &amp; Stack Chairs</a>	DL	Dock= 53% D&I=47% Off MSRP	>\$25,000 List, Negotiated
Furniture: Installation; No Prevailing Wage	<a href="http://www.sitonit.net/-Executive, Task, Conference, Guest &amp; Stack Chairs">http://www.sitonit.net/-Executive, Task, Conference, Guest &amp; Stack Chairs</a>	EE	Hourly Rate: \$44	
Furniture: Installation; Prevailing Wage	<a href="http://www.sitonit.net/-Executive, Task, Conference, Guest &amp; Stack Chairs">http://www.sitonit.net/-Executive, Task, Conference, Guest &amp; Stack Chairs</a>	EE	Hourly Rate: \$58	



### 33 Foliot Furniture Inc

<u>Address</u>	Contract Analyst 721 Roland-Godard St Jerome, QC J7Y 4C1	<u>Contact</u>	Mylene Tetreault
<u>Email</u>	contract@foliot.com	<u>Phone</u>	800-545-5575 x353
<u>Web</u>	www.foliot.com	<u>Tollfree</u>	702-250-8339
<u>SDO</u>		<u>Fax</u>	450-565-8932
<u>Biz Type</u>		<u>FEI #</u>	980433202

Foliot Furniture is an industry leader in the design and construction of quality collegiate and hospitality furniture.

<u>Return Policy</u>	Foliot Furniture has no return or restocking policy. All furniture can be repaired or replaced on site.
<u>Major Credit Cards</u>	MC; Visa; AMEX; <\$5K
<u>Delivery</u>	42-84 days ARO depending on selected products availability
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included for orders over \$20,000, additional \$380 for orders under.
<u>Minimum Order</u>	Yes, we will accept orders over \$5,000\$.
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
	<b>CT</b>			
	<b>MA</b>			
	<b>ME</b>			
	<b>NH</b>			
	<b>RI</b>			
	<b>VT</b>			



**Orders**

Maryse Desnoyers  
721 Roland-Godard  
St-Jerome, QC J7Y 4C1  
Phone: 800-545-5575 x106  
TollFree: 800-545-5575  
Fax: 450-565-8932  
Email: mdesnoyers@foliot.com  
MA, CT, RI, NH, VT, ME

**Sales Rep**

Philippe Foliot  
721 Roland-Godard  
St-Jerome, QC J7Y 4C1  
Phone: 514-827-3555  
TollFree: 800-545-5575  
Fax: 450-565-8932  
Email: pfoliot@foliot.com  
NH, ME, VT

**Sales Rep**

Philippe McAllister  
District Manager  
721 Roland-Godard  
St Jerome, QC J7Y 4C1  
Phone: 800-545-5575  
TollFree: 702-250-8339  
Fax: 450-565-8932  
Email: pmcallister@foliot.com  
MA, CT, RI

**Brand: Foliot**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Casegoods-Residence Hall Foliot Furniture - Casegoods	BE	Dock= 36% Off Catalog	>11 units 46,5%, >51 units 48,5%, >101 units 50%, >251 units 51%
Furniture: Entire Brand, Catalog or Website	Seating-Residence Hall Foliot Furniture - Seating	BE	Dock= 11% Off Catalog	>3 units 32,5%, >11 units 46%, >51 units 47,75%, >101 50%, >251 51%



### 34 Furniture Lab dba of Rapp Productions, Inc.

<u>Address</u>	103 West Weaver St Carrboro, NC 27510	<u>Contact</u>	Amy Apollo
<u>Email</u>	amy@furniturelab.com	<u>Phone</u>	919-913-0270
<u>Web</u>	www.furniturelab.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	919-913-0271
<u>Biz Type</u>		<u>FEI #</u>	561806405

FurnitureLab offers all the items you need to furnish a cafeteria or breakroom. Along with a huge variety of tables and chairs, we have a great selection of booth seating in every material and combination you need. We can also help you complete the space with sturdy trash receptacles. All FurnitureLab products come with a 10 year warranty. We stand behind our products and will make sure that any issues are resolved quickly and to your complete satisfaction. We've got your back!

- Return Policy Most product is custom made to order and cannot be returned. Restocking fees for all other products will not exceed 10%.
- Major Credit Cards MC; Visa; Discover
- Delivery 6 to 8 weeks
- Cash Terms Net 30 Days
- Offer Extended Offer IS extended to Faculty and Staff only
- FOB Destination
- Freight Freight is included. We ship direct from our factories with common carriers. If dealer delivery and install pricing is requested, dealer will deliver to site and install as required. If dock delivery pricing is requested, order will be shipped with common carriers - possibly in several separate deliveries depending on product - and deliver direct to member site.
- Minimum Order None
- Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Layla O'Shea  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: layla@broadwayoffice.com  
MA

**Dealers**

Elaine Wojnar  
Business Interiors by Staples  
176 South Broadway  
Salem, NH 03079  
Phone: 508-253-5608  
TollFree: 800-322-2024  
Fax: 508-305-8180  
Email: e.wojnar@staples.com  
NH

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: harry-insalco@snet.net  
MA, CT, RI, NH, ME, VT

**Dealers**

Kim Hicks  
John Watts Associates  
John Watts Associates  
121 Roberts Street, Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110 x 120  
TollFree: 413-218-8729 (Cell)  
Email: kimh@jwatts.com

**Dealers**

Rob Romay  
Robert H Lord Company  
220 Chapel Rd  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
CT

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA

**Dealers**

Shibi Karukappilly  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900 x24  
Email: shibik@wprltd.com  
MA

**Orders**

Aaron Cobb  
130 West Weaver Street  
Carrboro, NC 27510  
Phone: 919-913-0270 x110  
TollFree: 800-449-8677  
Fax: 919-913-0271  
Email: aaron@furniturelab.com  
MA, CT, RI, NH, ME, VT

**Sales Rep**

Mike Trubiano  
Vision, LLC.  
550 Liberty ST  
Braintree, MA 2184  
Phone: 508-251-7870 x145  
Fax: 781-933-3294  
Email: mtrubiano@visionllc.com  
MA, CT, RI, NH, ME, VT

**Brand: FurnitureLab**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	www.furniturelab.com	N	Dock= 43: D&I= 38% Off MSRP	>\$400,000 list=+2%
Furniture: Entire Brand, Catalog or Website	www.furniturelab.com	N	Dock= 43: D&I= 38% Off MSRP	>\$400,000 list=+2%
Furniture: Table; Entire Brands & Categories	www.furniturelab.com	N	Dock= 43: D&I= 38% Off MSRP	>\$400,000 list=+2%



### 35 Global

<u>Address</u>	17 West Stow Rd Marlton, NJ 08053	<u>Contact</u>	Joseph Freund
<u>Email</u>	jfrend@globalindustries.com	<u>Phone</u>	856-596-3390 x2551
<u>Web</u>	http://www.globalindustries.com/MHE	<u>Tollfree</u>	800-220-1900 x2551
<u>SDO</u>		<u>Fax</u>	856-552-1069
<u>Biz Type</u>		<u>FEI #</u>	52-0953534

Global is a worldwide manufacture and distributor of office, educational, institutional, hospitality, healthcare and specialty markets furniture. Over 45 years of experience and innovation has allowed us to consistently expand our product offering, bringing the most innovative and ergonomic products to market using the latest, cost-saving technologies. At the heart of Global is the desire to bring to market innovative, technologically advanced, affordable products that meet the needs of our customers. Today, more than ever, this commitment is continuously demonstrated in the multitude of products Global manufactures.

- Return Policy A copy of Global's Return Policy is enclosed.
- Major Credit Cards Amex
- Delivery Stock=1-5 days; non-stock= 2-4 weeks; Special items will quote
- Cash Terms Net 30 Days
- Offer Extended Offer IS extended to Faculty, Staff & Students
- FOB Destination
- Freight Included. Minimum freight handling charges may apply to small orders.
- Minimum Order Global, GC & OTG <\$2,000 List, + 5%-of-List with a \$100.00 Net min: Evolve <\$10,000 List + 5%
- Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Ron Gordenstein  
 Broadway Office Interiors  
 90 Tapley St  
 Springfield, MA 01104-2802  
 Phone: 413-734-8911  
 Fax: 413-734-9943  
 Email: ron@broadwayoffice.com  
 MA, CT, RI, NH, ME, VT

**Dealers**

Bob Folger  
 Ideal Office Solutions  
 28 Pelham Avenue  
 Methuen, MA 01844  
 Phone: 978-327-5327  
 Fax: 978-327-5328  
 Email: bob@idealofficeonline.com  
 MA, CT, RI, VT, NH, ME

**Dealers**

Kim Schott  
 Peabody Office Furniture  
 234 Congress Street  
 Boston, MA 02210  
 Phone: 617-531-7272  
 Email: kim.schott@peabodyoffice.com  
 MA, CT, RI, NH, ME, VT

**Dealers**

Michael Monahan  
 Sheehans Office Interiors  
 524 Park Ave.  
 Portsmouth, RI 02871  
 Phone: 401-683-3150  
 Fax: 401-683-4990  
 Email: mmonahan@sheehansoffice.com  
 MA, RI

**Orders**

Jim Blackwell  
 19 Connector Rd  
 Andover, MA 01810  
 Phone: 978-470-8463  
 TollFree: 800-876-8480  
 Fax: 978-470-8920  
 Email: jblackwell@globalindustries.com  
 MA, CT, RI, NH, ME, VT

**Dealers**

Rolf Madsen  
 Business Interiors by Staples  
 200 Fallon Road  
 Stoneham, MA 02180  
 Phone: 781-832-3270  
 Email: rolf.madsen@staples.com  
 MA, CT, RI, NH, ME, VT

**Dealers**

Kevin Barbary  
 Office Resources, Inc.  
 263 Summer St  
 Boston, MA 02210  
 Phone: 617-423-9100  
 Fax: 617-423-5590  
 Email: KevinBarbary@ori.com  
 MA, NH, CT, ME

**Dealers**

Jeff Keener  
 Red Thread  
 101 Seaport Blvd, Suite 600  
 Boston, MA 02210  
 Phone: 617-439-4900  
 Fax: 617-439-4131  
 Email: jkeener@red-thread.com  
 MA, CT, NH, ME

**Dealers**

Dealer  
 Union Office Interiors  
 226 Andover Street  
 Wilmington, MA 01887  
 Phone: 781-396-6400  
 Fax: 781-628-1020  
 Email: Furniture-  
 Wilmington@UnionOffice.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Scott Armstrong  
 19 Connector Rd  
 Andover, MA 01810  
 Phone: 978-470-8463 x7744  
 TollFree: 800-876-8980  
 Fax: 978-470-8920  
 Email: sarmstrong@globalindustries.com  
 CT, MA, NH

**Dealers**

Mike Clanchy  
 Creative Office Pavilion  
 One Design Center Place  
 Boston, MA 02210  
 Phone: 617-956-4100  
 Fax: 617-426-6541  
 Email: mclanchy@corp-  
 inc.com@rvleonard.com  
 MA, CT, RI, NH, ME, VT

**Dealers**

John Zahn  
 On-Line Computer Products, Inc.  
 672 Pleasant Street  
 Norwood, MA 02062  
 Phone: 781-631-7234  
 Email: zahn@online-computer.com  
 MA, CT, RI, NH, ME, VT

**Dealers**

Michael Balas  
 R-Squared Office Panels & Furniture  
 Lowell, MA 01852  
 Phone: 978-685-7600  
 Fax: 978-689-4128  
 Email: mbalas@r-squared.com  
 MA, NH

**Dealers**

Steve Bliss  
 W.B. Mason  
 59 Centre Street  
 Brockton, MA 02303  
 Phone: 508-586-3434 x1271  
 TollFree: 888-926-2766  
 Fax: 508-427-4444  
 Email: steve.bliss@wbmason.com  
 MA, CT, RI, NH, VT, ME

**Sales Rep**

Michael Olivolo  
 19 Connector Road, Unit 1  
 Andover, MA 01810  
 Phone: 978-470-8463  
 TollFree: 800-866-6497  
 Fax: 978-470-8920  
 Email: molivolo@globalindustries.com  
 RI, MA



**Sales Rep**

Heather Hatfield  
 19 Connector Road, Unit 1  
 Andover, MA 01810  
 Phone: 978-470-8463  
 TollFree: 800-866-6497  
 Fax: 978-470-8920  
 Email: hhatfield@globalindustries.com  
 MA

**Sales Rep**

Matt Scimone  
 19 Connector Road, Unit 1  
 Andover, MA 01810  
 Phone: 978-470-8463  
 TollFree: 800-866-6497  
 Fax: 978-470-8920  
 Email: mscimone@globalindustries.com  
 MA, NH, VT, ME

**Sales Rep**

Shaun Eskola  
 Global Industries, Inc.  
 19 Connector Road, Unit 1  
 Andover, MA 01810  
 Phone: 978-470-8463  
 TollFree: 800-866-6497  
 Fax: 978-470-8920  
 Email: seskola@globalindustries.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Holyn Nickerson  
 Global Industries, Inc.  
 19 Connector Road, Unit 1  
 Andover, MA 01810  
 Phone: 978-470-8463  
 TollFree: 800-866-6497  
 Fax: 978-470-8920  
 Email: hnickerson@globalindustries.com  
 MA

**Sales Rep**

Carly Bassett  
 Total Office  
 70 Fargo St.  
 Boston, MA 02210  
 Phone: 617-577-1500  
 Email: cbassett@toi-inc.com  
 MA, CT, RI, VT, NH, ME

**Brand: Compile**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.evolvefurnituregroup.com">www.evolvefurnituregroup.com</a> <a href="http://www.globalindustries.com/MHEC.htm">http://www.globalindustries.com/MHEC.htm</a>	Warranty CZ	Dock= 54% Off MSRP: D&I= Dealer Quote	>\$50k List = 56%; >\$100k List = 58%
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**Brand: Evolve**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.evolvefurnituregroup.com">www.evolvefurnituregroup.com</a> <a href="http://www.globalindustries.com/MHEC.htm">http://www.globalindustries.com/MHEC.htm</a>	Warranty CZ	Dock= 54% Off MSRP: D&I= Dealer Quote	>\$50k List = 56%; >\$100k List = 58%
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**Brand: Globalcare**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thinkglobalcare.com">www.thinkglobalcare.com</a> <a href="http://www.globalindustries.com/MHEC.htm">http://www.globalindustries.com/MHEC.htm</a>	Warranty CZ	Dock= 54% Off MSRP: D&I= Dealer Quote	>\$50k List = 56%; >\$100k List = 58%
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**Brand: Global-The Total Office**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.globaltotaloffice.com">www.globaltotaloffice.com</a> <a href="http://www.globalindustries.com/MHEC.htm">http://www.globalindustries.com/MHEC.htm</a>	Warranty CZ	Dock= 54% Off MSRP: D&I= Dealer Quote	>\$50k List = 56%; >\$100k List = 58%
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**Brand: Offices To Go**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.officestogousa.com">www.officestogousa.com</a> <a href="http://www.globalindustries.com/MHEC.htm">http://www.globalindustries.com/MHEC.htm</a>	Warranty CF	Dock= 54% Off MSRP: D&I= Dealer Quote	>\$50k List = 56%; >\$100k List = 58%
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### 36 Great Openings

<u>Address</u>	902 East Fourth Street Ludington, MI 49431	<u>Contact</u>	Shane Pung
<u>Email</u>	spung@greatopenings.com	<u>Phone</u>	231-845-3177
<u>Web</u>	www.greatopenings.com	<u>Tollfree</u>	888-712-8582
<u>SDO</u>		<u>Fax</u>	231-843-6373
<u>Biz Type</u>		<u>FEI #</u>	38-1898020

Great Openings is a manufacturer of quality metal filing, storage and desking solutions. We offer a wide selection of colors and drawer styles to compliment any office environment. We maximize your buying experience with award winning lead-times, on-time shipping performance and customer service.

- Return Policy 25% Restocking Fee - must obtain written approval
- Major Credit Cards MC: Visa: Amex
- Delivery 15 working days
- Cash Terms Net 30 Days
- Offer Extended Offer IS extended to Faculty and Staff only
- FOB Destination
- Freight Included. Small handling fee of \$50.00 net applies to orders less than \$5,000.00 list.
- Minimum Order None
- Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Mitch Evans  
Creative Office Pavilion  
1 Design Center place  
Botosn, MA 02210  
Phone: 617-956-4115  
Fax: 617-348-3242  
Email: mevans@cop-inc.com  
All States

**Dealers**

Robert Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-896-3308  
TollFree: 866-423-5590  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
All States

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 South Commercial St  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: chip@tuckerlibraryinteriors.com  
All States

**Dealers**

Peter Eliot  
Workflow Interiors  
132 Canal St.  
Boston, MA 02114  
Phone: 617-570-0774  
Fax: 781-672-5810  
Email: peter@workflowinteriors.com  
All States

**Sales Rep**

John Canon  
Design Sales & Associates  
225 Lagrange Street  
West Roxbury, MA 02132  
Phone: 617-325-6271  
Fax: 617-327-3964  
Email: canon225@aol.com

**Brand: Great Openings**

		Warranty		
Furniture: Desk; Entire Brands & Categories	www.greatopenings.com: Desk Price Book	CZ	Dock= 65% D&I=61% Off MSRP	>\$5K = +1%, \$50K = +2%, \$200K = +3%
Furniture: Entire Brand, Catalog or Website	www.greatopenings.com	CZ	Dock= 65% D&I=61% Off MSRP	>\$5K = +1%, \$50K = +2%, \$200K = +3%
Furniture: Entire Brand, Catalog or Website	www.greatopenings.com: Cayenne Price Book	CZ	Dock= 65% D&I=61% Off MSRP	>\$5K = +1%, \$50K = +2%, \$200K = +3%
Furniture: File & Storage; Entire Brand & Category	www.greatopenings.com: Storage Price Book	CZ	Dock= 65% D&I=61% Off MSRP	>\$5K = +1%, \$50K = +2%, \$200K = +3%



### 37 Groupe Lacasse

<u>Address</u>	99 Saint-Pierre Street Saint-Pie, QC J0H 1W0	<u>Contact</u>	Ben Wagenmaker
<u>Email</u>	pricing@grounelacasse.com	<u>Phone</u>	888-522-2773
<u>Web</u>	www.grounelacasse.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	800-461-2643
<u>Biz Type</u>		<u>FEI #</u>	38-3504222

Groupe Lacasse is a North American leader in the design, manufacture and service of a broad range of high-quality furniture products, serving North America since 1956. Our collections have earned an impressive number of prestigious prizes from the design community, in addition to meeting or exceeding ANSI-BIFMA standards for quality. Our products are designed to minimize our environmental footprint, and can contribute points for LEED certification.

<u>Return Policy</u>	Our product is made to order, returns not accepted
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	45 days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA, CT, RI

**Dealers**

Jon Albitz  
Conklin Office Furniture  
56 Canal Street  
Holyoke, MA 01040  
Phone: 413-315-6777  
Fax: 413-315-6278  
Email: jon@conklinoffice.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Creative Office Pavilion  
Creative Office Pavilion  
1 Design Center Place, Ste 734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: rcooper@cop-inc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Kelli Dupont  
Environments at Work  
300 A Street, 1st Floor  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: kellid@environmentsatwork.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Paul Fraser  
Office Resources  
374 Congress St  
Boston, MA 02210  
Phone: 617-896-3236  
Fax: 617-423-5590  
Email: paulfraser@ori.com  
MA, CT, RI, NH, ME, VT

**Dealers**

John Lord  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2121  
Fax: 860-645-9100  
Email: john@rhlco.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Carl Mercier  
Wyndham Corporate Interiors  
208 Providence Rd.  
Brooklyn, CT 06234  
Phone: 860-744-8110  
Fax: 860-744-8131  
Email: cmercier@buydesk.com  
MA, CT, RI, NH, ME, VT

**Brand: Arold**

Furniture: Entire Brand, Catalog or Website	Arold, Soft Seating, Modular	Warranty DR	Dock= 50% D&I=45% Off MSRP	\$100K +2%
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**Brand: Lacasse**

Furniture: Entire Brand, Catalog or Website	Laminate, Case Goods, Tables	Warranty DR	Dock= 50% D&I=45% Off MSRP	\$100K +2%
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**Brand: Neocase**

Furniture: Entire Brand, Catalog or Website	Laminate, Case Goods, Modular	Warranty DR	Dock= 30% D&I=25% Off MSRP	\$100K +2%
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**Brand: Nvision**

Furniture: Entire Brand, Catalog or Website	NVision, Systems, Acoustical Panels	Warranty DR	Dock= 55% D&I=45% Off MSRP	\$100K +2%
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**Brand: United Chair**

Furniture: Entire Brand, Catalog or Website	United Chair, Executive, Task, Guest, Stack	Warranty DR	Dock= 50% D&I=45% Off MSRP	\$100K +2%
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### 38 Hale Manufacturing Company

<u>Address</u>	120 Benson Place PO Box 186 Frankfort, NY 13340	<u>Contact</u>	Brooke Benson
<u>Email</u>	brooke@halemfg.com	<u>Phone</u>	800-873-4253 x225
<u>Web</u>	www.halemfg.com/contracts/contracts-	<u>Tollfree</u>	800-873-4253
<u>SDO</u>		<u>Fax</u>	315-894-5046
<u>Biz Type</u>		<u>FEI #</u>	150330340

Located in Upstate NY, Hale has been a wood furniture manufacturer for over 100 years. We are specialists in the design and manufacture of primarily solid wood and fine-wood veneer bookcases, storage and a full breadth of library furniture. Our furniture is built with authentic wood joinery and is assembled and finished by our skilled craftsmen. We are happy to offer our entire product line to MHEC members.

<u>Return Policy</u>	Each instance is reviewed on a case by case basis
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	8 Weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight is included and based on contracted LTL freight carrier's average charge when price lists are under review. Freight is included to dealer, dealer will quote additional if necessary.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Daniel Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: dan@bbeoffice.com

**Dealers**

Charlie Cohen  
Creative Library Concepts  
12 Hancock Drive  
Kendall Park, NJ 08824  
Phone: 908-276-9200 x13  
Fax: 908-276-9217  
Email: ccohen13@creativelibraryconcepts.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Kim Hicks  
John Watts Associates  
121 Roberts Street, Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: kimh@jwatts.com  
MA, CT

**Dealers**

Charlie Flood  
Union Office Interiors  
226 Andover St.  
MA, MA 01887  
Phone: 978-752-1817  
Fax: 781-628-1020  
Email: cflood@unionoffice.com  
MA, ME, NH

**Orders**

Kim Maley  
P.O. Box 186  
Frankfort, NY 13340  
Phone: 315-894-5490 x224  
TollFree: 800-873-4253  
Fax: 315-894-5046  
Email: kim@halemfg.com  
MA, NH, VT, CT, RI, ME

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley St., PO Box 2611  
Springfield, MA 01104  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA, CT

**Dealers**

Jessica Nalasco  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4118  
Email: jnalasco@cop-inc.com  
MA, NH, VT, CT, RI, ME

**Dealers**

Jeff Oakes  
Lexington Group, Inc.  
380 Union St  
West Springfield, MA 01089  
Phone: 413-746-3064 x218  
Fax: 413-788-0789  
Email: jeff@lexingtongroupinc.com  
CT, MA

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02301  
Phone: 888-926-2766  
TollFree: 888-926-2766  
Fax: 800-773-4488  
Email: steve.bliss@wbmason.com

**Sales Rep**

John McNaboe  
217 Henshaw St.  
Leicester, MA 01524  
Phone: 508-725-4953  
Email: jmcnaboe@nerepworks.com  
NH, VT, CT, MA

**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
MA, NH, VT, CT, RI, ME

**Dealers**

Kristopher Snow  
Demco  
PO Box 7488  
Madison, WI 53707-7488  
Phone: 888-221-3072  
Fax: 888-320-0288  
Email: kriss@demco.com  
MA, CT, RI, NH, ME, VT

**Dealers**

ROB ROMAY  
Robert H. Lord Co.  
220 CHAPEL ROAD  
MANCHESTER, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
MA, NH, VT, CT, RI, ME

**Dealers**

Susan Oram  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: soram@wprltd.com  
MA

**Sales Rep**

Bob Ferris  
22 Gold Finch Lane  
So. Dennis, MA 02660  
Phone: 508-654-0100  
Email: bferris@nerepworks.com  
ME, RI, MA

**Brand: Hale**

Furniture: Chair / Seating; Library

Warranty

CF	Dock= 44% Off MSRP	>\$3500 +3%, >\$20k +4%, >\$50k +5%, >\$100k +6%
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Hale Manufacturing Company

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**Brand: Hale**

		Warranty		
Furniture: Library; Entire Brands & Categories		<i>BD</i>	Dock= 44% Off MSRP	>\$3500 +3%, >\$20k +4%, >\$50k +5%, >\$100k +6%
Furniture: Shelving & Bookcases	200, 300, 400, 500, 700, 800, 900, 1100, 4800	<i>N</i>	Dock= 44% Off MSRP	>\$3500 +3%, >\$20k +4%, >\$50k +5%, >\$100k +6%
Furniture: Storage	Hale3	<i>N</i>	Dock= 44% Off MSRP	>\$3500 +3%, >\$20k +4%, >\$50k +5%, >\$100k +6%
Furniture: Trophy & Display Case, Ent Brand & Cats	200 Series Showcases and Exhibit Case	<i>N</i>	Dock= 44% Off MSRP	>\$3500 +3%, >\$20k +4%, >\$50k +5%, >\$100k +6%



### 39 Haworth Inc

<u>Address</u>	125 High Street Suite 700 Boston, MA 02210	<u>Contact</u>	Gary Warren
<u>Email</u>	gary.warren@haworth.com	<u>Phone</u>	617-439-7777
<u>Web</u>	www.Haworth.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	617-439-7765
<u>Biz Type</u>		<u>FEI #</u>	386053093

Return Policy

Major Credit Cards None

Delivery Average lead time is 4-8 weeks

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin

Freight Destination

Minimum Order None

Additional Terms MHEC

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Ed Gilheeny  
 Creative Office Environments  
 41 Commercial Way  
 East Providence, RI 02914  
 Phone: 401435-4141  
 Fax: 401435-4167  
 Email: ed@coe-ri.com  
 RI

**Dealers**

Steve Carr  
 Environments at Work  
 300A Street  
 Boston, MA 02210  
 Phone: 617-830-5343  
 Fax: 508-449-6570  
 Email: stevec@environmentsatwork.com  
 MA

**Dealers**

Kim Hicks  
 John Watts Associates  
 121 Roberts Street Suite A  
 East Hartford, CT 06108  
 Phone: 413-786-4600 x120  
 Fax: 860-291-8585  
 Email: kimh@jwatts.com  
 CT, MA

**Dealers**

Rob Romay  
 Robert H. Lord Co.  
 220 Chapel Road  
 Manchester, CT 06042  
 Phone: 860-512-2126  
 Fax: 860-645-9100  
 Email: robromay@rhlco.com

**Sales Rep**

Gary Warren  
 125 High Street  
 Suite 700  
 Boston, MA 02210  
 Phone: 617-439-7777  
 Fax: 617-439-7765  
 Email: gary.warren@haworth.com

**Brand: Adaptable Components**

Furniture: Partition; Entire Brands &amp; Categories

## Warranty

DR Dock= 68% Off < 100,000 68% Off >  
 MSRP: D&I= 100,000 Negotiable  
 Dealer Quote

**Brand: Candor**

Furniture: Chair/Seating; Entire Brands &amp; Category

## Warranty

DR Dock= 51% Off < 25,000 51% Off >  
 MSRP: D&I= 25,000 Negotiable  
 Dealer Quote

**Brand: Compose**

Furniture: Partition; Entire Brands &amp; Categories

## Warranty

DR Dock= 62% Off < 100,000 62% Off >  
 MSRP: D&I= 100,000 Negotiable  
 Dealer Quote

**Brand: Enclose**

Furniture: Partition; Walls, Panels, Screens

## Warranty

Dock= 51% Off < 25,000 51% Off >  
 MSRP: D&I= 25,000 Negotiable  
 Dealer Quote

**Brand: Hello**

Furniture: Chair/Seating; Entire Brands &amp; Category

## Warranty

DR Dock= 51% Off < 25,000 51% Off >  
 MSRP: D&I= 25,000 Negotiable  
 Dealer Quote

**Brand: Improv**

Furniture: Chair/Seating; Entire Brands &amp; Category

## Warranty

DR Dock= 62% Off < 50,000 62% Off >  
 MSRP: D&I= 50,000 Negotiable  
 Dealer Quote

**Brand: Look**

Furniture: Chair/Seating; Entire Brands &amp; Category

## Warranty

DR Dock= 61.75% Off < 25,000 61.75% Off >  
 MSRP: D&I= 25,000 Negotiable  
 Dealer Quote

**Brand: Masters**

Furniture: Desk; Entire Brands &amp; Categories

## Warranty

DR Dock= 51% Off < 25,000 51% Off >  
 MSRP: D&I= 25,000 Negotiable  
 Dealer Quote

**Brand: Orlando LS**

Furniture: Desk; Entire Brands &amp; Categories

## Warranty

DR Dock= 51% Off < 25,000 51% Off >  
 MSRP: D&I= 25,000 Negotiable  
 Dealer Quote

**Brand: Patterns**

Furniture: Desk; Entire Brands &amp; Categories

## Warranty

DR Dock= 51% Off < 25,000 51% Off >  
 MSRP: D&I= 25,000 Negotiable  
 Dealer Quote

**Brand: Places**

## Warranty



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07/01/2015 through 06/30/2018

Haworth Inc

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<b>Brand: Places</b>	Warranty		
Furniture: Partition; Entire Brands & Categories	DR	Dock= 68% Off MSRP: D&I= Dealer Quote	< 100,000 68% Off > 100,000 Negotiable
<b>Brand: Planes</b>	Warranty		
Furniture: Table; Computer	DR	Dock= 57% Off MSRP: D&I= Dealer Quote	< 25,000 57% Off > 25,000 Negotiable
<b>Brand: Premise</b>	Warranty		
Furniture: Partition; Entire Brands & Categories	DR	Dock= 64% Off MSRP: D&I= Dealer Quote	< 100,000 64% Off > 100,000 Negotiable
<b>Brand: Tally</b>	Warranty		
Furniture: Chair/Seating; Entire Brands & Category	DR	Dock= 51% Off MSRP: D&I= Dealer Quote	< 25,000 51% Off > 25,000 Negotiable
<b>Brand: TecCrete</b>	Warranty		
Furniture: Entire Brand, Catalog or Website		Dock= 51% Off MSRP: D&I= Dealer Quote	< 25,000 51% Off > 25,000 Negotiable
<b>Brand: To Do</b>	Warranty		
Furniture: Chair/Seating; Entire Brands & Category	DR	Dock= 51% Off MSRP: D&I= Dealer Quote	< 25,000 51% Off > 25,000 Negotiable
<b>Brand: Unigroup</b>	Warranty		
Furniture: Partition; Entire Brands & Categories	DR	Dock= 68% Off MSRP: D&I= Dealer Quote	< 100,000 68% Off > 100,000 Negotiable
<b>Brand: Unigroup Too</b>	Warranty		
Furniture: Partition; Entire Brands & Categories	DR	Dock= 68% Off MSRP: D&I= Dealer Quote	< 100,000 68% Off > 100,000 Negotiable
<b>Brand: V series Casegoods, Files and Storage</b>	Warranty		
Furniture: File & Storage; Entire Brand & Category	DR	Dock= 62% Off MSRP: D&I= Dealer Quote	< 50,000 62% Off > 50,000 Negotiable
<b>Brand: Very</b>	Warranty		
Furniture: Chair/Seating; Entire Brands & Category	DR	Dock= 52% Off MSRP: D&I= Dealer Quote	< 25,000 52% Off > 25,000 Negotiable
<b>Brand: X series Casegoods, Files and Storage</b>	Warranty		
Furniture: File & Storage; Entire Brand & Category	DR	Dock= 62% Off MSRP: D&I= Dealer Quote	< 50,000 62% Off > 50,000 Negotiable
<b>Brand: X99</b>	Warranty		
Furniture: Chair/Seating; Entire Brands & Category	DR	Dock= 56% Off MSRP: D&I= Dealer Quote	< 50,000 56% Off > 50,000 Negotiable
<b>Brand: York</b>	Warranty		
Furniture: Desk; Entire Brands & Categories	DR	Dock= 51% Off MSRP: D&I= Dealer Quote	< 25,000 51% Off > 25,000 Negotiable
<b>Brand: Zody</b>	Warranty		
Furniture: Chair/Seating; Entire Brands & Category	DR	Dock= 52% Off MSRP: D&I= Dealer Quote	< 25,000 52% Off > 25,000 Negotiable



## 40 Herman Miller Inc

<u>Address</u>	46 Clark Road Litchfield, CT 06759	<u>Contact</u>	Marcia Fowler
<u>Email</u>	marcia_fowler@hermanmiller.com	<u>Phone</u>	203-912-0193
<u>Web</u>	www.hermanmiller.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	860-361-9677
<u>Biz Type</u>		<u>FEI #</u>	380837640

Herman Miller is a recognized innovator in contemporary interior furnishings, solutions for educational environments, healthcare environments, and related technologies and services.

Herman Miller and our dealers are uniquely qualified as your best-in-class manufacturer and service providers to deliver the products your members require. We offer MHEC members broad product lines, quality products and service, and management & delivery reliability.

Herman Miller and our Dealer Partners are proud of our products and services. We strive to enhance how you achieve your goals and enrich your campuses so they are creative, functional and enjoyable.

A publicly held company headquartered in Zeeland, Michigan, we have manufacturing facilities in the United States, China, Italy, and the United Kingdom and sales offices, dealers, licensees, and customers in over 100 countries.

Return Policy Beyond warranty issues, returns are not authorized. All product is manufactured by Herman Miller in the specific size, finish, and fabric requested to meet a specific customer application. Due to the customization and variety of applications, requests to return product, outside of warranty situations, are not typically authorized. Any product returned requires the written authorization from Herman Miller prior to return to ensure proper tracking and assessment.

Major Credit Cards per dealer policy  
Delivery HMI 20 – 50 business days and Geiger Wood 30 – 60 business days  
Cash Terms Net 30 Days  
Offer Extended Offer is NOT extended to Faculty, Staff & Students  
FOB Destination  
Freight Included  
Minimum Order None  
Additional Terms Mention MHEC Member

<u>Contract extended to New England States:</u>	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					Yes, unless customer has another primary contract.
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Dealers**

Dereck MacDonald  
Creative Office Pavilion  
148 College Street, Suite 400  
Burlington, VT 05401  
Phone: 802-660 7000  
Fax: 802-660 7007  
Email: dmacdonald@cop-inc.com  
VT

**Dealers**

Rick McKenney  
Creative Office Pavilion  
141 Middle Street  
Portland, ME 04101  
Phone: 207-775-7100  
Fax: 207-775-1003  
Email: rkenney@cop-inc.com  
ME, VT, NH

**Dealers**

Mitch Evans  
Creative Office Pavilion  
14 East Shrewsbury Street  
Worcester, MA 01604  
Phone: 508-752-8008  
Fax: 508-831-7233  
Email: mevans@cop-inc.com  
Central MA

**Dealers**

Jeff Oakes  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: jeff@lexingtongroupinc.com  
Western MA

**Dealers**

Brian Murray  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5300  
Fax: 860-665-7498  
Email: bmurray@myofi.com  
CT and Western MA

**Orders**

William Novick  
Creative Office Pavilion-NH  
155 Dow Street, Suite 100  
Manchester, NH 03101  
Phone: 603-647-4333  
Fax: 603-641-3946  
Email: wnovick@cop-inc.com  
NH

**Sales Rep**

Pat Germani  
167 Brookdale Boulevard  
Pawtucket, RI 02861  
Phone: 401-722-0138  
Fax: 401-724-1487  
Email: pat\_germani@hermanmiller.com  
RI, MA

**Sales Rep**

Pat Dietzel  
36 Hancock Avenue  
Hiram, ME 04041  
Phone: 207-625-8790  
Fax: 207-625-3097  
Email: pat\_dietzel@hermanmiller.com  
ME, VT, NH

**Sales Rep**

Marcia Fowler  
46 Clark Road  
Litchfield, CT 06759  
Phone: 203-912-0193  
Fax: 860-361-9677  
Email: marcia\_fowler@hermanmiller.com

**Sales Rep**

Kathy St. John  
One Design Center Place, #734  
Boston, MA 02210  
Phone: 617-956-4162  
Fax: 617-737-6155  
Email: kathy\_st.john@hermanmiller.com  
MA

**Brand: Herman Miller**

Warranty

Furniture: Entire Brand, Catalog or Website	Action Office System-Workstations, Desks and Storage	EU	Dock= 69% Off MSRP	>\$150,001 71%,>\$500,001 72.75%,>\$1,000,001 73.25%,>\$2,000,001 73.75%
Furniture: Entire Brand, Catalog or Website	Aeron-Task Seating	EU	Dock= 51% Off MSRP	>\$150,001 53%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 56%
Furniture: Entire Brand, Catalog or Website	Aside-Seating	EU	Dock= 53% Off MSRP	>\$150,001 55%,>\$500,001 56%,>\$1,000,001 57%,>\$2,000,001 58%
Furniture: Entire Brand, Catalog or Website	Canvas Office Landscape-Workstations, Desks and Storage	EU	Dock= 69% Off MSRP	>\$150,001 71%,>\$500,001 72.75%,>\$1,000,001 73.25%,>\$2,000,001 73.75%



Contract # MC11-C07

07/01/2015 through 06/30/2018

Herman Miller Inc

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**Brand: Herman Miller**

Warranty

Furniture: Entire Brand, Catalog or Website	Caper-Seating	EU	Dock= 53% Off MSRP	>\$150,001 55%,>\$500,001 56%,>\$1,000,001 57%,>\$2,000,001 58%
Furniture: Entire Brand, Catalog or Website	Celeste-Seating	EU	Dock= 46% Off MSRP	>\$150,001 48%,>\$500,001 48%,>\$1,000,001 48%,>\$2,000,001 48%
Furniture: Entire Brand, Catalog or Website	Celle-Task Seating	EU	Dock= 51% Off MSRP	>\$150,001 53%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 56%
Furniture: Entire Brand, Catalog or Website	Eames Aluminum and Soft Pad-Seating	EU	Dock= 46% Off MSRP	>\$150,001 48%,>\$500,001 48%,>\$1,000,001 48%,>\$2,000,001 48%
Furniture: Entire Brand, Catalog or Website	Eames Molded Chairs-Seating	EU	Dock= 40% Off MSRP	>\$150,001 42%,>\$500,001 42%,>\$1,000,001 42%,>\$2,000,001 42%
Furniture: Entire Brand, Catalog or Website	Eames Tables (Indoor Only)-Tables	EU	Dock= 69% Off MSRP	>\$150,001 71%,>\$500,001 72.75%,>\$1,000,001 73.25%,>\$2,000,001 73.75%
Furniture: Entire Brand, Catalog or Website	Embody-Task Seating	EU	Dock= 49% Off MSRP	>\$150,001 51%,>\$500,001 52%,>\$1,000,001 53%,>\$2,000,001 54%
Furniture: Entire Brand, Catalog or Website	Equa2-Task Seating	EU	Dock= 57% Off MSRP	>\$150,001 59%,>\$500,001 60%,>\$1,000,001 61%,>\$2,000,001 62%
Furniture: Entire Brand, Catalog or Website	Ergon3-Task Seating	EU	Dock= 57% Off MSRP	>\$150,001 59%,>\$500,001 60%,>\$1,000,001 61%,>\$2,000,001 62%
Furniture: Entire Brand, Catalog or Website	Ethospace-Workstations, Desks and Storage	EU	Dock= 69% Off MSRP	>\$150,001 71%,>\$500,001 72.75%,>\$1,000,001 73.25%,>\$2,000,001 73.75%
Furniture: Entire Brand, Catalog or Website	Everywhere Tables-Tables	EU	Dock= 67% Off MSRP	>\$150,001 69%,>\$500,001 70%,>\$1,000,001 71%,>\$2,000,001 71.5%
Furniture: Entire Brand, Catalog or Website	Geiger-Casegoods and Tables	EU	Dock= 51% Off MSRP	>\$150,001 52%,>\$500,001 52%,>\$1,000,001 53%,>\$2,000,001 53%
Furniture: Entire Brand, Catalog or Website	Geiger-Seating	EU	Dock= 51% Off MSRP	>\$150,001 52%,>\$500,001 52%,>\$1,000,001 53%,>\$2,000,001 53%
Furniture: Entire Brand, Catalog or Website	Intersect Product-Tables and Screens	EU	Dock= 53% Off MSRP	>\$150,001 55%,>\$500,001 55%,>\$1,000,001 55%,>\$2,000,001 55%
Furniture: Entire Brand, Catalog or Website	Layout Studio-Workstations and Desks	EU	Dock= 51% Off MSRP	>\$150,001 53%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 57%
Furniture: Entire Brand, Catalog or Website	Limerick-Seating	EU	Dock= 53% Off MSRP	>\$150,001 55%,>\$500,001 56%,>\$1,000,001 57%,>\$2,000,001 58%
Furniture: Entire Brand, Catalog or Website	Locale-Workstations, Desks and Storage	EU	Dock= 58% Off MSRP	>\$150,001 60%,>\$500,001 60.5%,>\$1,000,001 61%,>\$2,000,001 61.5%
Furniture: Entire Brand, Catalog or Website	Magis-Seating and Tables	EU	Dock= 40% Off MSRP	>\$150,001 42%,>\$500,001 42%,>\$1,000,001 42%,>\$2,000,001 42%



**Brand: Herman Miller**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Mattiazzi-Seating and Tables	EU	Dock= 40% Off MSRP	>\$150,001 42%,>\$500,001 42%,>\$1,000,001 42%,>\$2,000,001 42%
Furniture: Entire Brand, Catalog or Website	Meridian-Meridian Pedestals, Laterals & Verticals	EU	Dock= 54% Off MSRP	>\$150,001 56%,>\$500,001 58%,>\$1,000,001 60%,>\$2,000,001 62%
Furniture: Entire Brand, Catalog or Website	Meridian Pedestals, Laterals & Verticals-Filing and Storage	EU	Dock= 54% Off MSRP	>\$150,001 56%,>\$500,001 58%,>\$1,000,001 60%,>\$2,000,001 62%
Furniture: Entire Brand, Catalog or Website	Meridian Storage & Towers-Filing and Storage	EU	Dock= 52% Off MSRP	>\$150,001 54%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 57%
Furniture: Entire Brand, Catalog or Website	Metaform-Partitions	EU	Dock= 51% Off MSRP	>\$150,001 53%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 56%
Furniture: Entire Brand, Catalog or Website	Mirra2-Task Seating	EU	Dock= 51% Off MSRP	>\$150,001 53%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 56%
Furniture: Entire Brand, Catalog or Website	Motia Tables-Height Adjustable Tables	EU	Dock= 67% Off MSRP	>\$150,001 69%,>\$500,001 70%,>\$1,000,001 71%,>\$2,000,001 71.5%
Furniture: Entire Brand, Catalog or Website	Nelson "Classic" Product-Seating and Tables	EU	Dock 40% Off MSRP	>\$150,001 42%,>\$500,001 42%,>\$1,000,001 42%,>\$2,000,001 42%
Furniture: Entire Brand, Catalog or Website	Plex-Seating	EU	Dock= 46% Off MSRP	>\$150,001 48%,>\$500,001 48%,>\$1,000,001 48%,>\$2,000,001 48%
Furniture: Entire Brand, Catalog or Website	Public Office Landscape-Workstations, Desks and Storage	EU	Dock= 54% Off MSRP	>\$150,001 56%,>\$500,001 58%,>\$1,000,001 59%,>\$2,000,001 60%
Furniture: Entire Brand, Catalog or Website	Renew Tables-Height Adjustable Tables	EU	Dock= 67% Off MSRP	>\$150,001 69%,>\$500,001 70%,>\$1,000,001 71%,>\$2,000,001 71.5%
Furniture: Entire Brand, Catalog or Website	Resolve-Workstations, Desks and Storage	EU	Dock= 53% Off MSRP	>\$150,001 55%,>\$500,001 57%,>\$1,000,001 59%,>\$2,000,001 61%
Furniture: Entire Brand, Catalog or Website	Sayl-Task Seating	EU	Dock= 51% Off MSRP	>\$150,001 53%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 56%
Furniture: Entire Brand, Catalog or Website	Setu-Seating	EU	Dock= 51% Off MSRP	>\$150,001 53%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 56%
Furniture: Entire Brand, Catalog or Website	Swoop-Seating	EU	Dock= 46% Off MSRP	>\$150,001 48%,>\$500,001 48%,>\$1,000,001 48%,>\$2,000,001 48%
Furniture: Entire Brand, Catalog or Website	Thrive-Ergonomic Accessories	EU	Dock= 54% Off MSRP	>\$150,001 56%,>\$500,001 58%,>\$1,000,001 59%,>\$2,000,001 60%
Furniture: Entire Brand, Catalog or Website	Tu Laminate Filing & Storage-Filing and Storage	EU	Dock= 64.5% Off MSRP	>\$150,001 66.5%,>\$500,001 68%,>\$1,000,001 69%,>\$2,000,001 70%
Furniture: Entire Brand, Catalog or Website	Tu Metal Filing & Storage-Filing and Storage	EU	Dock= 64.5% Off MSRP	>\$150,001 66.5%,>\$500,001 68%,>\$1,000,001 69%,>\$2,000,001 70%





## 41 Hi5 Furniture

<u>Address</u>	8301 NW 101st Terrace, Suite 7 Kansas City, MO 64153	<u>Contact</u>	Dawn Boileau
<u>Email</u>	dawn@hi5furniture.com	<u>Phone</u>	816-774-4050
<u>Web</u>	www.hi5furniture.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	816-817-4910
<u>Biz Type</u>	Small	<u>FEI #</u>	800253153

Hi5 offers extraordinary tables with outstanding service! Our customers are our most valuable asset and we show our appreciation throughout all that we do. We believe solutions aren't always found in a standard product line. One product does not fit all. Hi5 strives to create the perfect solution for each customer at an affordable price. In addition, Hi5 maintains a life-time warranty on all furniture. Hi5 is proud to keep the tradition of hand crafting furniture in America. Based in Kansas City, Missouri, the "Heart of America" we are committed to advancing the lives of the people of the USA while maintaining true American quality.

<u>Return Policy</u>	Cancellations/Returns All Products are made to order. No returns are generally accepted. All cancelled orders and/or approved returns are subject to a 50% restocking fee.
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	6-8 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Please add \$300 net shipping charge for orders under \$3000 net.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Broadway Office Interiors  
90 Tapley St  
Springfield, MA 01104  
Phone: 413-734-8911  
MA

**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place, 734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
MA, NH, VT, ME

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net

**Dealers**

John Watts Associates  
121 Roberts St  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
CT

**Dealers**

Lexington Group, Inc.  
380 Union St  
West Springfield, MA 01089  
Phone: 413-746-3064  
MA

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
MA

**Dealers**

OFI  
28 Garfield St  
Newington, CT 06111  
Phone: 860-666-3357  
CT

**Dealers**

Lisa Wilder  
Peabody Office Furniture  
175 Capital Blvd Suite 402  
Rocky Hill, CT 06067  
Phone: 860-559-8357  
Email: Lisa.Wilder@PeabodyOffice.com

**Dealers**

Red Thread  
101 Seaport Blvd., Suite 600  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
MA

**Dealers**

Robert H. Lord Co.  
220 Chapel Rd  
Manchester, CT 06042  
Phone: 860-645-8700  
CT

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02301  
Phone: 508-436-1271  
Email: steve.bliss@wbmason.com  
MA

**Dealers**

Cladia Russo  
Workplace Resource  
162 Prescott St  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: Crusso@wprltd.com  
MA

**Dealers**

Wyndham Corporate Interiors  
208 Providence Rd  
Brooklyn, CT 06234  
Phone: 860-774-8110  
Fax: 860-774-8131  
CT

**Sales Rep**

Tracy Spainhour  
8301 NW 101st Terr Ste 7  
Kansas City, MO 64153  
Phone: 816-774-4050  
Fax: 816-817-4910  
Email: tracy@hi5furniture.com  
All Territories

**Sales Rep**

Dawn Boileau  
8301 NW 101st Terrace, Suite 7  
Kansas City, MO 64153  
Phone: 816-774-4050  
Fax: 816-817-4910  
Email: dawn@hi5furniture.com  
MA, CT, RI, VT, NH, ME



**Sales Rep**

Kevin Coughlin  
McGlynn Associates  
60 K Street 1st Flr  
South Boston, MA 02127  
Phone: 860-841-0562  
Email: kevin@mcglynnassociates.com  
CT & Western MA

**Sales Rep**

Diane Giardina  
McGlynn Associates  
5 Atlantic Ave  
Beverly, MA 01915  
Phone: 617-777-4518  
Email: diane@mcglynnassociates.com  
MA

**Sales Rep**

Dana DiFronzo  
McGlynn Associates  
21 Town Way  
Winchester, MA 01890  
Phone: 781-771-9423  
Fax: 800-934-1332  
Email: dana@mcglynnassociates.com  
MA

**Brand: Hi5**

Furniture: Table; Entire Brands & Categories	Tables; Classroom & Office	Warranty
		DR Dock= 50% >\$50k=+1%
		D&I=44% Off MSRP >\$100k=+2%
		>\$200k=+3%
		>\$300k=+4%



## 42 High Point Furniture Industries

<u>Address</u>	1104 Bedford Street High Point, NC 27263	<u>Contact</u>	Ruth Laws
<u>Email</u>	ruthl@hpfi.com	<u>Phone</u>	800-447-3462 x2222
<u>Web</u>	www.hpfi.com	<u>Tollfree</u>	800-447-3462
<u>SDO</u>		<u>Fax</u>	336-431-0673
<u>Biz Type</u>		<u>FEI #</u>	56-0671724

HPFI manufactures a variety of laminate and veneer office casegood in traditional, transitional or contemporary styles, along with a selection of dorm & quarter and healthcare laminate casegoods. HPFI offers a wide range of office seating for any office. The industry's largest selection of reception seating including several fully upholstered modular seating groups and ganged seating, along with healthcare recliners and convertible sleepers. More than 400 casegood items available to ship in 3-day Quick Ship. All seating product are available in industry leading 3-day-QS (60 upholstery selections), 7-day-NOW (more than 1000 choices) programs. Standard ship lead time is 3-weeks.

Return Policy No returns unless pre-authorized by Customer Service with signed RA. See page 5 of price list

Major Credit Cards MC: Visa

Delivery 45 Days

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Origin

Freight Included - to shipping dock. LTL orders of less than 500 lb. will be assessed a minimum freight charge of \$75.00 net per order (excluding items shipped via small package ground service).

Minimum Order \$500 net, except parts

Additional Terms Mention MHEC Member

Contract extended to New England States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Dealers**

Gary Schnopp  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217 x 21  
Fax: 413-445-5645  
Email: gary@bbeoffice.com  
MA, CT

**Dealers**

Michael Ferguson  
Executive Suites LLC  
700 Lakeside Drive  
Bridgeport, CT 06606  
Phone: 203-243-0522  
TollFree: 203-339-7490  
Fax: 203-612-7161  
Email: mferguson@execsof.com  
MC, CT, RI, NH, ME, VT

**Dealers**

Joe Gaffney  
Red Thread  
1350 Main St, Suite 1008  
Springfield, MA 01103  
Phone: 413-386-6527  
Email: jgaffney@red-thread.com  
MA, CT, RI, NH, ME, VT

**Sales Rep**

Tim McNaboe  
44 Rawson St  
Leicester, MA 01524  
Phone: 508-667-5286  
Fax: 206-203-2099  
Email: getmac@officemac.biz

**Dealers**

John Keane  
Creative Office Interiors  
141 Elliot St  
East Hartford, CT 06114  
Phone: 860-525-3133  
Email: jkeane@coisolutions.net  
MA, CT

**Dealers**

Harry Gruss Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: harry-insalco@snet.net  
CT & MA

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Stacey Schneider  
Demco  
4810 Forest Run Rd  
Madison, WI 53704  
Phone: 608-242-4522  
TollFree: 800-747-7561  
Fax: 800-730-8094  
Email: leads@demco.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Randy Floem  
New England Office Supply  
135 Lundquist St.  
Braintree, MA 02184  
Phone: 508-234-2634  
TollFree: 866-636-7872  
Fax: 888-636-7329  
Email: randyb@neosusa.com  
MA, CT

**Orders**

Pamela Fox  
1104 Bedford St  
High Point, NC 27263  
Phone: 800-447-3462 x2245  
Fax: 877-378-6499  
Email: pamelaf@hpfi.com

**Brand: High Point**

Furniture: Entire Brand, Catalog or Website	www.hpfi.com-Casegoods, Office, Lounge & Healthcare Seating	Warranty CS	Dock= 48% D&I=40% Off MSRP	> \$50,000 +2%
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### 43 Highmark

<u>Address</u>	5559 McFadden Ave. Huntington Beach, CA 92649	<u>Contact</u>	Rory Laurent
<u>Email</u>	rlaurent@ofsbrands.com	<u>Phone</u>	714-799-3827
<u>Web</u>	www.ofsbrands.com	<u>Tollfree</u>	800-441-4975
<u>SDO</u>		<u>Fax</u>	714-903-0644
<u>Biz Type</u>		<u>FEI #</u>	953784268

Highmark is a national manufacturer of Commercial Seating Products for Corporate, Educational, Healthcare and GSA environments. Specializing in intuitive, clean, affordable and green products; Highmark produces a wide range of style and ergonomic functions.

At Highmark, we believe seating should be simple. Our products include but not limited to task, conference, executive guest and multipurpose. Arranged at optimal price points with just the right amount of choice, features, and functionality for each seating application.

<u>Return Policy</u>	Authorized returns are subject to a 30% restocking charge.
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	15 days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	QTY 1-3 \$30/order, QTY 4+ Free Freight.
<u>Minimum Order</u>	\$50
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
All

**Dealers**

Denny Robins  
DR Consultants  
1337 Black Mountain Rd  
Dummerston, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
Email: dennyconsult@gmail.com  
All

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-882-5295  
Email: josh@interscapece.com  
All

**Dealers**

Robert Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-896-3308  
TollFree: 866-423-5590  
Fax: 617-423-5590  
Email: harrygruss@ori.com  
All

**Dealers**

Bill Tagliatela  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-291-5634  
Fax: 413-736-6145  
Email: btagliatela@red-thread.com  
All

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01101  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
All

**Dealers**

Ken Patrick  
Environments at Work  
300 A Street, Floor 2  
Boston, MA 02210  
Phone: 617-658-2888  
Fax: 617-658-2802  
Email: kenp@environmentsatwork.com  
All

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts St. Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
All

**Dealers**

Megan Michalski  
OFI  
28 Garfield St.  
Newington, CT 06111  
Phone: 860-257-5331  
Email: meganm@myofi.com  
All

**Dealers**

Mike Faherty  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: faherty@oene.com  
All

**Dealers**

Mike Clanchy  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclanchy@corp-inc.com@rvleonard.com  
All

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: Harry-insalco@snet.net

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3065  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
All

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
All

**Dealers**

Marykay Powers  
Stamford Office Furniture  
328 Selleck Street  
Stamford, CT 06902  
Phone: 203-348-2657  
Fax: 203-348-0712  
Email: mpowers@sof328.com  
CT



**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02303  
Phone: 888-926-2766  
Fax: 508-588-3150  
All

**Dealers**

Jesse Muldoon  
W.B. Mason  
43 North Road  
Windsor, CT 06088  
Phone: 888-926-2766  
Fax: 860-292-6563  
Email: jesse.muldoon@wbmason.com  
All

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
All

**Orders**

Customer Service  
Highmark  
5559 McFadden Ave  
Huntington Beach, CA 92649  
Phone: 714-903-2257  
TollFree: 800-441-4975  
Fax: 714-903-0644  
Email: customerservice@highmarkergo.com  
All

**Sales Rep**

Tim Sullivan  
850 Summer St  
Boston, MA 02127  
Phone: 617-777-4745  
Fax: 617-269-7607  
Email: tim.sullivan@mckearneyassociates.com  
All

**Sales Rep**

Doug Kruse  
McKearney Associates  
100 Allyn St., 2nd Floor  
Hartford, CT 06103  
Phone: 860-558-0576  
Email: doug.kruse@mckearneyassociates.com  
All

**Sales Rep**

Jim Athy  
R.V. Leonard Company  
1362 Washington Street  
Weymouth, MA 02189  
Phone: 781-331-4440  
Fax: 781-331-4086  
All

**Sales Rep**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhco.com  
All

**Brand: Highmark**

Warranty

Furniture: Entire Brand, Catalog or Website

Furniture: Chair / Seating; Task-Furniture: Chair / Seating; Office

EA

Dock= 55%  
D&I=51% Off  
MSRP

>\$250K +1%





#### 44 HLF Furniture, Inc.

<u>Address</u>	44001 Van Born Rd. Belleville, MI 48111	<u>Contact</u>	Brian Kerby
<u>Email</u>	bkerby@hlffurniture.com	<u>Phone</u>	734-697-3000
<u>Web</u>	www.hlffurniture.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	734-697-3008
<u>Biz Type</u>		<u>FEI #</u>	38-2275260

HLF Furniture, Inc. is a recognized supplier of office furniture systems, contract casegoods, library furniture, architectural millwork, pre-engineered casework, and store fixtures. Its products find application in offices, banks, libraries, health care facilities, schools, and universities throughout the country. Founded in 1974, HLF has been an innovator throughout its existence.

<u>Return Policy</u>	no returns, all items are custom or made to order
<u>Major Credit Cards</u>	None
<u>Delivery</u>	45 days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	included
<u>Minimum Order</u>	\$2,500
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Brad Kingsburg  
Creative Library Concepts  
490 Highway 33 West  
Milestone, NJ 08535  
Phone: 908-276-9200  
Fax: 908-276-9217  
Email:  
bkingsburg@creativelibraryconcepts.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Alec Pouch  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4148  
Fax: 617-426-6541  
Email: apouch@cop-inc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Denny Robinson  
DR Consultants  
21 Chestnut St.  
Westfield, MA 01085  
Phone: 413-348-3622  
Fax: 413-564-0909  
Email: dennyconsult@gmail.com  
MA, VT

**Dealers**

Brian O'Neil  
Monitor Equipment  
129 Washington Street  
Duxbury, MA 02332  
Phone: 781-934-5621  
Fax: 781-934-5974  
Email: mecbgoneil@aol.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Scott Thorp  
New England Office Supply  
135 Lundquist Dr.  
Braintree, MA 02184  
Phone: 866-636-7872  
TollFree: 866-636-7872  
Fax: 888-636-7329  
Email: scottt@neosusa.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Ellen Bates  
Office Interiors Ltd.  
85 Washington St.  
Dover, NH 03820  
Phone: 603-749-6200  
Fax: 603-749-8845  
Email: ebates@officeinteriorsltd.com  
ME, NH

**Dealers**

ProSystems Installation  
464 Wolcott Rd  
Wolcott, CT 06716  
Phone: 203-879-5471  
Fax: 203-897-7188  
Email: castshows@yahoo.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, CT, RI, NH, ME, VT

**Brand: HLF Furniture**

Warranty

Furniture: Entire Brand, Catalog or Website	Library and Office Furniture-Workstations, Conference Tables, Library Shelving	CF	D&I= 46% Off MSRP	>\$50,000 list price +1%, >\$100,000 list
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## 45 Humanscale Corporation

<u>Address</u>	220 Circle DriveNorth Picataway, NJ 08854	<u>Contact</u>	Katie Miglin
<u>Email</u>	kmiqlin@humanscale.com	<u>Phone</u>	732-537-2944x1109
<u>Web</u>	www.humanscale.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	112793425

Humanscale is the premier designer/manufacturer of ergonomic products that improve health and comfort at work.

<u>Return Policy</u>	<a href="http://www.humanscale.com/about/legal-information/terms-conditions.cfm">http://www.humanscale.com/about/legal-information/terms-conditions.cfm</a>
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Seating: 4-6 weeks; Ergo: 2-3 weeks; Float/QuickStand: 3 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Allen Sheppard  
ASF Enterprises, dba Suburban Office  
Furniture  
24 Stack St.  
Middletown, CT 06457  
Phone: 860-854-6741  
Fax: 860-854-6745  
Email: allen@mynewdesk.com  
CT

**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
MA

**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
All

**Dealers**

Ed Gillheeny  
Creative Office Environments of RI  
41 Commercial Way  
E. Providence, RI 02914  
Phone: 401-435-4141  
Fax: 401-435-4167  
Email: ed@coe-ri.com  
MA, RI

**Dealers**

Ed Gillheeny  
Creative Office Environments of RI  
41 Commercial Way  
E. Providence, RI 02914  
Phone: 401-435-4141  
Fax: 401-435-4167  
Email: ed@coe-ri.com  
MA, RI

**Dealers**

Rene Keane  
Creative Office Interiors - CT  
141 Elliot St  
Hartford, CT 06114  
Phone: 860-525-3133  
Fax: 860-525-1498  
Email: rkeane@coisolutions.net  
CT, Western MA

**Dealers**

Alec Pouch  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4148  
Fax: 617-426-6541  
Email: apouch@cop-inc.com  
MA, VT, NH, ME, RI

**Dealers**

Steve Carr  
Environments at Work  
300 A Street  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: stevec@environmentsatwork.com  
MA, RI

**Dealers**

Exeter Business Furniture  
4750 Shelburne Rd  
Shelburne, VT 05482  
Phone: 802-383-1770  
Fax: 802-658-6917  
VT

**Dealers**

Scott Kowalski  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: scott-insalco@snet.net  
MA, CT

**Dealers**

Jaymil Active Furniture Inc.  
150 Dow Street  
Manchester, NH 03101  
Phone: 603-629-9995  
Fax: 603-629-9996  
NH

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts St. Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
MA, CT

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3065  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA, CT

**Dealers**

Laurene Cedrone  
National Premier Partners  
44 Mechanic St  
Newton, MA 02464  
Phone: 617-651-0102  
Fax: 617-663-6309  
Email: lcedrone@npp-corp.com  
MA, RI, NH

**Dealers**

Brian Villeneuve  
New England Office Supply  
135 Lundquist Drive  
Braintree, MA 02184  
Phone: 800-345-7080  
TollFree: 800-345-7080  
Fax: 888-636-7329  
Email: brianv@neosusa.com  
MA, NH



**Dealers**

Robin Kandel  
Office Depot  
3366 E. Willow St  
Signal Hill, CA 90806  
TollFree: 800-999-9933  
Fax: 562-490-7466  
Email: robin.kandel@officedepot.com  
*All*

**Dealers**

Office Environments Inc  
PO Box 729  
Williston, VT 05495  
Phone: 802-864-3000  
Fax: 802-865-2590  
*VT*

**Dealers**

John McCarthy  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-896-3305  
Fax: 617-423-5590  
Email: johnmccarthy@ori.com  
*MA, CT, VT, ME, RI*

**Dealers**

Joe Green  
Office Solutions, Inc  
792 South Main Street, Suite 205  
Mansfield, MA 02048  
Phone: 781-784-0300  
Email: jgreen@officesolutions-ma.com  
*MA, RI*

**Dealers**

Kirk Emmons  
Officeworks  
20 Terry Avenue  
Burlington, MA 10803  
Phone: 781-270-9000  
Fax: 781-270-9898  
Email: kirk@officeworksinc.com  
*MA, ME*

**Dealers**

Mark McElrath  
OFI  
28 Garfield St  
Newington, CT 06111  
Phone: 860-866-3357  
Fax: 860-665-7498  
Email: mmcelrath@myofi.com  
*CT, Western MA*

**Dealers**

Tod Murphy  
Panello Systems  
10 Davol Square  
Providence, RI 02903  
Phone: 401-648-7100  
Fax: 888-557-8160  
Email: todm@panellosystems.com  
*MA, RI*

**Dealers**

Mark O'Rourke  
Peabody Office Furniture  
234 Congress St  
Boston, MA 02110  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: mark.orourke@peabodyoffice.com  
*MA*

**Dealers**

Jonathan Flink  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4131  
Fax: 617-439-4131  
Email: jfink@steelcase.com  
*All*

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06048  
Phone: 860-748-3597  
Fax: 860-748-5539  
Email: robromay@rhlco.com  
*MA, CT, NH, VT, RI*

**Dealers**

Raquel Carroll  
R-Squared Office  
56 Newhall Street  
Lowell, MA 01852  
Phone: 978-685-7600  
Fax: 978-689-4128  
Email: rmunoz@r-squared.com  
*MA, NH*

**Dealers**

Jen Griffin  
Sawyer Contract Interiors  
133 Park St  
No. Reading, MA 01864  
Phone: 978-664-3300  
Fax: 978-664-2231  
Email: jen@scifurniture.com  
*MA*

**Dealers**

Vivian Milot  
Sheehans Office Interiors  
524 Park Avenue  
Portsmouth, RI 02871  
Phone: 401-683-3150  
Fax: 401-683-1950  
Email: vmilot@sheehansoffice.com  
*RI*

**Dealers**

David Cvitkovich  
Strategic Workspaces  
40 Broad St  
Boston, MA 02109  
Phone: 617-426-0777  
Fax: 617-426-0021  
Email: davecc@strategicworkspaces.com  
*MA*

**Dealers**

James Apicella  
Tactical Office Solutions LLC  
80 Wingate St, Unit B  
Haverhill, MA  
Phone: 978-372-8821  
Fax: 978-372-6483  
Email: jamesapicella@hotmail.com  
*MA, NH, CT, VT*



**Dealers**

Michael Najnigier  
Total Office Interiors  
70 Fargo St.  
Boston, MA 02210  
Phone: 617-737-3448  
Email: mnajnigier@toi-inc.com  
MA

**Dealers**

John Cromidas  
Union Office Interiors  
33 Broad St  
Boston, MA 02109  
Phone: 617-456-3010  
Fax: 617-986-4559  
Email: jcormidas@unionoffice.com  
MA, ME

**Dealers**

John Cromidas  
Union Office Interiors  
33 Broad St  
Boston, MA 02109  
Phone: 617-456-3010  
Fax: 617-986-4559  
Email: jcormidas@unionoffice.com  
MA, ME

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre St  
Brockton, MA 02301  
Phone: 508-586-3434  
Fax: 800-773-4488  
Email: steve.bliss@wbmason.com  
All

**Dealers**

Peter Eliot  
Workflow Interiors  
132 Canal Street  
Boston, MA 02114  
Phone: 617-570-0774  
Fax: 617-570-0773  
Email: info@workflowinteriors.com  
MA, NH, RI

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott St  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
MA, RI

**Sales Rep**

Aleta Pickens  
141 Tedford Rd.  
Topsham, ME 04086  
Phone: 207-240-0776  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: apickens@humanscale.com  
ME

**Sales Rep**

Kristin Tompkins  
167 Cherry St., Ste. 312  
Milford, CT 06460  
Phone: 203-623-9021  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: ktompkins@humanscale.com  
All

**Sales Rep**

Corey Pethic  
2 Robin Shoe Dr.  
Canterbury, NH 03224  
Phone: 603-724-9072  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: cpethic@humanscale.com  
VT, NH

**Sales Rep**

Michael Gibbs  
34 Farnsworth St., 5th Fl  
Boston, MA 02210  
Phone: 617-799-0298  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: mgibbs@humanscale.com  
All

**Sales Rep**

Steve McManama  
34 Farnsworth St., 5th Fl  
Boston, MA 02210  
Phone: 617-620-7624  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: smcmanama@humanscale.com  
MA, ME, RI

**Sales Rep**

Kevin McDermott  
34 Farnsworth St., 5th Fl  
Boston, MA 02210  
Phone: 617-372-6790  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: kmcdermott@humanscale.com  
MA

**Sales Rep**

John Forrest  
34 Horseshoe Circle  
Simsbury, CT 06070  
Phone: 203-745-6138  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: jforrest@humanscale.com  
MA (Western), CT

**Sales Rep**

Lynn St. Pierre  
447 East St  
Hebron, CT 06248  
Phone: 860-324-7235  
TollFree: 800-400-0625  
Fax: 617-338-2030  
Email: lstpierre@humanscale.com  
CT, RI

**Brand: Humanscale**

Furniture: Entire Brand, Catalog or Website

www.humanscale.com-Banquet Seating

Warranty

CY D&I= 45% Off MSRP >49,999 +1%, >199,999 +3%



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07/01/2015 through 06/30/2018

Humanscale Corporation

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**Brand: Humanscale**

Warranty

Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Banquet Seating	CY	Dock= 47% Off www.humanscale.c om	>\$49,999 +2%, >199,999 +4%
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-CPU Holders	CY	Dock= 58% D&I=56% Off MSRP	>\$25,000 +1%, >\$100,000 +2
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Ergonomic Accessories	CY	Dock= 58% D&I=56% Off MSRP	>\$25,000 +1%, >\$100,000 +2
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Keyboards	CY	Dock= 58% D&I=56% Off MSRP	>\$25,000 +1%, >\$100,000 +2
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Lighting	CY	Dock= 58% D&I=56% Off MSRP	>\$25,000 +1%, >\$100,000 +2
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Monitor Arms	CY	Dock= 58% D&I=56% Off MSRP	>\$25,000 +1%, >\$100,000 +2
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Seating	CY	Dock= 50%: D&I= 48% Off www.humanscale.c om	>\$49,999 +1%, >\$199,999 +2%
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Sit-Stand	CY	D&I= 43% Off MSRP	>\$49,999 +2%, >\$199,999 7%
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Sit-Stand	CY	Dock= 48% Off www.humanscale.c om	>\$49,000 +1%, >\$199,999 +2%
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Stackable Seating	CY	D&I= 45% Off MSRP	>49,999 +1%, >199,999 +3%
Furniture: Entire Brand, Catalog or Website	www.humanscale.com-Stackable Seating	CY	Dock= 47% Off www.humanscale.c om	>\$49,999 +2%, >199,999 +4%



## 46 Integra Inc

<u>Address</u>	807 Wisconsin Street Walworth, WI 53184	<u>Contact</u>	Tracey Putnam
<u>Email</u>	tputnam@integraseating.com	<u>Phone</u>	262-275-2161
<u>Web</u>	www.integraseating.com	<u>Tollfree</u>	800-235-0234
<u>SDO</u>	Woman	<u>Fax</u>	262-275-3614
<u>Biz Type</u>		<u>FEI #</u>	39-1680798

Integra manufactures high-quality, stylish, and durable Lounge and Reception Area Seating & Tables for residence halls, student lounges, libraries and common areas. Integra furniture withstands the unique requirements of student housing and other high use areas. The modular design allows for selective components to be replaced on-site, vastly improving the longevity of the product and your investment. Innovative products include weighted furniture and durable tablet arm seating - tablet tested to hold 300 lbs. Integra offers a Lifetime Warranty on their products and is a nationally certified Women-Owned Business Enterprise.

Return Policy No returns of furniture will be accepted without our written consent and shipping instructions. Special order items are not subject to return.

Major Credit Cards None

Delivery 6 to 8 weeks

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order None

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
MA, NH, VT, ME, RI

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net

**Dealers**

Kim Hicks  
John Watts Associates  
121 Roberts Street, Suite A  
E. Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: kimh@jwatts.com  
CT, MA

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3065  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA, CT

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
MA, NH, VT, CT, ME

**Dealers**

Brian Murray  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5330  
TollFree: 800-283-3357  
Email: bmurray@myofi.com

**Dealers**

Lisa Wilder  
Peabody Office Furniture  
175 Capital Blvd Suite 402  
Rocky Hill, CT 06067  
Phone: 860-559-8357  
Email: Lisa.Wilder@PeabodyOffice.com

**Dealers**

Doug Crosby  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-443-4900  
Fax: 617-261-1392  
Email: crosby@oene.com  
MA, NH, VT, CT, ME

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
CT, MA

**Dealers**

Steve Bliss  
W.B. Mason  
647 Summer Street  
Boston, MA 02110  
Phone: 888-926-2766  
Email: steve.bliss@wbmason.com  
MA, CT, RI, NH, VT, ME

**Dealers**

Peter Eliot  
Workflow Interiors  
132 Canal St.  
Boston, MA 02114  
Phone: 617-570-0774  
Fax: 781-672-5810  
Email: peter@workflowinteriors.com  
MA, NH, VT

**Sales Rep**

Dana DiFronzo  
McGlynn Associates  
60 K Street, 1st Floor  
South Boston, MA 02127  
Phone: 781-771-9423  
Fax: 781-723-0359  
Email: dana@mcglynnassociates.com  
MA

**Sales Rep**

Paul Turenne  
McGlynn Associates  
60 K Street, 1st Floor  
South Boston, MA 02127  
Phone: 617-347-3243  
Fax: 781-623-0064  
Email: paul@mcglynnassociates.com  
MA, RI, NH, VT, ME

**Sales Rep**

Kevin Coughlin  
McGlynn Associates  
60 K St., 1st Floor  
South Boston, MA 02127  
Phone: 860-841-0562  
Email: kevin@mcglynnassociates.com  
MA, CT

**Brand: Integra**

Furniture: Chair/Seating; Entire Brands & Category

www.integraseating.com

Warranty

DF	Dock= 45%	>20,000 +3%, >200,000
	D&I=42% Off	+1%, >500,000 +2%
	MSRP	



Contract # MC11-C07

07/01/2015 through 06/30/2018

Integra Inc

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**Brand: Integra**

Warranty

Furniture: Table; Entire Brands & Categories

[www.integraseating.com](http://www.integraseating.com)

DF

Dock= 45%  
D&I=42% Off  
MSRP

>20,000 +3%, >200,000  
+1%, >500,000 +2%



Contract # MC11-C07

07/01/2015 through 06/30/2018

Integra Inc

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## 47 Intensa, Inc.

<u>Address</u>	1610 South Elm High Point, NC 27260	<u>Contact</u>	William Gurney
<u>Email</u>	bill@intensa.net	<u>Phone</u>	888-636-2660
<u>Web</u>	www.intensa.net	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	336-884-4007
<u>Biz Type</u>		<u>FEI #</u>	55-0799692

Intensa, Inc. manufactures high quality seating, exam room furniture and casework designed specifically for the health care/education industry. The majority of the manufacturing is done in the High Point location with some products outsourced locally. The ability to control this manufacturing locally allows Intensa to have rigid quality control standards with all of its vendors. Intensa through its relationships with the vendors, allows Intensa to offer a competitive price for a high quality product.

<u>Return Policy</u>	www.intensa.net
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Seating 2-3 weeks, Exam tables 4 weeks, casework 8 weeks, DME 1 week
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Included but see price list for exceptions with units and cost.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Gary Schnopp  
BBE Office Interiors  
703 West Housatonic Street  
Pittsfield, MA 01201  
Phone: 413-443-5899  
TollFree: 800-486-7867  
Fax: 413-443-9411  
MA, NH, VT,RI,ME,CT

**Dealers**

Jeremy Evans  
Business Interiors by Staples  
500 Staples Dr  
Framingham, MA  
Phone: 603-315-7546  
Email: jeremy.evans@staples.com  
MA, NH, VT,RI,ME,CT

**Dealers**

John Keane  
Creative Office Interiors  
141 Elliot St  
East Hartford, CT 06114  
Phone: 860-525-3133  
Email: jkeane@coisolutions.net  
MA, NH, VT,RI,ME,CT

**Dealers**

Harry Gruss, Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
TollFree: 860-519-7892 (Cell)  
Fax: 203-265-9378  
Email: :  
harry-insalco@snet.net  
MA, CT

**Dealers**

Joe Gaffney  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 413-736-1802  
Fax: 413-736-6145  
Email: jgaffney@bkm.com  
MA, NH, VT,RI,ME,CT

**Dealers**

Richard Dunn  
ROI Industries  
25 Newport Street  
Fitchburg, MA 01420  
Phone: 978-342-3366 x13  
TollFree: 800-876-1913  
Email: RWDunn@roiind.com  
MA, NH, VT,RI,ME,CT

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, NH, VT,RI,ME,CT

**Sales Rep**

Tim McNaboe  
Office Mac  
"44 Rawson Street"44 Rawson Street"  
Leicester, MA 01524  
Phone: 508-667-5286  
Fax: 206-203-2099  
Email: getmac@officemac.biz  
MA, NH, VT,RI,ME,CT

**Brand: Intensa**

Warranty

Furniture: Entire Brand, Catalog or Website

EV	D&I= 50% Off MSRP	>\$50000+1%, > \$100000+2% >\$100000+3%
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## 48 Interior Concepts

<u>Address</u>	18525 Trimble Court Spring Lake, MI 49456	<u>Contact</u>	Jay Krause
<u>Email</u>	interiorconcepts@ironfurnace.com	<u>Phone</u>	814-592-5412
<u>Web</u>	www.interiorconcepts.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	38-3071703

For more than 20 years Interior Concepts, an education and office furniture company, has completed thousands of furniture projects nationwide. We have been designing and manufacturing furniture in Spring Lake, MI since 1992. Interior Concepts is pleased to offer extraordinary value-added corporate office and school furniture. And when it comes to installation, our experienced installation teams install the furniture...so that everything is perfect. Interior Concepts - Solutions that Fit.

<u>Return Policy</u>	See Attached Return Policy.
<u>Major Credit Cards</u>	MC; Visa; Discover
<u>Delivery</u>	October - April 4 weeks; May-September 6 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Mary Sauvageau  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Email: msauvageau@red-thread.com  
MA, CT, NH, RI, ME, VT

**Dealers**

Scott Kurtzman  
School Specialty  
100 Paragon Parkway  
Mansfield, OH 44903  
Phone: 419-589-1906  
TollFree: 888-388-3224  
Fax: 888-388-6344  
Email: scott.kurtzman@schoolspecialty.com  
MA, CT, NH, RI, ME, VT

**Brand: Interior Concepts**

		Warranty	
Furniture: Entire Brand, Catalog or Website	-Interior Concepts	D M	Dock= 55%: D&I= 55% Install: Min \$975 or 12% of Net Whichever Greater <a href="http://0392345.netsolhost.com/interiorconceptsmech.html">http://0392345.netsolhos t.com/interiorconceptsmech.html</a>



## 49 ISE Inc

<u>Address</u>	950 Warden Avenue Toronto Canada, ON M1L 4E3	<u>Contact</u>	Nolan Clarke
<u>Email</u>	nclarke@ise-group.com	<u>Phone</u>	800-463-7731
<u>Web</u>	www.ise-group.com	<u>Tollfree</u>	800-463-7731
<u>SDO</u>		<u>Fax</u>	800-461-3182
<u>Biz Type</u>	Small	<u>FEI #</u>	58-2019640

ISE's mission is to improve individual and collective work and teaching space by designing and manufacturing unique products. ISE brings to market innovative products that are at the leading edge of technology for the workplace and classroom. ISE offers an extensive line of height adjustable tables, multi-functional desk, monitor support systems and a full range of ergonomic accessories.

<u>Return Policy</u>	www.ise-group.com Also see attached
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	5 to 6 weeks for desks/2 to 3 weeks for accessories
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$50
<u>Additional Terms</u>	"MHEC Member Pricing" and Member # noted on PO

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Jim Baker  
Business Interiors by Staples  
869-823 main Street  
westbrook, ME 04099  
Phone: 800-244-9750  
TollFree: 800-244-9750  
Email: jbaker@binteriors.com  
ME, NH, VT

**Dealers**

Mitch Evans  
Creative Office Pavilion  
One Design Center, Suite 734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mevans@cop-inc.com  
MA

**Dealers**

Derek Macdonald  
Creative Office Pavilion  
148 College Street, Suite 400  
Burlington, VT 05401  
Phone: 802-660-7000  
Fax: 802-660-7007  
Email: dmacdonald@cop-inc.com  
VT

**Dealers**

Bill Novick  
Creative Office Pavilion  
155 Dow Street, Suite 100  
Manchester, NH 03101  
Phone: 603-647-4333  
Fax: 603-641-3946  
Email: bnovick@cop-inc.com  
NH

**Dealers**

Rick McKenney  
Creative Office Pavilion  
141 Middle Street  
Portland, ME 04101  
Phone: 207-775-7100  
Fax: 207-775-1003  
Email: rmckenney@cop-inc.com  
ME

**Dealers**

Mike Clancy  
Creative Office Pavilion  
10 Mutual Place  
Providence, RI 02906  
Phone: 401-274-2444  
Fax: 401-274-5828  
Email: mclancy@cop-inc.com  
RI

**Dealers**

Maienne Jordan  
Creative Office Pavilion  
14 East Wocester Street, 3rd FL  
Worcester, MA 01604  
Phone: 508-751-8008  
Fax: 508-831-7233  
Email: mjordan@cop-i9nc.com  
MA

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
CT, MA, NH, ME

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: ckalman@red-thread.com  
MA

**Dealers**

Joe Gaffney  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 413-736-1802  
Fax: 413-736-6145  
Email: jgaffney@bkm.com  
CT, MA

**Dealers**

Steve Bliss  
W.B. Mason  
59 Center Street  
Brockton, MA 02301  
Phone: 508-586-3134  
Fax: 617-423-5590  
Email: stevebliss@wbmason.com  
All

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900 x23  
Email: crusso@wprltd.com  
CT, MA, NH, RI

**Brand: ISE**

Furniture: Entire Brand, Catalog or Website

www.ise-group.com-Ergonomic Accessories

Warranty

EA Dock= 50%  
D&I=48% Off  
MSRP >\$100,000 +2%



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07/01/2015 through 06/30/2018

ISE Inc

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## 50 Izzy+

<u>Address</u>	11451 Harter Dr. Middlebury, IN 46540	<u>Contact</u>	Lisa Weinley
<u>Email</u>	lisa.weinley@izzyplus.com	<u>Phone</u>	574-821-1267
<u>Web</u>	www.izzyplus.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	800-831-9821
<u>Biz Type</u>		<u>FEI #</u>	38-3572104

izzy+ is a different kind of furniture company. For starters, our first love is people, not furniture. Everything the company was founded on and everything we do today is all about people. We love individuals, with their unique perspectives, styles, and ideas, but what we love even more is bringing people together to see what level of amazingness will transpire.

With the izzy+ philosophy you get a complete family of products that inspire and support how real people work, learn, heal, and live today. Our philosophy and products offer more solutions for spaces that help people, refresh, meet and focus.

Return Policy No parts may be returned without izzy+'s written consent and shipping instructions. Authorized returns of undamaged parts are subject to a restocking charge. Customers returning damaged parts will be charged our estimated cost of repair. Only parts may be considered for return. Complete chairs may not be returned.

Major Credit Cards MC: Visa

Delivery Average 28-42 days after acknowledgement of the MHEC Member order.

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination - Standard Freight transportation is included within the contiguous 48 states. (FOB Destination, freight prepaid allowed)

Freight Freight is included with the following exception - Small Order Fee: \$40 net on orders less than \$800 list.

Minimum Order Small Order Fee: \$40 net on orders less than \$800 list

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Daniel Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217 x12  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA

**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
All

**Dealers**

Jen Weber  
Creative Office Pavilion  
ONE DESIGN CENTER PLACE  
Boston, MA 02210  
Phone: 617-956-4155  
Email: jweber@cop-inc.com

**Dealers**

Charlie Driscoll  
Environments at Work  
300 A Street  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: charlied@environmentsatwork.com  
ME, NH, MA, RI

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
All

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
All

**Dealers**

Peter Gottmeier  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-666-3357  
Fax: 860-665-7498  
Email: pgottmeier@myofi.com  
CT, MA

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
All

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: ckalman@red-thread.com  
All

**Dealers**

Robert Lord  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06040  
Phone: 860-645-8700 x14  
Fax: 860-645-9100  
All

**Dealers**

Jack Sheehan  
Sheehans Office Interiors  
524 Park Avenue  
Portsmouth, RI 02871  
Phone: 401-683-3150  
Fax: 401-683-4990  
Email: jsheehan@sheehanoffice.com  
MA, RI, CT

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 S. Commercial Street  
Manchester, MH 3101  
Phone: 603-666-7030  
Fax: 603-666-7030  
Email: chip@tuckerlibraryinteriors.com  
All

**Dealers**

Lou Fragoso  
Union Office Interiors  
33 Broad Street, Suite 200  
Boston, MA 02109  
Phone: 781-396-6400 x450  
Fax: 781-628-1020  
Email: lfragoso@unionoffice.com  
MA, NH, ME

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
All

**Dealers**

Shibi Karukappilly  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900 x24  
Email: shibik@wprltd.com  
All



**Orders**

Remit To  
 JSJ Furniture Corporation dba izzy+  
 P.O. Box 512  
 Spring Lake, MI 49456-0512  
 Phone: 855-321-4999  
 Fax: 800-831-9821  
 Email: orders@izzyplus.com  
 All

**Orders**

Order Entry  
 JSJ Furniture Corporation dba izzy+  
 17237 Van Wagoner Road  
 Spring Lake, MI 49456  
 Phone: 855-321-4999  
 Fax: 800-831-9821  
 Email: orders@izzyplus.com  
 All

**Sales Rep**

Annamarie Coyne  
 1 Design Center Place, Ste. 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x39  
 Fax: 617-439-4466  
 Email: annamarie@ritzinc.com  
 MA, NH, ME

**Sales Rep**

Dennis Votta  
 Ritz Associates  
 25 Hamilton Ave.  
 E Greenwich, RI 02818  
 Phone: 401-440-9883  
 Email: dennis@ritzinc.com  
 RI, CT

**Sales Rep**

Mager Walker  
 Ritz Associates  
 One Design Center Place  
 Boston, MA 02210  
 Phone: 617-439-5414  
 Fax: 617-439-4466  
 Email: mager@rsassociates.biz  
 MA, VT

**Sales Rep**

Kiki Gross  
 Ritz Associates  
 One Design Center Place  
 Boston, MA 02210  
 Phone: 617-439-5414  
 Fax: 617-439-4466  
 Email: kiki@ritzinc.com  
 MA

**Sales Rep**

Ainslie Ritz  
 Ritz Associates  
 One Design Center Place  
 Boston, MA 02210  
 Phone: 617-439-5414  
 Fax: 617-439-4466  
 Email: ainslie@ritzinc.com  
 MA, NH

**Sales Rep**

Mike MacDonald  
 Ritz Associates  
 One Design Center Place  
 Boston, MA 02210  
 Phone: 617-439-5414  
 Fax: 617-439-4466  
 Email: mike@ritzinc.com  
 MA, NH, ME

**Sales Rep**

Marty Smith  
 Ritz Associates  
 One Design Center Place, Suite 613  
 Boston, MA 02210  
 Phone: 617-439-0800 EXT40  
 Fax: 617-439-4466  
 Email: marty@ritzinc.com  
 MA, NH

**Sales Rep**

Jenna Bortolotti  
 Ritz Associates  
 One Design Center Place, Suite 613  
 Boston, MA 02210  
 Phone: 617-439-0800 Ext37  
 Fax: 617-439-4466  
 Email: jenna@ritzinc.com  
 MA

**Sales Rep**

Deb Gearty  
 Ritz Associates  
 65 Brunswick Ave  
 West Hartford, CT 06107  
 Phone: 860-965-8178  
 Email: deb@ritzinc.com  
 CT

**Brand: ABCO**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.izzyplus.com-Seating, Tables, Education and Office Furniture	EA	Dock =52% Off >\$100K -\$250 list = MSRP: D&I Dealer +1%, >\$250K list = +2% Quote

**Brand: Fixtures**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.izzyplus.com-Seating, Tables, Education and Office Furniture	EA	Dock =52% Off >\$100K -\$250 list = MSRP: D&I Dealer +1%, >\$250K list = +2% Quote

**Brand: Harter**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.izzyplus.com-Seating, Tables, Education and Office Furniture	EA	Dock =52% Off >\$100K -\$250 list = MSRP: D&I Dealer +1%, >\$250K list = +2% Quote

**Brand: izzy**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.izzyplus.com-Seating, Tables, Education and Office Furniture	EA	Dock =52% Off >\$100K -\$250 list = MSRP: D&I Dealer +1%, >\$250K list = +2% Quote



Contract # MC11-C07

07/01/2015 through 06/30/2018

izzy+

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## 51 Jack Cartwright Inc

<u>Address</u>	2014 Chestnut St. Extension PO Box 2798 High Point, NC 27262	<u>Contact</u>	Van Locke
<u>Email</u>	van@jackcartwright.com	<u>Phone</u>	336-889-9400
<u>Web</u>	www.jackcartwright.com	<u>Tollfree</u>	800-890-9177
<u>SDO</u>		<u>Fax</u>	336-884-2278
<u>Biz Type</u>	Small	<u>FEI #</u>	560789331

Jack Cartwright, Inc., a current MHEC vendor, is bidding two brands: Boss Design & Cartwright. Each brand has separate sales representation with Selling Dealers often selling both brands. We offer Lounge, task, conference, occasional seating & tables. We have been in business over 52 years and are now owned by Boss Design US, Ltd. (UK) Our manufacturing facility is located in High Point, NC. We are introducing the Boss Design brand in this proposal and as we were only recently purchased, much is in the works to both enhance the Cartwright offering and to introduce Boss Design products to the USA on a scheduled basis. Much will change with our two brands in the coming 12 months, we will offer our best to MHEC with new products and updated web

Return Policy No merchandise may be returned without our written consent and shipping instructions. Unauthorized returns will not be accepted and will be returned freight collect. Charges may apply.

Major Credit Cards MC; Visa; Amex

Delivery 6-8 weeks, after receipt of textile

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Destination. Is for title/ownership only. Cost of freight is not included.

Freight Additional: Will be calculated either by weight/volume or by cube, depending on item/s shipped, best price/safest delivery, and specific needs of customer.

Minimum Order \$100

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Yes, if directly operated by and in the same states as covered by this agreement.
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
MA, CT, VT

**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
ME, NH, VT, MA, RI,

**Dealers**

Ken Patrick  
Environments at Work  
300 A Street  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: kenp@environmentsatwork.com  
MA, NH

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts St. Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
CT, MA

**Dealers**

Megan Michalski  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5331  
Fax: 860-594-4550  
Email: mMichalski@myofi.com

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA, CT

**Dealers**

Jen Weber  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4155  
ALL

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: harry-insalco@snet.net

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA,CT

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-4895  
Email: scott.peckham@peabodyoffice.com  
MA, CT

**Dealers**

Elaine Wojnar  
Business Interiors by Staples  
225 Turnpike Road  
Southborough, MA 01772  
Phone: 774-369-3447  
TollFree: 877-235-9088  
Fax: 508-769-3663  
Email: elaine.wojnar@staples.com  
ALL

**Dealers**

Denny Robins  
DR Consultants  
1337 Balck Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
MA, VT

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-822-5895  
Email: josh@interscapece.com  
CT, MA

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210-1807  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
ALL

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-834-0760  
Fax: 617-439-4131  
Email: ckalman@red-thread.com  
MA, CT, NH



**Dealers**

Bill Tagliatela  
 Red Thread  
 300 East River Drive  
 East Hartford, CT 06108  
 Phone: 860-291-5634  
 Email: btagliatela@red-thread.com  
 CT, MA

**Dealers**

Mike Faherty  
 Red Thread  
 22 Boston Wharf Road  
 Boston, MA 02210  
 Phone: 617-439-4900  
 Fax: 617-439-4131  
 Email: Mfaherty@red-thread.com  
 ALL

**Dealers**

Rob Romay  
 Robert Lord  
 220 Chapel Road  
 Manchester, CT 06042  
 Phone: 860-512-2126  
 Fax: 860-645-9100  
 Email: robromay@rhlco.com  
 CT, MA

**Dealers**

Jesse Muldoon  
 W.B. Mason  
 43 North Road  
 Windsor, CT 06088  
 Phone: 888-926-2766  
 Fax: 860-292-6645  
 Email: jesse.muldoon@wbmason.com  
 CT, CT

**Dealers**

Steve Bliss  
 W.B. Mason  
 59 Centre Street  
 Brockton, MA 02303  
 Phone: 508-586-3434  
 Fax: 800-773-4488  
 Email: steve.bliss@wbmason.com  
 ALL

**Dealers**

Peter Eliot  
 Workflow Interiors  
 132 Canal St.  
 Boston, MA 02114  
 Phone: 617-570-0774  
 Fax: 781-672-5810  
 Email: peter@workflowinteriors.com  
 MA, RI

**Dealers**

Shibi Karukappilly  
 Workplace Resource  
 162 Prescott Street  
 Worcester, MA 01605  
 Phone: 508-770-1900 x24  
 Fax: 508-770-1905  
 Email: shibik@wprltd.com  
 MA, CT, RI, NH

**Dealers**

Claudia Russo  
 Workplace Resource  
 162 Prescott St  
 Worcester, MA 01605  
 Phone: 508-770-1900 x23  
 Fax: 508-770-1905  
 Email: crusso@wprltd.com  
 MA

**Sales Rep**

Doug Kruse  
 McKearney Associates - Cartwright Brand Only  
 100 Allyn Street, 2nd Floor  
 Hartford, CT 06101  
 Phone: 617-269-7600  
 TollFree: 860-558-0576  
 Fax: 617-269-7607  
 Email: doug.kruse@mckearneyassociates.com  
 ALL

**Sales Rep**

Don Savoy  
 McKearney Associates, Inc.  
 850 Summer Street  
 Boston, MA 02127  
 Phone: 617-269-7600  
 Fax: 617-269-7607  
 Email: don.savoy@mckearneyassociates.com  
 ALL

**Sales Rep**

Tim Sullivan  
 McKearney Associates, Inc.  
 850 Summer Street  
 Boston, MA 02127  
 Phone: 617-269-7600  
 Fax: 617-269-7607  
 Email: tim.sullivan@mckearneyassociates.com  
 ALL

**Sales Rep**

Annamarie Coyne  
 Ritz Associates  
 1 Design Center Place, Ste. 612  
 Boston, MA 02210  
 Phone: 617-439-0800  
 Fax: 617-439-4466  
 Email: annamarie@ritzinc.com  
 MA, NH, VT, ME

**Sales Rep**

Mike MacDonald  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800  
 Fax: 617-439-4466  
 Email: mike@ritzinc.com  
 MA, NH, VT, ME

**Sales Rep**

Kiki Gross  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800  
 Fax: 617-439-4466  
 Email: kiki@ritzinc.com  
 MA, NH, VT, ME

**Sales Rep**

Mager Walker  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800  
 Fax: 617-439-4466  
 Email: mager@rsassociates.biz  
 MA, NH, VT, ME



**Sales Rep**

Bill Seaman  
Ritz Associates  
15 Chesterfield Road, Ste 201  
East Lyme, CT 06333  
Phone: 860-739-6362  
Email: seamaninc@gmail.com  
CT, RI

**Sales Rep**

Marty Varhue  
Ritz Seeman Associates  
15 Chesterfield Rd.  
East Lyme, CT 06333  
Phone: 860-793-6362  
Email: martyvrsinc@aol.com  
CT, RI

**Sales Rep**

Tracey Andrews  
Ritz Seeman Associates  
15 Chesterfield Rd.  
East Lyme, CT 06333  
Phone: 860-793-6362  
Email: traceysinc@aol.com  
CT, RI

**Sales Rep**

Martha Garland  
Ritz Seeman Associates  
15 Chesterfield Rd.  
East Lyme, CT 06333  
Phone: 860-793-6362  
Email: martharsinc@sbcglobal.net  
CT, RI

**Brand: Boss**

		Warranty	
Furniture: Chair / Seating; Conference	Executive Seating-Conference	CF	Dock= 40% Off Dealer List >\$25001.00 + 2.5%
Furniture: Chair / Seating; Lounge		CF	Dock= 40% Off Dealer List >\$25001.00 + 2.5%
Furniture: Chair / Seating; Misc.		CF	Dock= 40% Off Dealer List >\$25001.00 + 2.5%
Furniture: Chair / Seating; Office		CF	Dock= 40% Off Dealer List >\$25001.00 + 2.5%
Furniture: Chair / Seating; Stackable Chair	Auditorium-Classroom	CF	Dock= 40% Off Dealer List >\$25001.00 + 2.5%

**Brand: Cartwright**

		Warranty	
Furniture: Entire Brand, Catalog or Website	www.jackcartwright.com	CF	Dock= 45% Off Dealer List >\$25001.00 + 1.5% www.jackcartwright.com





## 52 Jasper Group

<u>Address</u>	225 Clay Street Jasper, IN 47546	<u>Contact</u>	Kathy Vonderheide
<u>Email</u>	kvonderheide@jaspergroup.us.com	<u>Phone</u>	800-457-4511 x15402
<u>Web</u>	www.jaspergroup.us.com	<u>Tollfree</u>	800-655-5661
<u>SDO</u>		<u>Fax</u>	812-771-4615
<u>Biz Type</u>		<u>FEI #</u>	350420370

Jasper Group is located in scenic Southern Indiana in an area settled by German immigrants who were expert wood craftsmen. Since its inception in February 1929, Jasper Seating Company, Inc. has grown to include eight production facilities housing a total of over 1,250,000 square feet. By maintaining our own lumberyard, mill room, veneering and rare steam-bending capabilities, we are able to control the complete manufacturing process.

<u>Return Policy</u>	see the attached marked Response to Line 9 V2 Return Policy
<u>Major Credit Cards</u>	Per dealer policy
<u>Delivery</u>	30-60 days, ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Layla O'Shea  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: layla@broadwayoffice.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts St. Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
MA-CT-RI-NH-ME-VT

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210-1807  
Phone: 617-423-9100  
Fax: 617-451-0488  
Email: robtenaglia@ori.com  
MA, ME, NH, CT, VT

**Dealers**

Carlo Cantamessa  
PSI  
464 Wolcott Road  
Wolcott, CT 06716-2626  
Phone: 203-879-5471  
Fax: 203-879-7188  
Email: castshows@yahoo.com  
MA-CT-RI-NH-ME-VT

**Dealers**

Cori McGrath  
Tucker Library Interiors  
55 S. Commercial Street  
Manchester, NH 3101  
Phone: 603-666-7030  
Fax: 603-666-7030  
Email: cori@tuckerlibraryinteriors.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Mike Clanchy  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclanchy@corp-  
inc.com@rvleonard.com  
MA, NH, VT, ME

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Brian Murray  
OFI  
28 Garfield Street  
Newington, CT 06111-2833  
Phone: 860-666-3357  
Fax: 860-665-7498  
Email: bmurray@myofi.com  
MA-CT-RI-NH-ME-VT

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-261-1399  
Email: ckalman@red-thread.com  
MA, NH, ME, VT, CT

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3434  
Email: steve.bliss@wbmason.com  
MA, ME, NH, VT, CT, RI

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net  
MA, CT

**Dealers**

Ron Citorik  
Office Environments of New England  
P.O. Box 729  
Williston, VT 05495  
Phone: 802-864-3000  
Fax: 802-865-2590  
Email: rcitorik@oei-vt.com  
VT

**Dealers**

Lisa Wilder  
Peabody Office Furniture  
175 Capital Blvd Suite 402  
Rocky Hill, CT 06067  
Phone: 860-559-8357  
Email: Lisa.Wilder@PeabodyOffice.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-645-8700  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
MA, CT, NH, ME, VT, RI

**Dealers**

Peter Eliot  
Workflow Interiors  
132 Canal Street 2nd Floro  
Boston, MA 02114  
Phone: 617-570-0774  
Fax: 781-672-5810  
Email: peter@workflowinteriors.com  
MA-CT-RI-NH-ME-VT



**Dealers**

Catherine Rogers  
Workplace Resources  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-902-7031  
Email: catheriner@wprltd.com  
MA

**Sales Rep**

Sales Manager  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: sales@bbeoffice.com

**Brand: Community**

		Warranty		
Furniture: Entire Brand, Catalog or Website	www.communityfurniture.com-Public Space Furniture	CF	Dock= 53% D&I=51% Off MSRP	> \$500,000 net + 1%

**Brand: Jasper Desk**

		Warranty		
Furniture: Entire Brand, Catalog or Website	www.jasperdesk.com-Office Furniture and Seating	N	Dock= 53% D&I=51% Off MSRP	> \$500,000 net + 1%

**Brand: JSI**

		Warranty		
Furniture: Entire Brand, Catalog or Website	www.jsifurniture.com-Office Furniture and Seating	AE	Dock= 53% D&I=51% Off MSRP	> \$500,000 net + 1%



### 53 JMJS, Inc. d/b/a COE Distributing

<u>Address</u>	1020 Franklin Drive Suite 5 Smock, PA 15480	<u>Contact</u>	Stan Idzi
<u>Email</u>	stan.idzi@coedistributing.com	<u>Phone</u>	410-215-2105
<u>Web</u>	www.coedistributing.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	724-437-6037
<u>Biz Type</u>		<u>FEI #</u>	27-1572756

Return Policy Goods must be returned undamaged in the original carton within 30 days  
Major Credit Cards per dealer policy  
Delivery 1-2 weeks  
Cash Terms Net 30 Days  
Offer Extended Offer is NOT extended to Faculty, Staff & Students  
FOB Destination  
Freight Included  
Minimum Order None  
Additional Terms Depends on dealer

<u>Contract extended to New England States:</u>	Yes	No	Pending	Restricted	Restrictions Defined
		<b>CT</b>			
		<b>MA</b>			
		<b>ME</b>			
		<b>NH</b>			
		<b>RI</b>			
		<b>VT</b>			



**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA, NH, VT

**Dealers**

John Rapoza  
Creative Office Environments  
41 Commercial Way  
East Providence, RI 02914  
Phone: 401-435-4141  
Email: john@coe-ri.com

**Dealers**

Jessica Nalasco  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4118  
Email: jnalasco@cop-inc.com  
MA, NH, VT

**Dealers**

Evan Golden  
Insalco  
7 Capitol Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: evan-insalco@snet.net

**Dealers**

Kim Hicks  
John Watts Associates  
121 Roberts Street, Suite A  
East Hartford, CT 06108  
Phone: 413-786-4600 x120  
Fax: 860-291-8585  
Email: kimh@jwatts.com  
MA, NH, VT

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
MA, NH, VT

**Dealers**

Fred Marks  
ROI Office Furniture  
25 Newport St.  
Fitchburg, MA 01420  
Phone: 508-868-1557  
Email: frederickmarks@charter.net  
MA, CT, RI, VT, NH, ME

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 S. Commercial Street  
Manchester, MH 3101  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: chip@tuckerlibraryinteriors.com

**Dealers**

Susan Oram  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: soram@wprltd.com  
MA, NH, VT

**Brand: COE**

Warranty

Furniture: Chair / Seating; 24/7 Intensive Use	Executive, Task-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Bariatric Chair	Lounge, Guest, Task, Executive-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Conference	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Dining	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Library	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Lounge	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Misc.	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Office	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Stackable Chair	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair / Seating; Task	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog



Contract # MC11-C07

07/01/2015 through 06/30/2018

JMJS, Inc. d/b/a COE Distributing

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**Brand: COE**

Warranty

Furniture: Chair/Seating; Entire Brands & Category	Lounge, Guest, Task, Stacking, Nesting-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chair; Recognition, Foot Stool, Etc.	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Chairs; Recognition + Ent Brand & Cats	Task, Executive, Guest, 24/7, Stack, Big/Tall-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Computer; Desks	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Computer; Tablet; Tech. Storage Carts	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Conference Room Furniture	Laminate, Wood, Glass, Chairs, Presentation Boards-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Custom Made To Order	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Desk; ADA Compliant	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Desk; Classroom	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Desk; Entire Brands & Categories	Laminate, Wood, Metal-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Desks; Office Furniture	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Ergonomic Tools & Accessory	Keyboards, Monitor Arms-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: File & Storage; Entire Brand & Category	Verticals Laterals, Mobile, Storage Cab, Shelving-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: File Cabinets	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: HealthCare & Behavioral Health	Guest, Stack, Lounge, Oversized-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Hospitality, Reception, Ent Brand & Cat	Lounge, Ganging, Wood, Metal, Mobile-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Library; Entire Brands & Categories	Shelving, Seating, Computer,-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Mobile	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Occasional	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Office Furniture; Misc.	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Partition; Entire Brands & Categories	Panel Systems, Screens Freestanding/Desktop-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Partition; Free Standing	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Partition; Hanging Desks	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Partition; Hanging File Units	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog



Contract # MC11-C07

07/01/2015 through 06/30/2018

JMJS, Inc. d/b/a COE Distributing

**Brand: COE**

Warranty

Furniture: Partition; Hanging Table	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Partition; Office	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Partition; Office Accessories Misc.	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Partition; Walls, Panels, Screens	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Quick Ship Furniture	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Security	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Shelving & Bookcases	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Sit / Stand Workstation	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Storage	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; ADA Compliant	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Adjustable Height	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Computer	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Conference	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Dining	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Entire Brands & Categories	Training, Conference, Occasional, Folding- OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Folding	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Folding Lunch	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Misc.	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Table; Office	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
Furniture: Technology Tools Mounting Brackets etc.	All Types-OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog

**Brand: OfficeSource**

Warranty

Furniture: Entire Brand, Catalog or Website	Desk, Chairs, Filing, Panels, Accessories- OfficeSource Entire Catalog	Dock= 52% D&I=40% Off MFG Catalog
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## 54 John Savoy and Son Inc

<u>Address</u>	P.O. Box 248 Montoursville, PA 17754	<u>Contact</u>	Gary D. Dangle
<u>Email</u>	gdangle@savoyfurniture.com	<u>Phone</u>	570-368-2424
<u>Web</u>	www.savoyfurniture.com	<u>Tollfree</u>	800-233-8953
<u>SDO</u>		<u>Fax</u>	570-368-3280
<u>Biz Type</u>		<u>FEI #</u>	240817525

Savoy Contract Furniture® manufactures all of our traditional and contemporary styles of furniture in our state-of-the-art central Pennsylvania plant, utilizing the most advanced technology available. Handling all orders in-house allows us the flexibility to tailor our products to meet your every need. Presently, we manufacture 9 styles of casegoods, 19 styles of upholstered furniture and infinite combinations of tables and seating. Everything is available with the choice of several finishes and hundreds of fabric selections. Savoy Contract Furniture® is a registered trademark of John Savoy and Son, Inc.

<u>Return Policy</u>	Written consent required, no returns on special, up to 25% restocking fee.
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	60-90 Day ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$5,000
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Orders**

Christine Hiner  
 300 Howard Street  
 Montoursville, PA 17754  
 Phone: 570-368-2424 X 130  
 TollFree: 800-233-8953  
 Fax: 570-368-3280  
 Email: Sales@Savoyfurniture.com  
 MA, NH, VT, ME, RI, CT

**Sales Rep**

Mike Garrity  
 G.K. Associates, Inc.  
 4 Magazine Street  
 Bedford, NH 03110  
 Phone: 603-472-6741  
 Fax: 603-472-6742  
 Email: mgarrity4@comcast.net  
 MA, NH, ME, RI

**Sales Rep**

J.J. Green  
 J.J.Green & Associates  
 PO Box 1267  
 Glen, NH 03838  
 Phone: 978-852-1664  
 Email: jj@jjgreen.net  
 MA, NH, VT, CT, ME, RI

**Brand: Aero**

Furniture: Residence Hall	Ent Brand & Categories	Aero	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Apollo**

Furniture: Residence Hall	Ent Brand & Categories	Apollo	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Beachcomber**

Furniture: Residence Hall	Ent Brand & Categories	Beachcomber	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Chestnut Ridge**

Furniture: Residence Hall	Ent Brand & Categories	Chestnut Ridge	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Contempo**

Furniture: Residence Hall	Ent Brand & Categories	Contempo	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Homestead**

Furniture: Residence Hall	Ent Brand & Categories	Homestead	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Madison**

Furniture: Residence Hall	Ent Brand & Categories	Madison	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Nittany**

Furniture: Residence Hall	Ent Brand & Categories	Nittany	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
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**Brand: Savoy**

Furniture: Chair/Seating; Entire Brands & Category	Bar/CafT Stools	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Chair/Seating; Entire Brands & Category	Conference & General Seating Chairs	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Chair/Seating; Entire Brands & Category	Desk/Conference Chairs	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Chair/Seating; Entire Brands & Category	Dining Chairs	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Chair/Seating; Entire Brands & Category	Modular Seating	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Chair/Seating; Entire Brands & Category	Task Chairs	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Chair/Seating; Entire Brands & Category	Upholstered Lounge	Warranty	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%



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John Savoy and Son Inc

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**Brand: Savoy**

			Warranty		
Furniture: Residence Hall	Ent Brand & Categories	Beds & Related	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Residence Hall	Ent Brand & Categories	Savoy Contract Furniture	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Table; Entire Brands & Categories		Dining & Conference Tables	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%
Furniture: Table; Entire Brands & Categories		Occasional Tables	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%

**Brand: Sedona**

			Warranty		
Furniture: Residence Hall	Ent Brand & Categories	Sedona	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%

**Brand: Shaker II**

			Warranty		
Furniture: Residence Hall	Ent Brand & Categories	Shaker II	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%

**Brand: Woodcrest**

			Warranty		
Furniture: Residence Hall	Ent Brand & Categories	Woodcrest	DR	Dock= 48% Off MSRP: D&I= Add +9% of Net Cost	>\$150K-\$299,999 Net =49%: >\$300K- \$499,999 Net=50%



## 55 Keilhauer Ltd.

<u>Address</u>	1450 Birchmount Road Toronto, ON M1P2E3	<u>Contact</u>	Karen Glassford
<u>Email</u>	karen.glassford@keilhauer.com	<u>Phone</u>	416-701-4107
<u>Web</u>	www.keilhauer.com	<u>Tollfree</u>	877-701-4107
<u>SDO</u>		<u>Fax</u>	877-701-4107
<u>Biz Type</u>		<u>FEI #</u>	98-1064108

Keilhauer, a private company, designs, engineers, and manufactures a complete range of seating and tables to accommodate all types of meetings – from private, formal conference rooms, to lounge areas in public spaces, to casual chats around a coffee table. Designed by world-renowned furniture designers with scrupulous attention to detail, Keilhauer products are engineered and manufactured out of its two Toronto, Ontario facilities and are built for long life with a conscientious focus on environmental design principles.

Pricing Link - Effective September 1, 2015

[www.keilhauer.com/MHEC](http://www.keilhauer.com/MHEC)

### Return Policy

Major Credit Cards MC; Visa

Delivery 4-6 Weeks

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight FOB Destination. Dealer to quote additional if necessary.

Minimum Order \$100

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when requesting quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



Contract # MC11-C07

07/01/2015 through 06/30/2018

Keilhauer Ltd.

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**Dealers**

Suzy Eckstein  
Bartholomew Contract Interiors  
3324 Main Street  
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Phone: 860-522-5555  
Fax: 860-724-2887  
Email: bartholomew01@snet.net  
MA, CT

**Dealers**

Ed Gillheeny  
Creative Office Environments  
41 Commercial Way  
East Providence, RI 02914  
Phone: 401-435-4141  
Fax: 401-425-4167  
Email: ed@coe-ri.com  
RI

**Dealers**

Carl Gendron  
De Clercq Office Group  
1227 Whitney Avenue  
Hamden, CT 06517  
Phone: 203-230-9144  
Fax: 203-230-9380  
Email: carl@dog-office.com  
CT

**Dealers**

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FCI  
255 State St., 8th Floor  
Boston, MA 02109  
Phone: 617-670-3775  
Fax: 617-670-3735  
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MA

**Dealers**

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Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-882-5895  
Email: josh@interscapece.com  
CT, VT

**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
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TollFree: 800-426-3550  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA

**Dealers**

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Creative Office Interiors  
144 Elliott Street East  
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CT

**Dealers**

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Environments at Work  
300 A Street, 1st Floor  
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Phone: 617-830-5300  
Fax: 617-830-5310  
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MA, ME

**Dealers**

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Fens Associates  
939 Salem Street  
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MA

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John Watts Associates  
121 Roberts St  
East Hatford, CT 06108  
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Fax: 860-291-8585  
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MA, CT

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MA

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Creative Office Pavilion - Boston  
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Boston, MA 02210  
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Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
MA, RI, NH, ME

**Dealers**

Tim Williams  
Exerus Business Furniture  
4750 Shelburne Road  
Shelburne, VT 05482  
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Fax: 802-658-6917  
Email: tim@exerusrfurniture.com  
VT

**Dealers**

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Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
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Fax: 203-265-9378  
Email: harry-insalco@snet.net  
CT

**Dealers**

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Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
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Fax: 413-788-0789  
Email: jeff@lexingtongroupinc.com  
MA



**Dealers**

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Office Environments of Vermont  
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VT

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Office Resources  
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MA, CT

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MA

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MA, CT, ME, VT, NH

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MA, CT, VT, NH, ME, RI

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RI

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MA

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MA

**Dealers**

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ME

**Dealers**

Steve Bliss  
W.B. Mason - Brockton  
59 Centre Street  
Brockton, MA 02303  
Phone: 508-586-3434  
TollFree: 800-242-5892  
Fax: 508-587-3249  
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MA, CT, VT, NH, ME, RI



**Dealers**

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Workflow Interiors  
132 Canal St.  
Boston, MA 02114  
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MA

**Dealers**

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Workplace Consulting Group  
2777 Summer Street  
Stamford, CT 06905  
Phone: 203-548-0305  
Fax: 203-547-6035  
Email: paulina@workspacecg.com  
CT

**Dealers**

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Workplace Resource  
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Worcester, MA 01605  
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Email: crusso@wprltd.com  
MA

**Dealers**

Mark McNally  
Wyndham Corporate Interiors  
208 Providence Road  
Brooklyn, CT 06234  
Phone: 860-774-8110  
Fax: 860-774-8131  
Email: mmcally@buydesk.com  
CT

**Brand: Keilhauer**

Furniture: Entire Brand, Catalog or Website

[www.keilhauer.com/MHEC](http://www.keilhauer.com/MHEC)

Warranty

<i>E</i>	Dock= 45% Off	\$50,001-
<i>W</i>	MSRP	\$100,000=+2%: >\$100,001=+4%



Contract # MC11-C07

07/01/2015 through 06/30/2018

Keilhauer Ltd.

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## 56 Kimball Office, Inc.

<u>Address</u>	1600 Royal Street Jasper, IN 47549	<u>Contact</u>	Tonja Blackgrove
<u>Email</u>	Tonja.blackgrove@kimball.com	<u>Phone</u>	800-482-1616 x 8573
<u>Web</u>	www.kimballoffice.com	<u>Tollfree</u>	800-482-1616 x 8573
<u>SDO</u>		<u>Fax</u>	812-634-3014
<u>Biz Type</u>		<u>FEI #</u>	351688210

Kimball Office is a design driven, technologically savvy brand, tailoring solutions that provide better workplace, learning and healing environments. We are designing and manufacturing furniture that is inspiring, productive, and environmentally responsible. We offer unlimited possibilities for creating functional environments that convey just the right image. Our culture is built around people who are real, honest, and demonstrate a strong work ethic. Kimball Office is devoted to providing a high level of personal service to earn trust and build lasting relationships. We work hard to uncover real needs and to provide effective solutions, helping customers to create productive work spaces.

Return Policy Merchandise will only be accepted for return under the following conditions: 1 The product is a "made to stock" item; and 2 Return Goods Authorization (RGA) is given to you by your Customer Service Team. All returns are subject to a 50% restocking fee. All freight charges for returned product are the responsibility of the customer. Unauthorized returns will not be accepted and will be returned freight collect. All merchandise being returned must be properly packed and protected in the original cartons. Upon receipt, all returned merchandise will be thoroughly inspected. Any discrepancies, such as additional damage, signs of usage, missing parts, etc., will result in an adjustment to the amount of credit issued.

Major Credit Cards MC: Visa  
Delivery 45 ARO  
Cash Terms Net 30 Days  
Offer Extended Offer IS extended to Faculty, Staff & Students  
FOB Destination  
Freight Included  
Minimum Order None  
Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Donna Dapice  
Arenson Office Furnishings  
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Fax: 203-348-0055  
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**Dealers**

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ME

**Dealers**

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Office Environments of New England  
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Fax: 802-865-2590  
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**Dealers**

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**Dealers**

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NH

**Dealers**

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293 Boston Post Rd W  
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TollFree: 617-834-0760 (cell)  
Fax: 508-281-7101  
Email: ckalman@red-thread.com  
MA





**Dealers**

Gail Donahue  
Sheehans Office Interiors  
524 Park Ave  
Portsmouth, RI 02871-4940  
Phone: 401- 683-3150  
Fax: 401-683-4990  
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RI

**Dealers**

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MA

**Dealers**

James Apicella  
Tactical Office Solutions LLC  
80 Wingate St, Unit B  
Haverhill, MA  
MA

**Dealers**

John Cromidas  
Union Office Interiors  
226 Andover St  
Wilmington, MA 01887-1022  
Phone: 781-396-6400  
Fax: 781-396-7560  
Email: jcromidas@unionoffice.com  
MA

**Sales Rep**

Orbie Day  
1600 Royal Street  
Jasper, IN 47549  
Phone: 812-630-6783  
Fax: 812-481-6174  
Email: Orbie.Day@Kimball.com  
MA-CT, RI-NH, ME-VT

**Sales Rep**

Ruth Barrett  
1600 Royal Street  
Jasper, IN 47549  
Phone: 800-647-2010 x6953  
TollFree: 800-647-2010  
Fax: 812-481-6174  
Email: koedi@kimball.com  
MA-CT, RI-NH, ME-VT

**Sales Rep**

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70 Franklin St.  
Boston, MA 02110  
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MA-CT, RI-NH, ME-VT

**Sales Rep**

Amy Warren  
70 Franklin St.  
Boston, MA 02110  
Phone: 857-205-5259  
Fax: 812-481-6174  
Email: Amy.Warren@Kimball.com  
MA-CT, RI-NH, ME-VT

**Brand: Kimball**

Warranty

Furniture: Design Services			\$80/HR	
Furniture: Entire Brand, Catalog or Website	Executive,Ergonomic,Task,Lounge,Side, Stool	CV	Dock= 55% D&I= 53% Off Retail	>\$15K +1%:>\$100K +3%
Furniture: Entire Brand, Catalog or Website	Health Furniture	CV	Dock= 55% D&I= 53% Off Retail	>\$15K +1%:>\$100K +3%
Furniture: Entire Brand, Catalog or Website	Office,Meeting,Training,Storage,Filing,Accessories-Desk,Credenza,Hutch,Bookcase,Table,Filing,Lobby	CV	Dock= 55% D&I= 53% Off Retail	>\$15K +1%:>\$100K +3%
Furniture: Entire Brand, Catalog or Website	Systems; Panel,Modular,Open Plan,Benching,Storage-Desk,Credenza,Hutch,Bookcase,Table,Filing,Lobby	CV	Dock= 66% D&I= 64% Off Retail	>\$200K +1%:>\$500K +2%:>\$1M +3%:>\$2M +6%
Furniture: Installation; No Prevailing Wage			\$50/HR (Reg Hrs)	\$75/hr OT/Weekend hrs
Furniture: Installation; Prevailing Wage			Prevailing Wage	Rate + 58%



## 57 Krueger International Inc KI

<u>Address</u>	District Leader 115 Broad Street Boston, MA 02110	<u>Contact</u>	Bryan Cox
<u>Email</u>	bryan.cox@ki.com	<u>Phone</u>	617-542-4043 x201
<u>Web</u>	www.ki.com	<u>Tollfree</u>	617-447-0951
<u>SDO</u>		<u>Fax</u>	617-542-4048
<u>Biz Type</u>		<u>FEI #</u>	39-1375589

KI has been partnering with MHEC for a number of years. Our field representatives are extremely familiar with this contract and promote it on a daily basis. In addition KI's Corporate Support team in Green Bay which includes Customer Service, Inside Sales Support and Market Development are also familiar with MHEC and are promoting this contract to MHEC members, Design Firms, Dealers in Massachusetts as well as the other States listed in this submittal.

Return Policy Returned product requires written consent and are subject to a re-handling/restocking fee. Restock fees are typically 25% but may be higher depending on the product. Freight charges must be "pre-paid" on return shipments.

Major Credit Cards Direct = MC; Visa; Amex; Discover <\$25K

Delivery Varies: 10- 91 Days depending on line; Average for majority-4 weeks

Cash Terms Net 30 Days

Offer Extended Offer is NOT extended to Faculty, Staff & Students

FOB Origin

Freight The majority of KI product has the cost of freight included. The exceptions are the following lines: Intellect Wave, Intellect, Ivy League, Uniframe & Cafeway. (These are Classroom furnishings) The actual freight cost is calculated for the specific project and added to the order. This can be provided to the customer prior to an order being placed.

Minimum Order None

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
TollFree: 800-426-3550  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA

**Dealers**

Brad Kingsburg  
Creative Library Concepts  
490 Highway 33 West, Building 2, Unit 3  
Millstone, NJ 08535  
Phone: 908-276-9200 x15  
Fax: 908-276-9217  
Email: bradk@creativelibraryconcepts.com

**Dealers**

Derek MacDonald  
Creative Office Pavilion  
86 Main St.  
Burlington, VT 05401  
Phone: 802-660-7000 x26  
Fax: 802-600-7007  
Email: dmaacdonald@cop-inc.com  
VT, CT, MA

**Dealers**

Jeffrey Loreaux  
Donnegan Systems  
170 Bartlett Street  
Northboro, MA 01532  
Phone: 800-222-6211 x 232  
TollFree: 781-710-0639 (M)  
Email: jloreaux@donnegan.com

**Dealers**

Scott Kowalski  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: scott-insalco@snet.net  
CT

**Dealers**

Jim Baker  
Business Interiors by Staples  
150 Pioneer Road  
Williston, VT 05495  
Phone: 800-635-4874  
TollFree: 800-635-4874  
Fax: 802-862-0729  
Email: jlbaker@binteriors.com  
VT, CT, MA

**Dealers**

Rick McKenney  
Creative Office Pavilion  
15 Franklin Street 141 Middle St.  
Portland, ME 04101  
Phone: 207-775-7100  
Fax: 207-775-1003  
Email: rmckenney@cop-inc.com  
ME

**Dealers**

Patricia Fisher  
Creative Office Pavilion  
14 E. Worcester St. 3rd Floor  
Worcester, MA 01604  
Phone: 508-752-8008  
Email: pfisher@cop-inc.com  
MA

**Dealers**

Denny Robinson  
DR Consultants  
21 Chestnut Street  
Westfield, MA 01085  
Phone: 413-348-3622  
Fax: 413-564-0909  
Email: dennyconsult@gmail.com  
MA

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union St  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA, NH, VT, CT, RI, ME

**Dealers**

Brad Kingsburg or Charlie Cohen  
Creative Library Concepts  
490 Route 33 West  
Millstone Township, NJ 08535  
Phone: 980-812-8190  
Email: Brack@creativelibraryconcepts.com

**Dealers**

Mitch Evans  
Creative Office Pavilion  
1 Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mevans@cop-inc.com  
MA

**Dealers**

Liz Cochrane  
Creative Office Pavilion  
10 Mutual Place  
Providence, RI 02906  
Phone: 401-274-2444  
Fax: 401-274-5828

**Dealers**

Charlie Driscoll  
Environments at Work  
300 A Street 1st Floor  
Boston, MA 02210  
Phone: 508-509-0261  
Fax: 617-830-5310  
Email: charlied@environmentsatwork.com  
MA

**Dealers**

Stephanie O'Neil  
Monitor Equipment  
5 Benjamin Nye Circle #3  
Pocasset,  
Phone: 774-454-8218  
Fax: 508-392-9357  
Email:  
mailto:spephanie@monitorequipmnc.com



**Dealers**

Office Depot  
6600 North Military Tr  
Boca Raton, FL 33496  
Phone: 800-463-3768  
MA, NH, VT, CT, RI, ME

**Dealers**

Steve Carr  
Office Environments of New England  
22 Boston Wharf  
Boston, MA 01110  
Phone: 617-439-4900  
Fax: 603-668-6851  
Email: stateofma@oene.com  
MA, NH, VT, CT, RI, ME

**Dealers**

Ellen Bates  
Office Interiors Ltd.  
85 Washington St.  
Dover, NH 03820  
Phone: 603-749-6200  
Fax: 603-749-8845  
Email: ebates@officeinteriorsltd.com  
NH

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-896-3308  
TollFree: 617-851-0660  
Email: robtenaglia@ori.com  
MA

**Dealers**

Peter Roberts  
Office Resources  
810 Boston Turnpike Rd  
Shrewsbury, MA 01545  
Phone: 508-719-0219  
Fax: 508-719-0220  
Email: peterroberts@ori.com  
MA

**Dealers**

Peabody Office  
234 Congress St.  
Boston, MA 02210  
Phone: 617-531-7920  
Email: peabodyc@peabodyoffice.com

**Dealers**

Joe Gaffney  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 413-736-1802  
Fax: 413-736-6145  
Email: jgaffney@bkm.com  
CT

**Dealers**

Catherine Mendel  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: cmendel@red-thread.com  
MA

**Dealers**

Mike Monahan  
Sheehans Office Interiors  
120 Front Street  
Worcester, RI 01608  
Phone: 800-429-8511  
Email: mmonahan@sheehansoffice.com

**Dealers**

Jim Murphy  
the M1 project, llc  
930 Commonwealth Ave  
Boston, MA 02215  
Phone: 617-875-9855  
Email: jmurphy@them1project.com

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 South Commercial Street  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: chip@tuckerlibraryinteriors.com  
NH

**Dealers**

Charlie Flood  
Union Office Interiors  
33 Broad St  
Boston, MA 02109  
Phone: 617-456-3010  
Fax: 617-986-4559  
Email: cflood@unionoffice.com  
MA

**Dealers**

Ed Pires  
W.B. Mason  
99 Bald Hill Road  
Cranston, RI 02920  
Phone: 800-242-5892  
TollFree: 800-242-5892  
Fax: 800-657-5834  
Email: ed.pires@wbmason.com  
MA, NH, VT, CT, RI, ME

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
MA

**Orders**

KI Order Entry Department  
1330 Bellevue St  
P.O. Box 8100  
Green Bay, WI 54308-8100  
Phone: 920-468-8100  
TollFree: 800-454-9796  
Fax: 920-468-2264  
Email: order.entry@ki.com  
Corporate



**Sales Rep**

Karen Hayes  
 115 Broad Street  
 Boston, MA 02110  
 Phone: 617-542-4043 x207  
 TollFree: 978-771-9412  
 Fax: 617-542-4048  
 Email: karen.hayes@ki.com  
 MA, CT, RI

**Sales Rep**

Judy Grant  
 115 Broad Street  
 Boston, MA 02110  
 Phone: 203-915-0747  
 Fax: 617-542-4048  
 Email: judy.grant@ki.com  
 MA, CT, RI

**Sales Rep**

David Cook  
 115 Broad Street  
 Boston, MA 02110  
 Phone: 207-233-4846  
 Fax: 617-542-4048  
 Email: david.cook@ki.com  
 ME

**Sales Rep**

Betsy Montgomery  
 115 Broad Street  
 Boston, MA 02110  
 Phone: 617-542-4043 x208  
 TollFree: 617-823-4272  
 Fax: 617-542-4048  
 Email: betsy.montgomery@ki.com  
 MA

**Sales Rep**

Susan Sullivan  
 115 Broad Street  
 Boston, MA 02110  
 Phone: 617-542-4043  
 TollFree: 978-870-6329  
 Fax: 617-542-4048  
 Email: susan.sullivan@ki.com  
 Western MA

**Sales Rep**

Susan Dieker  
 115 Broad Street  
 Boston, MA 02110  
 Phone: 617-542-4043 x206  
 TollFree: 508-817-7866  
 Fax: 617-542-4048  
 Email: susan.dieker@ki.com  
 Metro Boston

**Brand: KI**

		Warranty		
Furniture: Auditorium / Theater / Jury	Auditorium Seating-Theater Seating	CK	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Affina Collection-Lounge Seating - Upholstered	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Blu Sky Collection-Office Lounge Seating	BP	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Classroom Collections-Classroom Seating & Tables	F	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Classroom Tables & Chairs-Classroom Seating & Tables	F	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Folding Chairs & Stools-Folding Chairs & Stools	CF	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Learn2 Seating-Classroom Seating	E	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Lobby & Lounge Seating-Lounge Furniture - Upholstered	CZ	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Multiple Seating-Lounge Multiple Seating Including Airport	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	MyWay Lounge-Lounge Seating - Upholstered	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Site Furnishings-Multiple Seating Indoor & Outdoor	BT	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Soltice Metal Collection-Healthcare	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Stack & Guest Seating-Seating - Upholstered & Poly	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Chair/Seating; Entire Brands & Category	Task Seating-Task Seating	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Desk; Entire Brands & Categories	700 Series Desking-Desking System Freestand & Modular	CZ	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%



Contract # MC11-C07

07/01/2015 through 06/30/2018

Krueger International Inc KI

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**Brand: KI**

		Warranty		
Furniture: Desk; Entire Brands & Categories	Genesis Desking-Adjustable Desking System	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Desk; Entire Brands & Categories	System 3000 Panel System-Panel System Flexible & Extendable	CZ	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Desk; Entire Brands & Categories	Trellis System-Desking System for Areas that Require Power & Data	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Desk; Entire Brands & Categories	True Desking System-Desking: Modular Free Standing	CZ	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Desk; Entire Brands & Categories	Unite System-Panel Systems for a Variety of Workstyles	CZ	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Desk; Entire Brands & Categories	WireWorks Panel System-Panel System with Limitless Configurations	CZ	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Desk; Entire Brands & Categories	Workzone Desking-Desking System with Power & Date. Numerous Shapes	CZ	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Installation; No Prevailing Wage	Installation-Regular Hours			\$49.50/HR. Net
Furniture: Installation; No Prevailing Wage	Special installation-After Hours/Sat			\$74.00/HR. Net
Furniture: Installation; No Prevailing Wage	Special installation-Sunday/Holiday			\$98.50/HR. Net
Furniture: Installation; Prevailing Wage	Installation-Regular Hours			Prevailing Wage
Furniture: Installation; Prevailing Wage	Special Installation-After Hours/Sat			Prev. Wage + Time and a Half
Furniture: Installation; Prevailing Wage	Special Installation-Sunday/Holiday			Prevailing Wage + Double Time
Furniture: Partition; Entire Brands & Categories	Demountable Wall-Office Partitions	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Table; Entire Brands & Categories	CafeWay Tables-Cafeteria Tables	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Table; Entire Brands & Categories	Contract Tables-Tables: Various Applications	N	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Table; Entire Brands & Categories	Folding Tables-Cafeteria Tables, Banquet Tables	CF	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%
Furniture: Table; Entire Brands & Categories	Occasional Tables-Lounge Tables	BY	Dock= 49% Off Retail	>\$20k=50%,>50k=51%,>100k=52%,>250k=53%,>500k=53.50%



## 58 Lakeshore Learning Materials

<u>Address</u>	2695 E. Dominguez St. Carson, CA 90895	<u>Contact</u>	Ashley Bicanek
<u>Email</u>	biddept@lakeshorelearning.com	<u>Phone</u>	800-421-5354
<u>Web</u>	www.lakeshorelearning.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	94-1525814

Lakeshore is dedicated to creating innovative educational materials that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With resources for infants and toddlers through the 6th grade, we help children reach developmental milestones and achieve educational goals—while still having fun!

### Return Policy

Major Credit Cards MC; Visa; Amex; Discover

Delivery 7-10 business days ARO

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Destination

Freight Free shipping on all orders.

Minimum Order None

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Penny Stone  
2695 E Dominguez St.  
Carson, CA 90895  
Phone: 800-428-4414  
TollFree: 800-537-5403  
Fax: 800-537-5403  
Email: orderdept@lakeshorelearning.com  
ALL

**Sales Rep**

Steve Teebagy  
2695 E Dominguez St.  
Carson, CA 90895  
Phone: 800-421-5354 x7817  
TollFree: 800-421-5354  
Fax: 310-537-7990  
Email: steebagy@lakeshorelearning.com  
MA, ME

**Sales Rep**

Mark Probst  
2695 E Dominguez St.  
Carson, CA 90895  
Phone: 800-421-5354 x7717  
TollFree: 800-421-5354  
Fax: 310-537-7990  
Email: mprobst@lakeshorelearning.com  
NH, VT

**Sales Rep**

Erreick Stewart  
2695 E Dominguez St.  
Carson, CA 90895  
Phone: 800-421-5354 x7459  
TollFree: 413-439-5447 Cell  
Fax: 310-537-7990  
Email: estewart@lakeshorelearning.com  
CT, RI, MA

**Brand: Lakeshore**

Warranty

Furniture: Entire Brand, Catalog or Website

[www.LakeshoreLearning.com](http://www.LakeshoreLearning.com)

DJ

Dock= 8% Off  
Retail





## 59 Landscape Forms Inc

<u>Address</u>	431 Lawndale Ave. Kalamazoo, MI 49048	<u>Contact</u>	Sharon Norris
<u>Email</u>	eastcoast@landscapeforms.com	<u>Phone</u>	800-441-1945
<u>Web</u>	www.landscapeforms.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	269-381-3455
<u>Biz Type</u>		<u>FEI #</u>	38-1897577

Landscape Forms offers Outdoor Furniture and furnishings as a primary manufacturer. Major product families include Outdoor Seating, Tables, Benches, Receptables, AshUrns, Shelters, Umbrellas, Lighting, Bollards, Bike Racks.

Landscape Forms products are offered and used extensively among commercial customers very much in line with the MHEC Membership profile. Primary areas of product use include: Public and Private Colleges and Universities, and Municipal and Local Government. Outdoor furnishings as a product category commonly appear in outdoor setting ranging from campus environments, parks and recreation facilities, healthcare institutions, municipal and county transit and transportation systems, and general public and private building exteriors.

<u>Return Policy</u>	Auth Req, 30-100% return fees apply, Specials not returnable.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	30-45 Days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Cost of Freight is additional. Freight costs for shipping and handling are prepaid by Landscape Forms and invoiced to customers based on the published 2015 Landscape Forms Freight Zones. Ask for quote.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Remit**

Accounts Receivable  
431 Lawndale Ave.  
Kalamazoo, MI MI  
Email: ar@landscapeforms.com

**Sales Rep**

Nadene Worth  
38 Dakin Road  
Sudbury, MA 01776  
Phone: 800-430-6206 x 1325  
TollFree: 800-430-6206 x 1325  
Fax: 269-381-3455  
Email: nadenew@landscapeforms.com  
MA, NH, ME, VT, RI

**Sales Rep**

Dorreen Lefforts  
41 Relyea Place  
New Rochelle, NY 10801  
Phone: 845-216-3938  
Fax: 269-381-3455  
Email: doreen@aristeiainc.com  
CT

**Brand: Landscape**

Furniture: Outdoor; Entire Brands & Categories

Warranty

EL Dock= 11% Off  
MSRP



## 60 Leeder Furniture, LLC

<u>Address</u>	PO Box 705 Lake Forest, IL 60045	<u>Contact</u>	Lynn Baehr
<u>Email</u>	lbaehr@leederfurniture.com	<u>Phone</u>	847-201-2000
<u>Web</u>	http://www.leederfurniture.com/	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	847-905-7293
<u>Biz Type</u>	Small	<u>FEI #</u>	26-3328655

Leeder Furniture offers College and University Residential Hall furniture, including beds, desks, chests, wardrobes, carrels, chairs and lounge. Leeder has a Classic Series - solid wood, Transitions Series - steel frame and laminate panels, Steel 4.0 Series - steel case and laminate trim, Camlock Series - laminate panels with metal to metal fasteners and Apartment Series - steel, laminate furniture, lounge and dining furniture.

<u>Return Policy</u>	25% Restocking Fee
<u>Major Credit Cards</u>	MC; Visa; <\$5K
<u>Delivery</u>	7 to 30 Days - Quick Ship Program, 30 to 90 days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Gail Middendorf  
410 Woodland Avenue  
Wayne, PA 19087  
Phone: 610-283-8684  
Fax: 847-905-7293  
Email: gmiddendorf@leederfurniture.com  
MA, NH, VT, CT, RI, ME

**Brand: Leeder**

Warranty

Furniture: Installation; No Prevailing Wage	-No Prevailing Wage		D&I= 10% of Product Cost
Furniture: Installation; Prevailing Wage	-Prevailing Wage		D&I= Must be Quoted/Location Specific
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/beds/ck8y-All">http://www.leederfurniture.com/#!/beds/ck8y-All</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/lounges/c122o-Lounge; Upholstery Chairs and Sofa">http://www.leederfurniture.com/#!/lounges/c122o-Lounge; Upholstery Chairs and Sofa</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/seating/c9z8-Seating; Desk and Dining Chairs">http://www.leederfurniture.com/#!/seating/c9z8-Seating; Desk and Dining Chairs</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/series/crtr-Apartment; Off Campus Look and Feel">http://www.leederfurniture.com/#!/series/crtr-Apartment; Off Campus Look and Feel</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/series/crtr-Cam Lock; Desks, Chest, Pedestals, Wardrobes">http://www.leederfurniture.com/#!/series/crtr-Cam Lock; Desks, Chest, Pedestals, Wardrobes</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/series/crtr-Classic; Desks, Chest, Pedestals, Wardrobes">http://www.leederfurniture.com/#!/series/crtr-Classic; Desks, Chest, Pedestals, Wardrobes</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/series/crtr-Steel 4.0; Desks, Chest, Pedestals, Wardrobes">http://www.leederfurniture.com/#!/series/crtr-Steel 4.0; Desks, Chest, Pedestals, Wardrobes</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/series/crtr-Transitions; Desks, Chest, Pedestals, Wardrobes">http://www.leederfurniture.com/#!/series/crtr-Transitions; Desks, Chest, Pedestals, Wardrobes</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.leederfurniture.com/#!/tables/c1v7m-Tables">http://www.leederfurniture.com/#!/tables/c1v7m-Tables</a>	BG	Dock= 49% D&I=39% Off MSRP >\$5k +1%; >\$20k +2%; >\$50K +3%;>\$150K +4%



## 61 Lexington Group Inc

<u>Address</u>	380 Union Street West Springfield, MA 01089	<u>Contact</u>	Donna Helm
<u>Email</u>	donna@lexingtongroupinc.com	<u>Phone</u>	413-746-3064
<u>Web</u>	www.lexingtongroupinc.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	413-788-0789
<u>Biz Type</u>	Small	<u>FEI #</u>	043205645

Lexington Group, established in 1989 and an authorized Herman Miller dealer, specializes in all aspects of the modern office. Capabilities include sales, design, space planning, product specification and reconfigurations.

<u>Return Policy</u>	Restock per factory policy except inventory items
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	Manufacturer lead times vary; will advise when providing pricing
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Added per invoice from vendor
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Yes, within our geographical region
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Danielle Monty  
 380 Union St.  
 West Springfield, MA 01089  
 Phone: 413-746-3064  
 Fax: 413-788-0789  
 Email: danielle@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Orders**

Donna Helm  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064  
 Fax: 413-788-0789  
 Email: donna@lexingtongroupinc.com  
 MA, CT, RI, NH, VT, ME

**Remit**

Michaela Fernandes  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064 x210  
 Fax: 413-788-0789  
 Email: michaela@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Mary Nocrasz  
 380 Union St.  
 West Springfield, MA 01089  
 Phone: 413-746-3064  
 Fax: 413-788-0789  
 Email: mary@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Eric Bascom  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064 X213  
 Fax: 413-788-0789  
 Email: eric@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Stuart Markham  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064 x228  
 Fax: 413-788-0789  
 Email: stuart@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Mark Proshan  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064 X224  
 Fax: 413-788-0789  
 Email: mp@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Dave Pickett  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064 x226  
 Fax: 413-788-0789  
 Email: david@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Jeff Oakes  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064 x218  
 Fax: 413-788-0789  
 Email: jeff@lexingtongroupinc.com  
 MA, CT, RI, NH, ME, VT

**Brand: Cabot Wrenn**

Furniture: Entire Brand, Catalog or Website	Seating & Tables-Cabot Wrenn	Warranty N	Dock= 45% Off D&I Will Quote
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**Brand: Davis**

Furniture: Entire Brand, Catalog or Website	Seating & Tables-Davis	Warranty CH	Dock= 45% Off D&I Will Quote
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**Brand: Fulbright Glassboards**

Furniture: Entire Brand, Catalog or Website	Glass Boards-Fullbright Glass Boards	Warranty AZ	Dock= 43% Off D&I Will Quote 45% 50,000-74,999; 47% >75,000
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**Brand: HBF**

Furniture: Entire Brand, Catalog or Website	Conference Room-HBF - Conference	Warranty CH	Dock= 45% Off D&I Will Quote 47% >150,000 List
Furniture: Entire Brand, Catalog or Website	Seating-HBF - Seating	CH	Dock= 45% Off D&I Will Quote 47% >150,000 List
Furniture: Entire Brand, Catalog or Website	Tables-HBF - Occasional Tables	CH	Dock= 45% Off D&I Will Quote 47% >150,000 List

**Brand: Lexington**

Furniture: Design Services	Design / Space Planning-Lexington Design Services	Warranty	\$65/HR
Furniture: Installation; No Prevailing Wage	-Lexington Installation- Reg Wage Rate		\$48/HR
Furniture: Installation; Prevailing Wage	-Lexington Installation- Prevailing Wage Rate		Prevailing Wage Hourly Rate Plus \$15.00/HR

**Brand: Logiflex**

Furniture: Entire Brand, Catalog or Website	Casegoods-Logiflex - Millenium & Manhattan	Warranty DV	Dock= 52% Off D&I Will Quote 54% 100,001-250,000 List, 56% >250,000 List
Furniture: Entire Brand, Catalog or Website	Conference Room-Logiflex - Conference Room - Entire catalog	DV	Dock= 52% Off D&I Will Quote 54% 100,001-250,000 List, 56% >250,000 List



Contract # MC11-C07

07/01/2015 through 06/30/2018

Lexington Group Inc

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**Brand: Logiflex**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Reception-Logiflex - Reception	DV	Dock= 52% Off D&I Will Quote	54% 100,001-250,000 List, 56% >250,000 List
Furniture: Entire Brand, Catalog or Website	Soft Seating-Logiflex - Soft Seating	CH	Dock= 52% Off D&I Will Quote	54% 100,001-250,000 List, 56% >250,000 List
Furniture: Entire Brand, Catalog or Website	Tables-Logiflex - Academic	CH	Dock= 52% Off D&I Will Quote	54% 100,001-250,000 List, 56% >250,000 List
Furniture: Entire Brand, Catalog or Website	Task Seating-Logiflex - Task Seating	S	Dock= 52% Off D&I Will Quote	54% 100,001-250,000 List, 56% >250,000 List

**Brand: Nevins**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Tables-Nevins Lab Tables	DV	Dock= 52% Off D&I Will Quote	

**Brand: Walker Boards**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Markerboards/Whiteboards-Walker Products, Inc.	AS	Dock= 48% Off D&I Will Quote	



## 62 LIAT

<u>Address</u>	PO Box 70 Barium Springs, NC 28010	<u>Contact</u>	Brian Lish
<u>Email</u>	blish@liatfurniture.com	<u>Phone</u>	704-508-7040
<u>Web</u>	www.liatfurniture.com	<u>Tollfree</u>	888-440-8205
<u>SDO</u>		<u>Fax</u>	704-528-6519
<u>Biz Type</u>		<u>FEI #</u>	27-0375847

LIAT designs and manufacturers products for libraries, computer labs, media centers, training facilities, collaborative spaces and more. The LIAT team is committed to developing the best design solutions and quality products in a fast paced environment. LIAT is focused on our customers' and end-users' furniture needs by utilizing our creativity, insight and craftsmanship. Whether your space is conducive to working independently or in a group setting, LIAT can offer the optimum product solution. Our experienced and talented staff will assist with the product designs and specifications to ensure the success of your project.

Return Policy All products are made to order to customer requirements. Order can be cancelled if procurement process has not commenced.

Major Credit Cards MC: Visa

Delivery 45 days

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order None

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Alec Pouch  
Creative Office Pavilion  
1 Design Center Place  
Boston, MA 02210  
Phone: 617-956-4148  
Fax: 617-956-6541  
Email: apouch@cop-inc.com  
MA, NH, VT, CT. NH, VT

**Dealers**

Harry Gruss, Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
TollFree: 860-519-7892 (Cell)  
Fax: 203-265-9378  
Email: harry-insalco@snet.net  
harry-insalco@snet.net

**Dealers**

Jennifer Tiso  
PSI New England Storage Products  
464 Wolcott Rd  
Wolcott, CT 06716  
Phone: 203-879-5471 x103  
Fax: 203-879-7188  
Email: psinesp1@yahoo.com

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, NH, VT, CT. NH, VT

**Brand: LIAT**

		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	www.liatfurniture.com-Seating	BD	Dock= 45: D&I= 30% Off MSRP > \$10,000 +1%, >\$50,000 +2%, >\$200,000 +3%, >\$400,000 +4%
Furniture: Entire Brand, Catalog or Website	www.liatfurniture.com-Entire Brand	BD	Dock= 45: D&I= 30% Off MSRP > \$10,000 +1%, >\$50,000 +2%, >\$200,000 +3%, >\$400,000 +4%
Furniture: Library; Entire Brands & Categories	www.liatfurniture.com-Library Furniture	BD	Dock= 45: D&I= 30% Off MSRP > \$10,000 +1%, >\$50,000 +2%, >\$200,000 +3%, >\$400,000 +4%
Furniture: Table; Entire Brands & Categories	www.liatfurniture.com-Tables	BD	Dock= 45: D&I= 30% Off MSRP > \$10,000 +1%, >\$50,000 +2%, >\$200,000 +3%, >\$400,000 +4%



### 63 Longo Associates Inc

<u>Address</u>	100 Hilltop Road Ramsey, NJ 07446	<u>Contact</u>	Anthony Stellatos
<u>Email</u>	anthonys@longoinc.com	<u>Phone</u>	201-825-1500
<u>Web</u>	www.longo labs.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	201-825-4784
<u>Biz Type</u>	Small	<u>FEI #</u>	221856806

Longo designs and furnishes modern library/media center spaces for K12 schools, Higher Education and Public/Private Libraries. Our products include contemporary shelving systems, mobile shelving systems, display furniture, circulation/reference/administrative counter systems, children's furniture and seating, display furniture, OPAC stations, computer tables, lounge furniture, book trolleys, modular soft seating and study tables.

<u>Return Policy</u>	If customer is unsatisfied with product, Longo will replace product with satisfactory product.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	12 - 16 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Brand: BCI**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	Library Chairs, Armchairs, Soft Seating, Poufs- www.bcilibraries.com	A	Dock= 50% D&I=35% Off MSRP	\$5,000-\$25,000 +2%, \$25,000-\$50,000 +3%, <\$50,000 +4%
Furniture: Children's: Entire Brands & Categories	Interactive Seating and Playful Library Furniture- www.bcilibraries.com	A	Dock= 50% D&I=35% Off MSRP	\$5,000-\$25,000 +2%, \$25,000-\$50,000 +3%, <\$50,000 +4%
Furniture: Entire Brand, Catalog or Website	Library Furnishings and Shelving, Seating, Tables- www.bcilibraries.com	A	Dock= 50% D&I=35% Off MSRP	\$5,000-\$25,000 +2%, \$25,000-\$50,000 +3%, <\$50,000 +4%
Furniture: Hospitality, Reception, Ent Brand & Cat	Lounge Seating, Reception Desks, Tables- www.bcilibraries.com	A	Dock= 50% D&I=35% Off MSRP	\$5,000-\$25,000 +2%, \$25,000-\$50,000 +3%, <\$50,000 +4%
Furniture: Library; Entire Brands & Categories	Modern Library Shelving, Book Trolleys, Displays- www.bcilibraries.com, Modern Radius Shelving	A	Dock= 50% D&I=35% Off MSRP	\$5,000-\$25,000 +2%, \$25,000-\$50,000 +3%, <\$50,000 +4%
Furniture: Table; Entire Brands & Categories	Computer & Study Tables, Media Stations, Childrens-www.bcilibraries.com	A	Dock= 50% D&I=35% Off MSRP	\$5,000-\$25,000 +2%, \$25,000-\$50,000 +3%, <\$50,000 +4%



## 64 Magnuson Group

<u>Address</u>	1400 Internationale Parkway Woodridge, IL 60517	<u>Contact</u>	Jan Warnecke
<u>Email</u>	jan@magnusongroup.com	<u>Phone</u>	800-342-5725
<u>Web</u>	http://www.magnusongroup.com/	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	888-329-4729
<u>Biz Type</u>		<u>FEI #</u>	

Magnuson Group offers a variety of ancillary furnishings required in educational spaces of all sizes including waste & recycling receptacles; coat hooks, racks & hangers; visual communications display including poster & graphic displays, magazine racks and literature displays; stools; planters; and mail sorting accessory products.

<u>Return Policy</u>	30% restocking written authorization needed. Product must be unused and in original cartons. Customer pays return freight.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	5 working days to 6 weeks depending on product and quantities required
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Origin
<u>Freight</u>	Freight is additional, freight will be calculated based on product ordered, quantity, weight and freight class. Actual freight will be charged.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
MA, CT

**Dealers**

Jeff Lawson  
Creative Business Design  
4 Keith Way, Suite 3  
Hingham, MA 02043  
Phone: 781-267-7624  
Fax: 617-391-2881  
Email: jeff@cbdinteriors.net

**Dealers**

Charlie Driscoll  
Environments at Work  
300 A Street  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: charlied@environmentsatwork.com  
MA

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-896-3308  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
All

**Dealers**

Joe Gaffney  
Red Thread  
22 Boston Wharf  
Boston, MA 02210  
Phone: 413-386-6527  
Fax: 413-736-6145  
Email: jgaffney@bkm.com  
All

**Dealers**

Melissa St. Andre  
Broadway Office Interiors  
90 Tapley St.  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: Melissa@broadwayoffice.com

**Dealers**

Mitch Evans  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mevans@cop-inc.com  
All

**Dealers**

Mike Ferguson  
Executive Suites, LLC  
PO Box 5345  
Bridgeport, CT 06610  
Phone: 203-339-7490  
Email: mferguson@execsof.com

**Dealers**

Mark Loughlin  
Officeworks  
20 Terry Ave  
Burlington, MA 01803  
Phone: 781-222-5550  
Email: mark@officeworksinc.com  
MA, ME

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-436-1271  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
All

**Dealers**

Gary Conte  
Conte Office Interiors  
311 Wells Street  
Greenfield, MA 01301  
Phone: 413-774-7581  
Fax: 413-774-7581  
Email: coi@mtdata.com  
MA, CT

**Dealers**

Denny Robinson  
DR Consultants  
1337 Balck Mountain Road  
Brattleboro, VT 05301  
Phone: 413-348-3622  
Fax: 802-257-0909  
All

**Dealers**

Harry Gruss, Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
TollFree: 860-519-7892 (Cell)  
Fax: 203-265-9378  
Email: harry-insalco@snet.net

**Dealers**

Kim Schott  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-531-7272  
Email: kim.schott@peabodyoffice.com  
MA, CT

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott St  
Worcester, MA 01605  
Phone: 508-770-1900  
MA



**Sales Rep**

Matthew Kane  
Kane Contract Group  
63 Curzon Mill Rd  
Newburyport, MA 01950  
Phone: 617-515-9215  
Email: matt@kanecontractgroup.com  
All

**Brand: Magnuson**

		Warranty		
Coat Racks, Hooks and Hangers	Coat Racks-Coat Racks, Hooks and Hangers	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
Commercial Waste and Recycling Receptacles	Waste Receptacles-Valuta, Sotare, Storlek, Slope, Umea	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
Furniture: Entire Brand, Catalog or Website	Accessories and Waste Receptacles	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
Furniture: Library; Display Cases	Lighted Showcases	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
Furniture: Library; Display Stands	Literature Displays-7000 Series, Voici, Arnage	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
Furniture: Outdoor: Items Misc.	Outdoor Accessories-Outdoor Waste Receptacles, Planters and Stools	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
Furniture: Partition; Free Standing	Free Standing Sight Divider Screens	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
Magazine Racks and Visual Communication Displays	Magazine Racks-Wall Mounted and Free Standing	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%
White Board (Not Electronic)	Wall Mounted and Free Standing White Boards	AX	Dock= 38% Off MSRP	> \$20,001 List = 42%



## 65 MityLite Tables

<u>Address</u>	1301 West 400N Orem, UT 84057	<u>Contact</u>	Jeff Scott
<u>Email</u>	jeffs@mitylite.com	<u>Phone</u>	800-795-0678
<u>Web</u>	www.mitylite.com	<u>Tollfree</u>	800-795-0678
<u>SDO</u>		<u>Fax</u>	801-224-6191
<u>Biz Type</u>		<u>FEI #</u>	87-0652595

MityLite is a global manufacturer of professionally designed, highly durable furniture products. An award-winning manufacturer of meeting, event, and banquet furniture for 25 years, MityLite furniture products are trusted worldwide. MityLite's durable furniture products are professionally designed, affordably priced, and efficiently meet business-to-business customer needs across multiple markets, including hospitality, higher education, worship facilities, government, parks and recreation, public assembly, healthcare, and restaurant.

<u>Return Policy</u>	20% restock plus freight charges back to factory
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	4-6 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Craig Stevens  
 1301 West 400 North  
 Orem, UT 84057  
 Phone: 801-224-0589  
 TollFree: 800-837-0991  
 Fax: 801-224-6191  
 Email: craigs@mitylite.com  
 MA-CT-RI-NH-ME-VT

**Brand: Mity-Lite**

		Warranty		
Furniture: Chair / Seating; Conference	<a href="http://www.mitylite.com/product/banquet-chairs-Conference Seating">http://www.mitylite.com/product/banquet-chairs-Conference Seating</a>	AE	Dock= 56: D&I= 35% Off MSRP	>74-149 Units=+1%, >150-299Units=+1%, >300+Units=1%
Furniture: Chair / Seating; Misc.	<a href="http://www.mitylite.com/product/folding-chairs-Folding Chairs">http://www.mitylite.com/product/folding-chairs-Folding Chairs</a>	AE	Dock= 49: D&I= 29% Off MSRP	>100-299 Units=+2%, >300-499Units=+2%, >500+Units=2%
Furniture: Chair / Seating; Stackable Chair	<a href="http://www.mitylite.com/product/stacking-chairs-Stacking Chairs">http://www.mitylite.com/product/stacking-chairs-Stacking Chairs</a>	AE	Dock= 49: D&I= 29% Off MSRP	>100-299 Units=+2%, >300-499Units=+2%, >500+Units=2%
Furniture: Dance Floors	<a href="http://www.mitylite.com/product-Dance Floor">http://www.mitylite.com/product-Dance Floor</a>	CF	Dock= 53: D&I= 33% Off MSRP	
Furniture: Partition; Free Standing	<a href="http://www.mitylite.com/product/partitions-Partitions">http://www.mitylite.com/product/partitions-Partitions</a>	BN	Dock= 65.62: D&I= 45% Off MSRP	
Furniture: Portable Stage and/or With Risers	<a href="http://www.mitylite.com/product/staging-Staging">http://www.mitylite.com/product/staging-Staging</a>	BN	Dock= 65.62: D&I= 45% Off MSRP	
Furniture: Storage	<a href="http://www.mitylite.com/product/carts-Storage Carts">http://www.mitylite.com/product/carts-Storage Carts</a>	AE	Dock= 50: D&I= 30% Off MSRP	
Furniture: Table; Folding	<a href="http://www.mitylite.com/product/folding-tables-Folding Tables">http://www.mitylite.com/product/folding-tables-Folding Tables</a>	AP	Dock= 55: D&I= 35% Off MSRP	>50+Units=+3%





## 66 Moduform Inc

<u>Address</u>	172 Industrial Road Fitchburg, MA 01420	<u>Contact</u>	Janet K. Madison
<u>Email</u>	jkmadison@moduform.com	<u>Phone</u>	978-895-1599
<u>Web</u>	www.moduform.com	<u>Tollfree</u>	800-221-6638
<u>SDO</u>		<u>Fax</u>	978-345-0188
<u>Biz Type</u>		<u>FEI #</u>	042592969

ModuForm is a manufacturer located in Fitchburg, Massachusetts, offering comprehensive lines of room furniture, tables, chairs, upholstered seating and library products for higher education, municipalities, behavioral health and corrections.

Return Policy Returns of merchandise will not be accepted without written factory authorization. Unauthorized returns will not be accepted. Return shipments for reason other than warranted defects will be subject to re-handling and restocking charge, the amount of which will be determined after the material is received and inspected. Non-standard items specially built to order are not returnable. All returned shipments must be sent freight prepaid, otherwise they will not be accepted.

Major Credit Cards MC: Visa  
Delivery 60-90 Days ARO  
Cash Terms Net 30 Days  
Offer Extended Offer IS extended to Faculty, Staff & Students  
FOB Destination  
Freight Included  
Minimum Order None  
Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rolf Madsen  
 Business Interiors by Staples  
 200 Fallon Road  
 Stoneham, MA 02180  
 Phone: 781-832-3270  
 Email: rolf.madsen@staples.com  
 MA, CT, RI, NH, ME, VT

**Dealers**

Steve Bliss  
 W.B. Mason  
 59 Centre Street  
 Brocton, MA 02303  
 Phone: 508-436-1271  
 MA, CT, RI, NH, ME, VT

**Orders**

Donna Belton  
 Order Entry  
 172 Industrial Road  
 Fitchburg, MA 01420  
 Phone: 978-345-7942  
 TollFree: 800-221-6638  
 Fax: 978-345-0188  
 Email: dbelton@moduform.com  
 All

**Sales Rep**

Janet K. Madison  
 172 Industrial Road  
 Fitchburg, MA 01420  
 Phone: 978-895-1599  
 TollFree: 800-221-6638  
 Fax: 978-345-0188  
 Email: jkmadison@moduform.com  
 All

**Brand: Adden**

		Warranty	
Furniture: Chair / Seating; Lounge	Chair-Fully Upholstered	DB	Dock= 56% Off MSRP
Furniture: Chair / Seating; Lounge	Chair-Modular	DB	Dock= 56% Off MSRP
Furniture: Chair / Seating; Lounge	Chair-Wood Framed	DB	Dock= 56% Off MSRP
Furniture: Chair / Seating; Lounge	Three-Seat Sofa-Fully Upholstered	DB	Dock= 56% Off MSRP
Furniture: Chair / Seating; Lounge	Three-Seat Sofa-Modular	DB	Dock= 56% Off MSRP
Furniture: Chair / Seating; Lounge	Three-Seat Sofa-Wood Framed	DB	Dock= 56% Off MSRP
Furniture: Chair / Seating; Lounge	Two-Seat Sofa-Fully Upholstered	DB	Dock= 56% Off MSRP
Furniture: Chair / Seating; Lounge	Two-Seat Sofa-Modular	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Common Area	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Fully Upholstered	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Lounge	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Patient	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Rocker	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Stool	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Three-Position	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Chair-Two-Position	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Lounge-Fully Upholstered	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Lounge-Modular	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Lounge-Wood Framed	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Seating-Bench	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Seating-Cube	DB	Dock= 56% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	Seating-Fully Upholstered	DB	Dock= 56% Off MSRP



Contract # MC11-C07

07/01/2015 through 06/30/2018

Moduform Inc

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**Brand: Adden**

Warranty

Furniture: Chair/Seating; Entire Brands & Category	Seating-Modular	DA	Dock= 56% Off MSRP	
Furniture: Chair/Seating; Entire Brands & Category	Seating-Ottoman	DB	Dock= 56% Off MSRP	
Furniture: Chair/Seating; Entire Brands & Category	Seating-Public Area	DB	Dock= 56% Off MSRP	
Furniture: Chair/Seating; Entire Brands & Category	Seating-Wood Framed	DB	Dock= 56% Off MSRP	
Furniture: HealthCare & Behavioral Health	Bed-Double Bed Frame	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Bed-Footboard	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Bed-Headboard	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Bed-Platform Bed	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Bed-Platform Bed with Restraint Rails	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Bed-Queen Bed Frame	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Bed-Single Bed Frame	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Chest-3-Drawer	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Chest-4-Drawer	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Nightstand-1-Drawer, 1 Door	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Nightstand-3 Drawer	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Wardrobe-1-Door	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Wardrobe-2-Door	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: HealthCare & Behavioral Health	Wardrobe-Sloped Top	DB	Dock= 33% Off MSRP	>50 Units +25%
Furniture: Residence Hall Ent Brand & Categories	Bed-Bunkable bed	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Bed-Double Bed Frame	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Bed-Footboard	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Bed-Headboard	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Bed-Platform Bed	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Bed-Queen Bed Frame	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Bed-Single Bed Frame	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Casegoods-Bed	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Casegoods-Bookcase	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Casegoods-Bunkable bed	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Casegoods-Chest	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall Ent Brand & Categories	Casegoods-Desk	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote



**Brand: Adden**

			Warranty		
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-Desktop Bookcase	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-High Loft Bed	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-Low Loft Bed	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-Microwave Stand	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-Mobile Pedestal	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-Nightstand	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-TV Stand	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-Wardrobe	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
Furniture: Residence Hall	Ent Brand & Categories	Casegoods-Writing Table	DB	Dock= 57% D&I=47% Off MSRP	>\$50,000 Will Quote
<hr/>					
Furniture: Table; Entire Brands & Categories		Table-Beech	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Bench	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Coffee Table	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Common Area	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Dining Table	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-End Table	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-HPL	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Oak	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Public Area	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Solid Surface	DB	Dock= 58% Off MSRP	
Furniture: Table; Entire Brands & Categories		Table-Utility	DB	Dock= 58% Off MSRP	

**Brand: Library Bureau**

			Warranty		
Furniture: Entire Brand, Catalog or Website	www.moduform.com		CF	Dock= 55% Off MSRP	50,000 - 199,999 = 60% 200,000 - 1M = 64% 1M + = 65%

**Brand: ModuForm**

			Warranty		
Furniture: Entire Brand, Catalog or Website	www.moduform.com		CF	Dock= 55% Off MSRP	50,000 - 199,999 = 60% 200,000 - 1M = 64% 1M + = 65%



## 67 National Office Furniture

<u>Address</u>	4 Birch Lane Winchester, MA 01890	<u>Contact</u>	Susannah Decker Bowers
<u>Email</u>	susannah.deckerbowers@nationaloffice	<u>Phone</u>	781-710-3258
<u>Web</u>	www.nationalofficefurniture.com	<u>Tollfree</u>	800-634-1231 x2374
<u>SDO</u>		<u>Fax</u>	781-729-1569
<u>Biz Type</u>		<u>FEI #</u>	630577594

At National Office Furniture, we provide high quality, stylish, sustainable office furniture at an exceptional value. We pride ourselves in offering personal attention and customer focused thinking with great office solutions to furnish your entire organization. We deliver solutions for private offices, open floor plans, conference rooms, training rooms, lobby and lounge areas.

<u>Return Policy</u>	See Attachment 2
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	Lead times are currently 2-3 weeks.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	A number will be assigned after award of contract

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
MA, CT

**Dealers**

Alec Pouch  
Creative Office Pavilion  
1 Design Center Place #734  
Boston, MA 02210  
Phone: 617-956-4148  
Fax: 617-956-4148  
Email: apouch@cop-inc.com  
ME, VT, N.H., MA, R.I.

**Dealers**

Derek MacDonald  
Creative Office Pavilion  
148 College Street  
Burlington, VT 05401  
Phone: 802-660-7000  
Fax: 802-660-7007  
Email: dmacdonald@cop-inc.com

**Dealers**

Greg Pawlowicz  
Next Level Installations  
60 Church Street Suite 1C/1D  
Wallingford, CT 06492  
Phone: 203-627-1059  
Email: gregnli@att.net  
CT

**Dealers**

Doug Ellis  
Office Resources  
1200 Elm Street  
Manchester, NH 03101  
Phone: 603-645-9808  
Fax: 603-656-6798  
Email: DougEllis@ori.com  
CT

**Dealers**

Carol Jeziemy  
Business Interiors by Staples  
555 Lordship Blvd  
Stratford, CT 06615  
Phone: 203-327-3590

**Dealers**

Bill Novick  
Creative Office Pavilion  
155 Dow Street, Suite 100  
Manchester, NH 03101  
Phone: 603-647-4333  
Fax: 603-641-3946  
Email: bnovick@cop-inc.com

**Dealers**

Charlie Driscoll  
Environments at Work  
300 A Street  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: charlied@environmentsatwork.com  
MA

**Dealers**

Tana Mahar  
Office Depot  
16 Progress Road  
Billerica, MA 01821  
Phone: 978-852-0586  
Fax: 617-353-5384  
Email: tana.mahar@officedpotmax.com  
ME, VT, N.H., MA, R.I.

**Dealers**

Brandy Fagan  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5342  
Fax: 860-665-7498  
Email: bfagan@myofi.com

**Dealers**

John Reilly Jr  
Commercial Furniture Services  
445 Putnam Ave  
Hamden, CT 06517  
Phone: 203-281-4912  
Email: johnjr@cfsc.bz  
CT

**Dealers**

Rick McKenney  
Creative Office Pavilion  
141 Middle Street  
Portland, ME 04101  
Phone: 207-775-7100  
Fax: 207-775-1003  
Email: rmckenney@cop-inc.com

**Dealers**

Evan Golden  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: evan-insalco@snet.net  
MA

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
N.H., MA, CT

**Dealers**

Brian Murray  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5300  
Fax: 860-665-7498  
Email: bmurray@myofi.com  
CT



**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
MA

**Dealers**

Mary Sauvageau  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-810-2835  
Email: msauvageau@red-thread.com  
CT - North

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: ckalman@red-thread.com  
MA - East

**Dealers**

Doug Crosby  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-443-6783  
Email: crosby@oene.com  
ME, VT, N.H., MA, R.I.

**Dealers**

Owen Milne  
Red Thread  
180 Battery Street, Suite 210  
Burlington, VT 05495  
Phone: 800-635-4874  
Fax: 802-862-0729  
Email: omilne@red-thread.com  
VT

**Dealers**

Jessica McLaughlin  
Red Thread  
650 Elm Street, Suite 103  
Manchester, NH 03101  
Phone: 603-264-6848  
Fax: 617-310-3764  
Email: jMcLaughlin@red-thread.com  
NH

**Dealers**

Stephanie Brock  
Red Thread  
One City Center  
Portland, ME 04101  
Phone: 207-774-4900  
Fax: 207-774-8155  
Email: sbrock@red-thread.com  
ME

**Dealers**

Joe Gaffney  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-528-9981  
Fax: 617-310-3784  
Email: jgaffney@red-thread.com  
MA - West, CT

**Dealers**

Ray Wasson  
Red Thread  
488 Wheelers Farms Road  
Milford, CT 06460  
Phone: 203-874-7754  
Fax: 203-876-7915  
Email: rwasson@red-thread.com  
CT - South

**Dealers**

Tom Brown  
Spacefitters  
360 Woodlawn Ave  
Bloomfield, CT 06002  
Phone: 860-683-9053  
Email: tbrown@spacefitters.com  
CT

**Dealers**

Doug Hyland  
Strategic Workspaces  
40 Broad Street  
Boston, MA 02109  
Phone: 617-340-6187  
Fax: 617-631-6990  
Email: doug@strategicworkspaces.com  
MA

**Dealers**

Charlie Flood  
Union Office Interiors  
33 Broad Street  
Boston, MA 02109  
Phone: 617-456-3010  
Fax: 617-986-4559  
Email: furniture-boston@unionoffice.com  
MA

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02301  
Phone: 888-926-2766 x1271  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
VT., ME, MA, R.I., CT

**Dealers**

Scott Fields  
W.B. Mason  
43 North Road  
East Windsor, CT 06088  
Phone: 888-926-2766  
Fax: 508-588-3150

**Orders**

Marla Haas  
1205 Kimball Blvd  
Jasper, IN 47549  
Phone: 800-482-1616 x8424  
TollFree: 800-482-1616 x8424  
Fax: 812-634-4759  
Email: marla.haas@kimball.com



**Orders**

Order Management  
1205 Kimball Blvd.  
Jasper, IN 47549  
Phone: 800-482-1717  
TollFree: 800-482-1717  
Fax: 812-482-8800  
Email:  
nationalorders@nationalofficefurniture.com

**Sales Rep**

Harry Greenfield  
147 Columnia Drive  
Manchester, CT 06042  
Phone: 860-604-4695  
Fax: 860-533-1072  
Email:  
harry.greenfield@nationalofficefurniture.com  
Western MA, CT

**Sales Rep**

Anne Heffernan  
1610 Royal Street  
Jasper, IN 47549  
Phone: 508-726-0992  
Email:  
anne.heffernan@nationalofficefurniture.com  
RI

**Sales Rep**

Andy Wilson  
25 Stonehedge Road  
Windham, NH 03087  
Phone: 603-548-6106  
Fax: 603-898-6871  
Email:  
andy.wilson@nationalofficefurniture.com  
ME, VT, N.H..

**Sales Rep**

Susannah Decker Bowers  
4 Birch Lane  
Winchester, MA 01890  
Phone: 781-710-3258  
TollFree: 800-634-1231 x2374  
Fax: 781-729-1569  
Email:  
susannah.deckerbowers@nationalofficefurniture.com  
MA

**Brand: National Office**

Warranty

Furniture: Entire Brand, Catalog or Website

Best Value, Environmental Responsibility-For D&I  
Dealer will Install & Price if Needed

DR

Dock= 53% Retail:  
D&I Dealer Quote





## 68 Neudorfer Inc

<u>Address</u>	P.O. Box 501 Waterbury, VT 05676	<u>Contact</u>	Robert Neudorfer
<u>Email</u>	rneudorfer@neudorfer.com	<u>Phone</u>	802-244-5338
<u>Web</u>	www.neudorfer.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	802-244-8393
<u>Biz Type</u>	Small	<u>FEI #</u>	030291243

Tables for public spaces with emphasis on fit for need. Customization a specialty.

<u>Return Policy</u>	No returns
<u>Major Credit Cards</u>	None
<u>Delivery</u>	8 - 12 Weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Included to dealer (+\$25 Net if fewer than 6 tables).
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
	<b>VT</b>			



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA

**Dealers**

Jen Weber  
Creative Office Pavilion  
ONE DESIGN CENTER PLACE  
Boston, MA 02210  
Phone: 617-956-4155  
Email: jweber@cop-inc.com  
MA

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0955  
Email: dennyconsult@gmail.com  
MA

**Dealers**

Mike Faherty  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-443-6631  
Email: Mfaherty@red-thread.com  
MA

**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
MA

**Dealers**

Cynthia Bartley  
Creative Office Pavilion  
10 Mutual Place  
Providence, RI 02906  
Phone: 401-274-2444  
Fax: 401-274-5828  
Email: cbartley@cop-inc.com  
RI

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Email: eric@lexingtongroupinc.com  
MA

**Dealers**

Claudia Russo  
Workplace Resource  
100 Grove Street  
Worcester, MA 01605  
Phone: 508-770-1900 x23  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
MA

**Dealers**

Mark LeMay  
Creative Office Pavilion  
155 Dow Street, Suite 100  
Manchester, NH 03101  
Phone: 603-647-4333  
Fax: 603-641-3946  
Email: mlemay@cop-inc.com  
NH

**Dealers**

Rick McKenney  
Creative Office Pavilion  
15 Franklin Street  
Portland, ME 04101  
Phone: 207-775-7100 x224  
Fax: 207-775-1003  
Email: rmckenney@cop-inc.com  
ME

**Dealers**

Chris Leonard  
Office Resources  
374 Congress Street  
Boston, MA 9100  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: chrisleonard@ori.com  
MA

**Brand: Neudorfer Inc.**

Furniture: Table; Entire Brands & Categories

Warranty

CA Dock= 45% Off  
D&I= Dealer Will  
Quote



## 69 New England Woodcraft Inc

<u>Address</u>	481 North Street P.O. Box 165 Forest Dale, VT 05745	<u>Contact</u>	Peter T. Osborne
<u>Email</u>	posborne@newoodcraft.com	<u>Phone</u>	802-247-8211 x240
<u>Web</u>	www.NewEnglandWoodcraft.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	802-247-8042
<u>Biz Type</u>		<u>FEI #</u>	030265306

New England Woodcraft is a custom contract furniture manufacturer who has been supplying furniture directly from the factory to the buyer for over 50 years. We have the capabilities to produce large quantities of furniture, but we are small enough to adapt our production to your specific needs.

<u>Return Policy</u>	Contract manufacturer - no returns
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	6 - 8 weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight is additional. Calculated on truckload basis. Truckload rates quoted prior to PO. Less than 1/2 truck load quantities calculated from palletized weight and dimensions for common carrier shipment.
<u>Minimum Order</u>	\$10,000
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Nelson Sweeney  
 481 North Street  
 Forest Dale, VT 05745  
 Phone: 802-345-1392  
 TollFree: 802-345-1392  
 Fax: 802-247-8042  
 Email: nsweeney@newoodcraft.com  
 MA, ME, NH, RI, CT, VT

**Sales Rep**

Rob Felkl  
 481 North Street  
 P.O. Box 165  
 Forest Dale, VT 05745  
 Phone: 802-345-6907  
 TollFree: 802-345-6907  
 Fax: 802-247-8042  
 Email: rfelkl@newoodcraft.com  
 MA, ME, NH, RI, CT, VT

**Brand: 060 Series**

		Warranty		
Furniture: Chair / Seating; Lounge	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%

**Brand: 200 Series**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%
Furniture: Desk; Entire Brands & Categories	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%
Furniture: Entire Brand, Catalog or Website	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%
Furniture: Residence Hall Ent Brand & Categories	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%
Furniture: Table; Entire Brands & Categories	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%

**Brand: Hancock**

		Warranty		
Furniture: Chair / Seating; Lounge	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%

**Brand: Mission**

		Warranty		
Furniture: Chair / Seating; Lounge	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%

**Brand: New England Woodcraft**

		Warranty		
Furniture: Installation; No Prevailing Wage			Will Quote	
Furniture: Installation; Prevailing Wage			Will Quote	

**Brand: Shoreham**

		Warranty		
Furniture: Chair / Seating; Lounge	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%

**Brand: Weybridge**

		Warranty		
Furniture: Chair / Seating; Lounge	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%

**Brand: Whiting**

		Warranty		
Furniture: Chair / Seating; Lounge	www.newenglandwoodcraft.com	EF	Dock= 50% Off MSRP	>\$100K +1%, >\$200K +2%, >\$500K +3%, >\$1M +3.5%



## 70 Nightingale Corp

<u>Address</u>	2301 Dixie Road Mississauga, Ontario, L4Y 1Z9	<u>Contact</u>	Brad Armacost
<u>Email</u>	barmacost@nightingalechairs.com	<u>Phone</u>	
<u>Web</u>	www.nightingalechairs.com	<u>Tollfree</u>	502-974-1720
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	98-0383583

Since 1928, Nightingale has provided the world with innovative office seating. Nightingale is structured as corporation.

<u>Return Policy</u>	All authorized returns are subject to a 35% restocking fee. An addition charge may occur to reinstate merchandise into new condition. All returned shipments must be prepaid freight.
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	21 business days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination, Dock delivery without assembly
<u>Freight</u>	Included, dock to dock only. Additional charge for inside delivery and assembly.
<u>Minimum Order</u>	\$250.00
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01101  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA

**Dealers**

Jennifer Nalasco  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4118  
Email: jnalasco@cop-inc.com  
MA

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
CT

**Sales Rep**

Bob Ferris  
New England Repworks  
217 Henshaw Street  
Leicester, MA 01524  
Phone: 508-654-0100  
Fax: 617-249-2049  
Email: bferris@nerepworks.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Adam Bruggenthies  
Business Interiors by Staples  
,  
Email: Adam.Bruggenthies@Staples.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Kim Hicks  
John Watts Associates  
121 Roberts Street, Suite A  
E. Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: kimh@jwatts.com  
CT

**Dealers**

Susan Oram  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: soram@wprltd.com  
MA

**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
MA

**Dealers**

Jeff Oakes  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: jeff@lexingtongroupinc.com  
MA

**Sales Rep**

John McNaboe  
NE Repworks  
217 Henshaw Street  
Leicester, MA 01524  
Phone: 508-892-4039  
Fax: 508-892-1015  
Email: jmcnaboe@nerepworks.com  
MA, CT, RI, NH, ME, VT

**Brand: Nightingale**

Furniture: Chair/Seating; Entire Brands & Category		Office, Lounge and Reception Seating	Warranty	
DG	Dock=50% Off	\$10,001.00>\$50,000.00		
	MSRP D&I=	= +5%; >\$50,001.00=		
	Dealer Qoute	+10%		



Contract # MC11-C07

07/01/2015 through 06/30/2018

Nightingale Corp

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## 71 Nova Solutions Inc

<u>Address</u>	421 West Industrial Avenue Effingham, IL 62401	<u>Contact</u>	Suzanne Lechman
<u>Email</u>	slechman@novasolutionsinc.com	<u>Phone</u>	217-342-7070 x253
<u>Web</u>	www.novadesk.com	<u>Tollfree</u>	800-730-6682
<u>SDO</u>		<u>Fax</u>	217-342-7006
<u>Biz Type</u>		<u>FEI #</u>	37134933

NOVA Solutions has manufactured premium quality laminate furniture since 1988. Our extensive line includes desks, tables, computer workstations, A/V lecterns, collaborative furniture, conference tables, and more. We integrate technology into the design process to follow and set trends to improve the educational experience for students and instructors alike. Products such as the Downview glass viewport and Trolley monitor lift serve to reach our goal of providing unique and functional solutions for any educational setting. Our world-class customer service, sales, and engineering teams work in tandem to maximize your available space and ensure satisfaction.

<u>Return Policy</u>	With approved RMA, Special orders may not be returned, must be within 60 days of shipment
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	ARO 60
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	FOB NOVA's dock
<u>Freight</u>	Freight pre-paid within the continental U.S., orders under \$15,000 list will incur \$100 handling charge. Fuel surcharge on small package (UPS, FedEx, etc.)
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Remit**

Teresa Miller, Accounts Receivable  
 421 West Industrial Avenue  
 P.O. Box 725  
 Effingham, IL 62401  
 Phone: 217-342-7070x231  
 TollFree: 800-730-6682  
 Fax: 217-342-7006  
 Email: tmiller@novasolutions.com  
 MA,CT,RI,NH,ME,VT

**Sales Rep**

Nick Lechman  
 421 W. Industrial Ave.  
 Effingham, IL 62401  
 Phone: 217-821-0683  
 TollFree: 800-730-6682  
 Fax: 800-940-6682  
 Email: nlechman@novasolutionsinc.com  
 MA,CT,RI,NH,ME,VT

**Sales Rep**

Jerry Brown  
 96 Aringa Way  
 Avondale, PA 19311  
 Phone: 302-897-0578  
 TollFree: 800-730-6682  
 Fax: 800-940-6682  
 Email: jbavsales@comcast.net  
 MA,CT,RI,NH,ME,VT

**Brand: Nova**

		Warranty		
Furniture: Computer; Desks	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Conference Room Furniture	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Desk; ADA Compliant	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Desk; Classroom	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Entire Brand, Catalog or Website	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Lectern; For Technology	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Lectern; No Technology	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Library; Carrels	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Library; Entire Brands & Categories	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Sit / Stand Workstation	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Table; ADA Compliant	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Table; Adjustable Height	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Table; Classroom	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Table; Computer	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Table; Conference	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Table; Entire Brands & Categories	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Table; Folding	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%
Furniture: Technology Tools Mounting Brackets etc.	www.novadesk.com-The Right Solutions	DV	Dock= 55: D&I= 45% Off MSRP	>\$200,000 +5%





## 72 Office Resources Inc

<u>Address</u>	374 Congress Street Boston, MA 02210	<u>Contact</u>	Robert Tenaglia
<u>Email</u>	robtenaglia@ori.com	<u>Phone</u>	617-896-3308
<u>Web</u>	www.ori.com	<u>Tollfree</u>	866-423-5590
<u>SDO</u>		<u>Fax</u>	617-423-5590
<u>Biz Type</u>		<u>FEI #</u>	36-4307675

Office Resources is a full service contract furniture dealership that provides a broad offering of products and services through New England. Office Resources has serviced and supported MHEC members for more that 20 years. We pride ourselves on being the third largest Knoll Dealer in North America.

<u>Return Policy</u>	Return policies vary by manufacturer
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	4-6 Weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



<b>Brand: 2/90 Signs Systems</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		AX	Dock= 23: D&I= 18% Off MSRP
<b>Brand: Artek</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 29.5: D&I= 24.5% Off MSRP
<b>Brand: Berco</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		DR	Dock= 42.5: D&I= 37.5% Off MSRP
<b>Brand: Cabot Wrenn</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock= 42.5: D&I= 37.5% Off MSRP
<b>Brand: Davis</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 42.5: D&I= 37.5% Off MSRP
<b>Brand: EISYS</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		DR	Dock= 42.5: D&I= 37.5% Off MSRP
<b>Brand: Entire Catalog</b>		Warranty	
Furniture: Entire Brand, Catalog or Website			
<b>Brand: Enwork</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock= 61.5: D&I= 56.5% Off MSRP
<b>Brand: ESI Ergonomics</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		DR	Dock= 49: D&I= 44% Off MSRP
<b>Brand: Falcon</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		DR	Dock= 45: D&I= 40% Off MSRP
<b>Brand: Farmery</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		AB	48% Off List Over \$50,000 list (3 units)=50% off of list
<b>Brand: Flexible Montisa</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		DR	Dock= 45: D&I= 40% Off MSRP
<b>Brand: Gordon</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock= 42.5: D&I= 37.5% Off MSRP
<b>Brand: HBF</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 45: D&I= 40% Off MSRP >\$150,000 +1%
<b>Brand: Hightower</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock= 42% Off MSRP >\$50K= +1%: >\$250K= Negotiable
<b>Brand: Hon</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	-Casegoods	CZ	Dock= 52: D&I= 47% Off MSRP
Furniture: Entire Brand, Catalog or Website	-Seating	CZ	Dock= 52: D&I= 47% Off MSRP
Furniture: Entire Brand, Catalog or Website	-Storage	CZ	Dock= 56.5: D&I= 51.5% Off MSRP
Furniture: Entire Brand, Catalog or Website	-Systems	CZ	Dock= 58: D&I= 50% Off MSRP
<b>Brand: ICF</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 44: D&I= 39% Off MSRP
<b>Brand: Indiana</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		AE	Dock= 51: D&I= 46% Off MSRP
<b>Brand: Knoll</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	-Anchor Storage	CZ	Dock= 67: D&I= 59% Off MSRP >\$100,000 +3.5%



**Brand: Knoll**

		Warranty	
Furniture: Entire Brand, Catalog or Website	-Calibre	CZ	Dock= 62: D&I= 57% Off MSRP >\$50,000 +3%
Furniture: Entire Brand, Catalog or Website	-Extra	CF	Dock= 57: D&I= 52% Off MSRP >\$50,000 +3%
Furniture: Entire Brand, Catalog or Website	-K. Lounge	CF	Dock= 52: D&I= 47% Off MSRP >\$50,000 +3%
Furniture: Entire Brand, Catalog or Website	-Seating Moment	AE	Dock= 55: D&I= 50% Off MSRP >\$50,000 +3%
Furniture: Entire Brand, Catalog or Website	-Seating MultiGeneration	AE	Dock= 55: D&I= 50% Off MSRP >\$50,000 +3%
Furniture: Entire Brand, Catalog or Website	-Seating Office	AE	Dock= 57: D&I= 52% Off MSRP >\$50,000 +3%
Furniture: Entire Brand, Catalog or Website	-Seating Remix	AE	Dock= 55: D&I= 50% Off MSRP >\$50,000 +3%
Furniture: Entire Brand, Catalog or Website	-Studio	CF	Dock= 50: D&I= 45% Off MSRP >\$50,000 +2%
Furniture: Entire Brand, Catalog or Website	-Systems	CZ	Dock= 67: D&I= 59% Off MSRP >\$100,000 +3.5%
Furniture: Entire Brand, Catalog or Website	-Tables Tone	CF	Dock= 67: D&I= 62% Off MSRP >\$50,000 +3.5%
Furniture: Entire Brand, Catalog or Website	-Template	CZ	Dock= 67: D&I= 59% Off MSRP >\$100,000 +3.5%
Furniture: Entire Brand, Catalog or Website	-Wood Caseloads	CZ	Dock= 57: D&I= 52% Off MSRP >\$50,000 +3%

**Brand: Lesro**

		Warranty	
Furniture: Entire Brand, Catalog or Website		CZ	Dock= 45.5: D&I= 40.5% Off MSRP >12 Units +6%

**Brand: Level 4**

		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 42.5: D&I= 37.5% Off MSRP

**Brand: Light Corporation**

		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock= 55: D&I= 50% Off MSRP

**Brand: Neutral Posture**

		Warranty	
Furniture: Entire Brand, Catalog or Website	-Equity	CZ	Dock= 62.5: D&I= 57.5% Off MSRP
Furniture: Entire Brand, Catalog or Website	-Seating & Accessories	CZ	Dock= 50: D&I= 45% Off MSRP

**Brand: Nienkamper**

		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 44: D&I= 39% Off MSRP

**Brand: Office Resources**

		Warranty	
Furniture: Design Services			\$50/HR
Furniture: Installation; No Prevailing Wage			\$35/HR
Furniture: Installation; Prevailing Wage			Prevailing Wage

**Brand: Sandler**

		Warranty	
Furniture: Entire Brand, Catalog or Website		AX	Dock= 42.5: D&I= 37.5% Off MSRP

**Brand: Segis**

		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 42.5: D&I= 37.5% Off MSRP >\$50,000 +3%>\$75,000 +6.5%

**Brand: Vitra**

		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock= 39.5: D&I= 34.5% Off MSRP >\$25,000 +3%>\$50,000 +4%>\$75,000 +6%>\$150,000 +9%

**Brand: Watson**

		Warranty	
Furniture: Entire Brand, Catalog or Website		CZ	Dock= 42.5: D&I= 37.5% Off MSRP



### 73 OFS Brands Inc

<u>Address</u>	1204 East. 6th Street Huntingburg, IN 47542	<u>Contact</u>	Rory Laurent
<u>Email</u>	rlaurent@ofsbrands.com	<u>Phone</u>	714-903-2257
<u>Web</u>	www.ofsbrands.com	<u>Tollfree</u>	800-441-4975
<u>SDO</u>		<u>Fax</u>	714-903-0644
<u>Biz Type</u>		<u>FEI #</u>	30-0056548

OFS Brands, Inc. provides high quality office casegoods, storage, conference, collaborative, educational, healthcare and seating products through our 4 Brands. We respond creatively to the evolving needs in workplace environments by blending function and flexibility within highly tailored design concepts.

- Return Policy No Return Policy since our products are built-to-order. Any exceptions to be approved in advance by OFS Brands.
- Major Credit Cards MC; Visa; Amex
- Delivery 6 Weeks Delivery, ARO
- Cash Terms Net 30 Days
- Offer Extended Offer IS extended to Faculty, Staff & Students
- FOB Origin
- Freight FOB Origin, Freight Prepaid and Included
- Minimum Order None
- Additional Terms MHEC (primary), L-677 (secondary)

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rob Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-442-5645  
Email: rob@bbeoffice.com

**Dealers**

Alec Pouch  
Creative Office Pavilion  
1 Design Center Pl  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: apouch@cop-inc.com  
MA - RI - NH - ME - VT

**Dealers**

Mark Proshan  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: mp@lexintongroupinc.com  
MA

**Orders**

Laura Klem  
1204 E. 6th Street  
Huntingburg, IN 47542  
Phone: 812-683-4848  
TollFree: 800-521-5381  
Fax: 812-683-7208  
Email: order\_entry@ofsbrands.com  
MA - CT - RI - NH - ME - VT

**Sales Rep**

Martha Schwindt  
1204 East 6th Street  
Huntingburg, IN 47542  
Phone: 812-683-4848  
TollFree: 800-521-5381  
Fax: 812-683-7155  
Email: mschwindt@ofsbrands.com  
CT, MA, ME, NH, RI, VT

**Sales Rep**

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1204 East. 6th Street  
Huntingburg, IN 47542  
Phone: 714-903-2257  
TollFree: 800-441-4975  
Fax: 714-903-0644  
Email: rlaurent@ofsbrands.com  
MA, CT, RI, VT, NH, ME

**Sales Rep**

Steve Robinson  
1602 L Street NW  
Washington, DC 20036  
Phone: 703-623-9257  
TollFree: 800-521-5381  
Fax: 202-331-1715  
Email: srobinson@ofsbrands.com  
MA - CT - RI - NH - ME - VT

**Sales Rep**

Rory Laurent  
5559 McFadden Ave.  
Huntington Beach, CA 92649  
Phone: 714-903-2257  
TollFree: 800-441-4975  
Fax: 714-903-0644  
Email: roryl@highmarkergo.com  
MA, CT, RI, VT, NH, ME

**Sales Rep**

Tom Caterino  
Contract Sources, Ltd.  
One Design Center Place, Ste. 728  
Boston, MA 02210  
Phone: 617-951-2511  
Fax: 617-951-9911  
Email: tom@contractsources.com  
MA - CT - RI - NH - ME - VT

**Sales Rep**

Janine Bernabel  
Contract Sources, Ltd.  
One Design Center Place, Ste. 728  
Boston, MA 02210  
Phone: 617-951-2511  
Fax: 617-951-9911  
Email: janine@contractsources.com  
MA - CT - RI - NH - ME - VT

**Sales Rep**

Betsy Daubney  
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One Design Center Place, Ste 728  
Boston, MA 02210  
Phone: 617-951-2511  
Fax: 617-951-9911  
Email: betsy@contractsources.com  
MA - CT - RI - NH - ME - VT

**Sales Rep**

Tim Sullivan  
McKearney Associates  
850 Summer Street  
Boston, MA 02127  
Phone: 617-777-4745  
Fax: 617-269-7607  
Email: tim.sullivan@mckearneyassociates.com  
MA, CT, RI, VT, NH, ME

**Sales Rep**

Doug Kruse  
McKearney Associates  
100 Allyn St. 2nd Floor  
Hartford, CT 06103  
Phone: 860-558-0576  
Email: doug.kruse@mckearneyassociates.com  
MA, CT, RI, VT, NH, ME

**Brand: Carolina**

Furniture: Entire Brand, Catalog or Website

[www.carolinabusinessfurniture.com](http://www.carolinabusinessfurniture.com)

Warranty

DR Dock= 51: D&I= 45% Off MSRP

[C07-Carolina-Pricelist.pdf](#)

**Brand: First Office**

Warranty



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OFS Brands Inc

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**Brand: First Office**

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Furniture: Entire Brand, Catalog or Website	www.firstoffice.com	Warranty <i>AE</i>	Dock= 51: D&I= 45% Off MSRP	<a href="#">C07-FirstOffice- Pricelist.pdf</a>
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**Brand: Loewenstein**

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Furniture: Entire Brand, Catalog or Website	www.loewensteininc.com	Warranty <i>CF</i>	Dock= 51: D&I= 45% Off MSRP	<a href="#">C07-LOE-Pricelist.pdf</a>
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**Brand: OFS**

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Furniture: Entire Brand, Catalog or Website	www.ofs.com	Warranty <i>AE</i>	Dock= 51: D&I= 45% Off MSRP	<a href="#">C07-OFS-Pricelist.pdf</a>
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## 74 Palmer Hamilton, LLC

<u>Address</u>	Elkhorn, WI 53121	<u>Contact</u>	Nancy Foster
<u>Email</u>	Nfoster@palmerhamilton.com	<u>Phone</u>	262-723-8200 x225
<u>Web</u>	www.palmerhamilton.com	<u>Tollfree</u>	800-788-1028
<u>SDO</u>		<u>Fax</u>	262-723-5180
<u>Biz Type</u>		<u>FEI #</u>	

Flexible Furniture for Flexible Spaces: Palmer Hamilton, located in Elkhorn, Wisconsin, is a leading manufacturer in providing flexible furniture for flexible spaces, and for designing sustainable turn-key dining and seating solutions that enhance the gathering experience. Founded on innovation, quality and customer service, we offer a variety of choices for gathering, dining and seating needs, and deliver high quality, durable products that are safe and easy to use. Palmer Hamilton is committed to providing an effortless purchasing experience and to creating lasting relationships with our customers.

<u>Return Policy</u>	Merchandise in non-standard colors may not be returned. Standard color returns are subject to 20% restocking fee plus cost of return transportation, packaging and repairs.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	6-8 wks ARO of PO with color & artwork approval. Some QuickShip 48 hrs
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Dependent on member's satellite locations
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Mitch Evans  
Creative Office Pavilion  
14 East Worcester Street  
Worcester, MA 01604  
Phone: 508-752-8008  
Fax: 617-426-6541  
Email: mevans@cop-inc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Robert Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5560  
Email: robtenaglia@ori.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Chip Hagy  
Tucker Library Interiors, LLC  
55 South Commercial Street  
Manchester, NH  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: chip@tuckerlibraryinteriors.com

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, CT, RI, NH, ME, VT

**Brand: Nomad**

Furniture: Entire Brand, Catalog or Website		Warranty	
		AN	Dock= 40% D&I=35% Off MSRP > \$100,000 , net + 5%

**Brand: Palmer Hamilton**

Furniture: Installation; No Prevailing Wage	Entire Line	Warranty	Will Quote
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**Brand: Palmer Hamilton Accessories**

Furniture: Millwork Furniture	Receptacles & Cabinetry-www.palmerhamilton.com	BX	Warranty Dock= 40% D&I=35% Off MSRP > \$100,000 , net + 5%
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**Brand: Palmer Hamilton Mobile**

Furniture: Table; Cafeteria, (non & folding)	www.palmerhamilton.com	AP	Warranty Dock= 40% D&I=35% Off MSRP > \$100,000 , net + 5%
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## 75 Peabody Office Furniture

<u>Address</u>	234 Congress Street Boston, MA 02110	<u>Contact</u>	Christopher Peabody
<u>Email</u>	Christopher.peabody@peabodyoffice.co	<u>Phone</u>	617-531-7377
<u>Web</u>	www.peabodyoffice.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	04-3339835

Peabody Office is the longest standing and only family-owned dealership in Boston. Peabody is in its 118th year and the 4th generation is currently running the business. Peabody Office is not aligned with a major manufacturer which allows us to provide the best solutions based on aesthetics and budget. We provide a Best in Class approach whether the project is for workstations, offices, seating or architectural walls.

<u>Return Policy</u>	After receipt of product, no returns accepted.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	2-10 weeks depending on manufacturer
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Additional and Included based on manufacturer.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Chris Peabody  
 234 Congress St  
 Boston, MA 02110  
 Phone: 617-531-7377  
 Fax: 617-531-2477  
 Email:  
 christopher.peabody@peabodyoffice.com

<b>Brand: 2/90 Signs Systems</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://www.290signs.com/-Signage">http://www.290signs.com/-Signage</a>	AX	Dock= 37.5% Off MSRP
<b>Brand: American Seating</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.americanseating.com">www.americanseating.com</a> Classroom; Stadium Seating-Seating	AA	Dock= 50: D&I= 44% Off MSRP
<b>Brand: Berco</b>		Warranty	
Furniture: Table; Entire Brands & Categories	<a href="http://www.bercoinc.com">www.bercoinc.com</a> Tables-Conference	BS	Dock= 43.75: D&I= 37.75% Off MSRP
<b>Brand: Cabot Wrenn</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://cabotwrenn.com/-Lounge Seating">http://cabotwrenn.com/-Lounge Seating</a>	N	Dock= 43.75: D&I= 33.75% Off MSRP
<b>Brand: Davis</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.davisfurniture.com">www.davisfurniture.com</a> Seating; Tables-Conference	CH	Dock= 43.75: D&I= 37.75% Off MSRP
<b>Brand: Eisys</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://www.eisys-inc.com/-Desking; Workstations">http://www.eisys-inc.com/-Desking; Workstations</a>	DR	Dock= 43.75: D&I= 33.75% Off MSRP
<b>Brand: Enwork</b>		Warranty	
Furniture: Table; Entire Brands & Categories	<a href="http://www.enwork.com">www.enwork.com</a> Tables-Laminate; Wood, Metal Tables	AA	Dock= 62.5: D&I= 56.5% Off MSRP
<b>Brand: ESI Ergonomics</b>		Warranty	
Furniture: Ergonomic Tools & Accessory	<a href="http://www.esiergo.com">www.esiergo.com</a> Tables; Monitor Arms-Office Accessories	AR	Dock= 43.75: D&I= 37.75% Off MSRP
<b>Brand: Gordon</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.gordoninternational.com">www.gordoninternational.com</a> Lounge; Tables-Misc. Furniture	N	Dock= 43.75: D&I= 37.75% Off MSRP
<b>Brand: Grand Rapids Chair</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.grandrapidschair.com">www.grandrapidschair.com</a> Seating; Tables-Chairs	N	Dock= 50: D&I= 44% Off MSRP
<b>Brand: ICF</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://www.icfsource.com/-Seating; Tables">http://www.icfsource.com/-Seating; Tables</a>	CF	Dock= 43.75: D&I= 37.75% Off MSRP
<b>Brand: Inscape</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://www.inscapesolutions.com">www.inscapesolutions.com</a> -Desking; Workstations	N	Dock= 70: D&I= 60% Off MSRP > 250K +2.5%, >752K +1.5%
<b>Brand: Integrity</b>		Warranty	
Furniture: Residence Hall Ent Brand & Categories	<a href="http://www.ifgamerica.com">www.ifgamerica.com</a> Case Goods; Student Furniture-Student Housing Furniture	DY	Dock= Dealer Cost +12 %: D&I List Plus 22%
<b>Brand: Lesro</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://lesro.com/-Reception Seating">http://lesro.com/-Reception Seating</a>	DR	Dock= 49.53: D&I= 12+ Units: +2.97% 43.53% Off MSRP
<b>Brand: Nevins</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		K	53% 0 - \$100k List, 55% >\$100k List
<b>Brand: Nienkamper</b>		Warranty	
Furniture: Table; Entire Brands & Categories	<a href="http://www.nienkamper.com">www.nienkamper.com</a> -Seating; Tables; Casegoods	CH	Dock= 43.75: D&I= 33.75% Off MSRP
<b>Brand: Office Specialty</b>		Warranty	



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**Brand: Office Specialty**

Warranty

Furniture: File & Storage; Entire Brand & Category	<a href="http://www.officespecialty.com">www.officespecialty.com</a> -Office Storage	DR	Dock= 65: D&I= > 11K +4%, >11K+3% 55% Off MSRP
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**Brand: Peabody**

Warranty

Furniture: Installation; No Prevailing Wage	Will Quote if Necessary-Installation		\$45/HR
Furniture: Installation; Prevailing Wage	Will Quote if Necessary-Installation		\$77.51/HR

**Brand: Sandler**

Warranty

Furniture: Chair/Seating; Entire Brands & Category	<a href="http://www.sandlerseating.com">http://www.sandlerseating.com</a> /-Lounge and Reception Seating	AX	Dock= 43.75: D&I= 37.75% Off MSRP
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**Brand: Watson**

Warranty

Furniture: Entire Brand, Catalog or Website	<a href="http://www.watsonfurniture.com">http://www.watsonfurniture.com</a> /-Desking; Storage	DR	Dock= 43.75: D&I= 33.75% Off MSRP
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## 76 Peter Pepper Products Inc

<u>Address</u>	17929 S Susana Road Compton, CA 90221	<u>Contact</u>	Barbara O'Neill
<u>Email</u>	boneill@peterpepper.com	<u>Phone</u>	310-639-0390 x 126
<u>Web</u>	www.peterpepper.com	<u>Tollfree</u>	800-496-0204
<u>SDO</u>		<u>Fax</u>	310-639-6013
<u>Biz Type</u>	Small	<u>FEI #</u>	95-1867167

PETER PEPPER PRODUCTS, has consistently delivered high quality products, identifying real solutions and meeting the price specifications of your most complex problems and will continue to do so.

<u>Return Policy</u>	40% RESTOCKING CHARGE WITH WRITTEN RETURN MERCHANDISE AUTHORIZATION (RMA)
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	4-6 WEEKS AFTER DATE OF CLEAN ORDER
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	OUR GUARANTEED FREIGHT PROGRAM IS 8% OF LIST PRICE; TRUCK MINIMUM \$145
<u>Minimum Order</u>	None
<u>Additional Terms</u>	DEALERS MUST INDICATE MHEC PURCHASE

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
MA

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union St  
Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
MA

**Dealers**

Jack Sheehan  
Sheehans Office Interiors  
524 Park Ave  
Portsmouth, RI 02871  
Phone: 401-683-3150  
Fax: 401-683-4990  
Email: jsheehan@sheehanoffice.com  
RI

**Dealers**

Lou Fragoso  
Union Office Interiors  
226 Andover St  
Wilmington, MA 01887  
Phone: 781-396-6400 x450  
Fax: 781-628-1020  
Email: lfragoso@unionoffice.com  
MA

**Dealers**

Jen Weber  
Creative Office Pavilion  
ONE DESIGN CENTER PLACE  
Boston, MA 02210  
Phone: 617-956-4155  
Email: jweber@cop-inc.com  
MA

**Dealers**

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Office Resources  
374 Congress St  
Boston, MA 02210  
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Fax: 617-423-5590  
Email: robtenaglia@ori.com  
MA

**Dealers**

Casey Kalman  
Red Thread  
101 Seaport Blvd, Suite 600  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: worio@red-thread.com  
MA, CT, NH, VT, ME

**Dealers**

Doug Hyland  
Strategic Workspaces  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-443-6715  
Fax: 617-310-3715  
Email: hyland@oene.com  
MA

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre St  
Brockton, MA 02303  
Phone: 508-509-0493  
Fax: 800-773-4488  
Email: steve.bliss@wbmason.com  
MA

**Dealers**

Charlie Driscoll  
Environments at Work  
300 A Steet, 1st Floor  
Boston, MA 02210  
Phone: 617-830-5303  
Fax: 617-830-5310  
Email: charlied@environmentsatwork.com  
MA

**Dealers**

Peter Gottmeier  
OFI  
28 Garfield St  
Newington, CT 06111  
Phone: 860-666-3357  
Fax: 860-665-7498  
Email: pgottmeier@myofi.com  
CT, RI

**Dealers**

Robert Lord  
Robert H. Lord Co.  
220 Chapel Road  
Portsmouth, RI 02871  
Phone: 860-645-8700  
Fax: 860-645-9100  
Email: plord@rhlco.com  
RI

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 S. Commercial Street  
Manchester, NH 03101  
Phone: 603-666-7030  
Email: chip@tuckerlibraryinteriors.com  
NH

**Dealers**

Shibi Karukappilly  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900 x24  
Email: shibik@wprltd.com  
MA



**Sales Rep**

Kiki Gross  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-5414  
 Fax: 617-439-4466  
 Email: kiki@ritzinc.com  
 MA

**Sales Rep**

Michael McDonald  
 Ritz Associates  
 1 Design Center Place, Ste 612  
 Boston, MA 02210  
 Phone: 617-439-0800  
 Fax: 617-439-4466  
 Email: mike@ritzinc.com  
 MA, ME, NH, VT

**Sales Rep**

Dennis Votta  
 Ritz Associates  
 25 Hamilton Ave.  
 E Greenwich, RI 02818  
 Phone: 401-440-9883  
 Email: dennis@ritzinc.com  
 CT, RI

**Sales Rep**

Deb Gearty  
 Ritz Associates  
 65 Brunswick Ave  
 West Hartford, CT 06107  
 Phone: 860-965-8178  
 Email: deb@ritzinc.com  
 CT

**Sales Rep**

Ainslie Ritz  
 Ritz Associates  
 One Design Center Place  
 Boston, MA 02210  
 Phone: 617-439-5414  
 Fax: 617-439-4466  
 Email: ainslie@ritzinc.com  
 MA

**Sales Rep**

Annamarie Coyne  
 Ritz Associates  
 1 Design Center Place, Ste. 612  
 Boston, MA 02210  
 Phone: 617-439-0800  
 Fax: 617-439-4466  
 Email: annamarie@ritzinc.com  
 MA, NH, ME

**Sales Rep**

Mager Walker  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-5414  
 Fax: 617-439-4466  
 Email: mager@rassociates.biz  
 MA, VT

**Brand: Peter Pepper**

		Warranty		
Bulletin /Cork Boards, Entire Brands & Categories	www.peterpepper.com-Writing Surface/Tackable Panels/Conference Ctr	BM	Dock= 45% Off Dealer List	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
Furniture: Auditorium / Theater / Jury	www.peterpepper.com-Lectern/Presentation Boards/Easels/Storage Cart	BM	Dock= 45% Off Dealer List	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
Furniture: Entire Brand, Catalog or Website	www.peterpepper.com	BM	Dock= 45% Off Dealer List: D&I Dealer Quote	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
Furniture: HealthCare & Behavioral Health	www.peterpepper.com-Infection Control Ctr/Message Ctrs/Wall Desk	BM	Dock= 45% Off Dealer List	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
Furniture: Outdoor; Entire Brands & Categories	www.peterpepper.com-Planters/FG Trash Receptacles/Benches	BM	Dock= 45% Off Dealer List	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
Furniture: Partition; Entire Brands & Categories	www.peterpepper.com-Slalom/Zuma Modular & Acoustic Partitions	BM	Dock= 45% Off Dealer List: D&I Dealer Quote	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
Furniture: Residence Hall Ent Brand & Categories	www.peterpepper.com-Benches/Planters/Trash Receptacles	BM	Dock= 45% Off Dealer List: D&I Dealer Quote	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
Furniture: Trophy & Display Case, Ent Brand & Cats	www.peterpepper.com-Freestanding/Wall Mounted/Counter Top	BM	Dock= 45% Off Dealer List	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%
White Board (Not Electronic)	www.peterpepper.com-Wall Mounted or Panel Systems	BM	Dock= 45% Off Dealer List	>24-199k 47%, 200k-499k 48% 500k-999k 49%, 1million+ = 50%



Contract # MC11-C07

07/01/2015 through 06/30/2018

Peter Pepper Products Inc

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## 77 Pro AV Systems Inc

<u>Address</u>	275 Billerica Road Suite 3 Chelmsford, MA 01824	<u>Contact</u>	Adrienne Blasioli
<u>Email</u>	Adrienne@proavsi.com	<u>Phone</u>	978-692-5111
<u>Web</u>	www.proavsi.com/about-us/mhec-cont	<u>Tollfree</u>	
<u>SDO</u>	Minority/Woman	<u>Fax</u>	978-692-5252
<u>Biz Type</u>	Small	<u>FEI #</u>	205833583

Pro AV Systems provides AV related furniture, including whiteboards, lecterns, collaboration furniture, etc.

<u>Return Policy</u>	No returns granted on custom orders. On stock items, returns only within 30 days.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Norm 1-3 wks: fabrication, up to 8 wks: any backorder etc. will Quote
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	9-11% of order for certain lecterns, furniture, etc. Whiteboards \$150/ea qty 1-2, \$80/ea qty 3+
<u>Minimum Order</u>	None
<u>Additional Terms</u>	1% 10 net 30

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Nicole Poulin  
 275 Billerica Road  
 Ste. 3  
 Chelmsford, MA 01824  
 Phone: 978-692-5111  
 Fax: 978-692-5252  
 Email: Nicole@proavsi.com  
 All

**Orders**

Nicole MacDonald  
 276 Billerica Road  
 Ste. 3  
 Chelmsford, MA 01825  
 Phone: 978-692-5111  
 Fax: 978-692-5252  
 Email: nicolemac@proavsi.com  
 All

**Sales Rep**

Amber Lane  
 190 Riverside St  
 Ste. 11A  
 Portland, ME 04103  
 Phone: 207-370-6051  
 Fax: 27-879-4954  
 Email: alane@proavsi.com  
 ME

**Sales Rep**

David Bishop  
 275 Billerica Road  
 Ste. 3  
 Chelmsford, MA 01824  
 Phone: 978-692-5111  
 TollFree: 844-33-PROAV  
 Fax: 978-692-5252  
 Email: dbishop@proavsi.com  
 All

**Sales Rep**

Les Bishop  
 276 Billerica Rd.  
 Suite 3  
 Chelmsford, MA 01824-4146  
 Phone: 978-692-5111  
 Fax: 978-692-5252  
 Email: les@proavsi.com  
 All

**Sales Rep**

John Missale  
 74 Cotton Mill Hill  
 Bldg. A, Unit 335  
 Brattleboro, VT 05301  
 Phone: 978-692-5111  
 TollFree: 844-33-PROAV  
 Fax: 978-692-5252  
 Email: jmissale@proavsi.com  
 VT

**Brand: AVF**

		Warranty		
Furniture: Desk; ADA Compliant	ADA Compliant Desk	EB	Dock= 22% Off MSRP	>\$10,000 + 2%
Furniture: Lectern; For Technology	Lectern-Podium	EB	Dock= 22% Off MSRP	>\$10,000 + 2%
Furniture: Lectern; No Technology	Lectern-Podium	EB	Dock= 22% Off MSRP	>\$10,000 + 2%
Furniture: Mobile	Mobile Furniture	EB	Dock= 22% Off MSRP	>\$10,000 + 2%

**Brand: Da-lite Screen**

		Warranty		
White Board (Not Electronic)	Whiteboards	EB	Dock= 22% Off MSRP	>\$15,000 + 2%

**Brand: Interactive Mounts**

		Warranty		
Furniture: Technology Tools Mounting Brackets etc.	Mounting Brackets	EB	Dock= 22% Off MSRP	>\$10,000 + 2%

**Brand: Lumens**

		Warranty		
Furniture: Computer; Tablet; Tech. Storage Carts	Technology Storage Carts-Charging Carts	EB	Dock= 17% Off MSRP	>\$15,000 + 2%

**Brand: Platinum Visual Systems**

		Warranty		
Bulletin /Cork Boards, Entire Brands & Categories	Bulletin/Cork Boards	EB	Dock= 26% Off MSRP	>\$10,000 + 2%
White Board (Not Electronic)	Whiteboards	EB	Dock= 26% Off MSRP	>\$10,000 + 2%

**Brand: Spectrum**

		Warranty		
Furniture: Desk; ADA Compliant	ADA Compliant Desk	EB	Dock= 22% Off MSRP	>\$10,000 + 2%
Furniture: Lectern; For Technology	Lectern-Podium	EB	Dock= 22% Off MSRP	>\$10,000 + 2%
Furniture: Lectern; No Technology	Lectern-Podium	EB	Dock= 22% Off MSRP	>\$10,000 + 2%
Furniture: Mobile	Mobile Furniture	EB	Dock= 22% Off MSRP	>\$10,000 + 2%





## 78 ProQuip Inc

<u>Address</u>	25 F Olympia Ave. Woburn, MA 01801	<u>Contact</u>	Jason Kuberski
<u>Email</u>	jasonk@proquipco.com	<u>Phone</u>	781-938-8099
<u>Web</u>	www.proquipco.com	<u>Tollfree</u>	800-498-8099
<u>SDO</u>		<u>Fax</u>	781-932-9288
<u>Biz Type</u>	Small	<u>FEI #</u>	042753038

Pro-Quip offers sales and installation for any IDEAL, PENCO, LYON, or WIRECRAFTERS brand product. This includes, but may not be limited to, site consultation, quotes, shop drawings, layout assistance.

<u>Return Policy</u>	35% restock. Not applicable to special, custom or non-catalog manufactured items
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	1-4 weeks depending on MFR
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Additional. Many of our items ship factory direct to site (drop ship), many others require preassembly at our facility prior to delivery Woburn, MA).
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Brand: Ideal Products**

## Warranty

Furniture: Entire Brand, Catalog or Website	Wood Lockers and Accessories-Natural Wood and Plastic Laminate	BO	Dock=10% Off MSRP D&I Requires Quote	Built into the MSRP
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**Brand: Lyon**

## Warranty

Furniture: Entire Brand, Catalog or Website	Storage, Rack, Shelving, Shop Furniture-Steel	CZ	Dock= 42% Off MSRP D&I Dealer Quote	>\$10,000 +3%, >\$25,000 +7%
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**Brand: Penco Products**

## Warranty

Furniture: Entire Brand, Catalog or Website	Lockers-Steel	A	Dock= 42% Off MSRP D&I Dealer Quote	>\$15,000 +3%, >\$30,000 +8%
Furniture: Entire Brand, Catalog or Website	Quick Ship-Lockers, Shelving and Rack	A	Dock= 42% Off MSRP D&I Dealer Quote	>\$15,000 +3%, >\$30,000 +8%
Furniture: Entire Brand, Catalog or Website	Storage, Bin, Pallet Rack, Cabinets-Steel	A	Dock= 42% Off MSRP D&I Dealer Quote	>\$15,000 +3%, >\$30,000 +8%

**Brand: Wirecrafters**

## Warranty

Furniture: Entire Brand, Catalog or Website	Wire Partitioning and Security Fence-Indoor and Outdoor	A	Dock= Cost plus 15% D&I Dealer Quote	0
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## 79 ProSystems Installation Inc. dba PSI New England

<u>Address</u>	464 Wolcott Road Wolcott, CT 06716	<u>Contact</u>	Jennifer Tiso
<u>Email</u>	psinesp1@yahoo.com	<u>Phone</u>	203-879-5471 x 103
<u>Web</u>	www.psi-nesp.com	<u>Tollfree</u>	800-532-6924
<u>SDO</u>		<u>Fax</u>	203-879-7188
<u>Biz Type</u>	Small	<u>FEI #</u>	061321192

Return Policy No returns without authorization: 35% handling charges on all returns, Plus.. Return transportation fees. 15% surcharge on all authorized cancellations. NO RETURNS or CANCELLATIONS on Special order or Custom order items.

Major Credit Cards MC; Visa; Amex; Discover Min \$100

Delivery 2-6 weeks ARO (After Receipt of Order)

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order None, unless paying by credit card.

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

<u>Contract extended to New England States:</u>	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					No. PSI only has one office.
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Dealers**

Cori McGrath  
 Tucker Furniture  
 55 South Commercial Street  
 Manchester, NH 03101  
 Phone: 603-666-7030  
 Email: cori@tuckerlibraryinteriors.com

**Remit**

Jennifer Tiso  
 464 Wolcott Road  
 Wolcott, CT 06716  
 Phone: 203-879-5471 x 103  
 TollFree: 800-532-6924  
 Fax: 203-879-7188  
 Email: psinesp1@yahoo.com  
 MA, NH, VT, RI, CT, ME

**Sales Rep**

Nicholas Cantamessa  
 464 Wolcott Road  
 Wolcott, CT 06716  
 Phone: 203-879-5471  
 Fax: 203-879-7188  
 Email: nick@psi-nesp.com  
 CT, MA

**Sales Rep**

LuAnn Cantamessa  
 464 Wolcott Road  
 Wolcott, CT 06716  
 Phone: 203-879-5471 x102  
 Fax: 203-879-7188  
 Email: lucantamessa@yahoo.com  
 MA, NH, VT, RI, CT, ME

**Brand: Adelphia By Datum**

		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://www.datumstorage.com/-Shelving/Storage">http://www.datumstorage.com/-Shelving/Storage</a>	CZ	Dock= 30%; D&I= 15% Off MSRP Dock: > \$50K= 35% ; D&I: \$20K - \$50K= 20%; >\$50K= 25%

**Brand: Datum**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	<a href="http://www.datumstorage.com/61-storage-products-Lockers/ Shelving/ Filing/ Industrial Products">http://www.datumstorage.com/61-storage-products-Lockers/ Shelving/ Filing/ Industrial Products</a>	A	Dock= 30%, D&I= 15%, Inside Delivery \$.075 P/lb Min. Dock: >\$20K= 35%; >\$50K=40%; D&I: >\$20K=20%; >\$50K=40%
Furniture: Entire Brand, Catalog or Website	<a href="http://www.datumstorage.com/61-storage-products-Shelving/ Filing/ Industrial Products">http://www.datumstorage.com/61-storage-products-Shelving/ Filing/ Industrial Products</a>	A	Dock= 30%, D&I= 15%, Inside Delivery \$.075 P/lb Min. Dock: >\$20K - \$50K=35%; > \$50K= 40% ; D&I: \$20K - \$50K= 20%; >\$50= 25%
Furniture: Mobile	<a href="http://www.datumstorage.com/-Mobile">http://www.datumstorage.com/-Mobile</a>	A	Dock= 30%; D&I= 15% Off MSRP

**Brand: Estey Designer Library Shelving**

		Warranty	
Furniture: Library; Entire Brands & Categories	<a href="http://www.estey-tennsco.com/-Design Series Library Shelving">http://www.estey-tennsco.com/-Design Series Library Shelving</a>	A	Dock= 30%; D&I= 15% Off MSRP >\$3K=35%,>\$12K=40% ,>\$40K=50%; D&I:>\$3K=17.5%,>\$12K =20%,>\$40K=25%

**Brand: Estey Library Shelving**

		Warranty	
Furniture: Library; Entire Brands & Categories	<a href="http://www.estey-tennsco.com/-Library Shelving">http://www.estey-tennsco.com/-Library Shelving</a>	A	Dock= 30%; D&I= 15% Off MSRP >\$3K=35%,>\$12K=40% ,>\$40K=50%; D&I:>\$3K=17.5%,>\$12K =20%,>\$40K=25%

**Brand: Penco Lockers**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	<a href="http://www.pencoproducts.com/products/lockers-Lockers">http://www.pencoproducts.com/products/lockers-Lockers</a>	A	Dock: 30%, D&I 15%, Inside Delivery \$.075 P/lb Min. Dock: >\$12K=35%, >\$40K=40% D&I: >\$12K=20% >\$40K =25%

**Brand: Penco Storage & Shelving**

		Warranty	
Furniture: Entire Brand, Catalog or Website	<a href="http://www.pencoproducts.com/-Shelving/ Filing/ Industrial Products">http://www.pencoproducts.com/-Shelving/ Filing/ Industrial Products</a>	A	Dock: 30%, D&I 15%, Inside Delivery \$.075 P/lb Min. Dock: >\$20K=35%, >\$50K=40% D&I: >\$20K=20% >\$50K =25%

**Brand: ProSystems**

		Warranty	
Furniture: Design Services		A	\$70/HR \$70 Hr
Furniture: Installation; No Prevailing Wage		A	\$70/HR \$70 Hr
Furniture: Installation; Prevailing Wage		A	\$70/HR \$70 Hr
Furniture: Replacement & Repair Parts		A	\$70/HR \$70 Hr

**Brand: PSISC**

		Warranty	



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07/01/2015 through 06/30/2018

oSystems Installation Inc. dba PSI New England

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**Brand: PSISC**

Furniture: Entire Brand, Catalog			<b>Warranty</b>	
		CX	Dock= 30% D&I= 15%, Inside p/lb min	Dock>\$12K35% >\$40K40% D&I>\$12K20% >\$40K25% >\$65K30%

**Brand: Tennsco Industrial Shelving**

Furniture: Shelving & Bookcases	<a href="http://www.tennsco.com/Category/shelving-Shelving/ Industrial Products">http://www.tennsco.com/Category/shelving-Shelving/ Industrial Products</a>		<b>Warranty</b>	
		A	Dock= 35%: D&I= 25% Off MSRP	Dock: >\$2K=40%, >\$12K=45%: D&I: >\$2K=30%, >\$12K=35%

**Brand: Tennsco L&T Shelving**

Furniture: File & Storage; Entire Brand & Category	<a href="http://www.tennsco.com/-L&amp;T Filing Systems">http://www.tennsco.com/-L&amp;T Filing Systems</a>		<b>Warranty</b>	
		A	Dock= 30%: D&I= 15% Off MSRP	Dock: >\$3K=35%, >\$5K=40%, D&I: >\$3K=20%, >\$5K=25%

**Brand: Tennsco Lockers**

Furniture: Athletic; Entire Brands & Categories	<a href="http://www.tennsco.com/Category/lockers-Lockers">http://www.tennsco.com/Category/lockers-Lockers</a>		<b>Warranty</b>	
		A	Dock= 35%: D&I= 25% Off MSRP	Dock: >\$2K=40%, >\$12K=45%: D&I: >\$2K=30%, >\$12K=35%

**Brand: Tennsco Logic Shelving**

Furniture: File & Storage; Entire Brand & Category	<a href="http://www.tennsco.com/Category/shelving-Logic Shelving">http://www.tennsco.com/Category/shelving-Logic Shelving</a>		<b>Warranty</b>	
		A	Dock= 30%: D&I= 15% Off MSRP	Dock: >\$3K= 35%, >\$12K=40%: D&I:>\$3K=20%, >\$12K=25%

**Brand: Tennsco Office Products**

Furniture: File & Storage; Entire Brand & Category	<a href="http://www.tennsco.com/-Office Products">http://www.tennsco.com/-Office Products</a>		<b>Warranty</b>	
		A	Dock= 30%: D&I= 15% Off MSRP	Dock: >\$3K=35%, >\$5K=40%; D&I: >\$3K=20%, >\$5K=25%

**Brand: Tennsco-Directline / Mobile**

Furniture: Mobile	<a href="http://www.tennsco.com/spacepro-Mobile">http://www.tennsco.com/spacepro-Mobile</a>		<b>Warranty</b>	
		A	Dock= 30%: D&I= 15% Off MSRP	



## 80 PS Furniture, Inc.

<u>Address</u>	1050 Chinoe Rd Suite 106 Lexington, KY 40502	<u>Contact</u>	Steven Cook
<u>Email</u>	scook@psfurniture.com	<u>Phone</u>	800-535-4519
<u>Web</u>	www.palmersnyder.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	859-266-3473
<u>Biz Type</u>	Small	<u>FEI #</u>	251590625

Originally formed in 1919, PS Furniture, Inc. offers a full line of tables, chairs, and transport solutions to customers in the corporate, healthcare, education, party rental, and hospitality spaces. Many of our products are still manufactured in Pennsylvania, which allows us to produce our products quickly and get them to customers as soon as possible. Our product solutions focus on being flexible options that are easy to move around to make operations more convenient for our customers. One of our key innovations has been our Revolution table line, an innovative design in which our tabletops are 60% lighter than traditional MDF tabletops. Our knowledgeable sales staff will be able to help participants determine which of our many products will best fit their needs in terms of flexibility and functionality. We will then work to deliver that optimal solution as soon as possible. Once an order is placed, our sales staff will be in constant contact about the status of the order as well as working with our manufacturing center to deliver the highest quality product possible within the customer's desired timeframe. Through our flexible and diverse shipping options, we are able to ship anywhere in the United States without any problem.

Return Policy Merchandise may be returned for any reason within 30 days of receipt with the exception of freight damages/shortages not noted with the freight carrier. Returned products which are not defective are subject to a 25% restocking fee. Some products in our catalog are not eligible for return either due to custom nature or because they cannot be returned damage-free without special packaging. If you have questions about a specific product's eligibility, please call customer service.

Major Credit Cards MC; Visa; Amex

Delivery 4 weeks. Custom orders may take longer.

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order \$1,000

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Harry Gruss, Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
TollFree: 860-519-7892 (Cell)  
Fax: 203-265-9378  
Email: :  
harry-insalco@snet.net

**Brand: PS Furniture**

Warranty

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Furniture: Entire Brand, Catalog or Website	Tables and Chairs	W	Dock= 40: D&I= 40% Off MSRP
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## 81 R T London

<u>Address</u>	1642 Broadway Ave, NW Grand Rapids, MI 49504	<u>Contact</u>	Kristi Thompson
<u>Email</u>	kthompson@rtlondon.com	<u>Phone</u>	616-551-4620
<u>Web</u>	www.rtlondon.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>	Small	<u>FEI #</u>	382870949

RT London is a quality manufacturer of furniture for Room Solutions, Lounge, Tables, and Chairs.

<u>Return Policy</u>	Standard Product: 25% fee. Nonstandard: no returns
<u>Major Credit Cards</u>	MC; Visa; AMEX; <\$10K
<u>Delivery</u>	Standard Products: 6 - 8 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Freight is additional. It will be quoted by order. We sell large, bulky items, so shipments will either be full truck loads or LTL's. Full truck loads will go right from our plant to the destination and the pricing is calculated by truck, not by item. LTL's will be for smaller shipments, and that is priced by how much of the truck the order occupies. We have found these 2 methods, quoted by the order, are the best value for our customers.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Creative Office Pavilion  
Meghan McDonnell  
One Design Center, Suite 734  
Boston, MA 02210  
Phone: 617-680-4151  
Email: meghan.mcdonnell@cop-inc.com  
MA, CT, RI, VT, NH, ME

**Orders**

Customer Service Department  
1642 Broadway Ave NW  
Grand Rapids, MI 49504  
Phone: 616-364-4800  
TollFree: 877-613-2012  
Fax: 616-364-1131  
Email: customerservice@rtlondon.com  
All

**Sales Rep**

Emily Rippey  
1642 Broadway Ave NW  
Grand Rapids, MI 49504  
Phone: 616-364-4800  
TollFree: 877-613-2012  
Fax: 616-364-1131  
Email: rvanprooyen@rtlondon.com

**Sales Rep**

Reggie VanProoyen  
1642 Broadway Ave NW  
1642 Broadway Ave NW  
Grand Rapids  
Grand Rapids, MI 49504  
Phone: 616-551-4624  
Fax: 616-364-1131  
Email: rvanprooyen@rtlondon.com

**Brand: RT London**

		Warranty	
Furniture: Design Services	www.rtlondon.com	C W	\$75/HR
Furniture: Entire Brand, Catalog or Website	www.rtlondon.com	C W	Dock= 57% Off MSRP >\$60K List = 58.29%, >\$232,500 = 58.72%, >\$697,675 = 59.15%
Furniture: Installation; No Prevailing Wage	www.rtlondon.com	C W	D&I= \$55/HR
Furniture: Installation; Prevailing Wage	www.rtlondon.com	C W	\$85/HR



## 82 Red Thread Spaces LLC dba Red Thread

<u>Address</u>	Red Thread 300 East River Drive East Hartford, CT 06108	<u>Contact</u>	Mary Sauvageau
<u>Email</u>	msauvageau@red-thread.com	<u>Phone</u>	860-810-2835
<u>Web</u>	http://www.red-thread.com/	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	04-3481341

At Red Thread, our goal is to help you create innovative work environments that inspire your people to excel wherever and however they work. Our name is Red Thread because we make connections. By weaving together people, product, process, and place, we connect the dots between concept and execution. As your workplace partner, we take the time to understand your needs and aspirations. Those insights help us develop innovative solutions that meet your business needs today while providing flexibility to accommodate tomorrow's challenges and opportunities.

<u>Return Policy</u>	Product delivered can't be returned. All product is specifically ordered.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	Varies by manufacturer and product line. All items will quote
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included - with 3 exceptions see note in product list - freight
<u>Minimum Order</u>	Varies by manufacturer
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Stephanie Brock  
Red Thread  
One City Center  
Portland, ME 04101  
Phone: 207-774-4900  
Fax: 207-774-8155  
Email: sbrock@red-thread.com  
ME

**Dealers**

Jessica McLaughlin  
Red Thread  
670 North Commercial Street  
Manchester, NH 03101  
Phone: 603-314-4012  
Fax: 617-310-3764  
Email: McLaughlin@oene.com  
NH

**Dealers**

Owen Milne  
Red Thread  
180 Battery Street, Suite 210  
Burlington, VT 05495  
Phone: 800-635-4874  
Fax: 802-862-0729  
Email: omilne@red-thread.com  
Vermont

**Dealers**

Ray Wasson  
Red Thread  
488 Wheelers Farms Road  
Milford, CT 06460  
Phone: 203-874-7754  
Fax: 203-876-7915  
Email: rwasson@red-thread.com  
Southern CT

**Dealers**

Mary Sauvageau  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-810-2835  
Email: msauvageau@red-thread.com  
Northern CT

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: ckalman@red-thread.com  
MA- Eastern

**Brand: Aceray**

Furniture: Entire Brand, Catalog or Website	Indoor Seating Sofas Chairs Occasional Tables- Outdoor Furniture	CG	Dock= 38% Off MSRP	Units >151 40% >200 45%
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**Brand: American Seating**

Furniture: Chair / Seating; Auditorium	Outdoor Seating, Fixed Seating All	BI	Dock= 28% Off MSRP	> \$5000 = 30% > \$20000 = 32% > 50000 = 34%
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Furniture: Chair/Seating; Entire Brands & Category	Tables Non-Fixed Seating	X	Dock=32% Off MSRP D&I= Requires Quote	> \$5000 = 40% >\$20000 = 43% >\$50000 = 44%
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**Brand: AMQ**

Furniture: Entire Brand, Catalog or Website	Tables, Adjustable Height, Benching, Storage	G	Dock= 70% Off MSRP	>\$30,000 list 71off>\$175,000 list 72 off
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**Brand: Amtab**

Furniture: Entire Brand, Catalog or Website	Tables Cafeteria, ADA, Folding, Tilt, Classroom- Portable Stages and Risers	AP	Dock= 50% Off MSRP	> 100000 53%
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**Brand: Bouty**

Furniture: Chair/Seating; Entire Brands & Category	Ergonomic, Lounge Conference, Executive Seating- Multi-purpose Seating	N	Dock= 30% Off MSRP	> \$5000= 40%; >\$20000 =46%; >\$50000= 49%
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**Brand: Brodart**

Furniture: Library; Entire Brands & Categories	Seating, Residence Hall, Custom, Library Tables- Circ Desk, Shelving, Display	BK	Dock= 48% Off MSRP	> 100000 53%
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**Brand: Cabot Wrenn**

Furniture: Chair/Seating; Entire Brands & Category	Desk, Conference, Guest, Lounge, Tables-Seating, Tables	N	Dock= 40% Off MSRP	
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**Brand: Chamilion**

Furniture: Entire Brand, Catalog or Website	Classroom Desks and Chairs, Teacher Furniture- Teacher Storage, Cafeteria Chairs Modular Lounge	DR	Dock= 28% Off MSRP	> \$5000 34% >\$20000 42% >\$50000 43% >\$100000 46%
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**Brand: Diversified**

Furniture: Entire Brand, Catalog or Website	Science, Makerspace, ART Tables, Stools, Benches-Science Furniture	DR	Dock= 50% Off MSRP	>100000 51%
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**Brand: EISYS**

Furniture: Entire Brand, Catalog or Website	Table,Storage,Adjustable Height,Conference,Seating-Presentation Boards, Guest & Occasional Seating	DK	Dock= 46% Off MSRP	
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**Brand: Enwork**

				Warranty
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Contract # MC11-C07

07/01/2015 through 06/30/2018

Red Thread Spaces LLC dba Red Thread

<b>Brand: Enwork</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Table, Storage, Desk, Casegood, Benching, Lectern-Lecterns, Carts, Accessories	G	Dock= 64% Off MSRP
<b>Brand: Freshcoast</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Library Chairs, Children's Lounge Furniture-Benches	DR	Dock= 32% Off MSRP > \$5000 38% >\$20000 41% >\$50000 43%
<b>Brand: Gunlocke</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Wood Casegoods, Tables, Executive Seat/Lounge-Casegoods, Seating, Lounge	AE	Dock= 52% Off MSRP
<b>Brand: HBF</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Seating, Tables, Healthcare, Lounge-Benches, Occasional Tables	CF	Dock= 46% Off MSRP > 150000 48%
<b>Brand: Hon</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Systems, Desks, Seating, Lounge, Whiteboards-Conference Tables, Files, Storage	DR	Dock= 52% Off MSRP > \$5000 55%, > \$50000 57%
<b>Brand: ICF</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	Office, Guest, Hospitality, Outdoor Seating	CF	Dock= 46% Off MSRP
<b>Brand: Lesro</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	Seating, Tables, Reception, Conference, Lounge	CZ	Dock= 52% Off MSRP 12+ units 55% off
<b>Brand: Level 4</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	Seating, Lounge, Benches, Wood, Metal, Tables-Booths, Office Seating, Occasional, Hospitality	CF	Dock= 46% Off MSRP
<b>Brand: Library Bureau</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Welded Frame Library Shelving, Tops, Endpanels	CF	Dock= 32% Off MSRP > \$5000 34% >\$20000 40% >\$50000 45% >\$100000 50%
<b>Brand: Lieland</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Chairs, Library Chairs, Adult Chairs, Benches-Occasional Tables, Adult Lounge	DR	Dock= 32% Off MSRP > \$5000 38% >\$20000 41% >\$50000 43%
<b>Brand: Markant</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Office Desks, Benching, Systems, Lounge-Chairs, Pneumatic Desks, Printed Acrylic Panels	DR	Dock= 28% Off MSRP > \$5000 34% >\$20000 42% >\$50000 43% >\$100000 46%
<b>Brand: Mien</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Classroom Desks and Chairs, Teacher Furniture-Teacher Storage, Cafeteria Chairs Modular Lounge	DR	Dock= 28% Off MSRP > \$5000 34% >\$20000 42% >\$50000 43% >\$100000 46%
<b>Brand: National Public Seating</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Folding Chairs Caft Tables Music Furniture-Stools, stages, Risers	N	Dock= 28% Off MSRP >\$15000 33% >\$30000 35% >50000 37% >\$100000 38%
<b>Brand: Nienkamper</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Tables, Lounge, Seating-Office, Conference, Lounge	CF	Dock= 46% Off MSRP
<b>Brand: Nucraft</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Wood Casegoods and Tables-Casegoods	N	Dock= 48% Off MSRP
<b>Brand: Palmieri</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Library Chairs, Lounge, Tables, Carrels, Stools-Circulation Desks, Shelving Wood Metal	BJ	Dock= 37% Off MSRP > \$5000 42% >\$20000 43% >\$50000 45% >\$100000 47%
<b>Brand: Paragon</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Library Shelving, Classroom Furniture, Lounge-Teacher Furniture, Activity Tables, Carrels	DR	Dock= 21% Off MSRP >\$5000 24% >\$30000 28% >\$50000 30% >100000 33%
<b>Brand: Red Thread</b>		Warranty	
Furniture: Design Services	-Red Thread Net Price		\$80/HR
Furniture: Entire Brand, Catalog or Website	Custom Tables, Shelving, Storage, Wood Laminate-Cabinets	AX	Dock= 50% Off Dealer List >\$100000 52%



Contract # MC11-C07

07/01/2015 through 06/30/2018

Red Thread Spaces LLC dba Red Thread

**Brand: Red Thread**

Warranty

Furniture: Installation Union	-Local Union Wage & Benefit Cost	Cost + 64%	
Furniture: Installation; No Prevailing Wage	-Red Thread Net Price	\$50/HR. net	Overtime +\$25/hour Sundays & Holidays +\$50/hour
Furniture: Installation; Prevailing Wage	-Prevailing Wage/Benefit pkg Per the State of Mass	Cost + 58%	

**Brand: Sandler**

Warranty

Furniture: Chair/Seating; Entire Brands & Category	Guest, Occasional, Hospitality, Stools, Tables-Contract, Hospitality	AX	Dock= 46% Off MSRP
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**Brand: Steelcase**

Warranty

Furniture: Chair / Seating; Classroom	Classroom & Stackable Seating-Max Stacker III	DR	Dock= 57% Off MSRP	> \$50,001 List 60% > \$150,001 Call for Discount
Furniture: Chair / Seating; Classroom	Classroom Seating-Node	DR	Dock= 52.5% Off MSRP	> \$50,001 List 54.5% > \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge-Brody	DR	Dock= 43% Off MSRP	> \$50,001 List 45% > \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge & Collaborative-Coalesse (Excludes other Coalesse Products Named)	DR	Dock= 50% Off MSRP	> \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge & Collaborative-Coalesse: Carl Hansen Seating/Tables	DR	Dock= 45% Off MSRP	> \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge & Collaborative-Coalesse: Hosu Lounge Seating; Lagunitas	DR	Dock= 47.5% Off MSRP	> \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Chairs/Seating-Gesture; QiVi	DR	Dock= 50% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Chairs/Seating-Kart	DR	Dock= 50% Off MSRP	> \$50,001 List 52% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Chairs/Seating-Leap Reply Player Cachet Move Amia cob i2i Think	DR	Dock= 52% Off MSRP	> \$50,001 List 54% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Wood Seating-Mansfield Mingle Oriana Snodgrass Terrazzo Topaz	DR	Dock= 51% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Wood Seating-Sawyer	DR	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Wood Seating-Siento Alcove Collaboration England Escapade Deck	DR	Dock= 51% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Classroom Misc.	Interactive Whiteboards-ENO Whiteboards & Accessories	DR	Dock= 47% Off MSRP	> \$150,001 Call for Discount
Furniture: Classroom Misc.	Under Carpet Power System-Thread	DR	Dock= 43% Off MSRP	> \$50,001 List 44% > \$150,001 Call for Discount
Furniture: Classroom Misc.	Whiteboards-Premium Whiteboards	DR	Dock= 49% Off MSRP	
Furniture: Desks; Office Furniture	Benching-FrameOne; Division Screens	DR	Dock= 46% Off MSRP	> \$50,001 List 48% > \$150,001 Call for Discount
Furniture: Desks; Office Furniture	Laminate Casegoods-Currency; Payback	DR	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Desks; Office Furniture	Wood Casegoods & Tables-Elective Elements	DR	Dock= 53% Off MSRP	> \$50,001 List 55% > \$150,001 Call for Discount
Furniture: Desks; Office Furniture	Wood Casegoods & Tables-Walden Garland Impact Norfolk Convene Victor2	DR	Dock= 51% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Entire Brand, Catalog or Website	Balance of Steelcase Steel-Balance of Steelcase Steel	DR	Dock= 57% Off MSRP	> \$50,001 List 60% > \$150,001 Call for Discount
Furniture: Entire Brand, Catalog or Website	Steelcase Health-Steelcase Health	DR	Dock= 45% Off MSRP	> \$50,001 List 47% > \$150,001 Call for Discount
Furniture: Entire Brand, Catalog or Website	Turnstone-Turnstone	DR	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount



**Brand: Steelcase**

		Warranty		
Furniture: Ergonomic Tools & Accessory	Fitwork-Walkstation	DR	Dock= 43% Off MSRP	> \$50,001 List 44% > \$150,001 Call for Discount
Furniture: Ergonomic Tools & Accessory	Worktools-Steelcase Worktools	DR	Dock= 49% Off MSRP	> \$50,001 Call for Discount
Furniture: Library; Misc.	Room Scheduling-RoomWizard	DR	Dock= 47.5% Off MSRP	> \$150,001 Call for Discount
Furniture: Office Furniture; Misc.	Architectural Solutions-Low Profile Floor; QT Pro; Arch. Modular Power	DR	Dock= 52% Off MSRP	> \$50,001 List 54% > \$150,001 Call for Discount
Furniture: Office Furniture; Misc.	Task Lighting-Bottomline; LED Personal; LED Shelf; Underline	DR	Dock= 50% Off MSRP	> \$50,001 List 51% > \$150,001 Call for Discount
Furniture: Partition; Free Standing	Systems-Answer; Avenir; Kick; Series 9000; Univ & TS Wksrf	DR	Dock= 58% Off MSRP	> \$50,001 List 62% > \$150,001 Call for Discount
Furniture: Partition; Walls, Panels, Screens	Demountable Walls-Privacy Wall	DR	Dock= 47% Off MSRP	> \$50,001 List 50% > \$150,001 Call for Discount
Furniture: Partition; Walls, Panels, Screens	Demountable Walls-V.I.A.	DR	Dock= 45.5% Off MSRP	> \$50,001 List 47.5% > \$150,001 Call for Discount
Furniture: Partition; Walls, Panels, Screens	Space Division-Post & Beam	DR	Dock= 57% Off MSRP	> \$50,001 List 60% > \$150,001 Call for Discount
Furniture: Replacement & Repair Parts	Service Parts: Steel, Turnstone, Wood-Service Parts: Steel, Turnstone, Wood	DR	Dock= 35% Off MSRP	
Furniture: Storage	Benching & Storage-TS Fixed Pedestals; TS Underworksurface Laterals	DR	Dock= 58% Off MSRP	> \$50,001 List 61% > \$150,001 Call for Discount
Furniture: Storage	Storage-C:Scape	DR	Dock= 46% Off MSRP	> \$50,001 List 48% > \$150,001 Call for Discount
Furniture: Storage	Storage-TS Bins/Shelves; Univ Bins/Shelves; Univ Pedestals	DR	Dock= 58% Off MSRP	> \$50,001 List 62% > \$150,001 Call for Discount
Furniture: Storage	Storage-TS Mobile Pedestals; TS Tower Too	DR	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks-AirTouch	DR	Dock= 58% Off MSRP	> \$50,001 List 62% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks-Migration	DR	Dock= 43% Off MSRP	> \$50,001 List 44% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks-Ology	DR	Dock= 47% Off MSRP	> \$50,001 List 48% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks-Series 3 Series 5 Series 7 Series 9 Series Benches	DR	Dock= 49% Off MSRP	> \$50,001 List 50% > \$150,001 Call for Discount
Furniture: Table; Classroom	Classroom Tables, Desks, Whiteboards-Verb	DR	Dock= 52% Off MSRP	> \$50,001 List 55% > \$150,001 Call for Discount
Furniture: Table; Classroom	Multi Purpose Tables-Akira; Runner	DR	Dock= 50% Off MSRP	> \$50,001 List 52% > \$150,001 Call for Discount
Furniture: Table; Classroom	Multi Purpose Tables-Groupwork	DR	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Table; Computer	Collaboration Furniture-Media:Scape	DR	Dock= 44% Off MSRP	> \$50,001 List 45% > \$150,001 Call for Discount

**Brand: Stylex**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	Ergonomic, Lounge Conference, Executive Seating- Multi-Purpose Seating	Z	Dock= 46% Off MSRP	>\$250,001 List 48%>\$500,000 List 50%

**Brand: Vanerum Stelter**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Classroom Desks, Chairs, Teacher Furniture- Custom Furniture, Office, Storage	AP	Dock= 48% Off MSRP	> \$30000 50% > \$50000 52% >\$100000 55%

**Brand: Watson**

		Warranty		



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Brand: **Watson**

Warranty

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Furniture: Entire Brand, Catalog or Website

Desks, Storage, Tables, Conference, Benching-  
Desks & Tables

CZ

Dock= 46% Off  
MSRP

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Red Thread Spaces LLC dba Red Thread

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### 83 Robert H Lord Co Inc

<u>Address</u>	220 Chapel Road Manchester, CT 06042	<u>Contact</u>	Peter Lord
<u>Email</u>	Plrhlco@gmail.com	<u>Phone</u>	617-331-5910
<u>Web</u>	www.rhlco.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	860-645-9100
<u>Biz Type</u>	Small	<u>FEI #</u>	060858289

A full service family owned business dedicated to providing customers with quality furniture and furnishings at a fair price with great customer service. We offer a full range of furniture categories to furnish an entire space.

- Return Policy Minimum 25% restocking fee. No custom returns.
- Major Credit Cards MC: Visa
- Delivery 4-10 weeks, may extend longer in summer months
- Cash Terms Net 30 Days
- Offer Extended Offer IS extended to Faculty, Staff & Students
- FOB Destination
- Freight Included
- Minimum Order None
- Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Yes: if outside NE, add frt may apply.
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Orders**

Janis Stewart  
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Manchester, CT 06042  
Phone: 860-512-2129  
TollFree: 800-543-7635  
Fax: 860-645-9100  
Email: janisstewart@rhlco.com  
CT, MA, RI, ME NH, VT

**Sales Rep**

John Plourde  
200 Dillingham Hill Road  
Auburn, ME 04210  
Phone: 207-784-2640  
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ME, MA

**Sales Rep**

Karina Kentsis  
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Fax: 860-645-9100  
Email: Karinakentsis@rhlco.com  
CT, MA

**Sales Rep**

Adam Sutch  
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Manchester, CT 06042  
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Email: adamsutch@rhlco.com  
CT, RI

**Sales Rep**

Ron Paolillo  
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Email: ronpaolillo@rhlco.com  
CT, MA, RI, ME NH, VT

**Sales Rep**

Tom Lord  
220 Chapel Road  
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Phone: 860-512-2114  
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Email: tomlord@rhlco.com  
CT, MA, RI

**Sales Rep**

Rob Romay  
220 Chapel Road  
Manchester, CT 06042  
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Fax: 860-645-9100  
Email: robromay@rhlco.com  
CT, MA, ME, NH, RI, VT

**Sales Rep**

Jon Lord  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-729-9215  
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Email: johnlord@rhlco.com  
CT, MA, ME, NH

**Sales Rep**

Peter Lord  
220 Chapel Road  
Manchester, CT 06042  
Phone: 617-331-5910  
Fax: 860-645-9100  
Email: Plrhlco@gmail.com  
MA

**Brand: Alumni**

Furniture: Entire Brand, Catalog or Website	Classroom	Warranty
		AP Dock=36%: D&I= 30% Off Dealer List
		Dock:>50k=50% >101k=51% >400k=53% D&I >50k=42% >101k=43% >400k=45%

**Brand: Borroughs**

Furniture: Entire Brand, Catalog or Website	Library Shelving, Storage Shelving	Warranty
		CF Dock= 32%: D&I= 30% Off Dealer List
		>\$25,000 +2%

**Brand: Clarin**

Furniture: Entire Brand, Catalog or Website	Furniture - Chair/Seating-Clarin by Hussey	Warranty
		AJ Dock= 38%: D&I= 34% Off Dealer List
		\$50k-\$100k+2% >\$100k +5%

**Brand: Diversified Woodcrafts**

Furniture: Entire Brand, Catalog or Website	Classroom	Warranty
		DR Dock= 50%: D&I= 48% Off Dealer List

**Brand: Falcon**

Furniture: Entire Brand, Catalog or Website	Hospitality	Warranty
		DR Dock= 45%: D&I= 42% Off Dealer List

**Brand: Fleetwood**

Furniture: Entire Brand, Catalog or Website	Classroom	Warranty
		AM Dock= 22%: D&I= 20% Off Dealer List
		\$5k-\$20k +6% \$20,001-\$75k +11% \$75,001-\$150k+13% over \$150k+18%

**Brand: HBF**

Furniture: Entire Brand, Catalog or Website	Seating - Chair/Lounge	Warranty
		CF Dock= 43% D&I= 40% Off HBF Website
		>\$150,000 +2%

**Brand: Hickory Contract**

		Warranty
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Robert H Lord Co Inc

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<b>Brand: Hickory Contract</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Lounge Furniture-HUGG	N	Dock=45%: D&I = >\$100K +5% 40% Off Dealer List
<b>Brand: Hussey</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Athletic - Bleachers	CF	Dock= 40%: D&I= \$200k-499K +4% 10% Off Dealer List >\$500k +6%
Furniture: Entire Brand, Catalog or Website	Furniture-Auditorium, Theater, Jury	CF	Dock= 40%: D&I= \$200k-499K +4% 10% Off Dealer List >\$500k +6%
<b>Brand: Indiana</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Office Furniture	AE	Dock= 52: D&I= \$50,001-\$100,000+1% 50% Off MSRP over \$100,000 Negotiable
<b>Brand: Interior Systems Inc</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Dining Hall	D	Dock= 25%: D&I= \$5k-\$50k+5% 20% Off Dealer >\$50k+15% List
<b>Brand: Invincible</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Office Furniture	DZ	Dock= 45%: D&I= >\$15k+10% 40% Off Dealer List
<b>Brand: Jonti-Craft</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Classroom	CZ	Dock= 10%: D&I= \$25,000-\$200,000+5% 5% Off Dealer List >\$200K+10%
<b>Brand: Markant</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Office Furniture	CI	Dock= 35%: D&I= \$25k-75k +5% \$75k- 30% Off Dealer List 125k +7% >\$125k +10%
<b>Brand: Media Technologies</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Library Furniture	C M	Dock=30%: D&I = >\$20k +8% >\$100k 25% Off Dealer List +12% over \$175k negotiable
<b>Brand: Mien</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Classroom	U	Dock= 35%: D&I= \$25k-75k +5% \$75k- 30% Off Dealer List 125k +7% >\$125k +10%
<b>Brand: National Public Seating</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Classroom, Music, Dining	N	Dock= 45%: D&I= 40% Off Dealer List
<b>Brand: Nevins</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Lab Furniture		53% 0 - \$100k List, 55% >\$100k List
<b>Brand: OBEX</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Partitions	N	Dock= 50%: D&I= 48% Off Dealer List
<b>Brand: Paladin</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Library Furniture	AE	Dock= 34%: D&I= \$20k-\$50k +6% >\$50k 30% Off Dealer List +11%
<b>Brand: Sico</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Cafeteria	AP	Dock= 26%: D&I= \$5k-15k+3% \$15k- 22% Off Dealer List 30k+5% \$30k-50k+7% \$50k-100k+13% >\$100k+16%
<b>Brand: Smith System</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Classroom	AG	Dock= 30%: D&I= \$30k-50k +8% \$50k- 27% Off Dealer List 100k+11% \$100k- 200k+12% \$200k- 300k+15%
<b>Brand: Southern Aluminum</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Furniture-Outdoor	CZ	Dock= 31%: D&I= 25% Off Dealer List
<b>Brand: Thonet</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Hospitality	DR	Dock= 45%: D&I= 42% Off Dealer List
<b>Brand: Walker Boards</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	Classroom	A	Dock= 45%: D&I= 40% Off Dealer List





## 84 Rouillard

<u>Address</u>	2651 Boulder Creek Dr. Roswell, GA 30075	<u>Contact</u>	Steve Lipton
<u>Email</u>	steve@rouillard.ca	<u>Phone</u>	770-641-0822
<u>Web</u>	www.rouillard.ca	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	418-666-9619
<u>Biz Type</u>		<u>FEI #</u>	98-0353908

Rouillard is a Quebec based manufacturer of office seating, lounge seating and multi-purpose seating along with a complete conference & collaborative tables & storage collection. We are small enough to entertain custom solutions and large enough to handle large contracts.

<u>Return Policy</u>	Return goods are accepted with written consent under certain circumstances
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	4-6 weeks with most orders shipping in less than 30 calendar days.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight is included. A \$100 net surcharge applies on orders less than \$1000 net
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Union Office Interiors  
Allen Hull  
12 Post Office Square, 3rd Floor  
Boston, MA 02109  
Phone: 617-456-3010  
Fax: 617-986-4559  
Email: Ahull@unionoffice.com  
MA, CT, NH, ME

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01101  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA

**Dealers**

Jennifer Nalasco  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4118  
Email: jnalasco@cop-inc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Alan Wytas  
Discount Office Furniture  
2131 Riverdale Street  
West Springfield, MA 01089  
Phone: 413-737-0991  
Fax: 413-737-8130  
Email: alexwytas@comcast.net  
MA, CT

**Dealers**

Janine Whittaker  
Ideal Office Solutions  
28 Pelham Ave  
Methuen, MA 01844  
Phone: 978-327-5327 x215  
Fax: 978-327-5328  
Email: Janine@IdealOfficeOnline.com  
MA, NH, ME

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: Harry-insalco@snet.net

**Dealers**

Kim Hicks  
John Watts Associates  
121 Roberts Street, Suite A  
E. Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: kimh@jwatts.com  
MA, CT

**Dealers**

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Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Susan Oram  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: soram@wprltd.com  
MA, CT, RI, NH, ME, VT

**Brand: Agora**

		Warranty		
Furniture: Chair / Seating; Lounge	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Conference Room Furniture		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Desk; Classroom	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Desks; Office Furniture	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Library; Entire Brands & Categories	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Table; Cafeteria, (non & folding)	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Table; Classroom	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Table; Computer	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Table; Conference	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%



**Brand: Agora**

		Warranty		
Furniture: Table; Dining	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Table; Entire Brands & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Table; Office	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Campus**

		Warranty		
Furniture: Chair / Seating; Classroom	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Lounge	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Residence Hall Ent Brand & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Classic**

		Warranty		
Furniture: Chair / Seating; Dining	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Office	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Hospitality, Reception, Ent Brand & Cat		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Conscience**

		Warranty		
Furniture: Athletic; Entire Brands & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Conference	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Office	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Dextra**

		Warranty		
Furniture: Chair / Seating; Classroom	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Dining	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Lab	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Library	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Stackable Chair	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Children's: Entire Brands & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Children's: Entire Brands & Categories	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: FX**

		Warranty		
Furniture: Chair / Seating; Conference	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Office	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Task	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%



**Brand: FX**

		Warranty		
Furniture: Table; Entire Brands & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Hug**

		Warranty		
Furniture: Chair / Seating; Library	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Lead**

		Warranty		
Furniture: Chair / Seating; 24/7 Intensive Use	www.rouillard.ca-Lead 24 Plus	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Conference	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Dining	www.rouillard.ca-Lead V	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Lab	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Library	www.rouillard.ca-Lead V	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Office	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Task	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair/Seating; Entire Brands & Category		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Library; Entire Brands & Categories	-Lead V	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Quick Ship Furniture	www.rouillard.ca-Lead Express	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Link**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Classroom	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Dining	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Lab	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Library	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Lounge	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Stackable Chair	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Conference Room Furniture		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Pilium**

		Warranty		
Furniture: Chair / Seating; Dining	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Library	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%



**Brand: Pilium**

		Warranty		
Furniture: Chair / Seating; Stackable Chair	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Residence Hall Ent Brand & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Residence Hall Ent Brand & Categories	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Quantum**

		Warranty		
Furniture: Conference Room Furniture		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Rouillard**

		Warranty		
Furniture: Entire Brand, Catalog or Website		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Spyder**

		Warranty		
Furniture: Chair / Seating; Lab	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Office	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: File & Storage; Entire Brand & Category		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Stratford**

		Warranty		
Furniture: Chair / Seating; Lounge	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Library; Entire Brands & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%

**Brand: Tulip**

		Warranty		
Furniture: Athletic; Entire Brands & Categories		R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%
Furniture: Chair / Seating; Lounge	www.rouillard.ca	R	Dock= 50% D&I=48% Off MSRP	<\$50,000 + 1%, \$100,000 +2%





## 85 Safco Products Co. dba Mayline

<u>Address</u>	9300 West Research Center New Hope, MN 55428	<u>Contact</u>	Yvonne Moore
<u>Email</u>	YvonneMoore@safcoproducts.com	<u>Phone</u>	800-756-8685
<u>Web</u>	www.safcoproducts.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	41-0911459

Today Mayline is one of the leading mid-market contract furniture manufacturers in the U.S., offering a complete range of office furniture, cafeteria furniture. and storage solutions. We provide durable, versatile and affordable office furniture solutions that are both functional and practical. At Mayline, we understand that each customer has unique needs and we strive to help you make smart office furniture decisions. Our unsurpassed customer service, project management, and space planning design services provide the right solutions to fit your style and your space.

<u>Return Policy</u>	<a href="http://www.mayline.com/products/files/termsandconditions.pdf">http://www.mayline.com/products/files/termsandconditions.pdf</a>
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	45 days
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: dan@bbeoffice.com  
MA, CT, VT

**Dealers**

Michael Clancy  
Creative Office Pavilion  
One Design Center Place Suite 734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
MA, NH, ME, VT, RI

**Dealers**

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7 Capital Drive  
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Phone: 203-269-1238  
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**Dealers**

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380 Union Street  
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Fax: 413-788-0789  
Email: eric@lexingtongroup.com  
MA, CT

**Dealers**

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234 Congress Street  
Boston, MA 02210  
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Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
MA, CT

**Dealers**

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Broadway Office Interiors  
90 Tapley St  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA, CT

**Dealers**

Denny Robinson  
DR Consultants  
1337 Balck Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
VT, MA

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-882-5295  
Email: josh@interscapece.com  
CT, MA

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: roberttenaglia@ori.com  
MA

**Dealers**

Jennifer Tiso  
Pro Systems Installation Inc.  
464 Wolcott Road  
Wolcott, CT 06716  
Phone: 203-879-5471 x 103  
TollFree: 800-532-6924  
Fax: 203-879-7188  
Email: psinesp1@yahoo.com

**Dealers**

Elaine Wojnar  
Business Interiors by Staples  
500 Staples Drive  
Framingham, MA 01702  
Phone: 508-253-5608  
TollFree: 800-322-2024  
Fax: 508-305-8180  
Email: e.wojnar@staples.com  
All

**Dealers**

Ken Patrick  
Environments at Work  
300 A Street  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: kenp@environmentsatwork.com  
MA, NH

**Dealers**

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John Watts Associates  
121 Roberts St. Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
CT, MA

**Dealers**

Megan Michalski  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5331  
Fax: 860-257-4899  
Email: mmichalski@myofi.com  
CT, MA

**Dealers**

Mike Faherty  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: faherty@oene.com  
All



**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
CT, MA

**Dealers**

Marykay Powers  
Stamford Office Furniture  
328 Selleck Street  
Stamford, CT 06902  
Phone: 203-348-2657  
Fax: 203-348-0712  
Email: mpowers@sof328.com

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
All

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott St  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
MA

**Remit**

Dana Rocha  
9300 West Research Center  
New Hope, MN 55428  
Phone: 763-536-6700  
Email: danarocha@safcoproducts.com

**Brand: Mayline**

Furniture: Entire Brand, Catalog or Website	www.mayline.com-Office Furniture	Warranty
		DR Dock= 59: D&I= >100,000 62% off list 50% Off MSRP (Dock only)



## 86 Sauder Manufacturing Co

<u>Address</u>	930 W. Barre Road Archbold, OH 43502	<u>Contact</u>	Jodi Short
<u>Email</u>	jshort@saudereducation.com	<u>Phone</u>	419-445-7670 x3162
<u>Web</u>	www.saudereducation.com	<u>Tollfree</u>	800-537-1530 x3162
<u>SDO</u>		<u>Fax</u>	419-446-4945
<u>Biz Type</u>		<u>FEI #</u>	344407705

Sauder Education (Brand of Sauder Manufacturing Co.) provides a full line of furniture for the education market. We offer desk seating, dining seating, lounge furniture, tables, Butler casegoods and other miscellaneous furniture.

Return Policy As our product is custom made (i.e. finish/fabric) no merchandise may be returned to Sauder Education (SE) without prior written consent from SE, and any returns must be in accordance with SE's shipping instructions. If approved, returns for reasons other than valid warranty claims will be subject to shipping and handling charges, and must be made, FOB SE. In addition, restoration and restocking charges may be charged to Purchaser.

Major Credit Cards MC; Visa; Amex

Delivery 60-120 Days ARO

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included unless weight is less than 200#. If so, then a minimum freight charge will be added based on the weight of the shipment. Not to exceed \$125.

Minimum Order None

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rick McKinney  
Creative Office Pavilion  
15 Franklin Street  
Portland, ME 04101  
Phone: 207-775-7100  
Fax: 207-775-1003  
Email: rmckinney@cop-inc.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Jennifer Starusky  
Creative Office Supply  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-348-3271  
Fax: 617-426-6541  
Email: jstarusky@cop-inc.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Denny Robinson  
DR Consultants  
1337 Balck Mountain Road  
Dummerston, VT 05301  
Phone: 413-348-3622  
Fax: 802-257-0909  
Email: dennyconsult@gmail.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Harry Gruss, Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
TollFree: 860-519-7892 (Cell)  
Fax: 203-265-9378  
Email: harry-insalco@snet.net  
CT, MA

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Doug Crosby  
Office Environments of New England  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 802-864-3000  
Fax: 802-865-2590  
Email: crosby@oene.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Larry Feldman  
Office Resources  
100 Pearl Street  
Hartford, CT 06103  
Phone: 860-218-2080  
Fax: 860-218-2081  
Email: larryfeldman@ori.com.  
CT-ME-MA-NH-RI-VT

**Dealers**

Mary Boothby  
OFI  
511 East Columbus Avenue  
Springfield, MA 01105  
Phone: 413-732-1848  
Fax: 413-731-1588  
Email: mboothby@oficontractineriors.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Richard Tucker  
Tucker Library Interiors  
55 South Commercial Street  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-968-7032  
Email: richard@tuckerlibraryinteriors.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Drew Schofield  
W.B. Mason  
650 Mt. Pleasant Street  
New Bedford, MA 02745  
Phone: 508-998-7778  
TollFree: 800-645-4321  
Fax: 508-998-7779  
Email: drew.schofield@wbmason.com  
CT-ME-MA-NH-RI-VT

**Dealers**

Claudia Russo  
Workplace Resource  
100 Grove Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
CT-ME-MA-NH-RI-VT

**Orders**

Rachel Short  
930 W Barre Road  
Archbold, OH 43502  
Phone: 419-446-3528  
TollFree: 800-537-1530 X3528  
Fax: 419-446-4945  
Email: rashort@saudereducation.com  
CT-ME-MA-NH-RI-VT

**Sales Rep**

Drew Strong  
144 Palmer Road  
Monson, MA 01057  
Phone: 413-267-0001  
Email: dstrong@saudereducation.com  
CT-ME-MA-NH-RI-VT

**Sales Rep**

Keith Medvec  
15 Concord Court  
Southbury, CT 06488  
Phone: 203-231-2137  
Fax: 203-405-3635  
Email: kmedvec@saudereducation.com  
CT-ME-MA-NH-RI-VT

**Brand: Sauder**

Furniture: Entire Brand, Catalog or Website

www.saudereducation.com

**Warranty**

EA	Dock= 49% Off MSRP	DS 200,000-500,000 50%, 500-1M 51% >1M 52%
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Contract # MC11-C07

07/01/2015 through 06/30/2018

Sauder Manufacturing Co

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## 87 School Specialty Inc

<u>Address</u>	100 Paragon Parkway Mansfield, OH 44903	<u>Contact</u>	Scott Kurtzman
<u>Email</u>	scott.kurtzman@schoolspecialty.com	<u>Phone</u>	419-589-1900
<u>Web</u>	www.schoolspecialty.com	<u>Tollfree</u>	800-305-0174
<u>SDO</u>		<u>Fax</u>	800-775-8314
<u>Biz Type</u>		<u>FEI #</u>	390971239

School Specialty is dedicated to helping educators create flexible and collaborative environments that align with 21st century learning skills to improve student outcomes. Offering the most complete range of educational solutions, services and products available, we can support your school's vision for 21st century education. With School Specialty, you'll get: A nationally dedicated team of Account Managers and Furniture & Equipment Specialists; Projects by Design, our no-cost new school construction and renovation furniture solution; A highs; Competitively bid pricing to help save you both time and money.

<u>Return Policy</u>	Please visit <a href="http://www.schoolspecialty.com/returns">www.schoolspecialty.com/returns</a> for information on our policy.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Norm: 30-45 days: Non-standard/Custom & Summer may have longer lead
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	All pricing is FOB Destination to member agencies.
<u>Freight</u>	All pricing is FOB Destination to member agencies.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				School Specialty will extend these prices to any MHEC member's satellite locations.
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Patrick Brown  
 194 Canterbury Court  
 Columbiana, OH 44408  
 Phone: 330-831-7258  
 Fax: 330-892-0151  
 Email: patrick.brown@schoolspecialty.com  
 All

**Sales Rep**

Dan Carl  
 506 Allenvue Drive  
 Mechanicsburg, PA 17055  
 Phone: 717-409-4370  
 Email: dan.carl@schoolspecialty.com  
 All

**Brand: Balt**

Furniture: Entire Brand, Catalog or Website	www.moorecoinc.com-Balt	Warranty	AF	Dock=37% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: Best Rite**

Furniture: Entire Brand, Catalog or Website	www.moorecoinc.com-Best Rite	Warranty	AQ	Dock=37% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: Bird in Hand/Childcraft**

Furniture: Children's: Entire Brands & Categories.	www.schoolspecialty.com-Bird in Hand	Warranty	DR	Dock=68% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: Classroom Select**

Furniture: Entire Brand, Catalog or Website	www.classroomselect.com-Classroom Select	Warranty	DR	Dock=68% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: Diversified Woodcrafts**

Furniture: Entire Brand, Catalog or Website	www.diversifiedwoodcrafts.com-Diversified Woodcrafts	Warranty	DR	Dock=49% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: Fleetwood**

Furniture: Entire Brand, Catalog or Website	www.fleetwoodfurniture.com-Fleetwood	Warranty	DR	Dock=20% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: Mien**

Furniture: Entire Brand, Catalog or Website	www.miencompany.com-Mien	Warranty	CL	Dock=36% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: National Public Seating**

Furniture: Entire Brand, Catalog or Website	www.nationalpublicseating.com-National Public Seating	Warranty	N	Dock=35% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: Royal**

Furniture: Entire Brand, Catalog or Website	www.royalseating.com-Royal Seating	Warranty	DR	Dock=68% Off MSRP D&I =15% of Order/25% for Prevailing Wage \$250 Min	> \$15,000 + 3%
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**Brand: School Specialty**

		Warranty			
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Contract # MC11-C07

07/01/2015 through 06/30/2018

School Specialty Inc

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**Brand: School Specialty**

Warranty

Furniture: Entire Brand, Catalog or Website

www.schoolspecialty.com-Furniture & Equipment

A

Dock= 10%: D&I=  
15% of Order/25%  
for Prevailing  
Wage \$250 Min



Contract # MC11-C07

07/01/2015 through 06/30/2018

School Specialty Inc

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## 88 Seating Inc

<u>Address</u>	60 N State St Nunda, NY 14517	<u>Contact</u>	Tammy McCallum
<u>Email</u>	tammy@seatinginc.com	<u>Phone</u>	585-468-2875 x101
<u>Web</u>	www.seatinginc.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	585-468-2804
<u>Biz Type</u>	Small	<u>FEI #</u>	16-1344044

Seating Inc., a family owned and operated American manufacturing company in Western New York may be the best kept secret in chair procurement. Building made-to-order ergonomic seating for K-12, Higher Ed, Technical, Security, Medical, Office and Municipal applications. Matching task, executive, conference, swivel, stools, stacking, nesting, multipurpose models, configured to customer requirements. Three weight capacities: 300, 400 and 550 lbs. Every Day, Heavy Duty, Intensive Use, Cal 133 models. Reliable customized standards programs. Long term warranties. North American components and textiles. Federal and state contracts. Small Business. WBE. Certified Green. Knowledgeable, experienced, capable customer service. Making Work Better since 1989.

<u>Return Policy</u>	30% restocking fee
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	2-3 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rick Vitale  
100 Cummings Center, S-143K  
Beverly, MA 01915  
Phone: 978-922-6090  
Fax: 978-922-6070  
Email: rick@ocioffice.com  
MA

**Dealers**

Charlie Call  
33 Main St. #500  
Nashua, NH 03064  
Phone: 603-882-9418  
Fax: 603-204-0581  
Email: charlie@schoolfurnishings.com  
NH

**Dealers**

Gary Schnopp  
BBE Office Interiors  
1595 East St.  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: gary@bbeoffice.com  
MA

**Dealers**

Karen Volner  
Business Interiors by Staples  
123 Indian Hills Lane  
Circle Pines, MN 55014  
Phone: 651-234-4050  
Fax: 763-783-9001  
Email: karen.volner@staples.com  
All

**Dealers**

John Rapoza  
Creative Office Environments  
41 Commercial Way  
East Providence, RI 02914  
Phone: 401-435-4141  
Email: john@coe-ri.com

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Rd.  
Brattleboro, VT 05301  
Phone: 413-348-3622  
Email: dennyconsult@gmail.com  
VT, MA

**Dealers**

Evan Golden  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: evan-insalco@snet.net  
CT

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: Harry-insalco@snet.net  
CT

**Dealers**

Scott Kowalski  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: scott-insalco@snet.net  
CT

**Dealers**

Susan Barnes  
Office Interiors Ltd.  
85 Washington St.  
Dover, NH 03820  
Phone: 603-749-6200  
Fax: 603-743-3098  
Email: sbarnes@officeinteriorsltd.com  
NH

**Dealers**

Susan Barnes  
Office Interiors Ltd.  
85 Washington St.  
Dover, NH 03820  
Phone: 603-749-6200  
Fax: 603-743-3098  
Email: sbarnes@officeinteriorsltd.com  
NH

**Dealers**

Ellen Bates  
Office Interiors Ltd.  
85 Washington St.  
Dover, NH 03820  
Phone: 603-749-6200  
Fax: 603-749-8845  
Email: ebates@officeinteriorsltd.com  
NH

**Dealers**

Suzanne Bradley  
Officeworks  
449 U.S. Route 1 Ste.202  
York, ME 03909  
Phone: 207-361-4515  
Fax: 207-361-4517  
Email: sbradley@officeworksinc.com  
ME

**Dealers**

Rob Romay  
R.H. Lord Company  
220 Chapel St.  
Manchester, CT 06042  
Phone: 860-512-2126  
Email: robromay@rhlco.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Fred Marks  
ROI Office Furniture  
25 Newport St.  
Fitchburg, MA 01420  
Phone: 508-868-1557  
Email: frederickmmarks@charter.net  
MA, CT, RI, VT, NH, ME



**Dealers**

Michael Monahan  
Sheehan's Office Interiors, Inc.  
524 Park Avenue  
Portsmouth, RI 02871  
Phone: 401-683-3150  
Fax: 401-683-4990  
Email: mmonahan@sheehansoffice.com  
MA, RI

**Dealers**

Cori McGrath  
Tucker Library Interiors  
55 South Commercial Street  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: cori@tuckerlibraryinteriors.com  
NH

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 South Commercial Street  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: chip@tuckerlibraryinteriors.com  
NH

**Dealers**

Susan Oram  
Workplace Resource  
162 Prescott St.  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: soram@wprltd.com  
MA

**Brand: Seating inc.**

Furniture: Entire Brand, Catalog or Website

Warranty

AO	Dock= 50: D&I= 45% Off MSRP	>\$1,000 +3%, >\$5,000 +2%, >\$25,000 +2%, >\$100,000 +2%
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## 89 Sedia Systems, Inc.

<u>Address</u>	1820 W. Hubbard St., Suite 300 Chicago, IL 60622	<u>Contact</u>	Karen Andersen
<u>Email</u>	kandersen@sediasystems.com	<u>Phone</u>	312-212-8010
<u>Web</u>	www.sediasystems.com	<u>Tollfree</u>	866-892-6130
<u>SDO</u>		<u>Fax</u>	312-226-1199
<u>Biz Type</u>	Small	<u>FEI #</u>	202278815

Sedia Systems creates distinct environments through unique, custom and innovative fixed seating solutions. We are a leading global manufacturer of lecture hall and auditorium furniture, offering the widest range of fixed seating in the industry for higher education environments. Sedia Systems' passion is to provide insightfully designed fixed seating solutions grounded in a client-focused approach. Our high-quality line of products and superior service drives our solutions, collaborative relationships and seamless implementations. The innovative spaces we create offer distinctive learning and assembly experiences for our clients.

Return Policy Purchase orders acknowledged by Sedia Systems cannot be changed or cancelled without Sedia Systems' consent, which consent may be conditioned upon Customer's agreement to pay increased or additional expenses resulting from the requested change or cancellation including but not limited to a twenty-five percent (25%) cancellation or restocking charge if order is cancelled or ordered in error. No refund or credit will be given for orders cancelled or placed in error for orders involving custom product.

Major Credit Cards MC: Visa  
Delivery 5-75 Days  
Cash Terms Net 30 Days  
Offer Extended Offer IS extended to Faculty, Staff & Students  
FOB Destination  
Freight Included  
Minimum Order None  
Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
All

**Dealers**

John Collins  
CB Seating  
36 Canal St, Ste 290  
Somersworth, NH 03878  
Phone: 603-692-6600  
Fax: 603-692-5115  
Email: jcollins@cbseating.net  
All

**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4139  
Email: mclancy@cop-inc.com  
MA, CT, RI, VT, NH, ME

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Fax: 203-265-9378  
Email: Harry-insalco@snet.net  
MA, CT

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
All

**Dealers**

Bill Tagliatela  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5350  
Email: btagliatela@myofi.com  
CT

**Dealers**

Jessica McLaughlin  
Red Thread  
650 Elm Street, Suite 103  
Manchester, NH 03101  
Phone: 603-668-6831  
Fax: 603-668-6851  
MA, CT, ME, NH, VT

**Dealers**

Stephanie Brock  
Red Thread  
One City Center  
Portland, ME 04101  
Phone: 207-774-4900  
Fax: 207-774-8155  
Email: sbrock@red-thread.com  
MA, CT, ME, NH, VT

**Dealers**

Owen Milne  
Red Thread  
180 Battery Street, Suite 210  
Burlington, VT 05495  
Phone: 800-635-4874  
Fax: 802-862-0729  
Email: omilne@red-thread.com  
MA, CT, ME, NH, VT

**Dealers**

Joe Gaffney  
Red Thread  
1350 Main Street  
Springfield, MA 01103  
Phone: 413-736-1802  
Fax: 413-736-6145  
Email: jgaffney@bkm.com  
MA, CT, ME, NH, VT

**Dealers**

Ray Wasson  
Red Thread  
488 Wheelers Farms Road  
Milford, CT 06460  
Phone: 203-874-7754  
Fax: 203-876-7915  
Email: rwasson@red-thread.com  
MA, CT, ME, NH, VT

**Dealers**

Mary Sauvageau  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-528-9981  
Email: msauvageau@red-thread.com  
MA, CT, ME, NH, VT

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: ckalman@red-thread.com  
MA, CT, ME, NH, VT

**Brand: Sedia**

Furniture: Auditorium / Theater / Jury

Complementary Price List

**Warranty**

N Dock= 51% Off MSRP \$25,000-\$49,999 = 52%: \$50,000-\$99,999 = 53%: \$100,000 + = Negotiable



Contract # MC11-C07

07/01/2015 through 06/30/2018

Sedia Systems, Inc.

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Brand: **Sedia**

Warranty

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Furniture: Auditorium / Theater / Jury	Fixed Seating Price List	N	Dock= 51% Off MSRP	\$25,000-\$49,999 = 52%: \$50,000-\$99,999 = 53%: \$100,000 + = Negotiable
Furniture: Auditorium / Theater / Jury	JumpSeat Price List	N	Dock= 51% Off MSRP	\$25,000-\$49,999 = 52%: \$50,000-\$99,999 = 53%: \$100,000 + = Negotiable

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**90 Sheehans Office Interiors**

<u>Address</u>	524 Park Avenue, P.O. Box 629 Portsmouth, RI 02871	<u>Contact</u>	Laurie Montanaro
<u>Email</u>	lmontanaro@sheehansoffice.com	<u>Phone</u>	401-683-3150 x1303
<u>Web</u>	www.sheehansoffice.com	<u>Tollfree</u>	800-429-8511
<u>SDO</u>		<u>Fax</u>	401-683-4990
<u>Biz Type</u>	Small	<u>FEI #</u>	050370737

Sheehan’s Office Interiors is a full service contract furnishings firm representing the finest products in the industry. Sheehan’s is committed to providing the best possible office solutions through our manufacturer relationships and superior customer service. We are the exclusive Knoll and Kimball dealer for the state of Rhode Island, in addition to offering products from hundreds of other manufacturers. While the furniture we offer represents the highest quality available, it is our team of skilled professionals that sets us apart from our competition

- Return Policy All sales are final; only damaged or mis-ordered goods can be returned within 10 days
- Major Credit Cards None
- Delivery 4 - 8 weeks
- Cash Terms Net 30 Days
- Offer Extended Offer is NOT extended to Faculty, Staff & Students
- FOB Destination
- Freight Included
- Minimum Order None
- Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Yes within states covered above
<b>MA</b>				
	<b>ME</b>			
<b>NH</b>				
<b>RI</b>				
	<b>VT</b>			





**Orders**

Vivian Milot  
 524 Park Ave  
 P.O. Box 629  
 Portsmouth, RI 02871  
 Phone: 401-683-3150  
 TollFree: 800-429-8511  
 Fax: 401-683-4990  
 Email: vmilot@sheehansoffice.com  
 MA, CT, RI

**Brand: Berco**

Furniture: Entire Brand, Catalog or Website	www.bercoinc.com	Warranty DE	Dock= 47: D&I= 42% Off MSRP
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**Brand: Cabot Wrenn**

Furniture: Entire Brand, Catalog or Website	www.cabotwrenn.com	Warranty N	Dock= 47: D&I= 42% Off MSRP
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**Brand: Enwork**

Furniture: Entire Brand, Catalog or Website	www.enwork.com	Warranty H	Dock= 65: D&I= 60% Off MSRP
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**Brand: Gordon**

Furniture: Entire Brand, Catalog or Website	www.gordoninternational.com	Warranty N	Dock= 47: D&I= 42% Off MSRP
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**Brand: ICF**

Furniture: Entire Brand, Catalog or Website	www.icfsource.com	Warranty CF	Dock= 47: D&I= 42% Off MSRP
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**Brand: Knoll**

Furniture: Chair/Seating; Entire Brands & Category	www.knoll.com-Seating Moment	Warranty AE	Dock= 55: D&I= 50% Off MSRP	58% for \$50,000+ = 58%
Furniture: Chair/Seating; Entire Brands & Category	www.knoll.com-Seating Multigeneration	AE	Dock= 55: D&I= 50% Off MSRP	58% for \$50,000+ = 58%
Furniture: Chair/Seating; Entire Brands & Category	www.knoll.com-Seating Office	AE	Dock= 57: D&I= 50% Off MSRP	60% for \$50,000+ = 60%
Furniture: Chair/Seating; Entire Brands & Category	www.knoll.com-Seating Remix	AE	Dock= 55: D&I= 50% Off MSRP	58% for \$50,000+ = 58%
Furniture: Desk; Entire Brands & Categories	www.knoll.com-Antenna	CZ	Dock= 67: D&I= 60% Off MSRP	> \$100,000+ = 70.5%
Furniture: Desk; Entire Brands & Categories	www.knoll.com-AutoStrada	CZ	Dock= 67: D&I= 60% Off MSRP	> \$100,000+ = 70.5%
Furniture: Entire Brand, Catalog or Website	www.knoll.com-Anchor Storage	N	Dock= 67: D&I= 60% Off MSRP	> \$100,000+ = 70.5%
Furniture: Entire Brand, Catalog or Website	www.knoll.com-Knoll Extra	N	Dock= 57: D&I= 50% Off MSRP	60% for \$50,000+ = 60%
Furniture: Entire Brand, Catalog or Website	www.knoll.com-Knoll Studio	N	Dock= 50: D&I= 45% Off MSRP	52% for \$50,000+ =52%
Furniture: Entire Brand, Catalog or Website	www.knoll.com-Template	N	Dock= 67: D&I= 60% Off MSRP	> \$100,000+ = 70.5%
Furniture: File & Storage; Entire Brand & Category	www.knoll.com-Calibre Collection	CZ	Dock= 62: D&I= 60% Off MSRP	65% for \$50,000+ = 65%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.knoll.com-K. Lounge Collection	N	Dock= 52: D&I= 45% Off MSRP	55% for \$50,000+ =55%
Furniture: Table; Entire Brands & Categories	www.knoll.com-Tone Height Adjustable Tables	N	Dock= 67: D&I= 60% Off MSRP	>\$50,000+ 70.5%

**Brand: Nienkamper**

Furniture: Entire Brand, Catalog or Website	www.nienkamper.com	Warranty CF	Dock= 47: D&I= 42% Off MSRP
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**Brand: Sandler**

Furniture: Entire Brand, Catalog or Website	www.sandlerseatin.com	Warranty A W	Dock= 47: D&I= 42% Off MSRP
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## 91 ShuttleSystem LLC dba of Navetta

<u>Address</u>	4824 Socialville-Foster Rd. Suite 200 Mason, OH 45040	<u>Contact</u>	Jay Krause
<u>Email</u>	shuttle@ironfurnace.com	<u>Phone</u>	814-342-7000
<u>Web</u>	www.shuttlefurniture.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	26-1573268

For over thirty years Shuttle has been creating innovative, ergonomic furniture for education. We design for furniture for educational environments that fit. We know that all schools deal daily with evolving teaching methods, new technologies, and revised curriculum. We offer total furniture solutions: office, classroom, lecture hall seating, auditorium seating, classroom seating, chairs, tables, and other solutions.

<u>Return Policy</u>	None. Items are manufactured to customers specifications.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	6 to 15 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Jennifer Starusky  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-348-3271  
Fax: 617-426-6541  
Email: jstarusky@cop-inc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Denny Robinson  
DR Consultants  
1337 Balck Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
Email: dennyconsult@gmail.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Mary Sauvageau  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Email: msauvageau@red-thread.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Richard Tucker  
Tucker Library Interiors  
55 South Commercial Street  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-666-7032  
MA, CT, RI, NH, ME, VT

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02301  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Claudia Russo  
Workplace Resource  
100 Grove Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Email: crusso@wprltd.com  
MA, CT, RI, NH, ME, VT

**Brand: Navetta**

		Warranty		
Furniture: Auditorium / Theater / Jury	<a href="http://0392345.netsolhost.com/shuttlehhec.html-Theater/Jury">http://0392345.netsolhost.com/shuttlehhec.html-Theater/Jury</a>	EM	D&I= 12% Off MSRP	>\$5,000+6%>\$20,000+9%,>\$35,000+12%>\$50,000 Negotiable
Furniture: Auditorium / Theater / Jury	<a href="http://0392345.netsolhost.com/shuttlehhec.html-Theater/Jury">http://0392345.netsolhost.com/shuttlehhec.html-Theater/Jury</a>	EM	Dock= 12% Off MSRP	>\$5,000+5%,>\$20,000+7%,>\$35,000+10%>\$50,000 Negotiable
Furniture: Entire Brand, Catalog or Website	<a href="http://0392345.netsolhost.com/shuttlehhec.html-Navetta">http://0392345.netsolhost.com/shuttlehhec.html-Navetta</a>	EM	D&I= 12% Off MSRP	>\$5,000+6%>\$20,000+9%,>\$35,000+12%>\$50,000 Negotiable
Furniture: Entire Brand, Catalog or Website	<a href="http://0392345.netsolhost.com/shuttlehhec.html-Navetta">http://0392345.netsolhost.com/shuttlehhec.html-Navetta</a>	EM	Dock= 12% Off MSRP	>\$5,000+5%,>\$20,000+7%,>\$35,000+10%>\$50,000 Negotiable
Furniture: Entire Brand, Catalog or Website	<a href="http://0392345.netsolhost.com/shuttlehhec.html-Shuttle">http://0392345.netsolhost.com/shuttlehhec.html-Shuttle</a>	EM	D&I= 12% Off MSRP	>\$5,000+6%>\$20,000+9%,>\$35,000+12%>\$50,000 Negotiable
Furniture: Entire Brand, Catalog or Website	<a href="http://0392345.netsolhost.com/shuttlehhec.html-Shuttle">http://0392345.netsolhost.com/shuttlehhec.html-Shuttle</a>	EM	Dock= 12% Off MSRP	>\$5,000+5%,>\$20,000+7%,>\$35,000+10%>\$50,000 Negotiable

**Brand: Shuttle System**

		Warranty		
Furniture: Chair / Seating; Auditorium	-Auditorium Seating	EN	D&I= 12% Off MSRP	>\$5,000+6%>\$20,000+9%,>\$35,000+12%>\$50,000 Negotiable
Furniture: Chair / Seating; Auditorium	-Auditorium Seating	EN	Dock= 12% Off MSRP	>\$5,000+5%,>\$20,000+7%,>\$35,000+10%>\$50,000 Negotiable

**Brand: Shuttle System/Navetta Furniture Pricelist**

		Warranty		
Furniture: Chair / Seating; Auditorium	Shuttle Navetta Pricelist 2017			<a href="#">C07-Shuttle NavettaPricelist2017.pdf</a>

**Brand: Shuttle System/Navetta Furniture Pricelist-2**

		Warranty		



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## 92 Source International Corp

<u>Address</u>	545 Hartford Turnpike Shrewsbury, MA 01545	<u>Contact</u>	Bethany Parks
<u>Email</u>	bparks@sourceinternationaldesign.com	<u>Phone</u>	508-842-5555
<u>Web</u>	www.sourceseating.com	<u>Tollfree</u>	800-722-0474
<u>SDO</u>		<u>Fax</u>	508-842-1838
<u>Biz Type</u>	Small	<u>FEI #</u>	042752053

Our local marketing intentions rely heavily on McGlynn Associates. They have a strong team of four sales people that call on colleges and universities in the New England area. These sales people call directly on the facilities departments as well as working with architects and designers in the area that are responsible for capital projects. Source International supports our sales team with easy access to samples, printed materials, a newly redesigned website and other marketing materials. Our Constant Contact campaigns are sent out to customers to keep all informed on new and improved product options.

<u>Return Policy</u>	Our products are made to order and returns are accepted only with prior authorization.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	2-6 weeks ARO depending on order size
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight is prepaid
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Layla O'Shea  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01104  
Phone: 413-734-8911  
Fax: 413-734-9943  
Email: layla@broadwayoffice.com  
All

**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
MA, NH, VT, ME

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford,  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net

**Dealers**

John Watts  
John Watts Associates  
353 Park Avenue  
East Hartford, CT 06101

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress St  
Boston, MA 02210  
Phone: 617-423-9100  
Email: robtenaglia@ori.com

**Dealers**

OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 413-732-1848

**Dealers**

Lisa Wilder  
Peabody Office Furniture  
175 Capital Blvd Suite 402  
Rocky Hill, CT 06067  
Phone: 860-559-8357  
Email: Lisa.Wilder@PeabodyOffice.com

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
MA, CT, VT, RI, NH, ME

**Dealers**

Mike Monahan  
Sheehans Office Interiors  
504 Park Avenue  
Portsmouth, RI 02871  
Phone: 401-683-3150  
Email: mmonahan@sheehansoffice.com

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 S. Commercial Street  
Manchester, MH 3101  
Phone: 603-666-7030  
Fax: 603-666-7030  
Email: chip@tuckerlibraryinteriors.com

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02303  
Phone: 508-586-3434  
Email: steve.bliss@wbmason.com

**Dealers**

Claudia Russo  
Workplace Resource  
100 Grove Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com

**Remit**

David Hall  
545 Hartford Turnpike  
Shrewsbury, MC 01545  
Phone: 800-722-0474 x222  
Email: dhall@sourceinternationaldesign.com

**Sales Rep**

Paul Turenne  
21 Field Pond Dr.  
Reading, MA 01867  
Phone: 617-347-3243  
Email: paul@mcglynnassociates.com  
MA, RI, VT, NH, ME

**Sales Rep**

Nory David  
545 Hartford Turnpike  
Shrewsbury, MA 01545  
Phone: 508-842-5555  
TollFree: 800-722-0474  
Fax: 508-842-1838  
Email: ndavid@sourceseating.com  
All



**Sales Rep**

Dana DiFronzo  
 McGlynn Associates  
 60 K Street 1st Floor  
 South Boston, MA 02127  
 Phone: 781-771-9423  
 Email: dana@mcglynnassociates.com  
 MA

**Sales Rep**

Kevin Coughlin  
 McGlynn Associates  
 60 K Street 1st Floor  
 South Boston, MA 02127  
 Phone: 860-841-0562  
 Email: kevin@mcglynnassociates.com  
 CT

**Sales Rep**

Diane Giardina  
 McGlynn Associates  
 60 K Street 1st Floor  
 South Boston, MA 02127  
 Phone: 617-777-4518  
 Email: diane@mcglynnassociates.com  
 MA

**Brand: Source**

## Warranty

Furniture: Chair / Seating; 24/7 Intensive Use	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Accessories	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Auditorium	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Bariatric Chair	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Children	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Classroom	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Conference	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Dining	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Lab	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Library	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Lounge	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Misc.	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Office	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Stackable Chair	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair / Seating; Task	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Chair; Recognition, Foot Stool	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Children's Furniture Misc.	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Classroom Misc.	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union
Furniture: Custom Made To Order	Price List 2014	DI	Dock=50% Off MSRP D&I= 45% Non Union



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**Brand: Source**

Warranty

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Furniture: Entire Brand, Catalog or Website

Price List 2014

*DI*

Dock=50% Off  
MSRP D&I= 45%  
Non Union

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Contract # MC11-C07

07/01/2015 through 06/30/2018

Source International Corp

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## 93 Sparkeology

<u>Address</u>	902 E. 4th Street Ludington, MI 49431	<u>Contact</u>	Jamie Stuursma
<u>Email</u>	jamie@sparkeology.com	<u>Phone</u>	231-740-0649
<u>Web</u>	http://www.sparkeology.com/	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	38-1898020

Sparkeology is an exciting new brand launched a few years ago in response to a trend toward more collaborative spaces. We are focused on providing fun new furniture solutions for community spaces, learning centers, student lounges, information commons or any area that people gather to work, study, play and meet.

<u>Return Policy</u>	Return with written permission from Sparkeology. Subject to 50% restocking fee
<u>Major Credit Cards</u>	MC: Visa: Amex
<u>Delivery</u>	6 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Origin
<u>Freight</u>	Additional
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Mitch Evans  
Creative Office Pavilion  
14 East Worcester Street  
Worcester, MA 01604  
Phone: 508-752-8008  
Fax: 617-426-6541  
Email: mevans@cop-inc.com  
MA, NH, VT, RI, ME, CT

**Dealers**

Robert Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5560  
Email: robtenaglia@ori.com  
MA, NH, VT, RI, ME, CT

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 S. Commercial Street  
Manchester, NH 3101  
Phone: 603-666-7030  
Fax: 603-666-7030  
Email: chip@tuckerlibraryinteriors.com  
MA, NH, VT, RI, ME, CT

**Dealers**

Peter Eliot  
Workflow Interiors  
132 Canal St.  
Boston, MA 02114  
Phone: 617-570-0774  
Fax: 781-672-5810  
Email: peter@workflowinteriors.com  
MA, NH, VT, RI, ME, CT

**Sales Rep**

John Canon  
Design Sales Associates  
225 LaGrange Street  
West Roxbury, MA 02132  
Phone: 508-395-5854  
Fax: 617-327-3964  
Email: canon225@aol.com  
MA, CT, RI, NH, VT, ME

**Brand: Sparkeology**

		Warranty	
Furniture: Chair / Seating; Accessories	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Chair / Seating; Dining	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Chair / Seating; Library	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Chair / Seating; Lounge	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Chair / Seating; Misc.	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Chair / Seating; Office	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Chair/Seating; Entire Brands & Category	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Chairs; Recognition + Ent Brand & Cats	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Children's Furniture Misc.	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Children's: Entire Brands & Categories	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D
Furniture: Classroom Misc.	www.sparkeology.com	BF	Dock= 45% D&I= 50K-100K - 42% D&I, 41% Off 46% D. 101K - 200K - www.sparkeology.com 43% D&I, 47% D



**Brand: Sparkeology**

Warranty

Furniture: Conference Room Furniture	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Desk; Classroom	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Desk; Entire Brands & Categories	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Desks; Office Furniture	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Entire Brand, Catalog or Website	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: File & Storage; Entire Brand & Category	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: HealthCare & Behavioral Health	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Hospitality, Reception, Ent Brand & Cat	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Library; Carrels	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Library; Children's Furniture	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Library; Entire Brands & Categories	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Library; Misc.	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Occasional	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Office Furniture; Misc.	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Preschool; Cubbies	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Residence Hall Ent Brand & Categories	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Shelving & Bookcases	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Table; Classroom	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D



**Brand: Sparkeology**

## Warranty

Furniture: Table; Computer	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off www.sparkeology.com	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Table; Conference	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off www.sparkeology.com	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Table; Dining	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off www.sparkeology.com	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Table; Misc.	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off www.sparkeology.com	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D
Furniture: Table; Office	www.sparkeology.com	BF	Dock= 45% D&I= 41% Off www.sparkeology.com	50K-100K - 42% D&I, 46% D. 101K - 200K - 43% D&I, 47% D



## 94 Spec Furniture

<u>Address</u>	165 City View Dr Toronto, ON M9M 5B1	<u>Contact</u>	Evans Asante
<u>Email</u>	contracts@specfurniture.com	<u>Phone</u>	416-246-5550
<u>Web</u>	www.specfurniture.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	980171352

Return Policy www.specfurniture.com/about-us/terms-conditions

Major Credit Cards MC: Visa for U.S. Only

Delivery 42 -56 Calendar Days ARO

Cash Terms Net 30 Days

Offer Extended Offer is NOT extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order None

Additional Terms Mention MHEC Member

<u>Contract extended to New England States:</u>	<b>Yes</b>	<b>No</b>	<b>Pending</b>	<b>Restricted</b>	<b>Restrictions Defined</b>
	<b>CT</b>				Yes, within CT,MA,RI pricing is same. Upcharge for delivery in other states.
	<b>MA</b>				
	<b>ME</b>				
	<b>NH</b>				
	<b>RI</b>				
	<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
MA, CT, VT

**Dealers**

Mike Clancy  
Creative Office Pavilion  
1 Design Center Place, #734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
All (except CT)

**Dealers**

Harry Gruss  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
Email: Harry-insalco@snet.net

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3065  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA, CT

**Dealers**

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Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
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Fax: 617-542-2741  
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MA, CT

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01101  
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TollFree: 800-883-0606  
Fax: 413-734-9943  
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Fax: 802-257-0909  
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Interscape Commercial Environments  
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Email: btagliatela@red-thread.com  
All

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Business Interiors by Staples  
500 Staples Drive  
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Fax: 508-305-8180  
Email: elaine.wojnar@staples.com  
All

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Fax: 617-830-5310  
Email: kenp@environmentsatwork.com  
MA, NH

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CT, MA

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Fax: 860-257-4899  
Email: mmichalski@myofi.com  
CT, MA

**Dealers**

ROB ROMAY  
Robert H. Lord Co.  
220 CHAPEL ROAD  
MANCHESTER, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
CT, MA



**Dealers**

Marykay Powers  
 Stamford Office Furniture  
 328 Selleck Street  
 Stamford, CT 06902  
 Phone: 203-348-2657  
 Fax: 203-348-0712  
 Email: mpowers@sof328.com  
 CT

**Dealers**

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 W.B. Mason  
 43 North Road  
 Windsor, CT 06088  
 Phone: 888-926-2766  
 Fax: 860-292-6563  
 Email: jesse.muldoon@wbmason.com  
 All

**Dealers**

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 59 Centre Street  
 Brockton, MA 02403  
 Phone: 508-586-3434  
 Fax: 508-588-3150  
 Email: steve.bliss@wbmason.com  
 All

**Dealers**

Claudia Russo  
 Workplace Resource  
 162 Prescott Street  
 Worcester, MA 01605  
 Phone: 508-770-1900  
 Fax: 508-770-1905  
 Email: crusso@wprltd.com  
 MA

**Brand: 2000 Series**

Furniture: Chair/Seating; Entire Brands & Category

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Acute**

Furniture: Table; Entire Brands & Categories

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Ark**

Furniture: Table; Entire Brands & Categories

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Bean**

Furniture: Children's: Entire Brands & Categories

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Boardgames**

Furniture: Table; Entire Brands & Categories

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Calvin**

Furniture: Chair/Seating; Entire Brands & Category

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Cast**

Furniture: Table; Entire Brands & Categories

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Castaway**

Furniture: Table; Entire Brands & Categories

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Companion**

Furniture: Chair/Seating; Entire Brands & Category

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

Furniture: Table; Entire Brands & Categories

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Conductor**

Furniture: Table; Entire Brands & Categories

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Cooper**

Furniture: Chair/Seating; Entire Brands & Category

Warranty

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

Furniture: Table; Entire Brands & Categories

DI Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

**Brand: Crayon**

Warranty



Contract # MC11-C07

07/01/2015 through 06/30/2018

Spec Furniture

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<b>Brand: Crayon</b>		Warranty	
Furniture: Children's: Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Cube</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Dani</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Dignity</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
Furniture: Chair/Seating; Entire Brands & Category	Dignity2	DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Disc</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Drum</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
Furniture: Table; Entire Brands & Categories	Drum Base	DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Eighteen5</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Endzone</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Fitt</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Gravity</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Half Round</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Heavy Duty</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Manhattan</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Midway</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
Furniture: Table; Entire Brands & Categories	Tables	DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Phlebotomy</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Post Legs</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Sidekick</b>		Warranty	
Furniture: Table; Entire Brands & Categories		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Snowball</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category		DI	Dock= 49%: D&I= 46% Off MSRP <a href="#">C07-Spec_Full Price List_US17.pdf</a>
<b>Brand: Snowflake</b>		Warranty	





**Brand: Snowflake**

Furniture: Children's: Entire Brands &amp; Categories

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Spec**

Furniture: Entire Brand, Catalog or Website

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

Furniture: Table; Entire Brands &amp; Categories -Table Accessories

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Tailgate**

Furniture: Table; Entire Brands &amp; Categories

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Traffic**

Furniture: Chair/Seating; Entire Brands &amp; Category

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Trius**

Furniture: Table; Entire Brands &amp; Categories

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Trumpet**

Furniture: Table; Entire Brands &amp; Categories

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Tubular**

Furniture: Table; Entire Brands &amp; Categories

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Twenty2**

Furniture: Chair/Seating; Entire Brands &amp; Category

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Urban**

Furniture: Chair/Seating; Entire Brands &amp; Category

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)**Brand: Vespa**

Furniture: Table; Entire Brands &amp; Categories

Warranty

*DI* Dock= 49%: D&I= 46% Off MSRP [C07-Spec\\_Full Price List\\_US17.pdf](#)

## 95 Special-T dba of Global Resource Alliance

<u>Address</u>	11850 Wills Road Suite 140 Alpharetta, GA 30009	<u>Contact</u>	Tatiana Rodoslavova
<u>Email</u>	tatiana@specialt.net	<u>Phone</u>	678-879-0777 x224
<u>Web</u>	www.specialt.net	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	678-456-6046
<u>Biz Type</u>		<u>FEI #</u>	58-2448208

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- Many powder coat and laminate finishes
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Delivery 15 days

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Free over \$5,000 List, \$85 if less, \$144 Limited acces fee when applicable

Minimum Order None

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



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**Dealers**

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Phone: 617-956-4100  
Email: mevans@cop-inc.com  
all

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7 Capital Drive  
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Fax: 203-265-9378  
Email: harry-insalco@snet.net

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MA, CT

**Dealers**

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Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
all

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Fax: 413-774-7581  
Email: gary@contioffice.com  
MA, CT

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Fax: 802-257-0909  
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Fax: 617-423-5590  
Email: robtenaglia@ori.com  
all

**Dealers**

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Boston, MA 02210  
Phone: 413-386-6527  
Email: jgaffney@red-thread.com  
all

**Dealers**

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Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Email: crusso@wprltd.com  
MA 162 Prescott Street



**Sales Rep**

Matt Kane  
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Newburyport, MA 01950  
Phone: 617-515-9215  
Fax: 978-234-7088  
Email: matt@kanecontractgroup.com

**Brand: Special-T**

Warranty

Furniture: Conference Room Furniture	www.specialt.net/tables/conference_tables-Tables	V	Dock= 50% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.specialt.net-Tables	V	Dock= 50% Off MSRP
Furniture: Library; Entire Brands & Categories	www.specialt.net/tables/training_room_tables-Tables	V	Dock= 50% Off MSRP
Furniture: Table; ADA Compliant	www.specialt.net/tables/new_adjustable_height-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Adjustable Height	www.specialt.net/tables/new_adjustable_height-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Cafeteria, (non & folding)	www.specialt.net/tables/hospitality_tables-/Tables	V	Dock= 50% Off MSRP
Furniture: Table; Classroom	www.specialt.net/tables/flip_1-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Computer	www.specialt.net/tables/training_room_tables-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Conference	www.specialt.net/tables/conference_tables-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Dining	www.specialt.net/tables/hospitality_tables-/Tables	V	Dock= 50% Off MSRP
Furniture: Table; Entire Brands & Categories	www.specialt.net-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Folding	www.specialt.net/tables/flip_1-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Lab Tables & Benches	www.specialt.net/tables/training_room_tables-Tables	V	Dock= 50% Off MSRP
Furniture: Table; Misc.	www.specialt.net-/Tables	V	Dock= 50% Off MSRP
Furniture: Table; Office	www.specialt.net-/Tables	V	Dock= 50% Off MSRP



## 96 Standard Chair of Gardner Inc

<u>Address</u>	One South Main Street Gardner, MA 01440	<u>Contact</u>	Wendy Doody
<u>Email</u>	WendyD@standardchair.com	<u>Phone</u>	978-632-1301
<u>Web</u>	www.collegechair.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	978-632-1345
<u>Biz Type</u>	Small	<u>FEI #</u>	042257588

We are the leading manufacturer of college chairs in the country. Our chairs are used at almost all the universities and colleges in the country as retirement gifts, service awards gifts and graduation gifts.

<u>Return Policy</u>	See attached
<u>Major Credit Cards</u>	MC: Visa: Amex
<u>Delivery</u>	4-6 weeks. Rush Charges available
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Factory
<u>Freight</u>	Additional, \$45 per item to New England States
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Brand: Standard Chair**

## Warranty

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Furniture: Chair; Recognition, Foot Stool	Boston Rocker Arms with Laser or Silk Screen- Style# 775	AY	\$293 Net
Furniture: Chair; Recognition, Foot Stool	Chair Options-Laser Personalized - Front 3 Lines- Option	AY	\$10
Furniture: Chair; Recognition, Foot Stool	Chair Options-LG Brass Plaque Up to 8 Lines- Option	AY	\$15
Furniture: Chair; Recognition, Foot Stool	Chair Options-Silk Screen Set-Up (One-Time Fee)- One-Time Fee	AY	\$80
Furniture: Chair; Recognition, Foot Stool	Child's Rocker Arms with Laser or Silk Screen- Style# 725	AY	\$157 Net
Furniture: Chair; Recognition, Foot Stool	Heritage Lamp with Laser or Silk Screen-Style# 665	AY	\$166 Net
Furniture: Chair; Recognition, Foot Stool	Side Chair with Laser or Silk Screen-Style# 755	AY	\$243 Net
Furniture: Chair; Recognition, Foot Stool	Standard Chair Arms with Laser or Silk Screen- Style# 765	AY	\$273 Net
Furniture: Chair; Recognition, Foot Stool	Swivel Desk Chair Arms with Laser or Silk Screen- Style# 785	AY	\$387 Net

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## 97 Staples Business Advantage

<u>Address</u>	225 Turnpike Road Southborough, MA 01772	<u>Contact</u>	Elaine Wojnar
<u>Email</u>	elaine.wojnar@staples.com	<u>Phone</u>	774-369-3447
<u>Web</u>	www.staplesadvantage.com/mhec	<u>Tollfree</u>	508-769-3663 (Cell)
<u>SDO</u>		<u>Fax</u>	774-369-3599
<u>Biz Type</u>		<u>FEI #</u>	042896127

Return Policy If for any reason you aren't completely satisfied with a product, or if a product arrives damaged or is found to be defective, you may request to return it within 14 days of its delivery. Special order, customized, manufacturer-direct shipped or assembled items are not returnable, unless such products arrive damaged or defective.

Major Credit Cards MC; Visa; Amex; Discover

Delivery Varies based on seasonality, manufacturer - range from 4 to 6 wks

Cash Terms Net 30 Days

Offer Extended Offer is NOT extended to Faculty, Staff & Students

FOB Differs by vendor, please see Offer Page for details.

Freight Varies, please see Offer Page for details.

Minimum Order None

Additional Terms Mention MHEC Member

<u>Contract extended to New England States:</u>	Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>					
<b>MA</b>					
<b>ME</b>					
<b>NH</b>					
<b>RI</b>					
<b>VT</b>					



**Sales Rep**

Elaine Wojnar  
 225 Turnpike Road  
 Southborough, MA 01772  
 Phone: 774-369-3447  
 TollFree: 508-769-3663 (Cell)  
 Fax: 774-369-3599  
 Email: elaine.wojnar@staples.com

**Sales Rep**

Kevin Keane  
 Staples Business Advantage  
 200 Fallon Road  
 Stoneham, MA 02180  
 Phone: 978-289-3498  
 Fax: 781-832-3196  
 Email: Kevin.Keane@Staples.com

**Sales Rep**

John Rapoza  
 Staples Business Advantage  
 200 Fallon Road  
 Stoneham, MA 02180  
 Phone: 781-832-3278  
 Fax: 781-832-3196  
 Email: Johnm.Rapoza@Staples.com

**Sales Rep**

Gilbert Van Geyte  
 Staples Business Advantage  
 200 Fallon Rd  
 Stoneham, MA 02180  
 Phone: 978-857-2045  
 Fax: 781-832-3196  
 Email: Gilbert.VanGeyte@staples.com

**Sales Rep**

Ann Cormier  
 Staples Business Advantage  
 225 Turnpike Road  
 Southborough, MA 01772  
 Phone: 508-308-8559  
 Fax: 774-369-3599  
 Email: ann.cormier@staples.com

**Brand: 2/90 Signs Systems**

Furniture: Entire Brand, Catalog or Website	www.290signs.com-Signage, Directories	Warranty	DR	Dock= 33% Off www.290signs.com : D&I Dealer Quote	>5K 34% >10K 35%
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**Brand: Aceray**

Furniture: Entire Brand, Catalog or Website	www.aceray.com-Indoor, Outdoor Seating & Tables	Warranty	CB	Dock= 46%: D&I= 43% Off Retail	>151 - 47% >200 - 48% (D)
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**Brand: Alumni**

Furniture: Entire Brand, Catalog or Website	http://www.alumnif.com-Classroom Furniture	Warranty	DV	Dock 36% D&I To be Quoted	\$50-99,999 = 50%; 100-399 =51% , 500K =53% . DI Quoted Separately
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**Brand: Amcase**

Furniture: Entire Brand, Catalog or Website	www.amcase.com-Modular Casework, Lab Furniture, Pharmacy	Warranty	DY	Dock= 41%: D&I= 31% Off Retail	
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**Brand: Amtab**

Furniture: Entire Brand, Catalog or Website	www.amtab.com-Cafeteria Tables	Warranty	AP	Dock= 41%: D&I= 31% Off Retail	>15K 43% >50K 44.5%
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**Brand: Any Where Cart**

Furniture: Computer; Tablet; Tech. Storage Carts	www.anywherecart.com-Computer, Tablet Storage Carts (SLIM)	Warranty	CQ	Dock= 36% D&I=33% Off MSRP	>25K 40.50%
Furniture: Computer; Tablet; Tech. Storage Carts	www.anywherecart.com-Computer, Tablet Storage Carts(PRO II)	Warranty	CQ	Dock= 35% D&I=32% Off MSRP	>25K 39%
Furniture: Computer; Tablet; Tech. Storage Carts	www.anywherecart.com-Computer, Tablet Storage Carts(SYN)	Warranty	CQ	Dock= 34% D&I=31% Off MSRP	>25K 37.50%

**Brand: Baltix**

Furniture: Table; Entire Brands & Categories	www.baltix.com-Dining, Classroom, Training, Conference, Office	Warranty	N	Dock= 40%: D&I= 34% Off www.baltix.com	>10K 44%; >20K 48%
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**Brand: Boss**

Furniture: Chair/Seating; Entire Brands & Category	www.bosschair.com-Seating	Warranty	CN	Dock= 45%: D&I= 42% Off retail	
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**Brand: Bush**

Furniture: Entire Brand, Catalog or Website	www.bbffits.com-Desks Files Seating Tables, Adj Height(Casegoods)	Warranty	O	Dock= 47%: D&I= 35% Off retail	
Furniture: Entire Brand, Catalog or Website	www.bbffits.com-Desks Files Seating Tables, Adj Height(RTA)	Warranty	O	Dock= 52% D&I= 40% Off Retail	

**Brand: Cdf / Scholarcraft**

		Warranty			
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<b>Brand: Cdf / Scholarcraft</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.scholarcraft.com-Tables, Seating, Desks	DS	Dock= 55% D&I= >5K 58%; >10K 60% 51% Off Retail
<b>Brand: Dauphin</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.dauphin.com-Seating, Tables, Auditorium, Lecture Hall Seating	DR	Dock= 40%; D&I= >125K 50%; >300K 37% Off retail 52%; > 400K 53%
<b>Brand: Diversified Woodcrafts</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.diversifiedwoodcrafts.com-Lab, Casework	DG	Dock= 50% D&I= >7.5K 51% >25K 42% Off Retail 52% >100K 53%
<b>Brand: Eagle One</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.eagleoneproducts.com-Outdoor Seating	DR	Dock=12%; D&I = >15K 15% >30k 22% 12% Off Retail
<b>Brand: Ecologic Industries</b>		Warranty	
Furniture: Residence Hall Ent Brand & Categories	www.ecologicfurniture.com-Residence Hall	DG	Dock= 53% Off >10K 56% >50K 56% Retail: D&I Will >100K 56% quote
<b>Brand: Eurotech</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.eurotechseating.com-Seating	DG	Dock= 50% D&I= >100K 52% 48% Off Retail
<b>Brand: Fire King</b>		Warranty	
Furniture: File & Storage; Entire Brand & Category	www.fireking.com-Fire Files	DY	Dock= 45%; D&I= 35% Off retail
<b>Brand: Fluid Concepts</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.fluidgroup.com-Workstation, Desk, Bench, Storage, Seat, Reception	DR	Dock= 40%; D&I= 32% Off retail
<b>Brand: Fulbright Glassboards</b>		Warranty	
White Board (Not Electronic)	www.fulbrightglassboards.com-Glass, Back Glass, Architectural, Signs, Accessory	DY	Dock= 42%; D&I= >25K 43% >50K 32% Off retail 44% >75K 45% >100K 46.9%
<b>Brand: Great American Art</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.greatamericanart.com-Artwork	DO	Dock=30%; D&I = 18% Off Retail
<b>Brand: Gunlocke</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.gunlocke.com-Casegoods, Seating, Tables, Lounge	AC	Dock= 51% D&I= >50K 52% >150K 43% Off Retail 53.50%
<b>Brand: Hann</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.hannmfg.com-Education Furniture & Cabinetry	DR	Dock= 45%; D&I= >5K 46% >10K 48% 33% Off retail
<b>Brand: Haskell</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.haskelloffice.com-Desk, File, Tables, Lectern, Seating	DG	Dock= 52% D&I= 46% Off Retail
<b>Brand: Hbf</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.hbf.com-Conference, Occasional Tables, Seating	B W	Dock= 50% D&I= >150K 49% 45% Off Retail
<b>Brand: Heckman</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.heckmancontract.com-Senior Living, Healthcare, Hospitality, Corporate	B W	Dock= 47%; D&I= 40% Off retail
<b>Brand: Hirsh Industries</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.hirshindustries.com-Lateral Files, Pedestals, SOHO Files	DR	Dock= 50% D&I= 47% Off Retail
<b>Brand: Hon</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.hon.com-Filing, Storage, Panels	B W	Dock= 56% D&I= >50K 62% 45% Off Retail
Furniture: Entire Brand, Catalog or Website	www.hon.com-Seating, Tables Casegoods, Education, Basyx, Audio	B W	Dock= 55% D&I= >50K 57% 45% Off Retail
<b>Brand: Idea Paint</b>		Warranty	
White Board (Not Electronic)	www.ideapaint.com-Whiteboard Writeable Paint	J	Dock=15%; D&I Quote by Project Will Quote
<b>Brand: Intelli Stage</b>		Warranty	
Furniture: Portable Stage and/or With Risers	www.intellistage.com-Risers, Stages, Transport	AU	Dock=16%; D&I = >5K 18% >10K 19% 10% Off Retail
<b>Brand: Intensa</b>		Warranty	



<b>Brand: Intensa</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.intensa.net-Med. Exam Tables, Lighting, Cabinets, Stools	DY	Dock= 46%: D&I= 43% Off retail
Furniture: Entire Brand, Catalog or Website	www.intensa.net-Medical Exam Room Seating, Bariatric Seating	DY	Dock= 49%: D&I= 46% Off retail
<b>Brand: Ironwood</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.ironwoodmfg.com-Library, Mobile Cabinets, Desks, Music Storage,	CE	Dock= 45%: D&I= >5K 46% >10K 48% 35% Off retail
<b>Brand: Jonti-Craft</b>		Warranty	
Furniture: Children's: Entire Brands & Categories.	www.jonit-craft.com-Afterschool, Art, Balancing, Block Play, Dividers	DR	Dock=25%: D&I = >5K 28% >10K 30% 23% Off Retail >15K 48%
Furniture: Preschool; Entire Brands and Categories	www.jonit-craft.com-Dramatic, Literacy, Lockers, Lofts, Mats, Science	DR	Dock=25%: D&I = >5K 28% >10K 30% 23% Off Retail >15K 48%
<b>Brand: KFI</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	www.kfiseating.com-Indoor, Specialty, Stacking	DY	Dock= 53% D&I= 48% Off Retail
Furniture: Outdoor; Entire Brands & Categories	www.kfiseating.com-Tables & Chairs	DY	Dock= 53% D&I= 48% Off Retail
Furniture: Table; Entire Brands & Categories	www.kfiseating.com-Multi Use, Collaborative, Library, Folding	DY	Dock= 53% D&I= 48% Off Retail
<b>Brand: KNU</b>		Warranty	
Furniture: HealthCare & Behavioral Health	www.getknu.com-Power/Lift, Lobby, Lounge, Recliners, Guest	DR	Dock= 50% D&I= 47% Off Retail
<b>Brand: Lazboy</b>		Warranty	
Furniture: HealthCare & Behavioral Health	www.lazboycontract.com-Bariatric, Guest, Gliders, Occasional, Sleepers	DR	Dock= 51% D&I= 48% Off Retail
<b>Brand: Lesro</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.lesro.com-Conference Tables	DR	Dock= 45%: D&I= 40% Off retail
Furniture: Entire Brand, Catalog or Website	www.lesro.com-Occasional Tables, Chairs & Accessories	DR	Dock= 49%: D&I= 45% Off retail
<b>Brand: Life Span</b>		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Accessories	EJ	Dock= 35% D&I=4% Off MSRP
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Athletic Bikes - Upright Bike Bluetooth	EJ	Dock= 37% D&I=4% Off MSRP
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Athletic Bikes-Elec. Desk Bluetooth	EJ	Dock= 25% D&I=4% Off MSRP
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Athletic Bikes-Manual Desk	EJ	Dock= 27% D&I=4% Off MSRP
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Desk Units	EJ	Dock= 40% D&I=4% Off MSRP
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Exercise Equip. Access. - Elec. Desk Bluetooth	EJ	Dock= 24% D&I=4% Off MSRP
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Exercise Equip. Access. - Treadmill Bluetooth	EJ	Dock= 30% D&I=4% Off MSRP
Furniture: Athletic; Entire Brands & Categories	www.lifespanfitness.com-Exercise Equip. Access. - Treadmill Manual Desk	EJ	Dock= 23% D&I=4% Off MSRP
<b>Brand: Light Corp</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.lightcorp.com-Lighting	DY	Dock= 56.3% D&I=53% Off MSRP
<b>Brand: Marvel</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.marvelgroup.com-Lighting (PRONTO)	DY	Dock= 64% D&I=59% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.marvelgroup.com-Lighting (VIZION)	DY	Dock= 36% D&I=32% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.marvelgroup.com-Lighting (ZAPF)	DY	Dock= 51% D&I=41% Off MSRP
<b>Brand: Master Caster</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.mastermfg.com-Casters, Doorstops, Floor Protectors, Movers	DR	Dock= 52% D&I=51% Off MSRP
<b>Brand: Media Technologies</b>		Warranty	



**Brand: Media Technologies**

Warranty

Furniture: Chair / Seating; Classroom	www.mediatechnologies.com-Chairs, Lounge, Stools, Bench, Ottoman	AP	Dock= 45% Off www.mediatechnologies.com: D&I Dealer Quote	>5K 47% >20K 50%
Furniture: Library; Entire Brands & Categories	www.mediatechnologies.com-Tables, Carrels, Seating, Circulation Desk Shelves	AP	Dock= 45% Off www.mediatechnologies.com: D&I Dealer Quote	>5K 47% >20K 50%

**Brand: Moore Co (Balt/Bestrite)**

Warranty

Furniture: Entire Brand, Catalog or Website	www.moorecoinc.com-Boards, Directory, Rails, Carts, Tables, Carrels	EK	Dock= 52% D&I= 45% Off www.moorecoinc.com	>5K 54% >25K 55% FOB Origin
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**Brand: Neutral Posture**

Warranty

Furniture: Entire Brand, Catalog or Website	www.neutralposture.com-Ergonomic Seating, WBE Certified	DR	Dock= 44% D&I=41% Off MSRP	
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**Brand: Nevers**

Warranty

Furniture: Entire Brand, Catalog or Website	www.nevers.com-Tables, Boards, Custom Boardroom Furniture	DR	Dock= 40% D&I=30% Off MSRP	>100K 43%
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**Brand: Nucraft**

Warranty

Furniture: Table; Entire Brands & Categories	www.nucraft.com-Conference, Casegoods, Occasional, Training	I	Dock= 46% D&I=36% Off MSRP	
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**Brand: Obex**

Warranty

Furniture: Partition; Entire Brands & Categories	www.panelextenders.com-Cubicle Extenders, Desk & Table Mount, Modesty	AV	Dock= 50% D&I=45% Off MSRP	
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**Brand: Paragon**

Warranty

Furniture: Entire Brand, Catalog or Website	www.paragoninc.com-Classroom, Lab, Library, Storage, Admin, Seating	DR	Dock= 46% D&I=36% Off MSRP	>25K 48% >100K 56%
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**Brand: Phoenix**

Warranty

Furniture: File & Storage; Entire Brand & Category	www.phoenixsafeusa.com-Fire Files, Safes	DX	Dock= 50% Off MSRP: D&I Will Quote	
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**Brand: Polyconcepts**

Warranty

Furniture: Outdoor; Entire Brands & Categories	www.polyconcepts.com-Outdoor Seating	DX	Dock= 46% Off MSRP: D&I Will Quote	
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**Brand: Safco**

Warranty

Furniture: Entire Brand, Catalog or Website	www.safcoproducts.com-CODE AB-Storage, Shelving, Seating, Tables, Org.	DR	Dock= 37.5% D&I=31.5% Off MSRP	
Furniture: Entire Brand, Catalog or Website	www.safcoproducts.com-CODE B-Storage, Shelving, Seating, Tables, Org.	DR	Dock= 48% D&I=42% Off MSRP	
Furniture: Entire Brand, Catalog or Website	www.safcoproducts.com-CODE D-Storage, Shelving, Seating, Tables, Org.	DR	Dock= 49% D&I=43% Off MSRP	

**Brand: Sandusky**

Warranty

Furniture: Athletic; Storage & Lockers	www.sanduskycabinets.com-Cabinets, Carts, Stands, Shelving	DY	Dock= 49%: D&I= 37% Off Dealer List	>14 units +2% Dock
Furniture: Entire Brand, Catalog or Website	www.sanduskycabinets.com-Cabinets, Carts, Stands, Shelving	DY	Dock= 49%: D&I= 46% Off Dealer List	>14 units +2% Dock

**Brand: Scholarcraft / Cdf**

Warranty

Furniture: Children's: Entire Brands & Categories.	www.scholarcraft.com-Classroom, Activity Tables, Desks, Seating, Lab	DR	Dock= 60% D&I= 51% Off www.scholarcraft.com	>5K 62% >10K 64%
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**Brand: Scranton**

Warranty

Furniture: Partition; Entire Brands & Categories	www.scrantonproducts.com-Bathroom, Shower, Vanity, Dressing, Lockers	DY	Dock= 46% Off www.scrantonproducts.co D&I Dealer Quote	>5K 48% >10K 50%
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**Brand: Screenflex**

Warranty



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<b>Brand: Screenflex</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.screenflex.com-Dividers	BL	Dock= 44%: D&I= 40% Off Dealer List
<b>Brand: Seating inc.</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.seatinginc.com-WBE Certified, Seating	DR	Dock= 51% >2.5K 52% >5K 54% D&I=48% Off >10K 56% MSRP
<b>Brand: Shain Shop Built</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.shainsolutions.com-Maple Furniture, Stainless Steel Tables	DG	Dock= 55% D&I >7.5K +2% >25K +1% 47% Off >100K +2% www.shainsolutions.com
<b>Brand: Southern Aluminum</b>		Warranty	
Furniture: Table; Entire Brands & Categories	www.southernaluminum.com-Picnic, Tables	DR	Dock=31%: D&I= 25% Off www.southernaluminum.com
<b>Brand: Swiftspace</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	www.swiftspaceinc.com-Mobile Workstations, Desks, Tables, Walls	DR	Dock= 42%: D&I= >25K +2% >75K 40% Off MSRP +4% >250K +6%
<b>Brand: Usa Capitol</b>		Warranty	
Furniture: Chair / Seating; Classroom	www.usacapitol.com-Childrens	DR	Dock= 46% D&I= >1.5K 48% >10K 48% 42% Off >75K 49% >125K 51% www.usacapitol.com
<b>Brand: Wisconsin Bench</b>		Warranty	
Furniture: Table; Lab Tables & Benches	www.wibenchmfg.com-Modular, Lockers, Music Storage, Desks, Stools	DY	Dock= 54% D&I = >7.5K 56% >25K 58% 39% Off (D); >7.5K 41% >25K www.wibenchmfg.com 43% (D&I)
<b>Brand: Workrite</b>		Warranty	
Furniture: Table; Adjustable Height	www.workriteergo.com-Adjustable Tables	DV	Dock= 46% D&I= 36% Off www.workriteergo.com
Furniture: Technology Tools Mounting Brackets etc.	www.workriteergo.com-Keyboards, Monitor Arms, Lights	DV	Dock= 46% D&I= 36% Off www.workriteergo.com



## 98 SurfaceWorks

<u>Address</u>	7821 S. 10th Street Oak Creek, WI 53154	<u>Contact</u>	Kelly Ciezki
<u>Email</u>	kelly.ciezki@surfaceworks.us	<u>Phone</u>	414-570-2677 x269
<u>Web</u>	www.surfaceworks.us	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	414-570-2676
<u>Biz Type</u>		<u>FEI #</u>	39-0874653

SurfaceWorks provides high quality products and services that meet or exceed industry standards. We value continuous improvement, innovation, teamwork and the highest degree of integrity. We are committed to maintaining financial stability and assisting our customers to achieve the same without sacrificing our social and environmental obligations. We promote custom products. We can design and build custom products to meet individual needs.

We offer extremely durable, impact and puncture resistant Urethane Edges. Extremely Durable – impact and puncture resistant. All SurfaceWorks tables are rigorously tested beyond the BIFMA standards in our in-house testing laboratory.

<u>Return Policy</u>	Changes or cancellations. Written approval is required. These may be subject to additional fees. Also see Warranty.
<u>Major Credit Cards</u>	MC, Visa, Amex, Discover & Gov't P-Card
<u>Delivery</u>	Standard 3-4 weeks, on occasion 6-8 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination. \$95 charge for orders under \$3,500 List.
<u>Freight</u>	F.O.B. Destination/freight included. \$95 charge for orders under \$3,500 List.
<u>Minimum Order</u>	No, but orders under \$3,500 List are subject to a \$95 net shipping and handling charge.
<u>Additional Terms</u>	Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Mitch Evans  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4115  
Email: mevans@cop-inc.com  
MA, CT, RI, NH, ME, VT

**Dealers**

John Canon  
Design Sales & Associates  
225 LaGrange Street  
West Roxbury, MA 02132  
Phone: 508-395-5854  
Fax: 617-327-3964  
Email: canon225@aol.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Robert Tenaglia  
Office Resources  
374 Congress St.  
Boston, MA 02210  
Phone: 617-896-3308  
Fax: 617-423-5590  
Email: RobertTenaglia@ori.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Chip Hagy  
Tucker Library Interiors  
55 S. Commercial St.  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: chip@tuckerlibraryinteriors.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Stephen Bliss  
W.B. Mason  
59 Centre St.  
Brockton, MA 02303  
Phone: 888-926-2766 x1271  
Fax: 508-427-4444  
Email: Steve.Bliss@wbmason.com  
MA, CT, RI, NH, ME, VT

**Dealers**

Peter Eliot  
Workflow Interiors  
132 Canal St.  
Boston, MA 02114  
Phone: 617-570-0774  
Fax: 781-672-5810  
Email: peter@workflowinteriors.com  
MA, CT, RI, NH, ME, VT

**Brand: SurfaceWorks**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	Tables	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Auditorium / Theater / Jury	Full Line & Rapport Catalogs (2)	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Children's: Entire Brands & Categories.	Tables-Activity Height Adjustable	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Conference Room Furniture	Full Line pg 78-153 & Rapport Catalogs pg 4-15- Entire Category Incl Rapport - Coordinated Line	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Desk; Classroom	Tables, Tops & Accessories	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Entire Brand, Catalog or Website	Full Line & Rapport Catalogs (2)	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: HealthCare & Behavioral Health	Full Line & Rapport Catalogs	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Hospitality, Reception, Ent Brand & Cat	Tables pg 154-193, 194-235-Hospitality, Performance. Std, Pub Ht, Entire Line	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Library; Entire Brands & Categories	Full Line & Rapport Catalogs (2)	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Music Room	Tables & Accessories	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Preschool; Entire Brands and Categories	Tables-Activity Height Adjustable	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%



**Brand: SurfaceWorks**

Warranty

Furniture: Residence Hall Ent Brand & Categories	Full Line & Rapport Catalogs (2)	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Cafeteria, (non & folding)	Tables - Fold, Flip, Standard & Pub Height- Training, Performance, Hospitality	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Computer	Tables & Accessories-Training	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Conference	Full Line pg 78-153 & Rapport Catalogs pg 4-15- Conference & Rapport Product Line	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Entire Brands & Categories	Full Line & Rapport Catalogs (2)	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Folding	Tables Fold, Flip & Accessories	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Folding Lunch	Tables Fold & Flip-Hospitality & Performance	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Lab Tables & Benches	Tables	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%
Furniture: Table; Misc.	Work Surfaces, Table Top & Accessories	AE	Dock= 52% D&I=45% Off MSRP	(D)>35K+2%>100K+3% >150K+4%>225K+5% (DI)>35K+1%>100K+2% >150K+3%>225K+4%



## 99 Symmetry Office

<u>Address</u>	1818 Depot Lane Tampa, FL 33637	<u>Contact</u>	Josh Phillips
<u>Email</u>	josh@symmetryoffice.com	<u>Phone</u>	215-221-4191
<u>Web</u>	http://www.symmetryoffice.com/	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	26-1248770

Symmetry Office supplies ergonomic, height adjustable, training table and office accessories. Great quality and value at a great price point.

<u>Return Policy</u>	We will return unopened items with a 25% restocking fee. Product would have to be sent back to the factory
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	1-4 weeks depending on products.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	1-4 units 5% of list, 5-14 units 2.5 % list over 15 units are free. Minimum freight \$150
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Lisa Travato Powers  
Creative Office Pavilion  
1 Design Center Place Suite 734  
Boston, MA 02210  
Phone: 617-348-3280  
Fax: 617-425-6541  
All

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
All

**Brand: Symmetry**

Warranty

Furniture: Entire Brand, Catalog or Website

[www.symmetryoffice.com](http://www.symmetryoffice.com)

EQ

Dock= 48% D&I= over \$20000 list 49%,  
40% Off over 50000 list 50%  
[www.symmetryoffice.com](http://www.symmetryoffice.com)



## 100 Systematics Inc

<u>Address</u>	Director of Sales 9 Otis Street Westborough, MA 01581	<u>Contact</u>	Thomas J. Carmody
<u>Email</u>	tcarmody@systematics.biz	<u>Phone</u>	508-599-3524
<u>Web</u>	www.systematics.biz	<u>Tollfree</u>	800-229-8393 x524
<u>SDO</u>		<u>Fax</u>	508-366-1307
<u>Biz Type</u>	Small	<u>FEI #</u>	27-1984542

Systematics helps our clients solve storage problems through the use of standard and custom product mix solutions provided by multiple manufacturers to help reduce space, cost and security concerns.

<u>Return Policy</u>	20% restocking fee plus freight
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	15-60 days depending on product
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight direct to site is included. If site is not capable of receiving a full truck or special liftgate is required, an additional fee will be calculated by the installation manager based on delivery conditions or request of client.
<u>Minimum Order</u>	\$100
<u>Additional Terms</u>	MHEC Net 30

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Tom Carmody  
 9 Otis Street  
 Westborough, MA 01581  
 Phone: 508-599-3534  
 Fax: 508-366-1307  
 Email: tcarmody@systematic.biz

**Brand: Biblo Model**

## Warranty

Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Children's: Entire Brands & Categories.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: File Cabinets	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Library; Children's Furniture	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Library; Misc.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Mobile	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Music Room,	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Office Furniture; Misc.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%
Furniture: Storage	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP	>100K = 28%: >200K = 30%: >500K = 35%

**Brand: BookStack**

## Warranty

Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP	>100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP	>100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP	>100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Children's: Entire Brands & Categories.	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP	>100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP	>100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP	>100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP	>100K = 31%: > 200K = 33%: >500K = 35%



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Systematics Inc

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**Brand: BookStack**

		Warranty	
Furniture: Detention	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: File Cabinets	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Library; Misc.	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Mobile	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Music Room	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Office Furniture; Misc.	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%
Furniture: Storage	www.systematics.biz	C	Dock= 30%: D&I= 15% Off MSRP >100K = 31%: > 200K = 33%: >500K = 35%

**Brand: Borroughs**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Athletic; Storage & Lockers	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Athletic; Storage & Lockers	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Athletic; Storage & Lockers	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Children's Furniture Misc.	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Children's Furniture Misc.	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Children's Furniture Misc.	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Children's: Entire Brands & Categories	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Children's: Entire Brands & Categories	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Children's: Entire Brands & Categories	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Classroom Misc.	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Classroom Misc.	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Classroom Misc.	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%





**Brand: Borroughs**

		Warranty	
Furniture: Mobile	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Mobile	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Mobile	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Music Room,	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Music Room,	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Music Room,	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Office Furniture; Misc.	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Office Furniture; Misc.	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Office Furniture; Misc.	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Security	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Security	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Security	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Shelving & Bookcases	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Shelving & Bookcases	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Shelving & Bookcases	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Storage	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Storage	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Storage	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Technology Tools Mounting Brackets etc.	www.systematics.biz-Borroughs Aisle Saver	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 36%: > 200K = 38%: >500K = 39%
Furniture: Technology Tools Mounting Brackets etc.	www.systematics.biz-Borroughs Office & Industrial Filing	CD	Dock= 32%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%
Furniture: Technology Tools Mounting Brackets etc.	www.systematics.biz-Borroughs Wilson Stack	CD	Dock= 42%: D&I= 15% Off MSRP >100K = 46%: > 200K = 48%: >500K = 49%

**Brand: Datum**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%
Furniture: Athletic; Storage & Lockers	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%
Furniture: Children's Furniture Misc.	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%
Furniture: Children's: Entire Brands & Categories.	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%
Furniture: Classroom Misc.	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%
Furniture: Computer; Desks	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%
Furniture: Conference Room Furniture	www.systematics.biz	D W	Dock= 50: D&I= 16% Off MSRP >100K = 52%: > 200K = 53%; >500K = 54%



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**Brand: Datum**

		Warranty	
Furniture: Custom Made To Order	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Detention	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: File Cabinets	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Library; Children's Furniture	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Library; Circulation Desk	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Library; Misc.	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Library; Shelving	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Mobile	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Music Room	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Office Furniture; Misc.	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Preschool; Storage Units	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Quick Ship Furniture	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Security	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Shelving & Bookcases	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP
Furniture: Storage	www.systematics.biz	D W	Dock= 50: D&I= >100K = 52%: > 200K = 53%; >500K = 54% 16% Off MSRP

**Brand: Eaton WrightLine**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Auditorium / Theater / Jury	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Chair/Seating; Entire Brands & Category	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Computer; Desks	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Desk; ADA Compliant	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Desk; Classroom	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP



**Brand: Eaton WrightLine**

## Warranty

Furniture: Desk; Entire Brands & Categories	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Desks; Office Furniture	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Detention	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Ergonomic Tools & Accessory	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: File Cabinets	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Music Room	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Office Furniture; Misc.	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Security	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Sit / Stand Workstation	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Storage	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; ADA Compliant	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Adjustable Height	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Cafeteria, (non & folding)	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Classroom	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Computer	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Conference	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Dining	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Entire Brands & Categories	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Lab Tables & Benches	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Misc.	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Table; Office	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP
Furniture: Technology Tools Mounting Brackets etc.	www.systematics.biz	C	Dock= 22%: D&I= 5% Off MSRP

**Brand: Groupe Lincora**

## Warranty

Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP



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**Brand: Groupe Lincora**

Warranty

Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Detention	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Music Room,	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Security	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP
Furniture: Storage	www.systematics.biz	C	Dock= 33%: D&I= 10% Off MSRP

**Brand: International Office**

Warranty

Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Computer; Desks	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Desk; ADA Compliant	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Desk; Entire Brands & Categories	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Desks; Office Furniture	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: File Cabinets	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Library; Carrels	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Library; Children's Furniture	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP
Furniture: Library; Circulation Desk	www.systematics.biz	C	Dock= 27%: D&I= >100K = 30% 15% Off MSRP



**Brand: International Office**

		Warranty	
Furniture: Library; Display Cases	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Display Stands	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Misc.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Millwork Furniture	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Mobile	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Music Room	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Office Furniture; Misc.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Preschool; Cubbies	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Security	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Storage	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; ADA Compliant	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Adjustable Height	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Cafeteria, (non & folding)	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Classroom	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Computer	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Conference	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Dining	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Entire Brands & Categories	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Lab Tables & Benches	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Misc.	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Table; Office	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%
Furniture: Technology Tools Mounting Brackets	www.systematics.biz	C	Dock= 27%: D&I= 15% Off MSRP >100K = 30%

**Brand: Library Bureau**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Athletic; Storage & Lockers	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Auditorium / Theater / Jury	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Children's Furniture Misc.	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Children's: Entire Brands & Categories	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Classroom Misc.	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%



**Brand: Library Bureau**

		Warranty	
Furniture: Conference Room Furniture	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Custom Made To Order	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Desks; Office Furniture	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Detention	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Entire Brand, Catalog or Website	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: File Cabinets	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: HealthCare & Behavioral Health	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Library; Entire Brands & Categories	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Library; Misc.	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Library; Shelving	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Mobile	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Music Room	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Preschool; Storage Units	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Shelving & Bookcases	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%
Furniture: Storage	www.systematics.biz-Library Bureau Steel - Wall 2 Wall	C	Dock= 32%: D&I= 15% Off MSRP >100K = 33%: >200K = 34%: >500K = 35%

**Brand: Metalware**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Detention	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: File Cabinets	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP



**Brand: Metalware**

## Warranty

Furniture: Mobile	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Music Room	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP
Furniture: Storage	www.systematics.biz	C	Dock= 13% D&I=1% Off MSRP

**Brand: NeoCase**

## Warranty

Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Children's: Entire Brands & Categories.	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Computer; Desks	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Desk; ADA Compliant	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Desk; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Desks; Office Furniture	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Detention	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: File Cabinets	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Carrels	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Children's Furniture	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Circulation Desk	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Display Cases	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Display Stands	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Misc.	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Millwork Furniture	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP



**Brand: NeoCase**

		Warranty	
Furniture: Music Room	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Office Furniture; Misc.	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Security	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Storage	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; ADA Compliant	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; Adjustable Height	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; Classroom	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; Computer	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; Conference	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; Misc.	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Table; Office	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP
Furniture: Technology Tools Mounting Brackets	www.systematics.biz	C	Dock= 30%: D&I= 12% Off MSRP

**Brand: Oblique Filing Systems**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Athletic; Storage & Lockers	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Children's Furniture Misc.	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Children's: Entire Brands & Categories.	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Classroom Misc.	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Conference Room Furniture	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Custom Made To Order	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Detention	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: File Cabinets	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: HealthCare & Behavioral Health	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Children's Furniture	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Entire Brands & Categories	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Misc.	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Library; Shelving	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Mobile	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%



**Brand: Oblique Filing Systems**

		Warranty	
Furniture: Music Room	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Office Furniture; Misc.	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Partition; Hanging File Units	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Preschool; Storage Units	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Shelving & Bookcases	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%
Furniture: Storage	www.systematics.biz	Y	Dock= 32%: D&I= 15% Off MSRP >100K = 30%

**Brand: RussBssett**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Detention	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: File Cabinets	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Library; Misc.	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Music Room	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Security	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Storage	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP
Furniture: Technology Tools Mounting Brackets	www.systematics.biz	C	Dock= 35%: D&I= 16% Off MSRP

**Brand: SAM**

		Warranty	
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP >100K = 27%: > 200K = 28%: >500K = 29%



**Brand: SAM**

		Warranty		
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Computer; Desks	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Desk; Classroom	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Desks; Office Furniture	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: File Cabinets	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Music Room	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Security	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%
Furniture: Technology Tools Mounting Brackets etc.	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	>100K = 27%: > 200K = 28%: >500K = 29%

**Brand: Scotland Rack**

		Warranty		
Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP	



**Brand: Scotland Rack**

## Warranty

Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Detention	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: File Cabinets	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Library; Misc.	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Music Room	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP
Furniture: Storage	www.systematics.biz	C	Dock= 25% D&I=15% Off MSRP

**Brand: Steel Solutions**

## Warranty

Furniture: Athletic; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Athletic; Storage & Lockers	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Auditorium / Theater / Jury	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Children's Furniture Misc.	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Children's: Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Classroom Misc.	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Computer; Desks	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Computer; Tablet; Tech. Storage Carts	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Conference Room Furniture	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Custom Made To Order	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Desk; ADA Compliant	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP



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Systematics Inc

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**Brand: Steel Solutions**

Warranty

Furniture: Desk; Classroom	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Desks; Office Furniture	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Detention	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: File & Storage; Entire Brand & Category	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: File Cabinets	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: HealthCare & Behavioral Health	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Hospitality, Reception, Ent Brand & Cat	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Carrels	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Children's Furniture	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Circulation Desk	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Display Cases	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Display Stands	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Misc.	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Library; Shelving	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Millwork Furniture	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Mobile	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Music Room	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Preschool; Cubbies	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Preschool; Entire Brands and Categories	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Preschool; Storage Units	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Residence Hall Ent Brand & Categories	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Security	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Shelving & Bookcases	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Storage	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; ADA Compliant	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Adjustable Height	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Classroom	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Computer	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Conference	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Entire Brands & Categories	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Lab Tables & Benches	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Misc.	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP
Furniture: Table; Office	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP



**Brand: Steel Solutions**

		Warranty	
Furniture: Technology Tools Mounting Brackets etc.	www.systematics.biz	C	Dock= 30%: D&I= 16% Off MSRP

**Brand: Systematics Services**

		Warranty	
Furniture: Design Services	www.systematics.biz-Will Quote	B	Will Quote
Furniture: Extended Warranty	www.systematics.biz-Will Quote	B	Will Quote
Furniture: Installation; No Prevailing Wage	www.systematics.biz-Will Quote	B	Dock= 0% Off MSRP
Furniture: Installation; Prevailing Wage	www.systematics.biz-Will Quote	B	Will Quote
Furniture: Replacement & Repair Parts	www.systematics.biz-Will Quote	B	Dock= 0% Off MSRP



## 101 Teknion

<u>Address</u>	350 Fellowship Rd, Suite 100 Mount Laurel, NJ 08054	<u>Contact</u>	Angie Hoffman
<u>Email</u>	angie.hoffman@teknion.com	<u>Phone</u>	856-552-5618
<u>Web</u>	www.teknion.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	856-552-5830
<u>Biz Type</u>		<u>FEI #</u>	223785040

Teknion is a leading designer, manufacturer and marketer of office systems furniture and related products.

<u>Return Policy</u>	Written approval required - please see attached.
<u>Major Credit Cards</u>	MC; Visa; Amex
<u>Delivery</u>	4- 9 weeks ARO except wood product which would be 6 - 9 weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Teknion's terms are FOB to any one single destination within the Continental United States with freight included.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	A Special Quote system is verified at order entry.

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Chris Echo  
Exerus Business Furniture  
4750 Shelburne Road  
Shelburne, VT 05482  
Phone: 802-383-1770  
Fax: 802-658-6917  
Email: chris@exerusfurniture.com  
All

**Dealers**

Chuck Marshall  
Furniture Consultants, Inc.  
255 State Street, 8th Floor  
Boston, MA 02109  
Phone: 617-447-2155  
Fax: 617-447-2156  
Email: chuck.marshall@e-fci.com  
All

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-882-5295  
Email: josh@interscapece.com  
All

**Dealers**

Nancy Hagstrom  
Newton Business  
447 Canal Street  
Battleboro, VT 05301  
Phone: 802-254-4119  
Fax: 802-257-4369  
Email: nancy@newtonbusiness.com  
All

**Dealers**

Suzanne Bradley  
Officeworks  
449 US Route 1, Suite 202  
York, ME 03909  
Phone: 207-361-4515  
Email: sbradley@officeworksinc.com  
All

**Dealers**

Mark Loughlin  
Officeworks  
20 Terry Ave  
Burlington, MA 01803  
Phone: 781-222-5550  
Email: mark@officeworksinc.com  
All

**Dealers**

Larry Hole  
Pannello Systems  
10 Davol Square , Ste 200  
Providence, RI 02903  
Phone: 401-626-7330  
Fax: 888-557-8160  
Email: larryh@pannellosystems.com  
All

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott St  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: crusso@wprltd.com  
All

**Sales Rep**

Peter Burns  
263 Summer St  
Boston, MA 02210  
Phone: 781-367-2496  
Fax: 617-487-6980  
Email: peter.burns@teknion.com  
MA, RI

**Sales Rep**

Scott Montemerlo  
263 Summer Street  
Boston, MA 02210  
Phone: 860-227-4910  
Fax: 617-487-6980  
Email: scott.montemerlo@teknion.com  
CT, MA, ME, NH, VT

**Brand: Teknion**

		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	Seating-Teknion Seating	DR	Dock= 53.75% Off MSRP >\$25K - \$199K=56.1%: >200K-499K=58.33%: >500K-999K=60.47%:>\$1M=62.5%
Furniture: Chair/Seating; Entire Brands & Category	Seating/Tables-B&B Italia	DR	Dock= 43.75% Off MSRP >\$25K - \$199K=45.12%: >200K-499K=46.43%: >500K-999K=47.67%:>\$1M=48.06%
Furniture: Chair/Seating; Entire Brands & Category	Seating/Tables-Teknion Studio	DR	Dock= 43.75% Off MSRP >\$25K - \$199K=45.12%: >200K-499K=46.43%: >500K-999K=47.67%:>\$1M=48.06%



**Brand: Teknion**

Warranty

Furniture: Chair/Seating; Entire Brands & Category	Wood Seating-The Street collection	DR	Dock= 53.75% Off MSRP	>\$25K - \$199K=56.1%: >200K-499K=58.33%: >500K-999K=60.47%:>\$1M=62.5%
Furniture: Desk; Entire Brands & Categories	Architectural Walls-Altos	DR	Dock= 56.88% Off MSRP	>\$25K - \$199K=60.98%: >200K-499K=64.88%: >500K-999K=68.6%:>\$1M=73.3%
Furniture: Desk; Entire Brands & Categories	Architectural Walls-Optos	DR	Dock= 56.88% Off MSRP	>\$25K - \$199K=60.98%: >200K-499K=64.88%: >500K-999K=68.6%:>\$1M=73.3%
Furniture: Desk; Entire Brands & Categories	Benching-Marketplace	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Desk; Entire Brands & Categories	Casegoods-Dossier	DR	Dock= 53.13% Off MSRP	>\$25K - \$199K=54.88%: >200K-499K=57.74%: >500K-999K=60.47%:>\$1M=63.07%
Furniture: Desk; Entire Brands & Categories	Casegoods-Expansion Wood	DR	Dock= 53.13% Off MSRP	>\$25K - \$199K=54.88%: >200K-499K=57.74%: >500K-999K=60.47%:>\$1M=63.07%
Furniture: Desk; Entire Brands & Categories	Casegoods-Foundations	DR	Dock= 53.13% Off MSRP	>\$25K - \$199K=54.88%: >200K-499K=57.74%: >500K-999K=60.47%:>\$1M=63.07%
Furniture: Desk; Entire Brands & Categories	Casegoods-Journal	DR	Dock= 53.13% Off MSRP	>\$25K - \$199K=54.88%: >200K-499K=57.74%: >500K-999K=60.47%:>\$1M=63.07%
Furniture: Desk; Entire Brands & Categories	Casegoods-Teknion Wood	DR	Dock= 53.13% Off MSRP	>\$25K - \$199K=54.88%: >200K-499K=57.74%: >500K-999K=60.47%:>\$1M=63.07%
Furniture: Desk; Entire Brands & Categories	Desking-Expansion Desking	DR	Dock= 57.5% Off MSRP	>\$25K - \$199K=59.76%: >200K-499K=61.9%: >500K-999K=63.95%:>\$1M=65.91%
Furniture: Desk; Entire Brands & Categories	Desking-Interpret	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Desk; Entire Brands & Categories	Laminate Casegoods-Expansion Casegoods	DR	Dock= 57.5% Off MSRP	>\$25K - \$199K=59.76%: >200K-499K=61.9%: >500K-999K=63.95%:>\$1M=65.91%
Furniture: Desk; Entire Brands & Categories	Laminate Casegoods-Sidewise	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Desk; Entire Brands & Categories	Training Tables-Training Tables	DR	Dock= 57.5% Off MSRP	>\$25K - \$199K=59.76%: >200K-499K=61.9%: >500K-999K=63.95%:>\$1M=65.91%
Furniture: Desk; Entire Brands & Categories	Wall Rail System-WRS	DR	Dock= 56.88% Off MSRP	>\$25K - \$199K=60.98%: >200K-499K=64.88%: >500K-999K=68.6%:>\$1M=73.3%



**Brand: Teknion**

Warranty

Furniture: Ergonomic Tools & Accessory	Ergo/Accessories-Complements	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: File & Storage; Entire Brand & Category	Filing/Storage-Teknion Filing & Storage	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Mobile	Freestanding, Mobile System-Ability	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Partition; Entire Brands & Categories	Panel System-Boulevard	DR	Dock= 66.75% Off MSRP	>\$25K - \$199K=67.56%: >200K-499K=68.33%: >500K-999K=69.07%:>\$1M=69.77
Furniture: Partition; Entire Brands & Categories	Panel System-District	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Partition; Entire Brands & Categories	Panel System-Leverage	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Partition; Entire Brands & Categories	Panel System-TOS	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Partition; Entire Brands & Categories	Panel System-Transit	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Partition; Free Standing	Freestanding-IE	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Storage	Modular Cabinet Storage-Modular Cabinets	DR	Dock= 56.25% Off MSRP	>\$25K - \$199K=57.32%: >200K-499K=58.33%: >500K-999K=59.3%:>\$1M=61.36%
Furniture: Table; Adjustable Height	Sit/Stand-Height Adjustable Bench (HAB)	DR	Dock= 62.5% Off MSRP	>\$25K - \$199K=65.85%: >200K-499K=69.05%: >500K-999K=72.09%:>\$1M=75%
Furniture: Table; Conference	Wood Conference Tables-Foundations Conferencing	DR	Dock= 53.13% Off MSRP	>\$25K - \$199K=54.88%: >200K-499K=57.74%: >500K-999K=60.47%:>\$1M=63.07%
Furniture: Table; Conference	Wood Conference/Occasional Tables & Reception-Tables & Reception	DR	Dock= 53.13% Off MSRP	>\$25K - \$199K=54.88%: >200K-499K=57.74%: >500K-999K=60.47%:>\$1M=63.07%
Furniture: Table; Entire Brands & Categories	Tables-CLUBtalk	DR	Dock= 56.25% Off MSRP	>\$25K - \$199K=57.32%: >200K-499K=58.33%: >500K-999K=59.3%:>\$1M=61.36%
Furniture: Table; Entire Brands & Categories	Tables-Tables & Collaborative	DR	Dock= 56.25% Off MSRP	>\$25K - \$199K=57.32%: >200K-499K=58.33%: >500K-999K=59.3%:>\$1M=61.36%



**Brand: Teknion**

Warranty

Furniture: Table; Entire Brands & Categories

Tables-Thesis

DR

Dock= 62.5% Off  
MSRP

>\$25K -  
\$199K=65.85%: >200K-  
499K=69.05%: >500K-  
999K=72.09%:>\$1M=75  
%

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Contract # MC11-C07

07/01/2015 through 06/30/2018

**Teknion**

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## 102 Tesco Learning Environments dba of Tesco Industries, LLC

<u>Address</u>	1035 E. Hacienda Bellville, TX 77418	<u>Contact</u>	Norman Kiecke, CEO
<u>Email</u>	tesco@tesco-ind.com	<u>Phone</u>	800-699-5824
<u>Web</u>	www.tesco-ind.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	979-865-9026
<u>Biz Type</u>		<u>FEI #</u>	74-1850608

Tesco Industries, dba Tesco Learning Environments is a leading manufacturer of furniture and casegoods for the educational market. Tesco has a niche in the media center offerings but also provides administrative, computer, science and other furniture as needed to complete a campus.

<u>Return Policy</u>	no return policy for custom made to order furniture
<u>Major Credit Cards</u>	None
<u>Delivery</u>	45-60 days for custom made furniture
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$500 minimum order for custom made furniture
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
	<b>ME</b>			
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Charlie Call  
School Furnishings  
33 Main Street, Suite 500  
Nashua, NH 03064  
Phone: 603-882-9418  
Fax: 603-882-9439  
Email: Charlie@schoolfurnishings.com

**Brand: Tesco**

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	Warranty	
Furniture: Entire Brand, Catalog or Website	N	Dock= 30% Off Website, D&I Will Quote \$30k-\$50k = 40%: \$50k-\$100k=45%: \$100k-\$150k=50%: over \$150k = 55%

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### 103 This End Up Furniture

<u>Address</u>	P.O. Box 5410 Sanford, NC 27331	<u>Contact</u>	Kevin Kelly
<u>Email</u>	kevinkelly@thisendup.com	<u>Phone</u>	919-774-7474
<u>Web</u>	www.thisendupcontract.com	<u>Tollfree</u>	800-979-4579
<u>SDO</u>		<u>Fax</u>	919-774-7430
<u>Biz Type</u>		<u>FEI #</u>	54-2027364

This End Up Furniture Company has been providing robust furniture designs and a broad selection of styles for almost 40 years, making us the ideal provider of sturdy, stylish furniture for your members. We are a Veteran owned company keeping Americans working with more than 99% of our products manufactured in our 246,000 square foot manufacturing facility located in Sanford, NC. Our knowledgeable and experienced local sales representative is very familiar with many MHEC members and has a thorough understanding of the needs of residential life. Together with our inside sales department we will be quick to respond.

<u>Return Policy</u>	No restocking fee on all but custom pieces
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	4 weeks to 8 weeks on standard product
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Ann Walsh  
 PO Box 104  
 Princeton, MA 01541  
 Phone: 978-464-5055  
 Fax: 978-464-5330  
 Email: Annwalsh@thisendup.com  
 MA, CT, ME, RI, NH, VT

**Orders**

Dee Byrd  
 PO Box 5410, 500 N. 7th St.  
 Sanford, NC 27331  
 Phone: 919-774-7474 x14  
 TollFree: 800-979-4579  
 Fax: 919-774-7430  
 Email: deebyrd@thisendup.com  
 MA, CT, ME, RI, NH, VT

**Brand: Artisan**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thisendupcontract.com/collections">http://www.thisendupcontract.com/collections</a>	Warranty CC	Dock= 27%: D&I= 20% Off MSRP	\$10k-\$20k-22%, \$20k-\$50k-24%, \$50k-\$1,000k-25%
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**Brand: Classic**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thisendupcontract.com/collections">http://www.thisendupcontract.com/collections</a>	Warranty CC	Dock= 27%: D&I= 20% Off MSRP	\$10k-\$20k-22%, \$20k-\$50k-24%, \$50k-\$1,000k-25%
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**Brand: Coastal**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thisendupcontract.com/collections">http://www.thisendupcontract.com/collections</a>	Warranty CC	Dock= 27%: D&I= 20% Off MSRP	\$10k-\$20k-22%, \$20k-\$50k-24%, \$50k-\$1,000k-25%
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**Brand: Cottage**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thisendupcontract.com/collections">http://www.thisendupcontract.com/collections</a>	Warranty CC	Dock= 27%: D&I= 20% Off MSRP	\$10k-\$20k-22%, \$20k-\$50k-24%, \$50k-\$1,000k-25%
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**Brand: Fully Upholstered**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thisendupcontract.com/collections">http://www.thisendupcontract.com/collections</a>	Warranty CC	Dock= 27%: D&I= 20% Off MSRP	\$10k-\$20k-22%, \$20k-\$50k-24%, \$50k-\$1,000k-25%
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**Brand: Room Mate**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thisendupcontract.com/collections">http://www.thisendupcontract.com/collections</a>	Warranty CC	Dock= 27%: D&I= 20% Off MSRP	\$10k-\$20k-22%, \$20k-\$50k-24%, \$50k-\$1,000k-25%
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**Brand: Woods End**

Furniture: Entire Brand, Catalog or Website	<a href="http://www.thisendupcontract.com/collections">http://www.thisendupcontract.com/collections</a>	Warranty CC	Dock= 27%: D&I= 20% Off MSRP	\$10k-\$20k-22%, \$20k-\$50k-24%, \$50k-\$1,000k-25%
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## 104 Thompson Contract Inc Kusch+Co

<u>Address</u>	41 Keyland Court Bohemia, NY 11716	<u>Contact</u>	Tom Pettersen
<u>Email</u>	tpettersen@thompsoncontract.com	<u>Phone</u>	631-589-7337
<u>Web</u>	www.kusch.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>	Small	<u>FEI #</u>	113047481

Seating and tables for classroom, auditorium, lab, chapel, infirmary, dorm, student union, cafeteria, lounge and outdoors

<u>Return Policy</u>	No return unless the products are not manufactured as stated in the P.O.
<u>Major Credit Cards</u>	Discounts for check, EFTS or cash only
<u>Delivery</u>	8-10 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Additional
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Michael Clancy  
 Creative Office Pavilion  
 One Design Center Place Suite 734  
 Boston, MA 02210  
 Phone: 617-956-4125  
 Email: mclancy@cop-inc.com  
 MA

**Dealers**

Claudia Russo  
 Workplace Resource  
 162 Prescott Street  
 Worcester, MA 01605  
 Phone: 508-770-1900 x23  
 Fax: 508-770-1905  
 Email: crusso@wprltd.com  
 MA

**Sales Rep**

Eileen Kerwin  
 Decora Rep Group  
 1 Design Center Place  
 Boston, MA 02210  
 Phone: 617-515-3251  
 Email: agkerwin@gmail.com  
 MA, NH, VT, RI, CT, ME

**Brand: Brass**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal and Wood Frame	AX	D&I= 24% Off MSRP	\$25K-\$75K=28%; \$75K-\$150K=32%; \$150K-\$225K=-36%; > \$225K +2%
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal and Wood Frame	AX	Dock= 34% Off MSRP	\$25K-\$75K=38%; \$75K-\$150K=42%; \$150K-\$225K=46%; > \$225K +2%

**Brand: Dynamobel**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Seating, Tables and Desking-Metal Frame	AX	D&I= 24% Off MSRP	\$25K-\$75K=28%; \$75K-\$150K=32%; \$150K-\$225K=-36%; > \$225K +2%
Furniture: Entire Brand, Catalog or Website	Seating, Tables and Desking-Metal Frame	AX	Dock= 34% Off MSRP	\$25K-\$75K=38%; \$75K-\$150K=42%; \$150K-\$225K=46%; > \$225K +2%

**Brand: Kusch**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal and Wood Frame	CF	D&I= 24% Off MSRP	\$25K-\$75K=28%; \$75K-\$150K=32%; \$150K-\$225K=-36%; > \$225K +2%
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal and Wood Frame	CF	Dock= 34% Off MSRP	\$25K-\$75K=38%; \$75K-\$150K=42%; \$150K-\$225K=46%; > \$225K +2%

**Brand: OMK**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Seating-Metal Frame	BH	D&I= 24% Off MSRP	\$25K-\$75K=28%; \$75K-\$150K=32%; \$150K-\$225K=-36%; > \$225K +2%
Furniture: Entire Brand, Catalog or Website	Seating-Metal Frame	BH	Dock= 34% Off MSRP	\$25K-\$75K=38%; \$75K-\$150K=42%; \$150K-\$225K=46%; > \$225K +2%

**Brand: Sitland**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal Frame	AX	D&I= 24% Off MSRP	\$25K-\$75K=28%; \$75K-\$150K=32%; \$150K-\$225K=-36%; > \$225K +2%
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal Frame	AX	Dock= 34% Off MSRP	\$25K-\$75K=38%; \$75K-\$150K=42%; \$150K-\$225K=46%; > \$225K +2%

**Brand: Thompson**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal and Wood Frame	AX	D&I= 24% Off MSRP	\$25K-\$75K=28%; \$75K-\$150K=32%; \$150K-\$225K=-36%; > \$225K +2%
Furniture: Entire Brand, Catalog or Website	Seating and Tables-Metal and Wood Frame	AX	Dock= 34% Off MSRP	\$25K-\$75K=38%; \$75K-\$150K=42%; \$150K-\$225K=46%; > \$225K +2%



Contract # MC11-C07

07/01/2015 through 06/30/2018

Thompson Contract Inc Kusch+Co

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## 105 TMC Furniture, Inc.

<u>Address</u>	119 E. Ann Street Ann Arbor, MI 48104	<u>Contact</u>	Julie Moore-Miller
<u>Email</u>	julie@tmc furniture.com	<u>Phone</u>	734-622-0080
<u>Web</u>	www.tmc furniture.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	734-622-0088
<u>Biz Type</u>		<u>FEI #</u>	38-3430617

Founded in 1998 and headquartered in Ann Arbor, Michigan, TMC was started (and is still owned) by artists and designers who share the philosophy that design, innovation and customization are the core to modern US manufacturing. We combine experienced, skilled craftsmanship with cutting-edge innovation in our seating, tables, shelving, carrels, workstations, modular lounge pieces, book-bins, display units, circulation/reception desks and custom casegoods. Whether you are looking for clean, sophisticated and modern styling, classically traditional design or fancy seeing a frog peer over a shelf, TMC Furniture simply inspires.

<u>Return Policy</u>	No Return Policy; products are made to order.
<u>Major Credit Cards</u>	MC; Visa; Discover
<u>Delivery</u>	Delivery=8-10 weeks; Our products are made to order, no return policy
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Freight is included. The Dealer will quote additional if necessary.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Yes. We would cover all.
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Charlie Cohen  
 Creative Library Concepts  
 490 Highway 33 West, bldg. Unit 3  
 Millstone Township, NJ 08535  
 Phone: 908-276-9200 x13  
 Fax: 908-276-9217  
 Email: ccohen@creativelibraryconcepts.com  
 MA, CT, RI, NH, ME, VT

**Brand: Creative Library**

		Warranty	
Furniture: CAD/CAM	Subcontracted-Subcontracted	A	Hourly Rate
Furniture: Design Services	Subcontracted-Subcontracted	A	Dealer Hourly Rate
Furniture: Project Planning/Management	Subcontracted-Subcontracted	A	Hourly Rate
Furniture: Space Planning	Subcontracted-Subcontracted	A	Hourly Rate

**Brand: TMC**

		Warranty	
Furniture: Atlas/Dictionary Stands		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair / Seating; Children		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair / Seating; Library		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair / Seating; Lounge		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair / Seating; Misc.		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair / Seating; Office		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair / Seating; Stackable Chair		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair / Seating; Task		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Chair/Seating; Entire Brands & Category		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Children's Furniture Misc.		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Children's: Entire Brands & Categories.		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Early Learning		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: End Panels/Canopy Tops		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Entire Brand, Catalog or Website		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Library; Carrels		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Library; Children's Furniture		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%
Furniture: Library; Circulation Desk		CF	Dock= 20% off >\$15K=25%,>\$30K=30%, www.tmc furniture.c om \$50K=34%,>100K=37%



**Brand: TMC**

	Warranty		
Furniture: Library; Display Stands	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Library; Entire Brands & Categories	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Library; Misc.	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Library; Shelving	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Occasional	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Preschool; Chairs and Seating	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Shelving & Bookcases	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Sit / Stand Workstation	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Soft Seating	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Table; Classroom	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%
Furniture: Table; Office	CF	Dock= 20% off www.tmc furniture.c om	>\$15K=25%,>\$30K=30 %, \$50K=34%,>100K=37%





## 106 Toledo Furniture Inc

<u>Address</u>	Toledo Furniture P.O. Box 431 Stroudsburg, PA 18360	<u>Contact</u>	Lew Walker
<u>Email</u>	lwalker@toledofurniture.com	<u>Phone</u>	570-213-0369
<u>Web</u>	www.toledofurniture.com	<u>Tollfree</u>	800-367-6169
<u>SDO</u>		<u>Fax</u>	800-443-4329
<u>Biz Type</u>	Small	<u>FEI #</u>	223833777

Toledo Furniture Inc., is your "One Stop Shop" for configured furniture solutions for the educational, institutional, and office environments. We offer customers' the opportunity to purchase custom designed and configured products at pricing and lead-times competitive with standard catalog product. Our products are fully supported by a trained and knowledgeable dealer network and company staff ready to support your next project. We offer one of the best warranties in the industry, with a lifetime warranty on all steel components and our product specifications make it easy to specify our products for your project.

<u>Return Policy</u>	<a href="http://www.toledofurniture.com/about-us/customer-service">http://www.toledofurniture.com/about-us/customer-service</a>
<u>Major Credit Cards</u>	MC; Visa
<u>Delivery</u>	4-6 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$2,000
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Brian O'Neil  
Monitor Equipment  
129 Washington Street  
Duxbury, MA 02332  
Phone: 781-934-5621  
Fax: 781-934-5974  
Email: Brian@monitorequipinc.com  
MA, CT, RI, NH, VT, ME

**Brand: Toledo Furniture**

Warranty

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Furniture: Entire Brand, Catalog or Website	Educational, Institutional, Office Furniture	ET	Dock= 33% Off Retail	>\$25,000 + 2%
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## 107 Transformations Furniture

<u>Address</u>	310 Racquet Drive Fort Wayne, IN 46825	<u>Contact</u>	Rick Baker
<u>Email</u>	rick@trfurniture.com	<u>Phone</u>	800-440-9337 x 221
<u>Web</u>	www.trfurniture.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>	Small	<u>FEI #</u>	352014386

Transformations Furniture manufactures truly renewable upholstered seating that's unrivaled in the marketplace. Our premium products preserve your facility's image longer to provide a superior solution for everyday use and abuse. This function gives our customers the ability to save money, time, and the environment...one chair at a time...ReNEW your FURNITURE!

Return Policy

Major Credit Cards None

Delivery 4-6 weeks from receipt of fabric

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included on orders over 11 pieces 1-10 units charged at \$25 per piece.

Minimum Order None

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Susie Turza  
310 Racquet Drive  
Fort Wayne, IN 46825  
Phone: 260-657-5527  
TollFree: 800-440-9337  
Fax: 888-513-8965  
Email: susie@trfurniture.com  
All

**Orders**

Amanda Bouse  
310 Racquet Drive  
Fort Wayne, IN 46825  
Phone: 260-657-5527  
TollFree: 800-440-9337  
Fax: 888-513-8965  
Email: amanda@trfurniture.com  
All

**Orders**

Sandi Wolff  
310 Racquet Drive  
Fort Wayne, IN 46825  
Phone: 800-440-9337  
Email: sandi@trfurniture.com  
All

**Sales Rep**

Rick McKallagat  
Rick McKallagat Contract Furniture  
P.O. Box 20524  
Worcester, MA 01602  
Phone: 508-756-5062  
Fax: 508-829-7855  
Email: rick@mckallagat.com  
All

**Brand: Transformations**

		Warranty	
Furniture: Entire Brand, Catalog or Website	Additional Product/Pricing Options-Accessories	ER	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Avenue-Signature	BU	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Elements-Signature	BU	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Foundations-Foundations	AP	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Hometown-Signature	BU	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Indy-Signature	BU	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Parallel-Signature	BU	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Replacement Covers-Foundations	AP	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable
Furniture: Entire Brand, Catalog or Website	Replacement Covers-Signature	BU	Dock= 54: D&I= 51% Off MSRP >\$25K-\$199K +1%, \$200K-\$499K +3%, \$500K-\$999K +5%, \$1M + negotiable



# 108 Trearc Brands, Inc. DBA EKO

<u>Address</u>	145 Rymer Road NE Cleveland, TN 37323	<u>Contact</u>	Brandi Rayfield
<u>Email</u>	brandi@ekocontract.com	<u>Phone</u>	866-814-8356 x104
<u>Web</u>	www.ekocontract.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	615-676-4861
<u>Biz Type</u>		<u>FEI #</u>	62-1349778

Return Policy No merchandise may be returned without EKO's prior written consent. In the event of an authorized return, a Return Merchandise Authorization (RMA) number will be issued, and a restocking charge will apply. Return transportation charges must be prepaid. Unauthorized returns will not be accepted and will be returned freight collect. All merchandise being returned must be properly packaged in its original or comparable replacement packaging to ensure protection of the product during handling and transportation. Returns on orders duplicated by the customer must be received in their original packaging to be accepted.

Major Credit Cards MC; Visa; Amex; Discover

Delivery 6 weeks after receipt of order or 6 wks. after receipt of COM

Cash Terms Net 30 Days

Offer Extended Offer is NOT extended to Faculty, Staff & Students

FOB Cleveland, TN 37323

Freight Freight cost is additional. All shipments are F.O.B. factory and freight prepaid to one continental United States destination (excluding fuel surcharges.) EKO reserves the right to select the most appropriate F.O.B. point carrier, and routings on all shipments. Normal deliveries are "dock to dock" basis. No customer pick ups allowed without written authorization. All pricing shown includes freight prepaid for orders over \$8,000 list. You must add a \$225 net freight charge per order if list price is less than \$8,000. The following states include freight prepaid for orders over \$12,000 list and a \$350 net charge for all orders below \$12,000 list: ME, VT, NH.

Minimum Order None

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 800-426-3550  
TollFree: 800-426-3550  
Fax: 413-445-5645  
MA

**Dealers**

Denny Robinson  
DR Consultants  
1337 Balck Mountain Road  
Dummerston, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
VT

**Dealers**

Jeff Watts  
John Watts Associates  
121 Roberts St. Suite A  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
Email: jeffw@jwatts.com  
CT

**Dealers**

Megan Michalski  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5331  
Fax: 860-257-4899  
Email: mmichalski@myofi.com  
CT

**Dealers**

Bill Tagliatela  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 860-291-5634  
Fax: 413-736-6145  
Email: btagliatela@red-thread.com  
CT

**Dealers**

Ron Gordenstein  
Broadway Office Interiors  
90 Tapley Street  
Springfield, MA 01101  
Phone: 413-734-8911  
TollFree: 800-883-0606  
Fax: 413-734-9943  
Email: ron@broadwayoffice.com  
MA

**Dealers**

Ken Patrick  
Environments at Work  
300 A Street, Floor 2  
Boston, MA 02210  
Phone: 617-658-2888  
Fax: 617-658-2802  
Email: kenp@environmentsatwork.com  
MA

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
West Springfield, MA 01087  
Phone: 413-746-3065  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
MA

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
MA

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
CT

**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place, Suite 734  
Boston, MA 02210  
Phone: 617-956-4100  
Fax: 617-426-6541  
Email: mclancy@cop-inc.com  
MA

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
Fax: 860-882-5295  
Email: josh@interscapece.com  
CT

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
MA

**Dealers**

Mike Faherty  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-443-6631  
Email: Mfaherty@red-thread.com  
MA

**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02403  
Phone: 508-586-3434  
Fax: 508-588-3150  
Email: steve.bliss@wbmason.com  
MA



**Dealers**

Jesse Muldoon  
W.B. Mason  
43 North Road  
Windsor, CT 06088  
Phone: 888-926-2766  
Fax: 860-292-6563  
Email: jesse.muldoon@wbmason.com  
CT

**Dealers**

Cladia Russo  
Workplace Resource  
362 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Fax: 508-770-1905  
Email: Crusso@wprtd.com  
MA

**Brand: EKO**

Warranty

Furniture: Entire Brand, Catalog or Website

[www.ekocontract.com](http://www.ekocontract.com)

EA Dock= 52% Off  
MSRP



Contract # MC11-C07

07/01/2015 through 06/30/2018

Trearc Brands, Inc. DBA EKO

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## 109 Trendway Corp

<u>Address</u>	P.O. Box 9016 Holland, MI 49422	<u>Contact</u>	Matt Hinueber
<u>Email</u>	mhinueber@trendway.com	<u>Phone</u>	616-994-5418
<u>Web</u>	www.trendway.com	<u>Tollfree</u>	800-893-8115
<u>SDO</u>		<u>Fax</u>	616-399-0668
<u>Biz Type</u>		<u>FEI #</u>	381864337

46 years in the industry; steady growth since our inception in 1968.  
 Full line of office furniture products, including Floor to Ceiling demountable partitions and raised access flooring.  
 Best service and lead times in the furniture industry  
 Nationwide network of dealers in all markets of North America, supported by a network of Field Sales professionals and fully trained staff designers.  
 Small, Veteran Owned organization.  
 Exclusive "On Time or On Trendway" promise.  
 Superior Environmental Initiatives.  
 Limited Lifetime Warranty.  
 Best in Class Customer Service/Technical Support Team.  
 99% On Time and Complete shipping performance.

Return Policy 35% for authorized returns. User pays return freight  
Major Credit Cards MC: Visa: Amex  
Delivery 30-45 Days ARO  
Cash Terms Net 30 Days  
Offer Extended Offer IS extended to Faculty, Staff & Students  
FOB Destination  
Freight Included  
Minimum Order \$50  
Additional Terms MHEC -20802

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				





**Dealers**

Dan Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217  
Fax: 413-445-5645  
Email: bbedan@aol.com  
MA, CT

**Dealers**

Gary Conte  
Conte Office Interiors  
311 Wells Street  
Greenfield, MA 02188  
Phone: 413-774-7581  
Fax: 413-772-2305  
Email: coi@mtdata.com  
MA, CT

**Dealers**

Jeff Lawson  
Creative Business Design  
4 Keith Way, Suite 3  
Hingham, MA 02043  
Phone: 781-267-7624  
Fax: 617-391-2881  
Email: jeff@cbdinteriors.net

**Dealers**

Jeff Lawson  
Creative Business Design  
4 Keith Way, Suite 3  
Hingham, MA 02043  
Phone: 781-267-7624  
Fax: 617-391-2881  
Email: jeff@cbdinteriors.net  
MA

**Dealers**

Brad Kingsburg  
Creative Library Concepts  
P.O. Box 477  
P.O. Box 477  
Colts Neck, NJ 07722  
Phone: 908-276-9200 x15  
TollFree: 908-812-8190 Cell  
Email: bradk@creativelibraryconcepts.com

**Dealers**

Mitch Evans  
Creative Office Pavilion  
14 East Worcester Street  
Worcester, MA 01604  
Phone: 508-752-8008  
Fax: 617-426-6541  
Email: mevans@cop-inc.com  
All

**Dealers**

Denny Robinson  
DR Consultants  
1337 Black Mountain Road  
Dumfries, VT 05301  
Phone: 802-257-0909  
Fax: 802-257-0909  
Email: dennyconsult@gmail.com  
All

**Dealers**

Mike Ferguson  
Executive Suites, LLC  
PO Box 5345  
Bridgeport, CT 06610  
Phone: 203-339-7490  
Email: mferguson@execsof.com

**Dealers**

Harry Gruss, Jr.  
Insalco Corporation  
7 Capital Drive  
Wallingford, CT 06492  
Phone: 203-269-1238  
TollFree: 860-519-7892 (Cell)  
Fax: 203-265-9378  
Email: harry-insalco@snet.net

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
All

**Dealers**

Joe Gaffney (FEEK Only)  
Red Thread  
300 East River Drive  
East Hartford, CT 06108  
Phone: 413-736-1802  
Fax: 413-736-6145  
Email: jgaffney@bkm.com  
All

**Dealers**

Jim Hicks  
ROI Industries  
25 Newport St  
Fitchburg, MA 01420  
Phone: 978-342-3366  
Email: jhicks@roiind.com  
MA, CT

**Sales Rep**

Matt Kane  
Curzon Mill Road  
Newburyport, MA 01950  
Phone: 617-515-9215  
Email: mkane@kanecontractgroup.com

**Brand: Trendway**

Furniture: Chair/Seating; Entire Brands & Category

www.trendway.com-Seating

Warranty

DR Dock= 55% Off  
MSRP



Contract # MC11-C07

07/01/2015 through 06/30/2018

Trendway Corp

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**Brand: Trendway**

## Warranty

Furniture: Desk; Entire Brands & Categories	www.trendway.com-Intrinsic	DR	Dock= 59.75% Off MSRP
Furniture: Desk; Entire Brands & Categories	www.trendway.com-Pack	DR	Dock= 61% Off MSRP
Furniture: Desk; Entire Brands & Categories	www.trendway.com-Trig	DR	Dock= 59.75% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.trendway.com-Capture	DR	Dock= 61% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.trendway.com-Choices	DR	Dock= 61% Off MSRP
Furniture: Entire Brand, Catalog or Website	www.trendway.com-Contrada	DR	Dock= 61% Off MSRP
Furniture: Foam Coated Occasional	www.trendway.com-Feek	DP	Dock= 24% Off MSRP
Furniture: Partition; Entire Brands & Categories	www.trendway.com-Trendwall	DR	Dock= 51% Off MSRP
Furniture: Partition; Entire Brands & Categories	www.trendway.com-Volo	DR	Dock= 51% Off MSRP
Furniture: Table; Entire Brands & Categories	www.trendway.com-Tables	DR	Dock= 55% Off MSRP



## 110 Trinity Furniture Inc

<u>Address</u>	6089 Kennedy Road Trinity, NC 27370	<u>Contact</u>	Megan Lagueruela
<u>Email</u>	megan@trinityfurniture.com	<u>Phone</u>	336-472-6660
<u>Web</u>	www.trinityfurniture.com	<u>Tollfree</u>	855-311-6660
<u>SDO</u>		<u>Fax</u>	336-475-0037
<u>Biz Type</u>		<u>FEI #</u>	56-1414163

Trinity Furniture is a minority owned, contract furniture manufacturer with vertical markets in universities, corporate, and government agencies.

<u>Return Policy</u>	Only with approval from Trinity Furn. Customer service
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	6- 8 weeks.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Additional cost, determined by weight and volume.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Julie Norris  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-908-7803  
Fax: 860-645-9100  
Email: julienorris@rhlco.com

**Sales Rep**

Devin McGlynn  
HEADQUARTERS, 12 CHANNEL ST, STE  
202  
Boston, MA 02210  
Phone: 617-990-6591  
Email: devin@contract-ne.com  
CT,MA,NH,VT,ME,RI

**Brand: Trinity**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	www.trinityfurniture.com	M	Dock= 55% D&I=50% Off MSRP	Net \$25,000-50,000 +1%;to \$100,000 +2%;to \$200,000 +3%;to \$300,000 +4%
Furniture: Conference Room Furniture	www.trinityfurniture.com	M	Dock= 55% D&I=50% Off MSRP	Net \$25,000-50,000 +1%;to \$100,000 +2%;to \$200,000 +3%;to \$300,000 +4%
Furniture: Entire Brand, Catalog or Website	www.trinityfurniture.com	M	Dock= 55% D&I=50% Off MSRP	Net \$25,000-50,000 +1%;to \$100,000 +2%;to \$200,000 +3%;to \$300,000 +4%
Furniture: HealthCare & Behavioral Health	www.trinityfurniture.com	M	Dock= 55% D&I=50% Off MSRP	Net \$25,000-50,000 +1%;to \$100,000 +2%;to \$200,000 +3%;to \$300,000 +4%
Furniture: Residence Hall Ent Brand & Categories	www.trinityfurniture.com	M	Dock= 55% D&I=50% Off MSRP	Net \$25,000-50,000 +1%;to \$100,000 +2%;to \$200,000 +3%;to \$300,000 +4%
Furniture: Table; Entire Brands & Categories	www.trinityfurniture.com	M	Dock= 55% D&I=50% Off MSRP	Net \$25,000-50,000 +1%;to \$100,000 +2%;to \$200,000 +3%;to \$300,000 +4%



## 111 Tucker Library Interiors LLC

<u>Address</u>	55 South Commercial Street Manchester, NH 03101	<u>Contact</u>	Cori McGrath
<u>Email</u>	cori@tuckerlibraryinteriors.com	<u>Phone</u>	603-666-7030
<u>Web</u>	www.tuckerlibraryinteriors.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	603-666-7032
<u>Biz Type</u>	Small	<u>FEI #</u>	020516731

Tucker Library Interiors, LLC specializes in Library Interiors. We provide libraries throughout New England both large and small with specialized library furniture and shelving designs built to withstand the rigors of daily use. Our expertise is reserved for libraries, remaining exclusive to this niche for over 30 years we've established a large inventory of product solutions while remaining small enough to quickly and creatively respond to our client's objectives. Our experience allows us to offer space planning and interior design exclusive to library environments. Our attention to detail is clearly reflected in our approach to both service and project management.

<u>Return Policy</u>	No returns unless damaged or incorrect.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	6-12 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Sales Rep**

Chip Hagy  
 55 South Commercial St  
 Manchester, NH 03101  
 Phone: 603-666-7030  
 Fax: 603-666-7032  
 Email: chip@tuckerlibraryinteriors.com  
 MA, CT, RI, NH, ME, VT

**Sales Rep**

Bob McGrath  
 55 South Commercial Street  
 Manchester, NH 03101  
 Phone: 603-666-7032  
 Fax: 603-666-7032  
 Email: bob@tuckerlibraryinteriors.com  
 MA, CT, RI, NH, ME, VT

**Brand: Freshcoast**

		Warranty		
Furniture: Library; Entire Brands & Categories	www.freshcoastfurniture.com-Children's Furniture	N	Dock=38% Off MSRP D&I= Requires Quote	>15,000=40%, >50,000=43%

**Brand: Jasper**

		Warranty		
Furniture: Library; Entire Brands & Categories	www.jasperchair.com-Seating	N	Dock=38% Off MSRP D&I= Requires Quote	>5,000=40%, >15,000=44%, >30,000=45%, >50,000=46%, >100,000=47%

**Brand: MJ Industries**

		Warranty		
Furniture: Library; Shelving	www.mjshelving.com-Shelving	N	Dock=42% Off MSRP D&I= Requires Quote	>5,000=45%, >15,000=53%, >30,000=57%, >50,000=60%, >100,000=65%

**Brand: Palmieri**

		Warranty		
Furniture: Library; Entire Brands & Categories	www.palmierifurniture.com-Furniture	DR	Dock=37% Off MSRP D&I= Requires Quote	>5,000=39%, >15,000=41%, >30,000=43%, >50,000=45%, >100,000=47%

**Brand: Tucker**

		Warranty		
Furniture: Design Services	www.tuckerlibraryinteriors.com-Space Planning		Standard Rates. Will quote	
Furniture: Installation; No Prevailing Wage	Furniture and Shelving Assembly-Labor		D&I= 52.50/Hour	
Furniture: Installation; Prevailing Wage	Furniture and Shelving Assembly-Labor		Add 10%/Schedule	

**Brand: Worden**

		Warranty		
Furniture: Library; Entire Brands & Categories	www.wordencompany.com-Furniture	N	Dock=38% Off MSRP D&I= Requires Quote	>5,000=43%, >15,000=46%, >30,000=49%, >50,000=52%, >100,000=55%



## 112 Versteel dba of Ditto Sales, Inc.

<u>Address</u>	Contract Administrator/Sale 2332 Cathy Lane Jasper, IN 47546	<u>Contact</u>	JoAnnette Cooley
<u>Email</u>	jcooley@versteel.com	<u>Phone</u>	
<u>Web</u>	www.versteel.com/contracts/state-sch	<u>Tollfree</u>	800-876-2120 x7980
<u>SDO</u>		<u>Fax</u>	812-482-9318
<u>Biz Type</u>		<u>FEI #</u>	35-1176142

Versteel manufactures tables and chairs, ranging from training for education and conference centers

<u>Return Policy</u>	All products are made to order so all returns need written consent from Versteel.
<u>Major Credit Cards</u>	MC: Visa: Amex
<u>Delivery</u>	Versteel standard delivery time is 20-60 business days.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight is included - Orders that are less than \$1,000 net will receive a \$100 net fee as a minimum order fee.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Suzy Eckstein  
 Bartholomew Contract Interiors  
 3324 Main Street  
 Hartford, CT 06120  
 Phone: 860-522-5555  
 Fax: 860-724-2887  
 Email: bartholomew01@snet.net  
 MA, CT

**Dealers**

Rolf Madsen  
 Business Interiors by Staples  
 200 Fallon Road  
 Stoneham, MA 02180  
 Phone: 781-832-3270  
 Email: rolf.madsen@staples.com  
 MA

**Dealers**

Mike Clancy  
 Creative Office Pavilion  
 One Design Center Place  
 Boston, MA 02210  
 Phone: 617-956-4100  
 Fax: 617-426-6541  
 Email: mclancy@cop-inc.com  
 MA, RI, NH, ME

**Dealers**

Tim Williams  
 Exterus Business Furniture  
 4750 Shelburne Road  
 Shelburne, VT 05482  
 Phone: 802-383-1740  
 Fax: 802-658-6917  
 Email: tim@exterusfurniture.com  
 VT

**Dealers**

Josh Hagstrom  
 Interscape Commercial Environments  
 960 Main St  
 Hartford, CT 06103  
 Phone: 860-882-5903  
 Fax: 860-882-5895  
 Email: josh@interscapece.com  
 MA, CT, VT, NH, ME, RI

**Dealers**

Dan Proskin  
 BBE Office Interiors  
 122 North Street  
 Pittsfield, MA 01201  
 Phone: 413-446-9896  
 TollFree: 800-426-3550  
 Fax: 413-445-5645  
 Email: dan@bbeoffice.com  
 MA

**Dealers**

Charlie Cohen  
 Creative Library Concepts  
 490 Highway 33 West  
 Millstone Township, NJ 08535  
 Phone: 908-276-9200 x13  
 Fax: 908-276-9217  
 Email: ccohen@creativelibraryconcepts.com  
 CT, MA

**Dealers**

Carl Gendron  
 De Clercq Office Group  
 1227 Whitney Avenue  
 Hamden, CT 06517  
 Phone: 203-230-9144  
 Fax: 203-230-9380  
 Email: carl@dog-office.com  
 CT

**Dealers**

Tim Marshall  
 FCI  
 255 State St.  
 Boston, MA 02210  
 Phone: 617-293-5851  
 Fax: 617-670-3735  
 Email: Tim.Marshall@e-fci.com  
 MA

**Dealers**

Kim Watts  
 John Watts Associates  
 121 Roberts St  
 East Hatford, CT 06108  
 Phone: 860-528-1110  
 Fax: 860-291-8585  
 Email: kimh@jwatts.com  
 MA, CT

**Dealers**

Ron Gordenstein  
 Broadway Office Interiors  
 90 Tapley Street  
 Springfield, MA 01104  
 Phone: 413-734-8911  
 TollFree: 800-883-0606  
 Fax: 413-734-9943  
 Email: ron@broadwayoffice.com  
 MA

**Dealers**

Ed Gilheeny  
 Creative Office Environments  
 41 Commercial Way  
 East Providence, RI 02915  
 Phone: 401435-4141  
 Fax: 401435-4167  
 Email: ed@coe-ri.com  
 RI

**Dealers**

Ken Patrick  
 Environments at Work  
 300 A Street, Floor 2  
 Boston, MA 02210  
 Phone: 617-830-5300  
 Email: kenp@environmentsatwork.com  
 MA, ME

**Dealers**

Frank Apicella  
 Fens Associates  
 939 Salem Street  
 Groveland, MA 01834  
 Phone: 978-372-2650  
 Email: fapicella@fensassociates.com  
 MA, CT, VT, NH, ME, RI

**Dealers**

Jeff Oakes  
 Lexington Group, Inc.  
 380 Union Street  
 West Springfield, MA 01089  
 Phone: 413-746-3064  
 Fax: 413-788-0789  
 Email: jeff@lexingtongroupinc.com  
 MA, CT, VT, NH, ME, RI





**Dealers**

Ron Citorik  
Office Environments of Vermont  
5 Greentree Place  
Williston, VT 05495  
Phone: 802-864-3000  
Email: rcitorik@oei-vt.com  
VT

**Dealers**

Mark Loughlin  
Officeworks  
20 Terry Avenue  
Burlington, MA 01803  
Phone: 617-901-9612  
Fax: 781-270-9898  
Email: mark@officeworksinc.com  
MA

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Street  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
MA, CT, VT, NH, ME, RI

**Dealers**

Louie Fragoso  
Union Office Interiors  
226 Andover Street  
Wilmington, MA 01887  
Phone: 781-396-6400  
Email: fragoso@unionoffice.com  
MA

**Dealers**

Steve Bliss  
W.B. Mason - Brockton  
59 Centre Street  
Brockton, MA 02303  
Phone: 508-586-3434  
TollFree: 800-242-5892  
Fax: 508-587-3249  
Email: steve.bliss@wbmason.com  
MA, CT, VT, NH, ME, RI

**Dealers**

Ellen Bates  
Office Interiors Ltd.  
85 Washington St.  
Dover, NH 03820  
Phone: 603-749-6200  
Email: ebates@officeinteriorsltd.com  
NH

**Dealers**

Brian Murray  
Red Thread  
300 East River Dr.  
East Hartford, CT 06108  
Phone: 800-528-9881  
TollFree: 800-528-9881  
Fax: 860-665-7498  
Email: bmurray@red-thread.com  
MA, CT

**Dealers**

Jack Sheehan  
Sheehans Office Interiors  
524 Park Avenue  
Portsmouth, RI 02871  
Phone: 401-683-3150  
Fax: 401-683-4990  
Email: jsheehan@sheehansoffice.com  
RI

**Dealers**

Rich Poverman  
Union Office Interiors - Boston  
33 Broad Street  
Boston, MA 02109  
Phone: 781-396-6400  
Email: rpoverman@unionoffice.com  
MA

**Dealers**

Peter Eliot  
Workflow Interiors  
132 Canal St.  
Boston, MA 02114  
Phone: 617-570-0774  
Fax: 781-672-5810  
Email: peter@workflowinteriors.com  
MA

**Dealers**

Robert Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02110  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtenaglia@ori.com  
MA

**Dealers**

Joe Gaffney  
Red Thread  
22 Boston Wharf Road  
Boston, MA 02210  
Phone: 617-443-6700  
Fax: 617-443-6761  
Email: jgaffney@red-thread.com  
MA, CT, ME, VT, NH

**Dealers**

Kamran Nafissi  
Strategic Workspaces  
40 Broad Street  
Boston, MA 02109  
Phone: 617-426-0777  
Email: kamran@strategicworkspaces.com  
MA

**Dealers**

Anne LaChance  
Union Transco  
257 Water Street  
Augusta, ME 04330  
Phone: 207-622-6252  
Email: alachance@unionoffice.com  
ME

**Dealers**

Claudia Russo  
Workplace Resource  
162 Prescott Street  
Worcester, MA 01605  
Phone: 508-770-1900  
Email: crusso@wprltd.com  
MA





## 113 VIA, Inc.

<u>Address</u>	205 Vista Blvd. Sparks, NV 89434	<u>Contact</u>	Diane Garland
<u>Email</u>	dgarland@viaseating.com	<u>Phone</u>	775-398-3303
<u>Web</u>	<a href="https://www.viaseating.com/">https://www.viaseating.com/</a>	<u>Tollfree</u>	800-433-6614
<u>SDO</u>		<u>Fax</u>	775-331-9060
<u>Biz Type</u>		<u>FEI #</u>	

Via Seating has been in business for close to 30 years and have always specialized in high quality, comfortable, ergonomic seating products. This dedicated focus exclusively on seating benefits in the research and development, production and delivery of the best quality seating solutions at a very competitive price. There's a science behind Via's proprietary cushion molds that encourages optimal sitting positions. So while others chairs may look similar, they simply don't offer the initial or long-term comfort, you feel from a Via chair.

Return Policy All products are made to order. Contact us for RMA. See page 9 of our on line pricer <http://www.viaseating.com/assets/pricing/via-pricing-2015-web.pdf>

Major Credit Cards MC; Visa; Amex

Delivery Varies: See [http://www.viaseating.com/assets/pdfs/VIA\\_True\\_48-Hour.pdf](http://www.viaseating.com/assets/pdfs/VIA_True_48-Hour.pdf)

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight included

Minimum Order None

Additional Terms Must Reference MHEC Member and MC11-C07 Furniture Contract when request quote and on Purchase Order for Tracking and Discounts

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Daniel Proskin  
BBE Office Interiors  
122 North Street  
Pittsfield, MA 01201  
Phone: 413-442-8217 x12  
TollFree: 800-426-3550  
Fax: 413-445-5645  
Email: Dan@bbeoffice.com  
MA

**Dealers**

Charlie Driscoll  
Environments at Work  
300 A Street  
Boston, MA 02210  
Phone: 617-830-5300  
Fax: 617-830-5310  
Email: charlied@environmentsatwork.com  
ME, NH, MA, RI

**Dealers**

John Watts Associates  
121 Roberts St  
East Hartford, CT 06108  
Phone: 860-528-1110  
Fax: 860-291-8585  
All

**Dealers**

Office Environments of Vermont  
5 Green Tree Dr  
Burlington, VT 05403  
Phone: 802-864-3000  
All

**Dealers**

Scott Peckham  
Peabody Office Furniture  
234 Congress Street  
Boston, MA 02210  
Phone: 617-542-1902  
Fax: 617-542-2741  
Email: scott.peckham@peabodyoffice.com  
ALL

**Dealers**

Rolf Madsen  
Business Interiors by Staples  
200 Fallon Road  
Stoneham, MA 02180  
Phone: 781-832-3270  
Email: rolf.madsen@staples.com  
All

**Dealers**

Josh Hagstrom  
Interscape Commercial Environments  
960 Main St  
Hartford, CT 06103  
Phone: 860-882-5903  
All

**Dealers**

Eric Bascom  
Lexington Group, Inc.  
380 Union Street  
Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: eric@lexingtongroupinc.com  
All

**Dealers**

Rob Tenaglia  
Office Resources  
374 Congress Street  
Boston, MA 02210  
Phone: 617-423-9100  
Fax: 617-423-5590  
Email: robtенaglia@ori.com  
All

**Dealers**

Casey Kalman  
Red Thread  
22 Boston Wharf Rd  
Boston, MA 02210  
Phone: 617-439-4900  
Fax: 617-439-4131  
Email: ckalman@red-thread.com  
All

**Dealers**

Jen Weber  
Creative Office Pavilion  
ONE DESIGN CENTER PLACE  
Boston, MA 02210  
Phone: 617-956-4155  
Email: jweber@cop-inc.com

**Dealers**

JLM Office Innovators, LLC  
83 Lafayette Rd  
Hampton Falls, NH 03844  
All

**Dealers**

Lexington Group, Inc.  
380 Union St  
West Springfield, MA 01089  
All

**Dealers**

Brian Murray  
OFI  
28 Garfield Street  
Newington, CT 06111  
Phone: 860-257-5330  
Email: myofi.com  
CT, MA

**Dealers**

Robert Lord  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06040  
Phone: 860-645-8700 x14  
Fax: 860-645-9100  
All



**Dealers**

Jack Sheehan  
 Sheehans Office Interiors  
 524 Park Avenue  
 Portsmouth, RI 02871  
 Phone: 401-683-3150  
 Fax: 401-683-4990  
 Email: jsheehan@sheehanoffice.com  
 MA, RI, CT

**Dealers**

Chip Hagy  
 Tucker Library Interiors  
 55 S. Commercial Street  
 Manchester, MH 3101  
 Phone: 603-666-7030  
 Fax: 603-666-7030  
 Email: chip@tuckerlibraryinteriors.com  
 All

**Dealers**

Lou Fragoso  
 Union Office Interiors  
 33 Broad Street, Suite 200  
 Boston, MA 02109  
 Phone: 781-396-6400 x450  
 Fax: 781-628-1020  
 Email: lfragoso@unionoffice.com  
 MA, NH, ME

**Dealers**

Steve Bliss  
 W.B. Mason  
 59 Centre Street  
 Brockton, MA 02303  
 Phone: 508-509-0493  
 Fax: 800-773-4488  
 Email: steve.bliss@wbmason.com  
 All

**Dealers**

Peter Eliot  
 Workflow Interiors  
 132 Canal Street  
 Boston, MA 02114  
 Phone: 617-570-0774  
 Email: peter@workflowinteriors.com  
 All

**Dealers**

Shibi Karukappilly  
 Workplace Resource  
 162 Prescott Street  
 Worcester, MA 01605  
 Phone: 508-770-1900 x24  
 Email: shibik@wprltd.com  
 All

**Sales Rep**

Scott Slaughter  
 1275 Kerrie Drive  
 Sun Prairie, WI 53590  
 Phone: 608-225-0521  
 Email: sslaughter@viaseating.com  
 All

**Sales Rep**

Deb Gearty  
 Ritz Associates  
 65 Brunswick Ave  
 West Hartford, CT 06107  
 Phone: 860-965-8178  
 Email: deb@ritzinc.com  
 CT, RI

**Sales Rep**

Mike MacDonald  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x2005  
 Fax: 617-439-4466  
 Email: mike@ritzinc.com  
 MA, NH, ME

**Sales Rep**

Ainslie Ritz  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x2010  
 Fax: 617-439-4466  
 Email: ainslie@ritzinc.com  
 MA, NH

**Sales Rep**

Annamarie Coyne  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x2020  
 Fax: 617-439-4466  
 Email: annamarie@ritzinc.com  
 MA, NH, ME

**Sales Rep**

Marty Smith  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x2030  
 Fax: 617-439-4466  
 Email: marty@ritzinc.com  
 MA, NH

**Sales Rep**

Mager Walker  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x2015  
 Fax: 617-439-4466  
 Email: mager@ritzinc.com  
 MA, VT

**Sales Rep**

Kiki Gross  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x2000  
 Fax: 617-439-4466  
 Email: kiki@ritzinc.com  
 MA

**Sales Rep**

Jenna Bortolotti  
 Ritz Associates  
 One Design Center Place, Suite 612  
 Boston, MA 02210  
 Phone: 617-439-0800 x2025  
 Fax: 617-439-4466  
 Email: jenna@ritzinc.com  
 MA



**Sales Rep**

Dennis Votta  
Ritz Associates  
25 Hamilton Ave.  
E Greenwich, CT 02818  
Phone: 401-440-9883  
Email: dennis@ritzinc.com  
RI, CT

**Sales Rep**

Bill Seeman  
Ritz Associates  
8 Darrows Ridge Rd  
East Lyme, CT 06333  
Phone: 860-884-3410  
Email: seemaninc@gmail.com  
MA, CT, RI

**Brand: Via**

		Warranty	
Furniture: Chair / Seating; 24/7 Intensive Use	<a href="http://www.viaseating.com/">http://www.viaseating.com/</a>	CP	Dock= 54% off \$35,001 - \$50,000 = 3% <a href="http://www.viaseating.com/">http://www.viaseating.com/</a> \$50,001 - \$75,000 = 5% \$75,001 - \$200,000 = 6%
Furniture: Chair / Seating; Classroom	<a href="http://www.viaseating.com/">http://www.viaseating.com/</a>	CP	Dock= 54% Off \$35,001 - \$50,000 = 3% Commercial List \$50,001 - \$75,000 = 5% \$75,001 - \$200,000 = 6%
Furniture: Chair / Seating; Conference	<a href="http://www.viaseating.com/">http://www.viaseating.com/</a>	CP	Dock= 54% off \$35,001 - \$50,000 = 3% <a href="http://www.viaseating.com/">http://www.viaseating.com/</a> \$50,001 - \$75,000 = 5% \$75,001 - \$200,000 = 6%
Furniture: Chair / Seating; Lab	<a href="http://www.viaseating.com/">http://www.viaseating.com/</a>	CP	Dock= 54% off \$35,001 - \$50,000 = 3% <a href="http://www.viaseating.com/">http://www.viaseating.com/</a> \$50,001 - \$75,000 = 5% \$75,001 - \$200,000 = 6%
Furniture: Chair / Seating; Office	<a href="http://www.viaseating.com/">http://www.viaseating.com/</a>	CP	Dock= 54% off \$35,001 - \$50,000 = 3% <a href="http://www.viaseating.com/">http://www.viaseating.com/</a> \$50,001 - \$75,000 = 5% \$75,001 - \$200,000 = 6%
Furniture: Chair / Seating; Stackable Chair	<a href="http://www.viaseating.com/">http://www.viaseating.com/</a>	CP	Dock= 54% off \$35,001 - \$50,000 = 3% <a href="http://www.viaseating.com/">http://www.viaseating.com/</a> \$50,001 - \$75,000 = 5% \$75,001 - \$200,000 = 6%
Furniture: Chair / Seating; Task	<a href="http://www.viaseating.com/">http://www.viaseating.com/</a>	CP	Dock= 54% off \$35,001 - \$50,000 = 3% <a href="http://www.viaseating.com/">http://www.viaseating.com/</a> \$50,001 - \$75,000 = 5% \$75,001 - \$200,000 = 6%



## 114 Virco Mfg Corp

<u>Address</u>	PO Box 5000 Conway, AR 72033	<u>Contact</u>	Erika Emmelmann
<u>Email</u>	erikaemmelmann@virco.com	<u>Phone</u>	860-729-3351
<u>Web</u>	www.virco.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	800-396-8232
<u>Biz Type</u>		<u>FEI #</u>	330815719

Furniture For Students and Educators from a US Based Manufacturer. Products for all areas of K12 and higher ed to include classroom, administrative, lab and dining/cafeteria areas.

<u>Return Policy</u>	Freight paid for return to factory. 20% restock with prior approval.
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Norm 4-8 wks; Quick Ship- 3 wks: depends on product and time of year
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included for orders over \$1000. For orders under \$1000, \$250 freight charge.
<u>Minimum Order</u>	No. Only a minimum for freight included.
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Steve Bliss  
W.B. Mason  
59 Centre Street  
Brockton, MA 02303  
Phone: 508-509-0493  
Email: steve.bliss@wbmason.com

**Brand: Virco**

		Warranty		
Furniture: Entire Brand, Catalog or Website	www.virco.com	DR	D&I= 49% Off MSRP	>\$7501-\$15000=55% >\$15001-\$30000=58% >\$30001=59%
Furniture: Entire Brand, Catalog or Website	www.virco.com	DR	Dock= 61% Off MSRP	>\$2501-\$7500=62% >\$7501-\$15000=64% >15001-\$30000=68% >\$30001=69%

**Virco Mfg Corp SPECIAL INSTRUCTIONS**

**C07-Virco2017FactoryPriceList**

2017 Price List

[C07-Virco2017FactoryPriceList.pdf](#)





## 115 VS America Inc

<u>Address</u>	1940 Abbott Street, Suite 501 Charlotte, NC 28203	<u>Contact</u>	Audrey Harvey
<u>Email</u>	a.harvey@vs-charlotte.com	<u>Phone</u>	704-378-6500
<u>Web</u>	www.vs-furniture.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	704-378-6005
<u>Biz Type</u>		<u>FEI #</u>	510469322

VS America, headquartered in Charlotte, NC, sells ergonomically-designed, environmentally friendly, high-quality furniture manufactured in Germany. Originally focused on the educational market, VS has also successfully expanded into corporate and specialty furniture markets. Our products are low-emitting and easily meet strict GREENGUARD certification requirements in addition to worldwide environmental policy, ISO 14001. VS America continues to maintain a focus on being a leader in terms of bringing research-backed design, innovation and ergonomics to the American educational environment.

<u>Return Policy</u>	Minimum 25% restocking fee. No custom returns.
<u>Major Credit Cards</u>	Per dealer policy
<u>Delivery</u>	10-12 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Freight can be either included or additional based on order volume freight based on LIST PRICE order total: \$50,000 List or over -> freight included \$34,000-\$49,999.00 List -> add \$1,750.00 under \$34,000.00 List -> freight quoted
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Mike Clancy  
Creative Office Pavilion  
One Design Center Place  
Boston, MA 02210  
Phone: 617-956-4125  
Fax: 617-956-4148  
Email: mclancy@cop-inc.com  
MA, ME, NH, RI, VT

**Dealers**

Rob Romay  
Robert H. Lord Co.  
220 Chapel Road  
Manchester, CT 06042  
Phone: 860-512-2126  
Fax: 860-645-9100  
Email: robromay@rhlco.com  
MA, ME, NH, RI, VT, CT

**Dealers**

Cori McGrath  
Tucker Library Interiors  
55 South Commercial Street  
Manchester, NH 03101  
Phone: 603-666-7030  
Fax: 603-666-7032  
Email: cori@tuckerlibraryinteriors.com  
MA, ME, NH, RI, VT, CT

**Brand: VS America**

Warranty

Furniture: Entire Brand, Catalog or Website

[www.vs-network.com](http://www.vs-network.com)

N	Dock= 20%; D&I=	<\$50k=20%; \$50k-
	20% Off Dealer List	\$150k=22%; \$150k-
		\$250k=25%;
		>\$250k=27%



Contract # MC11-C07

07/01/2015 through 06/30/2018

VS America Inc

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## 116 W B Mason

<u>Address</u>	59 Centre Street Brockton, MA 02303	<u>Contact</u>	Stephen Bliss
<u>Email</u>	steve.bliss@wbmason.com	<u>Phone</u>	508-436-1271
<u>Web</u>	www.wbmason.com	<u>Tollfree</u>	800-242-5892
<u>SDO</u>		<u>Fax</u>	508-427-4444
<u>Biz Type</u>		<u>FEI #</u>	042455641

W.B. Mason is the Industry leader in Office Furniture Design and Services with 15 locations and over 400 sales people in New England. We are accompany geared toward providing our customers with quality products, competitive prices, and a level of service that is unmatched. Our Mission Statement: We are an organization focused on solving customer problems with personalized services and customized solutions. We take the long view on strategies that require extended periods to develop, and we are flexible to meet customers' ever changing needs. Our objective is to provide the best overall solution.

<u>Return Policy</u>	<a href="http://www.wbmason.com/DynamicPage.aspx?Page=ReturnPolicy">http://www.wbmason.com/DynamicPage.aspx?Page=ReturnPolicy</a>
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	Varies to MFG lead- approx. 30-90 days ARO: date confirm 2-3 days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	"MHEC MC11-C07" must be noted and clearly visible on the customers purchase order.

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Brand: 2/90 Signs Systems**

Furniture: Entire Brand, Catalog or Website	www.wibenchmfg.com	<i>P</i>	Dock= 48% D&I=43% Off MSRP	>25K +2%
Furniture: Lighting & DTcor, Ent Brand & Cats	www.290signs.com	<i>BC</i>	Dock= 33: D&I= 30% Off MSRP	>10K +2K

**Brand: Cabot Wrenn**

Furniture: Entire Brand, Catalog or Website	www.cabotwrenn.com	<i>N</i>	Dock= 49% D&I=45% Off MSRP	>25K +2%
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**Brand: Diversified**

Furniture: Entire Brand, Catalog or Website	www.diversifiedcasework.com	<i>DR</i>	Dock= 53% D&I=50% Off MSRP	>25K +2%
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**Brand: Great American Art**

Furniture: Lighting & DTcor, Ent Brand & Cats	www.greatamericanart.com	<i>DR</i>	Dock & D&I = Quoted www.greatamerican art.com	>20K +2%
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**Brand: Hon**

Furniture: Entire Brand, Catalog or Website	www.hon.com	<i>DR</i>	Dock= 57% D&I=52% Off MSRP	>25K +2%
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**Brand: ICF**

Furniture: Entire Brand, Catalog or Website	www.icfsource.com	<i>BB</i>	Dock= 49% D&I=45% Off MSRP	>25K +2%
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**Brand: Lesro**

Furniture: Entire Brand, Catalog or Website	www.lesro.com	<i>DR</i>	Dock= 52% D&I=48% Off MSRP	>25K +2%
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**Brand: Nienkamper**

Furniture: Entire Brand, Catalog or Website	www.nienkemper.com	<i>CF</i>	Dock= 49% D&I=45% Off MSRP	>25K +2%
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**Brand: Southern Aluminum**

Furniture: Table; Entire Brands & Categories	www.southernaluminum.com	<i>DR</i>	Dock= 35% D&I=30% Off MSRP	>25K +2%
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## 117 Wenger Corporation

<u>Address</u>	Inside Sales Representative 555 Park Drive Owatonna, MN 55060	<u>Contact</u>	Sharon Marreel
<u>Email</u>	Sharon.Marreel@wengercorp.com	<u>Phone</u>	800-733-0393 X 324
<u>Web</u>	www.wengercorp.com	<u>Tollfree</u>	800-733-0393 X 324
<u>SDO</u>		<u>Fax</u>	507-455-4258
<u>Biz Type</u>		<u>FEI #</u>	410759858

Wenger Corporation provides innovative, high-quality products and solutions for music and theatre education, performing arts, and athletic equipment storage and transport. We have spent more than 60 years listening to what our customers need and then designing and developing durable, functional products to meet those needs. Products for music and theatre spaces include; pre-engineered acoustical doors and sound-isolating music practice rooms, acoustical wall and ceiling treatment, instrument and music storage cabinets, acoustic shells, audience seating, portable stage platforms and staging systems, music posture and portable audience chairs, orchestra pit fillers, make-up stations, tiered risers and music furniture.

<u>Return Policy</u>	10% to 30% restocking fee plus return freight costs
<u>Major Credit Cards</u>	MC; Visa; Amex; Discover
<u>Delivery</u>	15- 35 days for dock delivery: 4-6 week for Wenger installation
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Additional: per carrier rates for class, weight, volume, miles.
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Brand: Wenger**

Warranty

Furniture: Athletic; Storage & Lockers	Athletic Equipment Storage-Gearboss Athletic Storage Cart	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 2%, >30K = +2%
Furniture: Athletic; Storage & Lockers	Athletic Equipment Storage-Gearboss Atletico Storage Shelves	N	Dock= 5: D&I= 5% Off MSRP	>15K = + 1%, >30K = +2%
Furniture: Athletic; Storage & Lockers	Athletic Lockers-GearBoss Air Pro Locker	N	Dock= 10: D&I= 10% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Athletic; Storage & Lockers	Athletic Lockers-GearBoss Wood Locker	N	Dock= 10: D&I= 10% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Auditorium / Theater / Jury	Acoustical Shells-Legacy Classic Shell	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 1%, >30K = +2%
Furniture: Auditorium / Theater / Jury	ADA Ramp-8" Elevation ADA Ramp	CF	Dock= 20: D&I= 20% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Auditorium / Theater / Jury	Auditorium Portable Stage-Stage Tek Flat Stage	CF	Dock= 20: D&I= 20% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Auditorium / Theater / Jury	Auditorium Seated Risers-Stage Tek Audience Seated Risers	CF	Dock= 20: D&I= 20% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Auditorium / Theater / Jury	Auditorium Standing Risers-Tourmaster Standing Risers	AP	Dock= 15: D&I= 15% Off MSRP	>15K = +2%, >30K = +5%
Furniture: Auditorium / Theater / Jury	Conductor's Equipment-Conductor's Podium	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 2%, >30K = +3%
Furniture: Auditorium / Theater / Jury	Music Chairs-Student Music Posture Chair	CF	Dock= 15: D&I= 15% Off MSRP	>15K = + 10%, >30K = +11%
Furniture: Auditorium / Theater / Jury	Music Stands-Classic 50 Music Stand	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 5%, >30K = +10%
Furniture: Auditorium / Theater / Jury	Theater Products-Make Up Stations	CF	Dock= 5: D&I= 5% Off MSRP	>15K = + 1%, >30K = +2%
Furniture: Auditorium / Theater / Jury	Theater Products-Portable Audience Theater Chair	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 3%, >30K = +7%
Furniture: Auditorium / Theater / Jury	Theater Products-Rack N Roll Garment Rack	CF	Dock= 10: D&I= 10% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Auditorium / Theater / Jury	Theater Products-Stage Boxes	CF	Dock= 7: D&I= 7% Off MSRP	>15K = +5%, >30K = +7%
Furniture: Music Room	Acoustical Equipment-Legacy Classic Shell	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 1%, >30K = +2%
Furniture: Music Room	Elementary Music Products-FlipFORMS	CF	Dock= 10: D&I= 10% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Music Room	Instrument Storage-Instrument Storage Cabinets	N	Dock= 15: D&I= 15% Off MSRP	>15K = + 3%, >30K = +5%
Furniture: Music Room	Instrument Storage-Instrument Storage Racks	N	Dock= 15: D&I= 15% Off MSRP	>15K = + 3%, >30K = +5%
Furniture: Music Room	Marching Band-Onboard Cargo Uniform Cart	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 5%, >30K = +8%
Furniture: Music Room	Music Chairs-Student Music Posture Chair	CF	Dock= 15: D&I= 15% Off MSRP	>15K = + 10%, >30K = +11%
Furniture: Music Room	Music Stands-Classic 50 Music Stand	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 5%, >30K = +10%
Furniture: Music Room	Music Storage-Folio Cabinets	N	Dock= 15: D&I= 15% Off MSRP	>15K = + 3%, >30K = +5%
Furniture: Music Room	Music Storage-Music Library	N	Dock= 15: D&I= 15% Off MSRP	>15K = + 3%, >30K = +5%
Furniture: Music Room	Portable Stage/Seated Risers-Stage Tek Platform	CF	Dock= 20: D&I= 20% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Music Room	Standing Risers-Tourmaster Standing Risers	AP	Dock= 15: D&I= 15% Off MSRP	>15K = +2%, >30K = +5%
Furniture: Music Room	Teaching Tools Conductor's Equipment-Conductor's Podium	CF	Dock= 10: D&I= 10% Off MSRP	>15K = + 2%, >30K = +3%
Furniture: Music Room	Teaching Tools Media Equipment-Essential Music Lab Workstation	N	Dock= 10: D&I= 10% Off MSRP	>15K = + 2%, >30K = +3%
Furniture: Music Room	Uniform Storage-Uniform Storage Cabinets	N	Dock= 15: D&I= 15% Off MSRP	>15K = + 3%, >30K = +5%
Furniture: Portable Stage and/or With Risers	Portable Stage-Stage Tek Flat Stage Platform	CF	Dock= 20: D&I= 20% Off MSRP	>15K = +5%, >30K = +10%
Furniture: Portable Stage and/or With Risers	Standing Risers-Tourmaster Standing Risers	AP	Dock= 15: D&I= 15% Off MSRP	>15K = +2%, >30K = +5%



## 118 Whitney Bros. Co.

<u>Address</u>	93 Railroad St PO Box 644 Keene, NH 03431	<u>Contact</u>	Jay Krause
<u>Email</u>	whitneybros@ironfurnace.com	<u>Phone</u>	814-592-5412
<u>Web</u>	www.whitneybros.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	
<u>Biz Type</u>		<u>FEI #</u>	02-0203910

Since 1904, Whitney Brothers has been America's choice for Early Childhood educational furniture. All products are proudly made in America and we have satisfied customers across the United States, and around the globe. We continue our tradition of excellence by maintaining one of the highest in quality furniture available today. We provide solutions...and satisfaction.

### Return Policy

Major Credit Cards MC: Visa

Delivery Up to 28 days.

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin

Freight included

Minimum Order \$500

Additional Terms Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Dealers**

Karen Volner  
 Business Interiors by Staples  
 123 Indian Hills Lane  
 Circle Pines, MN 55014  
 Phone: 651-234-4050  
 Fax: 763-783-9001  
 Email: karen.volner@staples.com  
 MA, NH, VT, CT RI, VT

**Dealers**

Mary Sauvageau  
 Red Thread  
 22 Boston Wharf Rd  
 Boston, MA 02210  
 Phone: 617-439-4900  
 Email: msauvageau@red-thread.com  
 MA, NH, VT, CT RI, VT

**Dealers**

Charles Call  
 School Furnishings, Inc.  
 33 Main St, Ste 500  
 Nashua, NH 03064  
 Phone: 603-882-9418  
 Email: charlie@schoolfurnishings.com  
 MA, CT, RI, VT, NH, ME

**Dealers**

Dan Barczak  
 W.B. Mason  
 97 Eddy Road  
 Manchester, NH 03102  
 Phone: 508-586-3434 x1153  
 Fax: 800-421-3683  
 Email: dan.barczak@wbmason.com  
 MA, NH, VT, CT RI, VT

**Brand: Whitney Brothers**

		Warranty	
Furniture: Chair / Seating; Children	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Children's Furniture Misc.	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Children's: Entire Brands & Categories	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Entire Brand, Catalog or Website	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Library; Children's Furniture	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Preschool; Chairs and Seating	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Preschool; Cubbies	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Preschool; Entire Brands and Categories	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Preschool; Storage Units	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Brothers</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>

**Brand: Whitney Plus**

		Warranty	
Furniture: Chair / Seating; Children	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Children's Furniture Misc.	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Children's: Entire Brands & Categories.	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Entire Brand, Catalog or Website	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Preschool; Chairs and Seating	<a href="http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus">http://0392345.netsolhost.com/whitneybrosmhec.ht ml-Whitney Plus</a>	CZ	Dock= 10: D&I= 10% Off MSRP <a href="#">C07-WhitneyBrosPriceList.pdf</a>



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Whitney Bros. Co.

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**Brand: Whitney Plus**

Warranty

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Furniture: Preschool; Cubbies	<a href="http://0392345.netsolhost.com/whitneybrosmhec.html">http://0392345.netsolhost.com/whitneybrosmhec.html</a> -Whitney Plus	CZ	Dock= 10: D&I= 10% Off MSRP	<a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Preschool; Entire Brands and Categories	<a href="http://0392345.netsolhost.com/whitneybrosmhec.html">http://0392345.netsolhost.com/whitneybrosmhec.html</a> -Whitney Plus	CZ	Dock= 10: D&I= 10% Off MSRP	<a href="#">C07-WhitneyBrosPriceList.pdf</a>
Furniture: Preschool; Storage Units	<a href="http://0392345.netsolhost.com/whitneybrosmhec.html">http://0392345.netsolhost.com/whitneybrosmhec.html</a> -Whitney Plus	CZ	Dock= 10: D&I= 10% Off MSRP	<a href="#">C07-WhitneyBrosPriceList.pdf</a>

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## 119 Wholesale Distribution

<u>Address</u>	PO Box 1497 Cotuit, MA 02635	<u>Contact</u>	Linda Sharp
<u>Email</u>	linda@facilitiesfurniture.com	<u>Phone</u>	508-539-9936
<u>Web</u>	www.facilitiesfurniture.com	<u>Tollfree</u>	800-345-4027
<u>SDO</u>	Woman	<u>Fax</u>	508-539-9143
<u>Biz Type</u>		<u>FEI #</u>	

We are a full service dealer for commercial and educational furniture, furnishings and facility maintenance essentials. We specialize in providing our clients with customized, yet cost effective environments. Wholesale Distribution offers our customers all available options and product comparisons providing them the opportunity to select the ideal products that best meet their requirements and budget. Carrying an extensive line of products, our customers have access to essentially all of their facility needs in one vendor. One Call . . . Furnish it All!

<u>Return Policy</u>	returns allowed. Possible fees applicable based on reason
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	1 - 2 weeks, except for custom items
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Freight is additional. Products ship UPS. Offering a delivered price would mean we would add a standard charge into each individual item, which most likely would not be cost effective for the customer. Ex. \$10.00 can ship 50 - 100 items, products don't weigh all the same.
<u>Minimum Order</u>	Yes Min order \$25.00. Orders under \$25 do not have a profit margin
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



**Orders**

Morie Burke  
P.O. Box 1497  
Cotuit, MA 02635  
Phone: 800-345-4027  
TollFree: 800-345-4027  
Fax: 508-539-9143  
Email: moriework@gmail.com  
MA, RI, ME, CT, NH, VT

**Brand: Expanded Technologies**

		Warranty		
Furniture: Replacement & Repair Parts	<a href="http://www.pewparts.com/#!/mhecwd/c1ch-Floor Protection Products">http://www.pewparts.com/#!/mhecwd/c1ch-Floor Protection Products</a>	EE	Dock= 35% Off MSRP	>1000 units 40% off list

**Brand: Masterlock**

		Warranty		
Furniture: Replacement & Repair Parts	<a href="http://www.pewparts.com/#!/mhecwd/c1ch- Replacement &amp; Portable Locks for Lockers/Equipment">http://www.pewparts.com/#!/mhecwd/c1ch- Replacement &amp; Portable Locks for Lockers/Equipment</a>	N	Dock= 40% Off MSRP	> \$1000 -free freight



## 120 Workplace Resource

<u>Address</u>	162 Prescott Street Worcester, MA 01605	<u>Contact</u>	Claudia Russo
<u>Email</u>	crusso@wprltd.com	<u>Phone</u>	508-770-1900 x23
<u>Web</u>	www.wprltd.com	<u>Tollfree</u>	
<u>SDO</u>	Woman	<u>Fax</u>	508-770-1905
<u>Biz Type</u>	Small	<u>FEI #</u>	043506961

Workplace Resource is a woman-owned (WBE) office furniture dealership providing superior service to clients throughout Massachusetts. In addition to furniture selection and procurement, Workplace Resource offers space planning and design, project management, and delivery and installation services. The Workplace Resource team is particularly well-versed in the special space planning and furniture requirements of colleges and universities. Workplace Resource was established in 2000 by Claudia Russo with the singular goal of creating a different kind of dealership: one that raises the bar on personalize client service, builds lasting relationships based on trust and respect, and celebrates diversity and social responsibility.

<u>Return Policy</u>	NO return
<u>Major Credit Cards</u>	MC: Visa
<u>Delivery</u>	Varies by manufacturer lead, client project deadline and availability
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Additional, it is calculated based on each manufacturer's freight policy.
<u>Minimum Order</u>	Varies based on the manufacturer please see product list
<u>Additional Terms</u>	Mention MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				Yes As Long as Satellite locations fall under New England Territory
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				



<b>Brand: 2/90 Signs Systems</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		AX	Dock=26.75% Off MSRP D&I= Requires Quote
<b>Brand: Aceray</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Allemuir</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock=45% Off MSRP D&I= Requires Quote
			1-29k: 45%, 30K-50k list: 47.75%, 50K+: 50.50%
<b>Brand: Amcase</b>		Warranty	
Furniture: Entire Brand, Catalog or Website			Dock=41.25% Off MSRP D&I= Requires Quote
<b>Brand: American seating</b>		Warranty	
Furniture: Fabric; Architectural	Fixed Furniture (Seating and Tables)-Apg (Architectural Products Group)		Dock=45.1% Off MSRP D&I= Requires Quote
Furniture: Office Furniture; Misc.	Tables, Chairs and Panels-OPG (Office Products Group)		Dock=51% Off MSRP D&I= Requires Quote
<b>Brand: Artek</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock=32.85% Off MSRP D&I= Requires Quote
<b>Brand: Berco</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CZ	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Cabot Wrenn</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Cumberland</b>		Warranty	
Furniture: Chair/Seating; Entire Brands & Category	Seating	CF	Dock=45% Off MSRP D&I= Requires Quote
Furniture: Table; Entire Brands & Categories	Tables	CF	Dock= 45% Off MSRP
<b>Brand: Dauphin</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		EI	Dock=51.15% Off MSRP D&I= Requires Quote
<b>Brand: Davis</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock=38.95% Off MSRP D&I= Requires Quote
<b>Brand: EiSys</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		DR	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: emu/emuamericas, llc</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	All Items-Outdoor/Indoor Furniture	ED	Dock=49% Off MSRP D&I= Requires Quote
<b>Brand: Enwork</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		H	Dock=63.25% Off MSRP D&I= Requires Quote
<b>Brand: Fulbright Glassboards</b>		Warranty	
Furniture: Classroom Misc.	Back Painted Glass Markerboards-Starphire Glass Board	AX	Dock=45% Off MSRP D&I= Requires Quote
			50-74K: 46.6%+ft: 75K- 100K: 47.5%+ft, 100+: 49.7%



**Brand: Fulbright Glassboards**

		Warranty		
Furniture: Classroom Misc.	Clear & Frosted Glass Markerboards-Starphire Glass Board	AX	Dock=45% Off MSRP D&I= Requires Quote	50-74K: 46.6%+ft: 75K- 100K: 47.5%+ft, 100+: 49.7%
Furniture: Classroom Misc.	Glass Markerboard Accessories-Accessories	AX	Dock=45% Off MSRP D&I= Requires Quote	50-74K: 46.6%+ft: 75K- 100K: 47.5%+ft, 100+: 49.7%

**Brand: Gordon International**

		Warranty		
Furniture: Entire Brand, Catalog or Website		N	Dock=45% Off MSRP D&I= Requires Quote	

**Brand: Grand Rapids Chair**

		Warranty		
Furniture: Entire Brand, Catalog or Website	Seating and Tables	N	Dock=50.15% Off MSRP D&I= Requires Quote	

**Brand: HBF**

		Warranty		
Furniture: Entire Brand, Catalog or Website		CF	Dock=45% Off MSRP D&I= Requires Quote	150-300K:46.65%, 300k+: Negotiable

**Brand: Hekman**

		Warranty		
Furniture: Entire Brand, Catalog or Website		N	Dock=56% Off MSRP D&I= Requires Quote	

**Brand: Hightower**

		Warranty		
Furniture: Entire Brand, Catalog or Website		BQ	Dock=38.95% Off MSRP D&I= Requires Quote	1-250K:38.95% Plus Freight;: 250+ Negotiable

**Brand: ICF**

		Warranty		
Furniture: Entire Brand, Catalog or Website		CF	Dock=45% Off MSRP D&I= Requires Quote	

**Brand: KFI**

		Warranty		
Furniture: Chair / Seating; Classroom	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Chair / Seating; Dining	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Chair / Seating; Lounge	Graded in Lounge Chairs	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Chairs; Recognition + Ent Brand & Cats	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Hospitality, Reception, Ent Brand & Cat	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Library; Entire Brands & Categories	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Office Furniture; Misc.	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Quick Ship Furniture	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Residence Hall Ent Brand & Categories	Includes Upholstered(graded in )Seating	ES	Dock=53.58% Off MSRP D&I= Requires Quote	
Furniture: Table; Misc.		ES	Dock=53.58% Off MSRP D&I= Requires Quote	

**Brand: Krug**

		Warranty		
Furniture: Entire Brand, Catalog or Website			Dock=47.75% Off MSRP D&I= Requires Quote	

**Brand: Leland**

		Warranty		
Furniture: Chair/Seating; Entire Brands & Category	Seating	CF	Dock=46.65% Off MSRP D&I= Requires Quote	



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<b>Brand: Leland</b>		Warranty	
Furniture: Table; Entire Brands & Categories	Tables	CF	Dock=46.65% Off MSRP D&I= Requires Quote
<b>Brand: Nevins</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		DV	53% 0 - \$100k List, 55% >\$100k List
<b>Brand: Nienkamper</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Prismatic</b>		Warranty	
Furniture: Table; Entire Brands & Categories	Tables	CF	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Sandler</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		EH	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Segis</b>		Warranty	
Furniture: Entire Brand, Catalog or Website	All Brands Except the Nami Chairs	CF	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Sentry</b>		Warranty	
Furniture: Storage	1-2 Drawer, 1-4 Adj. Shelf-Record/Media Fire Cabinets		Dock=54.5% Off MSRP D&I= Requires Quote
Furniture: Storage	19.6 cu ft, 20.1 cu. ft, 37.5 cu ft, 903 cu ft.- Record/Media Fire Safes		Dock=41.25% Off MSRP D&I= Requires Quote
Furniture: Storage	Fire & Water Resistant Files 25" Deep Vertical-2& 4 Drawer Legal/Letter		Dock=54.5% Off MSRP D&I= Requires Quote
Furniture: Storage	Fire & Water Resistant Files 31" Deep Vertical-2, 3 & 4 Drawer Legal/Letter		Dock=54.5% Off MSRP D&I= Requires Quote
Furniture: Storage	Fire Files- 25" Deep Vertical-2& 4 Drawer Legal/Letter		Dock=54.5% Off MSRP D&I= Requires Quote
Furniture: Storage	Fire Files 30"w, 36"w, 43"Wide Lateral-2, 3 & 4 Drawer Legal/Letter		Dock=54.5% Off MSRP D&I= Requires Quote
Furniture: Storage	Fire Files- 31" Deep Vertical-2, 3 & 4 Drawer Legal/Letter		Dock=54.5% Off MSRP D&I= Requires Quote
<b>Brand: St. Timothy Chair</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CR	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Stylex</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		N	Dock=45% Off MSRP D&I= Requires Quote
<b>Brand: Valo</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		EI	Dock=51.15% Off MSRP D&I= Requires Quote
<b>Brand: Vitra</b>		Warranty	
Furniture: Entire Brand, Catalog or Website		CF	Dock=41.95% Off MSRP D&I= Requires Quote
			25-50k: 45%, 50-75K: 46%, 75-150K:47%, 150k+:50.75



## 121 York Street Industries

<u>Address</u>	627 Randall Road Ludow, MA 01056	<u>Contact</u>	Michael Mastriani
<u>Email</u>	mike.mastriani@sdh.state.ma.us	<u>Phone</u>	413-547-8349
<u>Web</u>	www.yorkstreetindustries.com	<u>Tollfree</u>	
<u>SDO</u>		<u>Fax</u>	413-547-8353
<u>Biz Type</u>	Correctional Industries		
		<u>FEI #</u>	046002284

York Street Industries is the correctional industry of the Hampden County Sheriff's Department offering products built from components manufactured by OEI a division of KI. These products provide job training and skills development to incarcerated individuals returning to society.

<u>Return Policy</u>	Finished goods are not returnable. All products will be guaranteed to meet customer satisfaction.
<u>Major Credit Cards</u>	None
<u>Delivery</u>	45 days after receipt of order
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	Request MHEC pricing and be a member in good standing

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
	<b>CT</b>			Yes within Massachusetts
<b>MA</b>				
	<b>ME</b>			
<b>NH</b>				
	<b>RI</b>			
	<b>VT</b>			





**Orders**

Charlotte Dente  
 Hampden County Correctional Center  
 627 Randall Road  
 Ludlow, MA 01056  
 Phone: 413-547-8349  
 Fax: 413-547-8353  
 Email: charlotte.dente@sdh.state.ma.us  
 MA

**Sales Rep**

Jody Naglack  
 627 Randall Road  
 Ludow, MA 01056  
 Phone: 413-547-8349  
 Fax: 413-547-8353  
 Email: jody.naglack@sdh.state.ma.us  
 MA

**Sales Rep**

Dan Sullivan  
 627 Randall Road  
 Ludow, MA 01056  
 Phone: 413-547-8349  
 Fax: 413-547-8353  
 Email: dan.sullivan@sdh.state.ma.us  
 MA

**Brand: York Street**

		Warranty	
Furniture: Chair / Seating; 24/7 Intensive Use	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair / Seating; Bariatric Chair	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair / Seating; Classroom	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair / Seating; Conference	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair / Seating; Library	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair / Seating; Lounge	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair / Seating; Stackable Chair	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair / Seating; Task	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Chair/Seating; Entire Brands & Category	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Computer; Desks	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Desk; Entire Brands & Categories	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Desks; Office Furniture	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Entire Brand, Catalog or Website	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: File & Storage; Entire Brand & Category	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Table; Computer	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Table; Conference	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Table; Entire Brands & Categories	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Table; Misc.	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Table; Office	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail
Furniture: Table; Tilting	yorkstreetindustries.com	N	Dock= 50% D&I= >20,000 +2% 40% Off Retail



# **Addendum 1**

## **CONTRACT EXTENSION**

The contract has been reissued to include corrected dealer listings for various suppliers. All other information, discounts etc. remains unchanged from original document.

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

**August 2015**

## **Addendum 2**

### **CONTRACT EXTENSION**

Effective 9/30/15 Herman Miller has added the furniture line – Nelson “Classic” Products  
40% dock delivery discount off MSRP / Volume discount is  
>\$150,001 42%,>\$500,001 42%,>\$1,000,001 42%,>\$2,000,001

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

September 2015

## **Addendum 3**

### **DEALER ADDED**

Effective 10/6/2015 - Krueger International (KI) has added Creative Library Concepts as a dealer.

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

October 2015

## Addendum 4

### PRICE INCREASE

Effective 10/1/2015 – Standard Chair of Gardner has applied a price increase on the following products: Boston Rocker, Child’s Rocker, Heritage Lamp, Side Chair, Standard Chair, and Swivel Desk Chair. Please take note of the new prices for these items below:

BRAND: Standard Chair Description	Style		Effective 10/1/2015
<b>Boston Rocker</b>	<b>775</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization.	\$288
Chair Options - Fees		Silkscreen set up (one time fee)	\$80
Chair Options - Laser personalization		Front, up to three lines Engraved under seal.	\$10
Chair Options - Brass Plaque		Large Brass Plaque, up to 8 lines.	\$15
<b>Child's Rocker</b>	<b>725</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization.	\$154
<b>Heritage Lamp</b>	<b>665</b>	With laser or silkscreen. See "Chair Options" for Personalization.	\$163
<b>Side Chair</b>	<b>755</b>	Without arms, laser or silkscreen seal included. See "Chair Options" for Personalization.	\$238
<b>Standard Chair</b>	<b>765</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization.	\$268
<b>Swivel Desk Chair</b>	<b>785</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization.	\$382

#### Shipping & Handling

S&H \$45 UPS within New England States.

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## Addendum 5

### BRAND ADDED

Effective 11/12/2015 – Lexington Group, Inc. has added the brand Nevins. Please take note of the new pricing for this brand below:

0 - \$100,000.00 List Price – 53%, off List “delivered pricing”  
Over \$100,000.00 – 55% off List “delivered pricing”

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## Addendum 6

### BRAND ADDED

Effective 11/12/2015 – Robert H Lord Co. has added the brand Nevins. Please take note of the new pricing for this brand below:

0 - \$100,000.00 List Price – 53%, off List “delivered pricing”

Over \$100,000.00 – 55% off List “delivered pricing”

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## Addendum #7

### MC11-C07: Furniture –

### 12/21/2015 : Nevins brand additional dealers; Peabody Office Supply and Workplace Resources

VenRecNum	Brand	ProdCat	ProdDisc1	MinOrde	FOB	Freight	OnSite
Peabody Office Furniture	Nevins	Furniture: Entire Brand, Catalog or Website	53% 0 - \$100k List, 55% >\$100k List	None	Destination	Included	10 years
Workplace Resources	Nevins	Furniture: Entire Brand, Catalog or Website	53% 0 - \$100k List, 55% >\$100k List	None	Destination	Included	Limited Lifetime Warranty

For further information please contact Paul Coute [pcoute@mhec.net](mailto:pcoute@mhec.net)



## Addendum #8

### MC11-C07: Furniture –

### 1/15/2016 Creative Office Pavilion Adds Brand / Vendor General Woodworking

Creative Office Pavilion has added the Brand / Vendor General Woodworking to their product offering.

Vendor	Brand	ProdCat	ProdSubCat	ProdSubSubCat	ProdDisc1	ProdDisc2	MinOrder	FOB	Freight	Warranty
Creative Office Pavilion	General Woodworking	Furniture: Entire Brand, Catalog or Website	Furniture: Tables, Entire Brand & Category	Furniture: Lab & Art, Pheonix Workstations	Dock= 40.0% Off MSRP Add Install		None	Destination	Will quote	5 Yr

For further information please contact Paul Coute [pcoute@mhec.net](mailto:pcoute@mhec.net)

## **Addendum 9**

### **Brand Addition:**

Effective 2/9/2016, Workplace Resource adds brand “emu / emuamericas” to its listing for Outdoor / Indoor Furniture

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

# Addendum 10

## Price Change:

Affordable Interior Systems (AIS) has increased its Discount Structure across the product line by 5% and 8%.

ProdCat	ProdSubCat	ProdSubSubCat	ProdDisc1	ProdDisc2
Furniture: Residence Hall Ent Brand & Categories	Seating	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Replacement & Repair Parts	Seating	Repair Parts, Warranty	Dock= 50% Off MSRP	>\$25K= 52.5% >\$200K= 53.75% >\$500K= 55%
Furniture: Partition; Entire Brands & Categories	Seating	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Library; Entire Brands & Categories	Seating	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Extended Warranty	Seating	Warranty	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Conference Room Furniture	Seating	Conference Talbes, Storage, Seating	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Chairs; Recognition + Ent Brand & Cats	Seating	Task Chairs, Side Chairs, Stools, Stacking Chairs	Dock= 50% Off MSRP	>\$25K= 52.5% >\$200K= 53.75% >\$500K= 55%
Furniture: Chair/Seating; Entire Brands & Category	Seating	Task Chairs, Side Chairs, Stools, Stacking Chairs	Dock= 50% Off MSRP	>\$25K= 52.5% >\$200K= 53.75% >\$500K= 55%
Furniture: Athletic; Entire Brands & Categories	Seating	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 50% Off MSRP	>\$25K= 52.5% >\$200K= 53.75% >\$500K= 55%
Furniture: File & Storage; Entire Brand & Category	Systems, Benching, Casegoods	Lateral Files, Pedestals, Shared Storage	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Hospitality, Reception, Ent Brand & Cat	Systems, Casegoods	Panel-Supported & Freestanding Reception Stations	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Ergonomic Tools & Accessory	Systems, Casegoods, Benching	Keyboard Trays, Cpu Holders, Monitor Arms	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Residence Hall Ent Brand & Categories	Systems, Seating, Casegoods, Benching	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Replacement & Repair Parts	Systems, Seating, Casegoods, Benching	Repair Parts, Warranty	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Partition; Entire Brands & Categories	Systems, Seating, Casegoods, Benching	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Library; Entire Brands & Categories	Systems, Seating, Casegoods, Benching	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Extended Warranty	Systems, Seating, Casegoods, Benching	Warranty	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Entire Brand, Catalog or Website	Systems, Seating, Casegoods, Benching	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Desk; Entire Brands & Categories	Systems, Seating, Casegoods, Benching	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Conference Room Furniture	Systems, Seating, Casegoods, Benching	Conference Talbes, Storage, Seating	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Athletic; Entire Brands & Categories	Systems, Seating, Casegoods, Benching	Panels, Workstations, Task&Side Chairs, Casegoods	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%
Furniture: Table; Entire Brands & Categories	Tables	Training Tables, Meeting, Conference, Workstation	Dock= 70% Off MSRP	>\$10K=76.88% >\$30K=77.50% >\$125K=78.13% >\$300K=78.75% >\$400K=80%

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

# Addendum 11

**Supplier Off Contract:**

**Adden Furniture Inc.** has sold its furniture line to **Moduform Inc.** The Adden "Brand" has been transferred to the Moduform Contract.

All product pricing discounts terms and conditions will be honored by Moduform.

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## **Addendum #12**

**Brand Addition:**

Effective July 1, 2016 Red Thread has added the Brand Steelcase to its offering.

Any questions, concerns or suggestions please contact Paul Coute at [pcoute@mhec.net](mailto:pcoute@mhec.net)

**July 2016**

**Red Thread: Adding Brand Steel Case Listed Here**

ProdCat	ProdSubCat	ProdSubSubCat	ProdDisc1	ProdDisc2
Furniture: Chair / Seating; Classroom	Classroom & Stackable Seating	Max Stacker III	Dock= 57% Off MSRP	> \$50,001 List 60% > \$150,001 Call for Discount
Furniture: Chair / Seating; Classroom	Classroom Seating	Node	Dock= 52.5% Off MSRP	> \$50,001 List 54.5% > \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge	Brody	Dock= 43% Off MSRP	> \$50,001 List 45% > \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge & Collaborative	Coalesse (Excludes other Coalesse products named)	Dock= 50% Off MSRP	> \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge & Collaborative	Coalesse: Carl Hansen Seating/Tables	Dock= 45% Off MSRP	> \$150,001 Call for Discount
Furniture: Chair / Seating; Lounge	Lounge & Collaborative	Coalesse: Hosu Lounge Seating; Lagunitas	Dock= 47.5% Off MSRP	> \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Chairs/Seating	Leap Reply Player Cachet Move Amia cob1 i2i Think	Dock= 52% Off MSRP	> \$50,001 List 54% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Chairs/Seating	Gesture; Qivi	Dock= 50% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Chairs/Seating	Kart	Dock= 50% Off MSRP	> \$50,001 List 52% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Wood Seating	Siento Alcove Collaboration England Escapade Deck	Dock= 51% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Wood Seating	Mansfield Mingle Oriana Snodgrass Terrazzo Topaz	Dock= 51% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Chair / Seating; Office	Wood Seating	Sawyer	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Classroom Misc.	Interactive Whiteboards	eno Whiteboards & Accessories	Dock= 47% Off MSRP	> \$150,001 Call for Discount
Furniture: Classroom Misc.	Under Carpet Power System	Thread	Dock= 43% Off MSRP	> \$50,001 List 44% > \$150,001 Call for Discount
Furniture: Classroom Misc.	Whiteboards	Premium Whiteboards	Dock= 49% Off MSRP	
Furniture: Desks; Office Furniture	Benching	FrameOne; Divisio Screens	Dock= 46% Off MSRP	> \$50,001 List 48% > \$150,001 Call for Discount
Furniture: Desks; Office Furniture	Laminate Casegoods	Currency; Payback	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Desks; Office Furniture	Wood Casegoods & Tables	Elective Elements	Dock= 53% Off MSRP	> \$50,001 List 55% > \$150,001 Call for Discount
Furniture: Desks; Office Furniture	Wood Casegoods & Tables	Walden Garland Impact Norfolk Convence Victor2	Dock= 51% Off MSRP	> \$50,001 List 53% > \$150,001 Call for Discount
Furniture: Entire Brand, Catalog or Website	Balance of Steelcase Steel	Balance of Steelcase Steel	Dock= 57% Off MSRP	> \$50,001 List 60% > \$150,001 Call for Discount
Furniture: Entire Brand, Catalog or Website	Steelcase Health	Steelcase Health	Dock= 45% Off MSRP	> \$50,001 List 47% > \$150,001 Call for Discount
Furniture: Entire Brand, Catalog or Website	Turnstone	Turnstone	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Ergonomic Tools & Accessory	Fitwork	Walkstation	Dock= 43% Off MSRP	> \$50,001 List 44% > \$150,001 Call for Discount
Furniture: Ergonomic Tools & Accessory	Worktools	Steelcase Worktools	Dock= 49% Off MSRP	> \$50,001 Call for Discount
Furniture: Library; Misc.	Room Scheduling	RoomWizard	Dock= 47.5% Off MSRP	> \$150,001 Call for Discount
Furniture: Office Furniture; Misc.	Architectural Solutions	Low Profile Floor; QT Pro; Arch. Modular Power	Dock= 52% Off MSRP	> \$50,001 List 54% > \$150,001 Call for Discount
Furniture: Office Furniture; Misc.	Task Lighting	Bottomline; LED Personal; LED Shelf; Underline	Dock= 50% Off MSRP	> \$50,001 List 51% > \$150,001 Call for Discount
Furniture: Partition; Free Standing	Systems	Answer; Avenir; Kick; Series 9000; Univ & TS Wksrf	Dock= 58% Off MSRP	> \$50,001 List 62% > \$150,001 Call for Discount
Furniture: Partition; Walls, Panels, Screens,	Demountable Walls	Privacy Wall	Dock= 47% Off MSRP	> \$50,001 List 50% > \$150,001 Call for Discount
Furniture: Partition; Walls, Panels, Screens,	Demountable Walls	V.I.A.	Dock= 45.5% Off MSRP	> \$50,001 List 47.5% > \$150,001 Call for Discount
Furniture: Partition; Walls, Panels, Screens,	Space Division	Post & Beam	Dock= 57% Off MSRP	> \$50,001 List 60% > \$150,001 Call for Discount
Furniture: Replacement & Repair Parts	Service Parts: Steel, Turnstone, Wood	Service Parts: Steel, Turnstone, Wood	Dock= 35% Off MSRP	
Furniture: Storage	Benching & Storage	TS Fixed Pedestals; TS Underworksurface Laterals	Dock= 58% Off MSRP	> \$50,001 List 61% > \$150,001 Call for Discount
Furniture: Storage	Storage	TS Bins/Shelves; Univ Bins/Shelves; Univ Pedestals	Dock= 58% Off MSRP	> \$50,001 List 62% > \$150,001 Call for Discount
Furniture: Storage	Storage	TS Mobile Pedestals; TS Tower Too	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Storage	Storage	c:scape	Dock= 46% Off MSRP	> \$50,001 List 48% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks	AirTouch	Dock= 58% Off MSRP	> \$50,001 List 62% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks	Ology	Dock= 47% Off MSRP	> \$50,001 List 48% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks	Migration	Dock= 43% Off MSRP	> \$50,001 List 44% > \$150,001 Call for Discount
Furniture: Table; Adjustable Height	Height Adjustable Tables/Desks	Series 3 Series 5 Series 7 Series 9 Series Benches	Dock= 49% Off MSRP	> \$50,001 List 50% > \$150,001 Call for Discount
Furniture: Table; Classroom	Classroom Tables, Desks, Whiteboards	Verb	Dock= 52% Off MSRP	> \$50,001 List 55% > \$150,001 Call for Discount
Furniture: Table; Classroom	Multi Purpose Tables	Akira; Runner	Dock= 50% Off MSRP	> \$50,001 List 52% > \$150,001 Call for Discount
Furniture: Table; Classroom	Multi Purpose Tables	Groupwork	Dock= 54% Off MSRP	> \$50,001 List 57% > \$150,001 Call for Discount
Furniture: Table; Computer	Collaboration Furniture	media:scape	Dock= 44% Off MSRP	> \$50,001 List 45% > \$150,001 Call for Discount

## Addendum #13

**Brand Addition:**

Effective 7/1/2016, Herman Miller has added the Plex Seating and the Meridian Storage & Towers Line to its offering.

Herman Miller			
ProdSubCat	ProdSubSubCat	ProdDisc %	Vol Disc
Meridian Storage & Towers	Filing and Storage	Dock= 52% Off MSRP	>\$150,001 54%,>\$500,001 55%,>\$1,000,001 56%,>\$2,000,001 57%
Plex	Seating	Dock= 46% Off MSRP	>\$150,001 48%,>\$500,001 48%,>\$1,000,001 48%,>\$2,000,001 48%

Any questions, concerns or suggestions please contact Paul Coute at [pcoute@mhec.net](mailto:pcoute@mhec.net)

## **Addendum 14**

**Company Name Change:**

Effective August 11, 2016, Business Interiors by Staples is now Staples Business Advantage

Any questions, concerns or suggestions please contact Paul Coute at [pcoute@mhec.net](mailto:pcoute@mhec.net).



**August 2016**

## **Addendum #16**

**SUPPLIER REMOVED:**

Effective October 17, 2016 RV Leonard Company is no longer in business and has been taken off of the MC11-C07 Furniture Contract.

Any questions, concerns or suggestions please contact Paul Coute at [pcoute@mhec.net](mailto:pcoute@mhec.net)

## Addendum 17

**BRAND ADDITION:**

Herman Miller is adding the line Motia height adjustable tables to its contract:

ProdSubCat	ProdSubSubCat	ProdDisc1	ProdDisc2	FOB	Freight
Motia Tables	Height Adjustable Tables	Dock= 67% Off MSRP	>\$150,001 69%,>\$500,001 70%,>\$1,000,001 71%,>\$2,000,001 71.5%	Destination	Included

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## Addendum 18

**BRAND ADDITION:**

Staples Business Advantage has added the brand Alumni, and Robert H Lord Co has added Alumni, Hickory contract and Media Technologies to their respective offerings:

	Brand	ProdCat	ProdSubCat	ProdDisc1	Freight	OnSite
Staples	ALUMNI	Furniture: Entire Brand	Classroom Furniture	Dock 36% D&I TO BE QUOTED	Included dock delivery	Limited Lifetime Warranty
Lord	Hickory Contract	Furniture: Entire Brand	Lounge furniture	Dock=45%: D&I = 40% Off Dealer List	Included	10 YR
Lord	Media Technologies	Furniture: Entire Brand	Library Furniture	Dock=30%: D&I = 25% Off Dealer List	Included	5YR except steel frame tables =10YR
Lord	Alumni	Furniture: Entire Brand	Classroom	Dock=36%: D&I = 30% Off Dealer List	Included	15 YR

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## **Addendum 19**

### **SUPPLIER TERMINATED:**

Effective December 13, 2016, Bretford Manufacturing, Inc. has requested to cancel the contract because it has ceased manufacturing all tables and soft seating that were on contract.

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## **Addendum 20**

### **SUPPLIER TERMINATED:**

Effective December 31, 2016, Spectrum Industries, Inc. will no longer sell its products direct to members. Instead, they have changed their marketing and sales program to sell through their dealer exclusively. Products are still on contract listed under the value added resellers:

- CCS Presentations – Contract B11
- HB Communications – Contract B11
- Pro AV Systems – Contract C07

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

## **Addendum 21**

### **PRODUCTS REMOVED:**

Effective January 1, 2017, Izzy+ no longer manufactures or markets the HAG branded products.

Any questions, concerns or suggestions please contact Paul Coute at: [pcoute@mhec.net](mailto:pcoute@mhec.net)

January 2017

## **Addendum 22**

### **PRICE CHANGE:**

Herman Miller has increased their pricelist as of February 6, 2017. This increase will become effective on April 20, 2017 for MHEC members.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)



## **Addendum 23**

### **SUPPLIER TERMINATED:**

Effective December 9, 2016 FCI Facility Concepts was suspended due to non-reporting and on March 24, 2017 the contract with Facility Concepts was terminated due to non-reporting and responsiveness.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 24**

### **SUPPLIER TERMINATED:**

Effective December 9, 2016 Andreau World America was suspended due to non-reporting and on March 24, 2017 the contract with Andreau World America was terminated due to non-reporting and responsiveness.

Any questions, concerns or suggestions please contact Stacey Wikar at: [staceywikar@mhec.net](mailto:staceywikar@mhec.net)

## **Addendum 25**

### **NEW DEALER ADDED:**

A new dealer has been added to the contract under Tesco Learning Environments: PSI-NESP, 464 Wolcott Rd. Wolcott, CT 06716. This dealer will serve all of New England.

Any questions, concerns or suggestions please contact Stacey Wikar at: [staceywikar@mhec.net](mailto:staceywikar@mhec.net)

## **Addendum 26**

**NEW DEALER ADDED:**

Effective April 18, 2017 Global Industries, Inc. ('Global') has added R-Squared Office Panels & Furniture as a dealer.

Any questions, concerns or suggestions please contact Stacey Wikar at: [staceywikar@mhec.net](mailto:staceywikar@mhec.net)

**April 2017**

## **Addendum 27**

**NEW DEALER ADDED:**

Effective April 19, 2017 Affordable Interior Systems ('AIS') has added Lexington Group, Inc. as a dealer.

Any questions, concerns or suggestions please contact Stacey Wikar at: [staceywikar@mhec.net](mailto:staceywikar@mhec.net)

## **Addendum 28**

### **SUPPLIER TERMINATED:**

Effective March 31, 2017 August Incorporated has ceased manufacturing operation and selling seating products.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)



1975

Since Lee and I started August Incorporated in 1975, it has been a great journey of product development, customer service, and production. After much thought, now it is time to retire and so August Inc. will cease production effective March 31, 2017.

We hope that you have enjoyed our products and service.

We thank you for your business in the past and wish you a pleasant future.

Sincerely,

Handwritten signature of Judith Fister.

Judith Fister  
President  
August Incorporated



2017

## **Addendum 29**

### **NEW DEALER ADDED:**

Effective May 1, 2017, Mayline Company has added Prosystems Installation Inc. as a new dealer.

Contact: Jennifer Tiso

Email: PSINESP1@yahoo.com

Telephone: 203-879-5471 x103

Fax: 203-879-7188

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)



## **Addendum 30**

**NEW DEALER ADDED:**

Global Industries, Inc. ('Global') has added Red Thread as a dealer.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 31

**BRAND ADDITION:**

ProSystems Installation (PSI-New England) has added the Adelpia by Datum brand to their contract offering. Discount structure is below:

Brand	Product Category	ProductSubCat	Product Discount %	Product Disc % (Volume Tier)	MinOrder	FOB	Freight	Warranty	CT	MA	ME	NH	RI	VT
Adelpia By Datum	Furniture: Entire Brand, Catalog or Website	Shelving/Storage	Dock= 30%: D&I= 15% Off MSRP	Dock: > \$50K= 35% : D&I: \$20K - \$50K= 20%: >\$50K= 25%	None	Destination	Included	Lifetime	Y	Y	Y	Y	Y	Y

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 32**

**NEW DEALER ADDED:**

Sedia Systems, Inc. has added OFI as a dealer.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 33**

### **NEW DEALER ADDED:**

Effective May 10, 2017 a new dealer has been added to the Whitney Brothers Contract. The dealer's contact information is the following:

School Furnishings, Inc.  
Contact: Charles Call  
33 Main Street, Ste. 500  
Nashua, NH 03064  
P: (603) 882-9418  
F: (603) 882-9439

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 34**

### **PRICE CHANGE:**

Versteel has increased their pricing on several items due to an increase in materials costs. This change will take effect on June 1, 2017.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

April 1, 2017

Re: Price List changes effective May 1, 2017

**VERSTEEL**<sup>®</sup>

2332  
Cathy  
Lane

Jasper  
Indiana  
47546

www.  
versteel  
.com

Phone  
800  
876  
2120

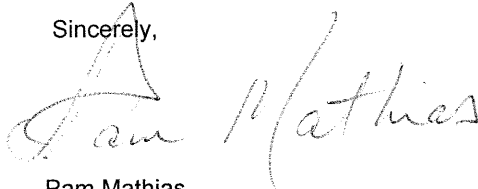
Fax  
812  
482  
9318

Everyone at Versteel works very hard to control our need to increase prices; it is our culture. Our last increase in February of 2016 was a modest one for most series with some series being reduced or not changed at all.

Since that time we have received many material increases that will not allow us to hold the current price structure. Effective May 1, 2017 there will be an across the board increase of 4%. This will include tables, seating, options, electric, etc.

We truly appreciate your understanding and support. Please feel free to contact us with any questions.

Sincerely,



Pam Mathias  
Vice President of Sales

## Addendum 35

### CONTRACT REISSUED:

Effective May 17, 2017, this contract is being reissued to consolidate and incorporate all previous Addenda 16 through 34. Updates included the following:

- a) Administrative changes and corrections to offerings since the contract inception.
- b) Contact information changes including additions deletions, to dealer listings and sales personnel.
- c) No Changes were made to the discount, pricing structure, terms or conditions of the contract with this administrative reissue.
- d) Incorporate and align all of the addendums 16 through 34 from the past year directly into the contract pdf document and the offering database.

**Addendum 16:** RV Leonard Company is no longer on contract as of October 17, 2016.

**Addendum 17:** Herman Miller is adding the line Motia height adjustable tables to their offering.

**Addendum 18:** Staples Business Advantage has added the brand Alumni, and Robert H Lord, Co. has added the brands: Alumni, Hickory Contract and Media Technologies to their respective offerings.

**Addendum 19:** Bretford Manufacturing, Inc. is no longer on contract.

**Addendum 20:** Spectrum Industries, Inc. is no longer on contract.

**Addendum 21:** Effective January 1, 2017, Izzy+ no longer manufactures or markets the HAG branded products.

**Addendum 22:** Herman Miller has increased their price list as of February 6, 2017, this increase will become effective on April 20, 2017 for MHEC members.

**Addendum 23:** Effective December 9, 2016 FCI Facility Concepts was suspended, and effective March 24, 2017 FCI Facility Concepts is no longer on contract.

**Addendum 24:** Effective December 9, 2016 Andreau World America was suspended, and effective March 24, 2017 Andreau World America is no longer on contract.

**Addendum 25:** A new dealer has been added to the contract under Tesco Learning Environments: ProSystems Installation, Inc. (PSI-NESP), 464 Wolcott Rd. Wolcott, CT 06716. This dealer will serve all of New England.

**Addendum 26:** Effective April 18, 2017 Global Industries, Inc. ('Global') has added R-Squared Office Panels & Furniture as a dealer.

**Addendum 27:** Effective April 19, 2017 Affordable Interior Systems ('AIS') has added Lexington Group, Inc. as a dealer.

**Addendum 28:** Effective March 31, 2017 August Incorporated has ceased manufacturing operation and selling seating products.

**Addendum 29:** Effective May 1, 2017, Mayline Company has added Prosystems Installation Inc. (PSI-NESP) as a new dealer.

**Addendum 30:** Global Industries, Inc. ('Global') has added Red Thread as a dealer.

**Addendum 31:** ProSystems Installation (PSI-New England) has added the Adelpia by Datum brand to their contract offering.

**Addendum 32:** Sedia Systems, Inc. has added OFI as a dealer. 28 Garfield Street, Newington, CT 06111. Contact: Bill Tagliatela - P: 860-257-5350 - [btagliatela@myofi.com](mailto:btagliatela@myofi.com)

**Addendum 33:** Effective 5/10/2017 School Furnishings, Inc. has been added to the Whitney Brothers Contract. Contact Person: Charles Call (603) 882-9418

**Addendum 34:** Versteel has increased their pricing on several items due to an increase in materials costs. This change will take effect on June 1, 2017.

**Addendum 35: Contract Reissued**



## **Addendum 36**

**PRICE CHANGE:**

Effective June 1, 2017 ProSystems Installation, Inc. (PSI-NE) has updated their price book. Some PSI-NE prices have increased. This is a reflection of the increase in the cost of shipping and materials. All other contract terms & conditions remain firm.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 37**

### **DEALER ADDITION:**

Effective May 30, 2017 Hale Manufacturing Company has added WB Mason as a dealer to their contract:

Contact: Steve Bliss  
WB Mason  
59 Centre St.  
Brockton, MA 02301  
P: 888-926-2766 / F: 800-773-4488  
steve.bliss@wbmason.com  
*Representing MA, CT, NH, ME, VT, and RI*

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 38**

### **PRICE CHANGE:**

Effective June 5, 2017 OFS Brands is increasing their prices on the following brand offerings:

- Highmark
- OFS Brands
- First Office
- Loewenstein

New pricelist documents have been integrated into the master contract for reference. All other contract terms & conditions will remain firm.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 39**

**PRICE CHANGE:**

Effective of July 1, 2017 Kimball Office, Inc. will update their price list.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 40**

### **PRICE CHANGE:**

Spec Furniture is implementing a new August 2017 U.S. Price List reflecting a 2% price adjustment over the 2015 U.S. Price List, with the following exceptions:

No Increase to Snowball and Urban Models:

Snowball and Urban 22" Midsize will have a \$70 List reduction in price

The 2017 Price List includes the addition of the following new Spec Products:

Seating, Tailor, EndZone Benches, Bud Tables, Varsity, Annex.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

# **Addendum 41**

**NEW DEALER ADDED:**

WB Mason, 43 North Road, East Windsor, 06088 / 888-926-2766 x8644, has been added to the Virco, Inc. contract effective June 27, 2017.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 42**

**PRICE CHANGE:**

Whitney Brothers and Whitney Bros Plus have submitted a price increase caused by the increase in raw materials and labor.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 43**

**NEW DEALER ADDED:**

Rouillard has added a new dealer to their contract. The dealer name is Alex Wytas from Discount Office Furniture, 2131 Riverdale Street, West Springfield, MA 01089

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)



## **Addendum 44**

**PRICE CHANGE:**

Shuttle Furniture Systems has submitted their updated price sheet for this year. The prices listed will be effective as of August 26, 2017.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)



Jay L. Krause, National Contracts Manager

SHUTTLESYSTEM, LLC  
11340 Montgomery Road Suite 205  
Cincinnati, Ohio 45249  
Toll Free 800.411.1979  
Phone 513.489.3727  
Fax 513.489.7539  
[www.shuttlefurniture.com](http://www.shuttlefurniture.com)

July 25, 2017

Jacqueline Cashin  
Contract Administrator  
Massachusetts Higher Education Consortium

RE: Price Increase Request/ MHEC Contract # MC11-C07

Dear Ms. Cashin:

This letter serves as a request regarding the price increase put into effect with the release of the attached Shuttle Furniture List Pricing 2017 price book. This price list would be effective August 26, 2017.

This increase is caused by the increase in raw materials and labor that have been passed on to us by our suppliers. Rest assured, however, the price increase is nominal due to our increased productivity rate and use of advance technologies throughout our facilities.

If you have any questions, please feel free to contact me.

Sincerely,

A handwritten signature in blue ink that reads "Jay L. Krause".

Jay L. Krause  
National Contracts Manager

## **Addendum 45**

**PRICE CHANGE:**

Effective September 1, 2017, Keilhauer Ltd. will increase their contract pricing. All other terms and conditions remain the same. Keilhauer will update their website with the new pricing on September 1, 2017.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 46**

### **PRICE CHANGE:**

Effective February 20 and June 19, 2017, Teknion implemented a list price increase across many of their product lines. The February increase is 3.5% with some minor exceptions and covered most products lines. The June increase is 2.5% and covered the remaining product lines. The price increases are a direct result of rising steel, energy and labor costs.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

TEKNION LLC  
350 FELLOWSHIP ROAD  
MOUNT LAUREL, NEW JERSEY  
08054  
TELEPHONE 877.TEKNION  
FACSIMILE 856.552.5088  
www.teknion.com

August 4, 2017

Ms. Jacqueline Cashin  
Massachusetts Higher Education Consortium  
505 East Pleasant Street  
Amherst, MA 01003-9242

**Subject: Teknion LLC Contract #C07 - Price Increase Request and New Product Additions**

Dear Ms. Cashin:

On February 20, 2017 and June 19, 2017, Teknion implemented list price increases to its commercial customers. The February increases were 3.5% with a few exceptions and covered most product lines. The June increases were 2.5% and covered the remaining product lines. At this time, we respectfully request these list price increases be applied to all MHEC orders received on or after September 15, 2017. Below is a list of the specific product lines and their applicable increase:

<u>Product Line</u>	<u>Increase %</u>
Ability	5% ( <i>Ability products now found in Transit Price Guide</i> )
Boulevard	2.5%
Complements	3.5% ( <i>No price increase on MAST or Conflux</i> )
District <i>screens</i> )	3.5% ( <i>No price increase on UNWR and several casual</i>
Dossier	3.5%
Expansion Caseloads	3.5% ( <i>No price increase on BASWG</i> )
Expansion Desking	3.5% ( <i>No increase on selected glass screens</i> )
Expansion Wood	5%
Filing & Storage	3.5%
IE	5%
Interpret <i>across</i>	<i>No increase on most components, and a general price decrease</i>
Leverage	<i>most frame components resulting in lower workstation pricing.</i> 3.5% ( <i>No price increase to Glass Add On Screens</i> <i>KPGA and KPGT</i> )
Marketplace	3.5%
Modular Cabinets	3.5%
Optos	No increase
Sidewise	3.5%
Tables & Collaborative Spaces	3.5%
Teknion Seating	3.5% ( <i>No increase on Contessa, Projek has no increase</i> <i>except 3.5% on casters and glides and \$10 on polished</i> <i>aluminum 5 point base; Variable has \$8 increase on polished</i> <i>aluminum 5 star base</i> )

Teknion

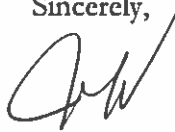
<u>Product Line</u>	<u>Increase %</u>
Wood Casegoods	2.5%
TOS	5%
Transit	5%
W/R/S	3.5%

A copy of the price increase announcements to our commercial customers is attached. All of the new price books can be found on our website, [www.w.teknion.com](http://www.w.teknion.com).

We also request to add four new product lines to our offering under this contract. They are Focus, Cityline, upstage and Zones. All will be added at existing discounts for similar products already on the contract.

Thank you for your consideration of our request. Please contact Angie Hoffman of my staff at 856-552-5618 or via email at [angie.hoffman@teknion.com](mailto:angie.hoffman@teknion.com) with any questions.

Sincerely,



Jeffrey M. Kraus  
Vice President, Business Operations  
Teknion LLC

## **Addendum 47**

**NEW DEALER ADDED:**

Seating, Inc. has added a dealer to their contract: R.H Lord Company, 220 Chapel St., Manchester CT 06042. The contact for this dealer is Rob Romay at 860-512-2126 and the email is robromay@rhlco.com.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 48**

**NEW DEALER ADDED:**

The following dealer has been added to the JMJS contract: ROI Office Furniture, 25 Newport St., Fitchburg, MA 01420. The contact is Fred Marks, (508) 868-1557. Email is [frederickmmarks@charter.net](mailto:frederickmmarks@charter.net)

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)



## **Addendum 49**

**NEW DEALER ADDED:**

The following dealer has been added to the Seating Inc. contract, ROI Office Furniture, 25 Newport St., Fitchburg, MA 01420. The contact is Fred Marks, (508) 868-1557. Email is frederickmarks@charter.net

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 50**

**NEW DEALER ADDED:**

The following dealer has been added to the Seating, Inc. contract: BBE Office Interiors, 1595 East St., Pittsfield MA 01201. The contact is Gary Schnopp, 413-442-8217. Email is [gary@bbeoffice.com](mailto:gary@bbeoffice.com).

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 51**

**NEW DEALER ADDED:**

The following dealer has been added to the Krueger International Inc. contract: The M1 project LLC, 930 Commonwealth Ave, Boston MA 02215. The contact is Jim Murphy, 617-875-9855, [jmurphy@them1project.com](mailto:jmurphy@them1project.com)

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 52**

**NEW DEALER ADDED:**

The following dealer has been added to the Keilhauer Ltd. contract: TotalOffice Interiors, 129 Portland Street, Boston, MA 02114. The contact is Michael Najnigier, 617-737-3441, [mnajnigier@toi-inc.com](mailto:mnajnigier@toi-inc.com).

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 53**

**PRICE CHANGE:**

Bay View Industries, Inc. dba SurfaceWorks is notifying the MHEC of an upcoming price increase effective January 1, 2018. The price increase averages 2.7% overall. Events that have impacted the company are health insurance costs, price increases on substrates from various suppliers, power and data units, laminate, backer and edgeband material.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

November 9, 2017

Contract: MC11-C07 Furniture  
Held by: Bay View Industries, Inc. dba SurfaceWorks, Oak Creek, WI 53154

Point of Contacts: Kelly A Ciezki [Kelly.Ciezki@surfaceworks.us](mailto:Kelly.Ciezki@surfaceworks.us)  
Chris Gnadt [Chris.Gnadt@surfaceworks.us](mailto:Chris.Gnadt@surfaceworks.us)

### Price Increase

On behalf of Bay View Industries, Inc. dba SurfaceWorks team, I would like to thank you for your continued loyalty and support. We appreciate your business, and will always find ways to continue to provide you with the highest quality products and services our industry has to offer.

Bay View Industries, Inc. dba SurfaceWorks is notifying the State of an upcoming price increase. This price change will take effect January 1, 2018. The price increase averages 2.7% overall.

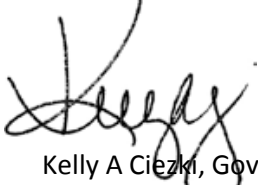
There have been a number of events that have directly and indirectly impacted our industry and economy, such as health insurance costs which increased over 10%. More specifically we have endured price increases on substrates from various suppliers, power and data units, laminate, backer and edgeband material.

We have attempted to do our best in managing these internally through a series of increased plant efficiencies, cost down measures and other activities. At this point, we can no longer buffer our valued customers from these rising input costs and are forced to pass along a modest increase so we can maintain the same level of service and quality that you expect from Bay View Industries, Inc. dba SurfaceWorks.

Find our recent Full Line Catalog on our website at: <https://www.surfaceworks.us/Resources>

We are confident that you will find the quality of our products even in light of these new prices to be quite reasonable and competitive. If you have any questions or concerns, please don't hesitate to contact me.

Sincerely,



Kelly A Ciezki, Government Contract Specialist  
(414) 570-2677 ext. 269

## Addendum 54

**NEW DEALER ADDED:**

The following dealer has been added to the R T London contract: Creative Office Pavilion, One Design Center, Suite 734, Boston, MA 02210. The contact is Meghan McDonnell, 617-680-4151, [Meghan.mcdonnell@cop-inc.com](mailto:Meghan.mcdonnell@cop-inc.com).

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## Addendum 55

### CONTRACT REISSUED:

Effective December 5, 2017, this contract is being reissued to consolidate and incorporate all previous Addenda 36 through 54. Updates include the following:

- a) Administrative changes and corrections to offerings since the contract inception.
- b) Contact information changes including additions & deletions, to dealer listings and sales personnel.
- c) No Changes were made to the discount, pricing structure, terms or conditions of the contract with this administrative reissue.
- d) Incorporate and align all of the addendums 36 through 54 from the past year directly into the contract pdf document and the offering database.

**Addendum 36:** Effective June 1, 2017 Pro Systems Installation, Inc. (PSI-NE) has updated their price book.

**Addendum 37:** Effective May 30, 2017 Hale Manufacturing Company has added WB Mason as a dealer to their contract.

**Addendum 38:** Effective June 5, 2017 OFS Brands is increasing their prices on the following brands: Highmark, OFS Brands, First Office, and Loewenstein.

**Addendum 39:** Effective July 1, 2017, Kimball Office, Inc. will update their price list.

**Addendum 40:** Spec Furniture is implementing a new August 2017 U.S. price list reflecting a 2% price adjustment over the 2015 U.S. price list.

**Addendum 41:** WB Mason has been added to the Virco, Inc. contract effective June 27, 2017.

**Addendum 42:** Whitney Brothers and Whitney Bros Plus have submitted a price increase caused by the increase in raw materials and labor.

**Addendum 43:** Rouillard has added a new dealer to their contract.

**Addendum 44:** Shuttle Furniture Systems has submitted their updated price sheet for this year. The prices listed will be effective as of August 26, 2017.

**Addendum 45:** Effective September 1, 2017 Keilhauer Ltd. will increase their contract pricing. All other terms and conditions remain the same.



**Addendum 46:** Effective February 20 and June 19, 2017 Teknion implemented a list price increase across many of their product lines.

**Addendum 47:** Seating, Inc. has added a new dealer to their contract.

**Addendum 48:** JMJS has added a new dealer to their contract.

**Addendum 49:** Seating, Inc. has added a new dealer to their contract.

**Addendum 50:** Seating, Inc. has added a new dealer to their contract.

**Addendum 51:** Krueger International Inc has added a new dealer to their contract.

**Addendum 52:** Keilhauer Ltd. has added a new dealer to their contract.

**Addendum 53:** Bay View Industries, Inc. dba SurfaceWorks is increasing their prices effective January 1, 2018.

**Addendum 54:** R T London has added a new dealer to their contract.

**Addendum 55: Contract Reissued**

## **Addendum 56**

**NEW DEALER ADDED:**

Seating Inc. has added the following dealer to their contract: Creative Office Environments, 41 Commercial Way, East Providence RI 02914. The contact for this dealer is John Rapoza, 401-435-4141 and email is [john@coe-ri.com](mailto:john@coe-ri.com).

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 57**

### **PRICE INCREASE:**

On January 15, 2018 Special-T will implement a price increase on most of their tables and bases due to the increased raw material and freight expenses that go into the production and delivery of their products. The changes are as follows: Pricing on new products (including Link, Sienna Café Power, Patriot and Acrylite) will remain unchanged. Pricing on the balance of Special-T table and bases will increase 6% on January 15, 2017.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 58**

### **NEW DEALER ADDED:**

JMJS, Inc. has added the following dealer to their contract: Creative Office Environments, 41 Commercial Way, East Providence RI 02914. The contact for this dealer is John Rapoza, 401-435-4141 and email is [john@coe-ri.com](mailto:john@coe-ri.com).

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 59**

### **PRICE CHANGE:**

Effective with orders entered on or after February 5, 2018, Herman Miller, Inc. will be adjusting their commercial list prices. Although price adjustments will vary by product line, Herman Miller will average an increase of 1.89% and Geiger will average an increase of 2.07%. Orders entered prior to February 5th must be shipped by August 5, 2018 or they will be adjusted to the prices in effect at time of shipment. A link to the updated pricelist can be found here: <https://www.hermanmiller.com/search-results/?q=pricebook>

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 60**

### **COMPANY NAME CHANGE/PRICE CHANGE:**

Mayline has been acquired by Safco Products. This is the new information: Safco Products Co. dba Mayline. Address: 9300 West Research Center Road, New Hope, MN 55428. It is necessary to implement a minimal increase in 2018. Raw material costs for products have increased considerably over the past year in North America and abroad. In addition to these raw materials, increases associated with industry sustainability compliance and regulations, labor, insurance, benefits, and transportation were seen. Effective January 1, 2018, Mayline-Safco will implement a commercial price increase across select product lines of zero to 5%, resulting in a weighted-average increase of 2.8%. A digital version of the updated Mayline-Safco Price List will be available on their websites by January 1, 2018. All customer purchase orders received on or after January 1, 2018 will be invoiced at 2018 pricing.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)



June 2017

Dear Valued Customer,

At Mayline®—Safco®, our mission is to provide mid-market product innovation, value and an exceptional customer experience. We work to ensure the best products at the greatest value by managing costs and improving productivity through our commitment to lean principles.

As we remain determined to minimize pricing adjustments due to cost increases, we find it necessary to implement a minimal increase in 2018. Raw material costs for our products have increased considerably over the past year in North America and abroad. Examples impacting our product lines include:

- Cold Rolled Steel Sheet (+35-40%)
- Steel Plate (+30-39%)
- Steel Rod (+21-45%)
- Aluminum (+7-30%)
- ABS Plastic (+29-32%)
- HDPE Plastic (+4-7%)
- Glass Filled Nylon (+24-36%)
- Corrugated Cardboard (+7-18%)

In addition to these raw materials, we have seen increases associated with industry sustainability compliance and regulations, labor, insurance, benefits, and transportation.

Effective January 1, 2018, Mayline—Safco will implement a commercial price increase across select product lines of zero to 5%, resulting in a weighted-average increase of 2.8%.

A digital version of the updated Mayline—Safco Price List will be available on our websites by August 1, 2017.

All customer purchase orders received on or after January 1, 2018 will be invoiced at 2018 pricing. Please feel free to contact me or your Mayline—Safco Sales Representative for additional questions regarding our price adjustment.

We remain grateful for your business and thank you for your continued support.

Regards,

A handwritten signature in black ink, appearing to read "Matt Taufen". The signature is fluid and cursive, written over a white background.

Matt Taufen  
Director of Sales

# **Addendum 61**

## **PRICE CHANGE:**

Effective January 1, 2018, Transformations Furniture has implemented a price increase. The included brands with respective percentage increases are as follows: Signature (excluding Knox) 3.5%, Knox 4%, Foundations 4%, Parallel 3%, and Replacement Fabric 1%.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)



December 11, 2018

Mr. Paul Coute  
MHEC  
505 east Pleasant Street  
Amherst, MA 01003

RE: TRANSFORMATIONS FURNITURE PRICE INCREASE REQUEST FOR CONTRACT NO. MC11-C07.

Dear Mr. Coute:


We are writing to let you know of a price increase and to request a price increase for contract no. MC11-C07 Furniture Contract which will go in effect as soon as possible as permitted by the contract terms.

- Signature (except Knox) 3.5%
- Knox 4.0%
- Foundations 4.0%
- Parallel 3.0%
- Replacement Fabric 1.0%

Due to increased cost of materials, particularly foam and plywood, along with healthcare and other operating costs we have to implement the above increases. These increases will go into effect January 1, 2018.

If you have any questions, please feel free to call at your convenience.

Sincerely,



Rick Baker  
COO

## **Addendum 62**

**NEW DEALER ADDED:**

The following dealer has been added to the JMJS, Inc. contract: Insalco, 7 Capitol Dr., Wallingford CT, 06492. The contact for this dealer is Evan Golden, [evan-insalco@snet.net](mailto:evan-insalco@snet.net), 203-269-1238.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 63**

### **NEW DEALER ADDED:**

The following dealer has been added to the Seating, Inc. contract: Insalco, 7 Capitol Dr., Wallingford CT, 06492. The contact for this dealer is Evan Golden, [evan-insalco@snet.net](mailto:evan-insalco@snet.net), 203-269-1238.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 64**

### **PRICE CHANGE:**

Effective February 5th, 2018, Jasper Group has implemented a price increase which included a price adjustment of 3% across JSI and Community product. The only exception is JSI's Ziva series, which received an 8% price adjustment. In addition, effective November 15, 2017, the following Community products have been discontinued: Brockton, Carriage, Calculus, Cadet, Classmate II, Dexter, Dimension, Logan, Medallion, Sayde.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 65**

### **NEW DEALER ADDED:**

Rouillard has added Ideal Office Solutions as a new dealer to their contract. The contact is Janine Whittaker, 978-327-5327 x215, Janine@IdealOfficeOnline.com. They service MA, NH and ME.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 66**

### **NEW DEALER ADDED:**

PSI-New England Storage Products has added Tucker Furniture as a new dealer on their contract with an effective date of February 15, 2018. The contact person at Tucker is Cori McGrath, 55 South Commercial Street, Manchester, NH, 03101 Phone: 603-666-7030, email [cori@tuckerlibraryinteriors.com](mailto:cori@tuckerlibraryinteriors.com)

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 67**

### **NEW DEALER ADDED:**

Trinity Furniture, Inc. has added Robert H. Lord Co. as a dealer on their contract. The contact person is Julie Norris at 220 Chapel Road, Manchester, CT 06042, P (860) 908-7803 F (860) 645-9100, email: [julienorris@rhlco.com](mailto:julienorris@rhlco.com).

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

## **Addendum 68**

**PRICE CHANGE:**

Whitney Bros Co. have adjusted their pricing due to raw materials and labor increases beginning March 22, 2018.

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)

**March 2018**





Jay L. Krause, National Contracts Manager

PO Box 644  
93 Railroad St  
Keene, NH 03431  
800-225-5381

February 20, 2018

Jacqueline Cashin, CGA  
Contract Administrator  
Massachusetts Higher Education Consortium

RE: Price Increase Request/ MHEC Contract # MC11-C07

Dear Ms. Cashin:

This letter serves as a request regarding the price increase put into effect with the release of the attached Whitney Brothers/Whitney Bros Plus 2018 price books. These price lists would be effective March 22, 2018.

This increase is caused by the increase in raw materials and labor that have been passed on to us by our suppliers. Rest assured, however, the price increase is nominal due to our increased productivity rate and use of advance technologies throughout our facilities.



me.

*Jay L. Krause*  
**WHITNEY BROTHERS**  
EDUCATIONAL FURNITURE FOR CHILDREN

Jay L. Krause  
National Contracts Manager

## Addendum 69

### CONTRACT REISSUED:

Effective March 5, 2018, this contract is being reissued to consolidate and incorporate all previous Addenda 56 through 68. Updates include the following:

- a) Administrative changes and corrections to offerings since the contract inception.
- b) Contact information changes including additions & deletions, to dealer listings and sales personnel.
- c) No Changes were made to the discount, pricing structure, terms or conditions of the contract with this administrative reissue.
- d) Incorporate and align all of the addendums 56 through 68 from the past year directly into the contract pdf document and the offering database.

**Addendum 56:** Seating Inc. has added a new dealer to their contract.

**Addendum 57:** Effective January 15, 2018 Special-T will implement a price increase on most of their tables and bases.

**Addendum 58:** JMJS, Inc. has added a new dealer to their contract.

**Addendum 59:** Effective February 5, 2018, Herman Miller, Inc. will be adjusting their commercial list prices. Price adjustments will vary by product line.

**Addendum 60:** Mayline has been acquired by Safco. Effective January 1, 2018, Mayline-Safco will implement a commercial price increase across select product lines of zero to 5%, resulting in a weighted average increase of 2.8%.

**Addendum 61:** Effective January 1, 2018, Transformations Furniture has implemented a price increase.

**Addendum 62:** JMJS, Inc. has added Insalco as a dealer.

**Addendum 63:** Seating Inc. has added Insalco as a dealer.

**Addendum 64:** Effective February 5th, 2018, Jasper Group has implemented a price increase across two of their brands.

**Addendum 65:** Rouillard has added Ideal Office Solutions as a new dealer to their contract.

**Addendum 66:** PSI-New England Storage Products has added Tucker Furniture as a new dealer to their contract.

**Addendum 67:** Trinity Furniture, Inc. has added Robert H. Lord Co. as a new dealer on their contract.

**Addendum 68:** Whitney Bros Co. will be adjusting their pricing effective March 22, 2018.

**Addendum 69: Contract Reissued**

## **Addendum 70**

**PRICE CHANGE:**

Standard Chair has a price increase effective 10/1/2017. For questions please contact Pam Marble at 978-632-1301 or by emailing [pamm@standardchair.com](mailto:pamm@standardchair.com)

Any questions, concerns or suggestions please contact Jackie Cashin at: [jcashin@mhec.net](mailto:jcashin@mhec.net)



# STANDARD CHAIR of GARDNER

One South Main Street, Gardner, MA 01440

Phone: 978-632-1301, Fax: 978-632-1345

<b>BRAND: Standard Chair</b>			<b>Effective</b>
<b>Description</b>	<b>Style</b>		<b>10/1/2017</b>
<b>Boston Rocker</b>	<b>775</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization.	\$298
Chair Options - Fees		Silkscreen set up (one time fee)	\$80
Chair Options - Laser personalization		Front, up to three lines Engraved under seal.	\$10
Chair Options - Brass Plaque		Large Brass Plaque, up to 8 lines.	\$15
<b>Child's Rocker</b>	<b>725</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization.	\$160
<b>Heritage Lamp</b>	<b>665</b>	With laser or silkscreen. See "Chair Options" for Personalization.	\$169
<b>Side Chair</b>	<b>755</b>	Without arms, laser or silkscreen seal included. See "Chair Options" for Personalization	\$248
<b>Standard Chair</b>	<b>765</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization	\$278
<b>Swivel Desk Chair</b>	<b>785</b>	Arms, laser or silkscreen seal included. See "Chair Options" for Personalization	\$392

### Shipping & Handling

S&H \$45 UPS within New England States.

[www.mhec.net](http://www.mhec.net)

Refer members to this site to search for products & pricing by pressing search button and putting in their contract # or our company name.

## Addendum 71

### PRICE CHANGE:

Effective on April 1, 2017, Affordable Interior System, Inc. (AIS) will be raising their prices as follows:

Matrix **2.5%**

Divi, MWall & AO2 **3.5%**

Oxygen & Aloft **3%**

Worksurfaces **3%**

Calibrate Series **3%** (**Desk shells 0%**)

Seating **5%** (**Bolton 3%, Element 3%**)

Metal Storage, Freestanding Height Adjustable Table Bases, Accessories & Screens **3%**

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 72**

### **NEW DEALER ADDED:**

Effective March 12, 2018, Borgo Contract Seating has added School Furnishings as a dealer. Their contact information is as follows:

School Furnishings

Contact: Kevin Krump

Tel: 603-882-9418

Cell: 508-574-2801

Toll-Free: 800-882-9418

Fax: 603-882-9439

33 Main St., Suite 500, Nashua, NH 03060

Email: [kevin@schoolfurnishings.com](mailto:kevin@schoolfurnishings.com)

Territory: New Hampshire

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## **Addendum 73**

### **Contract Renewal:**

The contract has been renewed for a period of one (1) year to end on June 30, 2019.

The following suppliers have been terminated: Artopex, Inc., Concord Products Company, Inc., Contrax Furnishings, Corilam Fabricating Company, Inc., DEMCO, Diversified Metal Fabricators, Inc., Furniture Lab dba of Rapp Productions, Inc., High Point Furniture Industries, Highmark, Intensa, Inc., ISE Inc, JMJS, Inc. d/b/a COE Distributing, LIAT, Nightingale Corp, Nova Solutions, Inc., ShuttleSystem LLC dba of Navetta, Sparkeology, Tesco Learning Environments dba of Tesco Industries, LLC, Toledo Furniture Inc., Trearc Brands, Inc. DBA EKO, Trinity Furniture Inc.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net).



## **Addendum 74**

**PRICE CHANGE:**

ShuttleSystem LLC dba of Navetta had a 10 % price decrease effective 01/01/2018. For questions please contact Tina Corder at 513-701- 0464 or by emailing [tcorder@navettadesign.com](mailto:tcorder@navettadesign.com)

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**August 2018**

# Addendum 75

## **PRICE CHANGE:**

Haworth has adjusted its commercial prices to be effective October 1 . While some prices are not changing, the overall increase is an average of 3.5%. This price adjustment excludes some of the Haworth Collection and partner products which may be adjusted at a later date.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 76

**PRICE CHANGE:**

Integra Seating, Inc. has notified MHEC that they will be increasing its commercial prices for members to be effective October 1, 2018.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**September 2018**

## **Addendum 77**

### **CONTRACT UPDATE**

Foliot Furniture, Inc. has extended their products and services to MHEC members located in the state of Vermont.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**September 2018**

# Addendum 78

**PRICE INCREASE:**

Effective October 1, 2018, Standard Chair of Gardner has increased prices on their entire catalog.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 79

**SUPPLIER TERMINATED:**

Effective October 17, 2018, Eon Designs has been terminated from contract.

The business notified MHEC that they have ceased production.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**October 2018**

# Addendum 80

## CONTRACT REISSUED:

Effective November 1, 2018, this contract is being reissued to consolidate and incorporate all previous Addenda 70 through 79. Updates include the following:

- A. Administrative changes and corrections to offerings since the contract inception.
- B. Contact information changes including additions & deletions, to dealer listings and sales personnel.
- C. No Changes were made to the discount, pricing structure, terms or conditions of the contract with this administrative reissue.
- D. Incorporate and align all of the addendums 56 through 68 from the past year directly into the contract pdf document and the offering database.

**Addendum 70:** Standard Chair has a price increase effective 10/1/2017.

**Addendum 71:** Effective April 1, 2018, Affordable Interior Systems, Inc. (AIS) pricing has increased.

**Addendum 72:** Effective March 12, 2018, Borgo Contract Seating has added School Furnishings as a new dealer.

**Addendum 73:** The contract has been renewed for a period of one (1) year to end on June 30, 2019. The following suppliers have been terminated: Artopex, Inc., Concord Products Company, Inc., Contrax Furnishings, Corilam Fabricating Company, Inc., DEMCO, Diversified Metal Fabricators, Inc., Furniture Lab dba of Rapp Productions, Inc., High Point Furniture Industries, Highmark, Intensa, Inc., ISE Inc, JMJS, Inc. d/b/a COE Distributing, LIAT, Nightingale Corp, Nova Solutions, Inc., ShuttleSystem LLC dba of Navetta, Sparkeology, Tesco Learning Environments dba of Tesco Industries, LLC, Toledo Furniture Inc., Trearc Brands, Inc. DBA EKO, Trinity Furniture Inc.

**November 2018**

**Addendum 74:** ShuttleSystem LLC dba of Navetta had a 10 % price decrease effective 01/01/2018.

**Addendum 75:** Haworth has adjusted its commercial prices to be effective October 1, 2018. While some prices are not changing, the overall increase is an average of 3.5%. This price adjustment excludes some of the Haworth Collection and partner products which may be adjusted at a later date.

**Addendum 76:** Integra Seating, Inc. has notified MHEC that they will be increasing its commercial prices for members to be effective October 1, 2018.

**Addendum 77:** Foliot Furniture, Inc. has extended their products and services to MHEC members located in the state of Vermont.

**Addendum 78:** Effective October 1, 2018, Standard Chair of Gardner has increased prices on their entire catalog.

**Addendum 79:** Effective October 17, 2018, Eon Designs has been terminated from contract. The business notified MHEC that they have ceased production.



# Addendum 81

**CONTRACT RENEWAL:**

Effective November 1, 2018, LIAT's contract has been renewed. The contract will expire June 30, 2019.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 82

**PRICE ADJUSTMENT:**

Effective January 1, 2019, Affordable Interior Systems will be implementing a price increase.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 83

**PRICE CHANGE:**

Effective November 5, 2018, Hale Manufacturing Company has implemented a price change.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**November 2018**

# Addendum 84

**CONTRACT REINSTATED:**

Effective November 27, 2018, Furniture Lab dba of Rapp Productions, Inc.'s contract has been reinstated.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 85

**PRICE CHANGE:**

Effective December 1, 2018, Teknion will implement a price increase.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 86

**DEALER ADDITION:**

Jasper Group has added Staples Business Advantage as an authorized dealer of their contract.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 87

**SUPPLIER TERMINATED:**

Effective Izzy+ is no longer on contract. Supplier Out of Business

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

## Addendum 88

**BRAND ADDITION:**

The NorvaNivel brand is now available on C07. This manufacturer offers a innovative products for 20th century learning by addressing children's different learning styles. This brand is being offered by Red Thread.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)





Massachusetts Higher Education Consortium  
100 University Drive, Suite 1  
Amherst, MA 01002

MC11-C07

07/01/2015 through 06/30/2018

Rika & Jackie  
rmonzillo@mhec.net  
Phone: (413)992-2506  
FAX: (413) 577-0692

Please distribute to

All Departments

## Furniture

### Addenda

Changes to this contract will be listed here, if they occur. Contact information changes do NOT require Addenda. To view up-to-date contact information, go to [www.mhec.net](http://www.mhec.net), select Search button. Next page to view the contract.

**Addendum 80:** Effective November 1, 2018, this contract is being reissued to consolidate and incorporate all previous Addenda 70 through 79. Click on Addendum #80 to view details.

**Addendum 81:** Effective November 1, 2018, LIAT's contract has been renewed. The contract will expire June 30, 2019.

**Addendum 82:** Effective January 1, 2019, Affordable Interior Systems will be implementing a price increase.

**Addendum 83:** Effective November 5, 2018, Hale Manufacturing Company has implemented a price change.

**Addendum 84:** Effective November 27, 2018, Furniture Lab dba of Rapp Productions, Inc.'s contract has been reinstated.

**Addendum 85:** Effective December 1, 2018, Teknion will implement a price increase.

**Addendum 86:** Jasper Group has added Staples Business Advantage as an authorized dealer of their contract.

**Addendum 87:** Effective Izzy+ is no longer on contract. Supplier Out of Business

**Addendum 88:** The NorvaNivel brand is now available on C07. This manufacturer offers a innovative products for 20th century learning by addressing children's different learning styles. This brand is being offered by Red Thread.



## **Addendum 90**

### **Contract Renewal/Supplier Terminated:**

This contract has been renewed for a one (1) year period to end on June 30, 2020. The following suppliers: Symmetry Office and Magnuson Group have been removed off contract.

Any questions, concerns or suggestions about this contract please contact the contract manager Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net).

## **Addendum 91**

**Price Increase:**

The following suppliers: Agati Inc., Arcadia Chair Company, Blockhouse Inc., Columbia Manufacturing Inc., Conklin Office Furniture, Kimball Office, Inc. Landscape Forms Inc., Moduform Inc., Office Resources Inc., OFS Brands Inc., Palmer Hamilton, LLC, Safco Products dba Mayline , Sauder Manufacturing Inc., Seating Inc. Versteel dba Ditto Sales, Inc. and Via, Inc. have all updated their pricing for 2019.

Any questions, concerns or suggestions about this contract please contact the contract manager Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net).

# Addendum 92

**PRICE CHANGE:**

Effective July 15th, 2019, a 3% tariff surcharge will be added to the net value of all Arcadia and Encore orders.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 93

**PRICE CHANGE:**

Effective November 1, 2019 Standard Chair of Gardner Inc will implement a price increase.

Any questions, concerns or suggestions please contact Joan Miller at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**October, 2019**

# Addendum 94

## PRICE CHANGE:

"Effective December 1, 2019 Hale Manufacturing Company will implement a price increase.

- 5% increase to bookcases
- 6% increase to library
- The ""Hale Furniture"" price list is our library price list, renamed
- The ""Hale Furniture"" price list has added new product such as: courtroom offerings, private office desks, and height adjustable desk pieces under circulation desks.

Please see all new price lists here- <https://halemfg.com/resources/>

"

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**November, 2019**

HALE MANUFACTURING CO.  
P.O. BOX 186 FRANKFORT, NY 13340

Tel. 315.894.5490  
Fax 315.894.5046



November 6, 2019

Dear MHEC-

This letter is to inform all concerning parties for the reason of our price increase:

We review our raw material and labor costs yearly and increase prices based on those increases. In other words, if our suppliers cost goes up we are left no choice but to increase our price.

We look forward to another year with MHEC!

Sincerely-

Erika L. Romeo  
Sales Director

# Addendum 95

## DEALER ADDITION & REMOVALS

Effective December 1, 2019 the following suppliers have added and/or removed dealers from their Dealer List : Allseating, AIS, Keilhauer, Hale Manufacture, Hi5, Jasper Group, Neudorfer, Arcadia, Columbia Manufacturing and Special T DBA Global Resource Alliance. For a complete list of each suppliers list of additions or removals please see full addendum..

### Dealer Additions:

**Allseating:** Workspace Consulting Group, Environments @ Work, Red Thread, BCI Office Resource

**AIS:** Ideal Office Solutions, Roi Industries, Suburban Office, Environments at Work

**Keilhauer:** Environments at Work - Rhode Island

**Hale Manufacture:**Prosystems Installation d.b.a PSI Office Resources, Insako

**HI5:** PSI New England

**Jasper Group:** PSI New England, Sheehans

**Neudorfer:** Strategic Spaces

**Global Industries:** Officeworks Office Furniture, Inc. (OFI) Insalco Corporation

**Columbia:** Creative Office Pavillion

### Dealer Removals:

**Arcadia:** Aram A. Kaz Company, D.R. Consultants

**Allseating:** Union Office Interiors, Workflow Interiors, BBE Office Interiors, Strategic Workspaces, Business Interiors by Staples, Insalco Corporation, interscape Commercial Environments, Peabody Office Furniture, Lexington Group, Inc. Creative Office Pavilion, FCI

**Special T DBA Global Resource Alliance:** Creative Business Design, Broadway Office Interiors

**Trendway:** Red Thread, RV Leonard

**Global Industries, Inc.:** John Watts Associates R-Squared Office Panels & Furniture On-line Computer Products

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**December, 2019**



# Addendum 96

## DEALER ADDITION:

Effective January 1, 2020 the following suppliers have added dealers from their Dealer List :Integra Inc and Krueger International Inc -KI. For a complete list of each suppliers list of additions please see full addendum.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

# Addendum 97

## **PRICE CHANGE:**

Effective January 6, 2020 Herman Miller has updated their pricing. Herman Miller has also discontinued the following product lines: Celeste, Equa, Ergon and Intersect. Headway has been added.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)



September 27, 2019

### **Herman Miller Commercial List Price Adjustment**

Herman Miller continues to lead in providing innovative products and solutions to the market. Our ongoing focus is to ensure that our products are the best in the industry and we can maintain manageable prices for our customers.

Like most organizations, we regularly evaluate how cost, market drivers and global events are evolving. Economic factors have driven increased costs within the business. While we continue to offset these costs through operational efficiencies, this cost pressure resulted in the need for a modest price increase to maintain our leadership position while providing the best service and solutions to our customers.

Effective January 6, 2020, Herman Miller, Inc. and our subsidiaries will be adjusting commercial list prices. Although the price adjustment will vary by product line, you can expect the following as an average:

- Herman Miller 2%
- Nemschoff 2.8%
- Geiger 2.5%
- naughtone 3%

The Canadian exchange factor will remain at 1.15.

In line with the Agreement between our companies, this price adjustment will be effective on orders entered on or after January 6, 2020. Orders entered on or prior to January 6, 2020 must be shipped by July 3, 2020 or they will be adjusted to the prices in effect at the time of shipment.

Thank you for your partnership. We value our ongoing relationship and continue to be committed to leading the industry in design, quality and reliability. If you have any questions, please contact your Herman Miller representative.

Sincerely

Robyn Hofmeyer  
SVP, Finance and Sales Administration

# Addendum 98

## PRODUCT ADDITION:

John Savoy and Son Inc have added new products to their price list effective 12-1-2019. Addition of accessories/Options, Added X-Elle Lounge Collection, Added additional desk options, Changes/adjusted size of mirrors for wardrobes, Added new mattresses, Added new bed collection Ivy, Added new options for beds in Shaker Collection, Added Spring option.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

December, 2019

# Addendum 99

## **PRICE INCREASE:**

Effective January 13, 2020 Special-T dba of Global Resource Alliance has implemented a price increase in most of their tables and bases. Please see the official letter below for more details.

Any questions, concerns or suggestions please contact Rika Monzillo at: [rmonzillo@mhec.net](mailto:rmonzillo@mhec.net)

**December, 2019**

# SPECIAL

December 26, 2019

Special-T Partner,

Special-T is completing another record year thanks to your support.

We introduced several new products in 2019 including Veneer and TFL Programs, Liberty Electric table, occasional tables and several accessories including chairs and monitor arms. These new additions resulted from listening to your ideas and suggestions to better serve your customers' needs.

On January 13, 2020 Special-T will implement a price increase on most of our tables and bases. We have not been impacted by tariffs and have held our prices for 2 years. However, we must account for increased labor costs, raw material costs and freight expenses that go into the production and delivery of our products. Pricing on Special-T tables and bases will increase an average of 9.24%.

We remain committed to providing you with the best quality products are competitive prices.

Thank you for your commitment and support of Special-T products.

Sincerely,



Contract Administrator